

Dear Sir / Madam,

As a House builder in these difficult economic times we are always looking for the most cost effective solution when we choose our utility provider and we therefore very much welcome the introduction of competition in the market place

Our only concern is that we now find ourselves in a position where we are unable to award any contracts to Scottish Power who now are now without doubt the most expensive as they are unable to offer any asset values. This limits our choice and influences the decisions we make when appointing service providers.

I would suggest that 9 times out of 10 we are looking to appoint an IDNO for our new developments as the cost differential is just too great to ignore.

If you wish to discuss any aspect of this email please do not hesitate to contact me on any of the numbers noted below.

Kind Regards

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Engineering Manager

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