

### **APPENDIX 1: IDENTITY OF ICPS AND IDNOS**

(THIS APPENDIX IS COMMERCIALLY CONFIDENTIAL)



### **APPENDIX 2: DATA SETS BY MARKET SEGMENT**



# **Quoted and Contracted Connections (2010/11 to 2012/13) Metered Premises**

# 1.1 Low Voltage work (LV)

### SPD

| ICP / IDNO Activity   | 2010-11         | 2011-12         | 2012-13         |
|---|-----------------|-----------------|-----------------|
| Number of parties receiving ICP or IDNO quotes                  | 15              | 11              | 19              |
| Number of parties that accepted ICP or IDNO quotes              | 13              | 8               | 8               |
| Quotes issued   |                 |                 |                 |
| Number and average value of IDNO quotes issued                  | 252<br>£ 15,570 | 276<br>£ 14,285 | 411<br>£ 16,448 |
| Number and average value of ICP quotes issued                   | 293<br>£ 15,409 | 222<br>£ 12,327 | 251<br>£ 8,041  |
| Number and average value of SPD quotes issued                   | 740<br>£ 19,767 | 647<br>£ 14,958 | 714<br>£ 12,648 |
| Quotes accepted   |                 |                 |                 |
| Number and average value of IDNO quotes accepted                | 85<br>£ 13,831  | 71<br>£ 14,415  | 73<br>£ 13,375  |
| Number and average value of ICP quotes accepted                 | 98<br>£ 16,976  | 73<br>£ 10,919  | 95<br>£ 6,835   |
| Number and average value of SPD quotes accepted                 | 308<br>£ 13,878 | 291<br>£ 11,112 | 330<br>£ 10,436 |
| SPD share of projects (Based on Quotes Accepted)                |                 |                 |                 |
| SPD share based on volume                                       | 62.7%           | 66.9%           | 66.3%           |
| SPD share based on value  | 60.1%           | 64.0%           | 67.9%           |
| Customer Connections Contracted to be Provided                  |                 |                 |                 |
| Number of IDNO Connections                                      | 2668            | 2323            | 2804            |
| Number of ICP Connections                                       | 1947            | 850             | 551             |
| Number of SPD Connections                                       | 1639            | 1721            | 2481            |
| SPD share of projects (Based on Volume of Customer Connections) |                 |                 |                 |
| SPD share based on Connections volume                           | 26.2%           | 35.2%           | 42.5%           |



### SPM

| ICP / IDNO Activity   | 2010-11         | 2011-12         | 2012-13         |
|---|-----------------|-----------------|-----------------|
| Number of parties receiving ICP or IDNO quotes                  | 29              | 24              | 28              |
| Number of parties that accepted ICP or IDNO quotes              | 11              | 11              | 12              |
| Quotes issued   |                 |                 |                 |
| Number and average value of IDNO quotes issued                  | 135<br>£ 12,046 | 212<br>£ 13,788 | 249<br>£ 11,828 |
| Number and average value of ICP quotes issued                   | 249<br>£ 14,404 | 163<br>£ 13,311 | 191<br>£ 12,067 |
| Number and average value of SPM quotes issued                   | 663<br>£ 13,396 | 669<br>£ 16,340 | 670<br>£ 15,241 |
| Quotes accepted   |                 |                 |                 |
| Number and average value of IDNO quotes accepted                | 34<br>£ 11,446  | 32<br>£ 10,361  | 51<br>£ 12,672  |
| Number and average value of ICP quotes accepted                 | 34<br>£ 12,338  | 25<br>£ 8,285   | 19<br>£ 16,414  |
| Number and average value of SPM quotes accepted                 | 352<br>£ 12,156 | 320<br>£ 11,329 | 331<br>£ 11,252 |
| SPM share of projects (Based on Quotes Accepted)                |                 |                 |                 |
| SPM share based on volume                                       | 83.8%           | 84.9%           | 82.5%           |
| SPM share based on value  | 84.1%           | 87.1%           | 79.5%           |
| Customer Connections Contracted to be Provided                  |                 |                 |                 |
| Number of IDNO Connections                                      | 1662            | 1142            | 2112            |
| Number of ICP Connections                                       | 390             | 297             | 268             |
| Number of SPM Connections                                       | 2322            | 2756            | 2510            |
| SPM share of projects (Based on Volume of Customer Connections) |                 |                 |                 |
| SPM share based on Connections volume                           | 53.1%           | 65.7%           | 51.3%           |



# 1.2 <u>High Voltage work (HV)</u>

# SPD

| ICP/ IDNO Activity  | 2010-11         | 2011-12          | 2012-13          |
|---|-----------------|------------------|------------------|
| Number of parties receiving ICP or IDNO quotes                  | 16              | 21               | 20               |
| Number of parties that accepted ICP or IDNO quotes              | 9               | 9                | 9                |
| Quotes issued   |                 |                  |                  |
| Number and average value of IDNO quotes issued                  | 327<br>£ 85,766 | 371<br>£ 105,561 | 394<br>£ 82,084  |
| Number and average value of ICP quotes issued                   | 285<br>£ 86,631 | 177<br>£ 103,201 | 105<br>£ 106,125 |
| Number and average value of SPD quotes issued                   | 472<br>£ 53,185 | 551<br>£ 53,943  | 641<br>£ 43,550  |
| Quotes accepted   |                 |                  |                  |
| Number and average value of IDNO quotes accepted                | 61<br>£ 71,659  | 60<br>£ 70,367   | 44<br>£ 74,577   |
| Number and average value of ICP quotes accepted                 | 51<br>£ 86,567  | 32<br>£ 82,053   | 25<br>£ 67,418   |
| Number and average value of SPD quotes accepted                 | 145<br>£ 50,043 | 178<br>£ 46,635  | 233<br>£ 37,190  |
| SPD share of projects (Based on Quotes Accepted)                |                 |                  |                  |
| SPD share based on volume                                       | 56.4%           | 65.9%            | 77.2%            |
| SPD share based on value  | 45.2%           | 54.8%            | 63.6%            |
| Customer Connections Contracted to be Provided                  |                 |                  |                  |
| Number of IDNO Connections                                      | 5226            | 3660             | 4099             |
| Number of ICP Connections                                       | 3906            | 693              | 864              |
| Number of SPD Connections                                       | 283             | 696              | 935              |
| SPD share of projects (Based on Volume of Customer Connections) |                 |                  |                  |
| SPD share based on Connections volume                           | 3.0%            | 13.8%            | 15.9%            |



### SPM

| ICP/ IDNO Activity  | 2010-11          | 2011-12         | 2012-13          |
|---|------------------|-----------------|------------------|
| Number of parties receiving ICP or IDNO quotes                  | 30               | 26              | 31               |
| Number of parties that accepted ICP or IDNO quotes              | 11               | 10              | 10               |
| Quotes issued   |                  |                 |                  |
| Number and average value of IDNO quotes issued                  | 87<br>£ 120,861  | 192<br>£ 72,388 | 309<br>£ 95,321  |
| Number and average value of ICP quotes issued                   | 178<br>£ 129,542 | 161<br>£ 78,647 | 183<br>£ 100,413 |
| Number and average value of SPM quotes issued                   | 478<br>£ 60,262  | 459<br>£ 57,169 | 567<br>£ 50,198  |
| Quotes accepted   | ,                | ,               | ,                |
| Number and average value of IDNO quotes accepted                | 12<br>£ 91,944   | 14<br>£ 106,807 | 32<br>£ 72,631   |
| Number and average value of ICP quotes accepted                 | 18<br>£ 150,242  | 16<br>£ 77,318  | 10<br>£ 109,094  |
| Number and average value of SPM quotes accepted                 | 189<br>£ 45,108  | 158<br>£ 45,049 | 203<br>£ 38,150  |
| SPM share of projects (Based on Quotes Accepted)                | ,                | ,               | ,                |
| SPM share based on volume                                       | 86.3%            | 84.0%           | 82.9%            |
| SPM share based on value  | 69.1%            | 72.3%           | 69.4%            |
| Customer Connections Contracted to be Provided                  |                  |                 |                  |
| Number of IDNO Connections                                      | 966              | 886             | 3963             |
| Number of ICP Connections                                       | 701              | 74              | 151              |
| Number of SPM Connections                                       | 715              | 675             | 703              |
| SPM share of projects (Based on Volume of Customer Connections) |                  |                 |                  |
| SPM share based on Connections volume                           | 30.0%            | 41.3%           | 14.6%            |



# 1.3 <u>High Voltage and Extra High Voltage work (HVEHV)</u>

# SPD

| ICP/IDNO Activity  | 2010-11 |               | 2011-12 |               | 2012-13 |                |
|--|---------|---------------|---------|---------------|---------|----------------|
| Number of parties receiving ICP or IDNO quotes                             | 4       |               | 5       |               | 5       |                |
| Number of parties that accepted ICP or IDNO quotes                         |         | 4             |         | 0             |         | 1              |
| Quotes issued  |         |               |         |               |         |                |
| Number and average value of IDNO quotes issued                             | £       | 12<br>968,887 | £       | 10<br>417,229 | £       | 14<br>126,013  |
| Number and average value of ICP quotes issued                              | £       | 5<br>465,729  | £       | 4<br>519,243  | £       | 1<br>23,376    |
| Number and average value of SPD quotes issued                              | £       | 7<br>299,981  | £       | 4<br>145,910  | £       | 7<br>1,140,868 |
| Quotes accepted  |         |               |         |               |         |                |
| Number and average value of IDNO quotes accepted                           | £       | 3<br>696,156  | £       | 0 -           | £       | 1<br>30,656    |
| Number and average value of ICP quotes accepted                            | £       | 1<br>114,962  | £       | 0 -           | £       | 0 -            |
| Number and average value of SPD quotes accepted                            | £       | 9<br>410,398  | £       | 0 -           | £       | 1<br>1,270,602 |
| SPD share of projects (Based on Quotes Accepted)                           |         |               |         |               |         |                |
| SPD share based on volume  |         | 69.2%         | 0.0%    |               |         | 50.0%          |
| SPD share based on value   | 62.6%   |               | 0.0%    |               |         | 97.6%          |
| SPM share of projects (Based on End User Connections)                      |         |               |         |               |         |                |
| SPD share based on end user connections                                    | 10%     |               | 0%      |               | 33%     |                |
| Customer Connections Contracted to be Provided                             |         |               |         |               |         |                |
| SPD number of end user connections ICP/IDNO number of end user connections |         | 4<br>37       |         | 0<br>0        |         | 1<br>1         |



### SPM

| ICP/IDNO Activity  | 2010-11           | 2011-12          | 2012-13           |
|--|-------------------|------------------|-------------------|
| Number of parties receiving ICP or IDNO quotes                             | 6                 | 7                | 11                |
| Number of parties that accepted ICP or IDNO quotes                         | 2                 | 2                | 2                 |
| Quotes issued  |                   |                  |                   |
| Number and average value of IDNO quotes issued                             | 4<br>£ 941,819    | 15<br>£ 798,384  | 22<br>£ 724,870   |
| Number and average value of ICP quotes issued                              | 10<br>£ 1,789,972 | 8<br>£ 597,594   | 9<br>£ 915,672    |
| Number and average value of SPM quotes issued                              | 11<br>£ 1,568,619 | 9<br>£ 1,234,851 | 17<br>£ 1,391,340 |
| Quotes accepted  |                   |                  |                   |
| Number and average value of IDNO quotes accepted                           | 0<br>£ -          | 0<br>£ -         | 2<br>£ 154,437    |
| Number and average value of ICP quotes accepted                            | 2<br>£ 942,090    | 2<br>£ 280,239   | 0<br>£ -          |
| Number and average value of SPM quotes accepted                            | 6<br>£ 1,223,496  | 3<br>£ 978,713   | 5<br>£ 523,163    |
| SPM share of projects (Based on Quotes Accepted)                           |                   |                  |                   |
| SPM share based on volume  | 75.0%             | 60.0%            | 71.4%             |
| SPM share based on value   | 79.6%             | 84.0%            | 89.4%             |
| SPM share of projects (Based on End User Connections)                      |                   |                  |                   |
| SPM share based on end user connections                                    | 78%               | 25%              | 31%               |
| Customer Connections Contracted to be Provided                             |                   |                  |                   |
| SPM number of end user connections ICP/IDNO number of end user connections | 42<br>12          | 1<br>3           | 8<br>18           |



# 1.4 Extra High Voltage work and above (EHV & above)

## SPD

| ICP/ IDNO Activity                                 | 2      | 2010-11      | 2011-12         |      | 2012-13      |
|--|--------|--------------|-----------------|------|--------------|
| Number of parties receiving ICP or IDNO quotes     |        | 0            | 2               |      | 1            |
| Number of parties that accepted ICP or IDNO quotes |        | 0            | 0               |      | 0            |
| Quotes issued                                      |        |              |                 |      |              |
| Number and average value of IDNO quotes issued     | £      | 0 -          | 2<br>£ 741,318  | £    | 0 -          |
| Number and average value of ICP quotes issued      | £      | 0 -          | 1<br>£1,186,109 |      | 1<br>444,791 |
| Number and average value of SPD quotes issued      | £      | 3<br>471,973 | 0<br>£ -        | £    | 0 -          |
| Quotes accepted                                    |        |              |                 |      |              |
| Number and average value of IDNO quotes accepted   | £      | 0 -          | 0<br>£ -        | £    | 0 -          |
| Number and average value of ICP quotes accepted    | £      | 0 -          | 0<br>£ -        | £    | 0 -          |
| Number and average value of SPD quotes accepted    | £      | 2<br>621,117 | 0<br>£ -        | £    | 0 -          |
| SPD share of projects (Based on Quotes Accepted)   |        |              |                 |      |              |
| SPD share based on volume                          | 100.0% |              | 0.0%            | 0.0% |              |
| SPD share based on value                           | ,      | 100.0%       | 0.0%            |      | 0.0%         |



### SPM

| ICP/ IDNO Activity                                 | 2010-11  | 2011-12       | 2012-13           |
|--|----------|---------------|-------------------|
| Number of parties receiving ICP or IDNO quotes     | 0        | 0             | 3                 |
| Number of parties that accepted ICP or IDNO quotes | 0        | 0             | 0                 |
| Quotes issued                                      |          |               |                   |
| Number and average value of IDNO quotes issued     | 0<br>£ - | 0<br>£ -      | 0<br>£ -          |
| Number and average value of ICP quotes issued      | 0<br>£ - | 0<br>£ -      | 4<br>£ 14,380,474 |
| Number and average value of SPM quotes issued      | 0<br>£ - | 1<br>£ 31,382 | 2<br>£ 18,838,709 |
| Quotes accepted                                    |          |               |                   |
| Number and average value of IDNO quotes accepted   | 0<br>£ - | 0<br>£ -      | 0<br>£ -          |
| Number and average value of ICP quotes accepted    | 0<br>£ - | 0<br>£ -      | 0<br>£ -          |
| Number and average value of SPM quotes accepted    | 0<br>£ - | 1<br>£ 31,382 | 1<br>£ 18,535,168 |
| SPM share of projects (Based on Quotes Accepted)   |          |               |                   |
| SPM share based on volume                          | 0.0%     | 100.0%        | 100.0%            |
| SPM share based on value                           | 0.0%     | 0.0% 100.0% 1 |                   |



# **Metered Premises (Distributed Generation)**

# 1.5 DG Connection Activities involving only low voltage (LV) work

### SPD

| ICP/ IDNO Activity                                 | 2     | 2010-11       | 2            | 2011-12       |       | 2012-13       |
|--|-------|---------------|--------------|---------------|-------|---------------|
| Number of parties receiving ICP or IDNO quotes     |       | 2             |              | 1             |       | 3             |
| Number of parties that accepted ICP or IDNO quotes |       | 1             |              | 0             |       | 1             |
| Quotes issued                                      |       |               |              |               |       |               |
| Number and average value of IDNO quotes issued     | £     | 0 -           | £            | 1<br>47,648   | £     | 2<br>18,518   |
| Number and average value of ICP quotes issued      | £     | 2<br>28,336   | £            | 0 -           | £     | 3<br>23,463   |
| Number and average value of SPD quotes issued      | £     | 107<br>11,942 | £            | 167<br>12,956 | £     | 100<br>10,702 |
| Quotes accepted                                    |       |               |              |               |       |               |
| Number and average value of IDNO quotes accepted   | £     | 0 -           | £            | 0 -           | £     | 1<br>66,600   |
| Number and average value of ICP quotes accepted    | £     | 1<br>346,534  | £            | 0 -           | £     | 0 -           |
| Number and average value of SPD quotes accepted    | £     | 33<br>9,658   | £            | 39<br>8,072   | £     | 39<br>6,203   |
| SPD share of projects (Based on Quotes Accepted)   |       |               |              |               |       |               |
| SPD share based on volume                          | 97.1% |               | 97.1% 100.0% |               |       | 97.5%         |
| SPD share based on value                           |       | 47.9% 100.0%  |              |               | 78.4% |               |



### SPM

| ICP/ IDNO Activity                                 | 20     | 10-11      | 2      | 011-12       |        | 2012-13     |
|--|--------|------------|--------|--------------|--------|-------------|
| Number of parties receiving ICP or IDNO quotes     |        | 0          |        | 1            |        | 5           |
| Number of parties that accepted ICP or IDNO quotes |        | 0          |        | 0            |        | 0           |
| Quotes issued                                      |        |            |        |              |        |             |
| Number and average value of IDNO quotes issued     | £      | 0 -        | £      | 0 -          | £      | 8<br>12,164 |
| Number and average value of ICP quotes issued      | £      | 0 -        | £      | 1<br>18,155  | £      | 2<br>12,073 |
| Number and average value of SPM quotes issued      | £      | 5<br>3,395 | £      | 21<br>12,621 | £      | 36<br>9,964 |
| Quotes accepted                                    |        |            |        |              |        |             |
| Number and average value of IDNO quotes accepted   | £      | 0 -        | £      | 0 -          | £      | 0 -         |
| Number and average value of ICP quotes accepted    | £      | 0 -        | £      | 0 -          | £      | 0 -         |
| Number and average value of SPM quotes accepted    | £      | 2<br>1,430 | £      | 5<br>3,962   | £      | 16<br>8,417 |
| SPM share of projects (Based on Quotes Accepted)   |        |            |        |              |        |             |
| SPM share based on volume                          | 100.0% |            | 100.0% |              | 100.0% |             |
| SPM share based on value                           | 10     | 0.0%       | 1      | 00.0%        | 100.0% |             |



# 1.6 DG Connection Activities involving work at high voltage or above (HV/EHV)

### SPD

| ICP/ IDNO Activity                                 |   | 2010-11          | 2011-12 |                 |   | 2012-13        |       |    |  |    |
|--|---|------------------|---------|-----------------|---|----------------|-------|----|--|----|
| Number of parties receiving ICP or IDNO quotes     |   | 14 30            |         | 14              |   | 30             |       | 30 |  | 36 |
| Number of parties that accepted ICP or IDNO quotes |   | 5                |         | 8               |   | 5              |       |    |  |    |
| Quotes issued                                      |   |                  |         |                 |   |                |       |    |  |    |
| Number and average value of IDNO quotes issued     | £ | 3<br>13,322      | £       | 3<br>515,787    | £ | 5<br>236,967   |       |    |  |    |
| Number and average value of ICP quotes issued      | £ | 19<br>1,401,151  | £       | 44<br>1,098,892 | £ | 172<br>600,481 |       |    |  |    |
| Number and average value of SPD quotes issued      | £ | 121<br>1,006,867 | £       | 342<br>504,934  | £ | 537<br>456,584 |       |    |  |    |
| Quotes accepted                                    |   |                  |         |                 |   |                |       |    |  |    |
| Number and average value of IDNO quotes accepted   | £ | 0 -              | £       | 1<br>442,103    | £ | 0 -            |       |    |  |    |
| Number and average value of ICP quotes accepted    | £ | 5<br>475,031     | £       | 8<br>1,256,281  | £ | 11<br>369,245  |       |    |  |    |
| Number and average value of SPD quotes accepted    | £ | 28<br>998,317    | £       | 69<br>557,552   | £ | 145<br>631,754 |       |    |  |    |
| SPD share of projects (Based on Quotes Accepted)   |   |                  |         |                 |   |                |       |    |  |    |
| SPD share based on volume                          |   | 84.8%            |         | 84.8% 88.5%     |   |                | 92.9% |    |  |    |
| SPD share based on value                           |   | 92.2% 78.6% 9    |         | 95.8%           |   |                |       |    |  |    |



### SPM

| ICP/ IDNO Activity                                 | :      | 2010-11         |              | 2011-12        |            | 2012-13          |
|--|--------|-----------------|--------------|----------------|------------|------------------|
| Number of parties receiving ICP or IDNO quotes     |        | 4               | 4 12         |                |            | 22               |
| Number of parties that accepted ICP or IDNO quotes |        | 0               |              | 6              |            | 6                |
| Quotes issued                                      |        |                 |              |                |            |                  |
| Number and average value of IDNO quotes issued     | £      | 0 -             | £            | 1<br>230,819   | £          | 0 -              |
| Number and average value of ICP quotes issued      | £      | 4<br>7,129,673  | £            | 22<br>907,276  | £          | 67<br>994,595    |
| Number and average value of SPM quotes issued      | £      | 32<br>4,271,494 | £            | 71<br>607,363  | £          | 141<br>2,135,664 |
| Quotes accepted                                    |        |                 |              |                |            |                  |
| Number and average value of IDNO quotes accepted   | £      | 0 -             | £            | 0 -            | £          | 0 -              |
| Number and average value of ICP quotes accepted    | £      | 0 -             | £            | 6<br>1,804,023 | £          | 7<br>614,487     |
| Number and average value of SPM quotes accepted    | £      | 6<br>4,612,529  | £            | 15<br>582,063  | £          | 39<br>184,495    |
| SPM share of projects (Based on Quotes Accepted)   |        |                 |              |                |            |                  |
| SPM share based on volume                          | 100.0% |                 | 100.0% 71.4% |                | 1.4% 84.89 |                  |
| SPM share based on value                           |        | 100.0%          | 44.6%        |                |            | 62.6%            |



# 1.7 <u>Local Authority work (UMCLA)</u>

|       | RMS                | UMCLA Connections Requested |           |           |  |  |  |  |  |
|-------|--------------------|-----------------------------|-----------|-----------|--|--|--|--|--|
|       | Connecting Company | 2010-2011                   | 2011-2012 | 2012-2013 |  |  |  |  |  |
|       | SPD                | 2498                        | 3020      | 4147      |  |  |  |  |  |
| SPD   | ICP-Tripartite     |                             |           | 77        |  |  |  |  |  |
|       | SPD                | 2498                        | 3020      | 4224      |  |  |  |  |  |
|       | SPM                | 5370                        | 4973      | 3631      |  |  |  |  |  |
| SPM   | ICP-Tripartite     | 668                         | 1269      | 2168      |  |  |  |  |  |
| SFIVI | ICP-EoCW           |                             |           | 105       |  |  |  |  |  |
|       | SPM                | 6038                        | 6242      | 5904      |  |  |  |  |  |
|       | Total              | 8536                        | 9262      | 10128     |  |  |  |  |  |

# 1.8 Private Finance Initiatives work (UMC PFI) SPD & SPM

| RMS          | UMC PFI Connections Requested |           |           |  |  |  |  |  |
|--------------|-------------------------------|-----------|-----------|--|--|--|--|--|
| Licence Area | 2010-2011                     | 2011-2012 | 2012-2013 |  |  |  |  |  |
| SPD          | 0                             | 0         | 0         |  |  |  |  |  |
| SPM          | 0                             | 812       | 2295      |  |  |  |  |  |
| Total        | 0                             | 812       | 2295      |  |  |  |  |  |



# 1.9 Other Work (UMC Other)

# SPD

| ICP/ IDNO Activity  | 2010-11        | 2011-12        | 2012-13        |
|---|----------------|----------------|----------------|
| Number of parties receiving ICP or IDNO quotes                  |                |                |                |
| Number of parties that accepted ICP or IDNO quotes              |                |                |                |
| Quotes issued   |                |                |                |
| Number and average value of IDNO quotes issued                  |                |                |                |
| Number and average value of ICP quotes issued                   |                |                |                |
| Number and average value of SPD quotes issued                   | 468<br>£ 4,283 | 308<br>£ 3,213 | 363<br>£ 4,364 |
| Quotes accepted   |                |                |                |
| Number and average value of IDNO quotes accepted                |                |                |                |
| Number and average value of ICP quotes accepted                 |                |                |                |
| Number and average value of SPD quotes accepted                 | 255<br>£ 3,008 | 148<br>£ 4,291 | 186<br>£ 3,301 |
| SPD share of projects (Based on Quotes Accepted)                |                |                |                |
| SPD share based on volume                                       | 100.0%         | 100.0%         | 100.0%         |
| SPD share based on value  | 100.0%         | 100.0%         | 100.0%         |
| Customer Connections Contracted to be Provided                  |                |                |                |
| Number of IDNO Connections                                      |                |                |                |
| Number of ICP Connections                                       |                |                |                |
| Number of SPD Connections                                       | 271            | 176            | 736            |
| SPD share of projects (Based on Volume of Customer Connections) |                |                |                |
| SPD share based on Connections volume                           | 100.0%         | 100.0%         | 100.0%         |



### SPM

| Number of competitive alternatives in the RMS                   | 2010-11                                 | 2011-12        | 2012-13        |
|---|---|----------------|----------------|
| Number of parties receiving ICP or IDNO quotes                  |   |                |                |
| Number of parties that accepted ICP or IDNO quotes              |   |                |                |
| Quotes issued   |   |                |                |
| Number and average value of IDNO quotes issued                  |   |                |                |
| Number and average value of ICP quotes issued                   |   |                |                |
| Number and average value of SPM quotes issued                   | 201<br>£ 2,550                          | 183<br>£ 4,110 | 157<br>£ 3,090 |
| Quotes accepted   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,              |                |
| Number and average value of IDNO quotes accepted                |   |                |                |
| Number and average value of ICP quotes accepted                 |   |                |                |
| Number and average value of SPM quotes accepted                 | 77<br>£ 1,820                           | 82<br>£ 2,100  | 78<br>£ 3,006  |
| SPM share of projects (Based on Quotes Accepted)                | ,                                       | ,              | ,              |
| SPM share based on volume                                       | 100.0%                                  | 100.0%         | 100.0%         |
| SPM share based on value  | 100.0%                                  | 100.0%         | 100.0%         |
| Customer Connections Contracted to be Provided                  |   |                |                |
| Number of IDNO Connections                                      |   |                |                |
| Number of ICP Connections                                       |   |                |                |
| Number of SPM Connections                                       | 163                                     | 163            | 343            |
| SPM share of projects (Based on Volume of Customer Connections) |   |                |                |
| SPM share based on Connections volume                           | 100.0%                                  | 100.0%         | 100.0%         |



# Other Work (UMC Other) SPD & SPM

|     | RMS                         | <b>UMC Other Co</b> | nnections ( | Contracted |
|-----|-----------------------------|---------------------|-------------|------------|
|     | Customer Type               | 2010-2011           | 2011-2012   | 2012-2013  |
|     | Advertising                 | 30                  | 26          | 22         |
|     | Consultants                 | 6                   | 4           | 6          |
| SPD | Developers / ICP            | 64                  | 53          | 19         |
| SFD | Local Authority (Non UMCLA) | 91                  | 39          | 66         |
|     | Proxy Council               | 38                  | 15          | 407        |
|     | Non LA UMS Infrastructure   | 42                  | 39          | 216        |
|     | SPD                         | 271                 | 176         | 736        |
|     | Advertising                 |                     | 2           |            |
|     | Consultants                 | 5                   | 13          | 1          |
|     | Developers / ICP            | 47                  | 67          | 151        |
| SPM | Local Authority (Non UMCLA) | 8                   | 9           | 24         |
|     | Proxy Council               | 87                  | 23          | 36         |
|     | Non LA UMS Infrastructure   | 16                  | 49          | 131        |
|     | SPM                         | 163                 | 163         | 343        |
|     | Total                       | 434                 | 339         | 1079       |



### **Competition Test Notice August 2013**

| Analysis of IDNO/ICP Activity                        |
|--|
| Analysis of ICP/IDNO Activity within LV Demand - SPD |

ICP67

| SPD 2010-11<br>Company | Quotations<br>Issued | Average<br>Quote Value | Number of<br>ICP quotes<br>issued | Number of<br>ICP/IDNO quotes<br>issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted | Number of<br>ICP/IDNO quotes<br>accepted |
|------------------------|----------------------|------------------------|-----------------------------------|--|------------------------|-----------------------------|-------------------------------|--|
| ICP70                  | 66                   | £13,736.67             | 55                                | 11                                     | 22                     | £15,843.49                  | 18                            | 4  |
| ICP9                   | 108                  | £14,580.68             | 99                                | 9                                      | 28                     | £15,441.41                  | 28                            |  |
| ICP11                  | 10                   | £11,034.01             | 1                                 | 9                                      | 7                      | £9,134.04                   |                               | 7  |
| ICP23                  | 199                  | £16,327.12             | 7                                 | 192                                    | 71                     | £15,075.29                  | 3                             | 68                                       |
| ICP72                  | 45                   | £18,769.71             | 45                                |  | 18                     | £20,076.41                  | 18                            |  |
| ICP30                  | 1                    | £4,966.08              | 1                                 |  | 1                      | £31,038.00                  | 1                             |  |
| ICP33                  | 11                   | £10,433.00             |                                   | 11                                     | 4                      | £10,494.72                  |                               | 4  |
| ICP37                  | 28                   | £7,720.70              | 28                                |  | 14                     | £9,843.48                   | 14                            |  |
| ICP41                  | 1                    | £15,519.00             | 1                                 |  |                        |                             |                               |  |
| ICP77                  | 38                   | £18,030.63             | 37                                | 1                                      | 8                      | £21,261.03                  | 7                             | 1  |
| ICP52                  | 6                    | £17,329.55             | 6                                 |  | 5                      | £14,587.86                  | 5                             |  |
| ICP53                  | 9                    | £15,708.68             | 9                                 |  | 1                      | £20,174.70                  | 1                             |  |
| ICP56                  | 20                   | £19,977.61             | 1                                 | 19                                     | 1                      | £28,710.15                  |                               | 1  |
| ICP68                  | 1                    | £40,659.78             | 1                                 |  | 3                      | £20,019.51                  | 3                             |  |
| ICP67                  | 2                    | £15 519 00             | 2                                 |  |                        |                             |                               |  |

| SPD 2011-12<br>Company | Quotations<br>Issued | Average<br>Quote Value | Number of<br>ICP quotes<br>issued | Number of ICP/IDNO quotes issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted | Number of<br>ICP/IDNO quotes<br>accepted |
|------------------------|----------------------|------------------------|-----------------------------------|----------------------------------|------------------------|-----------------------------|-------------------------------|--|
| ICP70                  | 79                   | £11,782.65             | 20                                | 59                               | 22                     | £11,582.82                  | 8                             | 14                                       |
| ICP9                   | 67                   | £13,529.33             | 49                                | 18                               | 16                     | £13,603.37                  | 13                            | 3  |
| ICP11                  | 2                    | £15,208.62             |                                   | 2                                | 1                      | £4,655.70                   |                               | 1  |
| ICP23                  | 171                  | £13,665.07             | 6                                 | 165                              | 48                     | £14,162.70                  | 1                             | 47                                       |
| ICP72                  | 63                   | £17,093.07             | 63                                |                                  | 22                     | £17,501.20                  | 22                            |  |
| ICP30                  | 13                   | £14,384.92             | 4                                 | 9                                |                        |                             |                               |  |
| ICP37                  | 34                   | £4,427.48              | 32                                | 2                                | 27                     | £3,615.35                   | 26                            | 1  |
| ICP49                  | 1                    | £9,311.40              | 1                                 |                                  |                        |                             |                               |  |
| ICP77                  | 6                    | £16,476.01             | 6                                 |                                  |                        |                             |                               |  |
| ICP52                  | 41                   | £13,798.66             | 41                                |                                  | 3                      | £21,312.76                  | 3                             |  |
| ICP56                  | 21                   | £18,405.53             |                                   | 21                               | 5                      | £23,421.27                  |                               | 5  |
|                        |                      |                        |                                   | 21                               |                        |                             | , ,                           | 5  |

£15,519.00

| SPD 2011-12  Companies New to the Market | Quotations<br>Issued | Average<br>Quote Value | Number of<br>ICP quotes<br>issued | Number of<br>ICP/IDNO quotes<br>issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted | Number of<br>ICP/IDNO quotes<br>accepted |
|--|----------------------|------------------------|-----------------------------------|--|------------------------|-----------------------------|-------------------------------|--|
| ICP49                                    | 1                    | £9,311.40              | 1                                 |  |                        |                             |                               |  |
|  |                      |                        |                                   |  |                        |                             |                               |  |

| SPD 2011-12 Companies who dropped out the Market | Quotations<br>Issued | Average<br>Quote Value | Number of<br>ICP quotes<br>issued | Number of<br>ICP/IDNO quotes<br>issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted | Number of<br>ICP/IDNO quotes<br>accepted |
|--|----------------------|------------------------|-----------------------------------|--|------------------------|-----------------------------|-------------------------------|--|
| ICP33  | 11                   | £10,433.00             |                                   | 11                                     | 4                      | £10,494.72                  |                               | 4  |
| ICP41  | 1                    | £15,519.00             | 1                                 |  |                        |                             |                               |  |
| ICP53  | 9                    | £15,708.68             | 9                                 |  | 1                      | £20,174.70                  | 1                             |  |
| ICP68  | 1                    | £40,659.78             | 1                                 |  | 3                      | £20,019.51                  | 3                             |  |
| ICP67  | 2                    | £15,519                | 2                                 |  |                        |                             |                               |  |
|  |                      |                        |                                   |  |                        |                             |                               |  |

| Quotations | Average  | ICP quotes               | ICP/IDNO quotes               | Quotations   | Average  | Number of ICP   | Number of<br>ICP/IDNO quotes  |
|------------|--|--------------------------|-------------------------------|--|--|---|---|
| Issued     | Quote Value  | issued                   | issued                        | Accepted   | Acceptance Value   | quotes accepted   | accepted  |
| 2          | £3,646.97  | 1                        | 1                             |  |  |   |   |
| 92         | £18,661.60   | 24                       | 68                            | 17   | £10,132.99   | 7   | 10  |
| 1          | £18,312.42   |                          | 1                             |  |  |   |   |
| 80         | £14,596.40   | 48                       | 32                            | 21   | £15,171.67   | 12  | 9   |
| 2          | £11,949.63   |                          | 2                             |  |  |   |   |
| 3          | £19,036.64   |                          | 3                             |  |  |   |   |
| 3          | £23,175.04   |                          | 3                             |  |  |   |   |
| 1          | £310.38  | 1                        |                               |  |  |   |   |
| 262        | £14,286.07   | 6                        | 256                           | 49   | £10,770.66   | 2   | 47  |
| 53         | £15,591.03   | 52                       | 1                             | 28   | £15,029.04   | 27  | 1   |
| 8          | £9,393.84  | 5                        | 3                             |  |  |   |   |
| 6          | £12,790.24   |                          | 6                             |  |  |   |   |
| 94         | £2,922.19  | 93                       | 1                             | 38   | £1,188.43  | 37  | 1   |
| 1          | £9,311.40  | 1                        |                               |  |  |   |   |
| 1          | £17,070.90   |                          | 1                             |  |  |   |   |
| 31         | £11,003.47   | 18                       | 13                            | 7  | £9,987.59  | 6   | 1   |
| 20         | £15,961.29   |                          | 20                            | 4  | £16,993.31   |   | 4   |
| 1          | £17,070.90   | 1                        |                               |  |  |   |   |
| 1          | £17,846.85   | 1                        |                               |  |  |   |   |
|            |  |                          |                               | 4  | £814.75  | 4   |   |
|            | Issued   2   92   1   80   2   3   3   3   1   262   53   8   6   94   1   1   1   31   20   1   1 | Issued   Quote Value   2 | Issued   Quote Value   issued | Quotations Issued         Average Quote Value issued         ICP (puotes issued issued issued)           2         £3,646.97         1         1         1           92         £18,661.60         24         68         68           1         £18,312.42         1         1         1           80         £14,596.40         48         32         2           2         £11,949.63         2         3 <td< td=""><td>Quotations<br/>Issued         Average<br/>Quote Value         ICP quotes<br/>issued         ICP/IDNO quotes<br/>issued         Quotations<br/>Accepted           2         £3,646.97         1         1         1         1           92         £18,661.60         24         68         17           1         £18,312.42         1         1         1           80         £14,566.40         48         32         21           2         £11,949.63         2         3         21           3         £79,036.64         3         3         3           3         £23,175.04         3         3         1           262         £14,286.07         6         256         49           53         £15,591.03         52         1         28           8         £9,393.84         5         3         6         256         49           4         £9,292.19         93         1         38         1         38         1           1         £9,311.40         1         1         1         1         38         1         38         1         38         1         38         1         38         1         38</td><td>Quotations<br/>Issued         Average<br/>Quote Value         ICP quotes<br/>issued         ICP/IDNO quotes<br/>issued         Quotations<br/>Accepted         Average<br/>Acceptance Value           2         £3,646.97         1         1         1         1         1         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £15,171.67<td>Quotations Issued         Average Quote Value issued         ICP/IDNO quotes issued         Quotations Quote Value issued         Average Accepted         Number of ICP quotes accepted           2         £3,646.97         1         1         1         1         £10,132.99         7           92         £18,661.60         24         68         17         £10,132.99         7           1         £18,312.42         1         1         1         1           80         £14,566.40         48         32         21         £15,171.67         12           2         £11,949.63         2         3         £19,036.64         3         3         3         1         1         2         1         £15,171.67         12         12         1         1         2         1         £15,171.67         12         1         1         2         1         £15,171.67         12         1         2         1         2         1         2         1         2         1         2         1         1         2         1         2         1         2         1         2         1         2         2         1         2         2         1         2         2<!--</td--></td></td></td<> | Quotations<br>Issued         Average<br>Quote Value         ICP quotes<br>issued         ICP/IDNO quotes<br>issued         Quotations<br>Accepted           2         £3,646.97         1         1         1         1           92         £18,661.60         24         68         17           1         £18,312.42         1         1         1           80         £14,566.40         48         32         21           2         £11,949.63         2         3         21           3         £79,036.64         3         3         3           3         £23,175.04         3         3         1           262         £14,286.07         6         256         49           53         £15,591.03         52         1         28           8         £9,393.84         5         3         6         256         49           4         £9,292.19         93         1         38         1         38         1           1         £9,311.40         1         1         1         1         38         1         38         1         38         1         38         1         38         1         38 | Quotations<br>Issued         Average<br>Quote Value         ICP quotes<br>issued         ICP/IDNO quotes<br>issued         Quotations<br>Accepted         Average<br>Acceptance Value           2         £3,646.97         1         1         1         1         1         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £10,132.99         £15,171.67 <td>Quotations Issued         Average Quote Value issued         ICP/IDNO quotes issued         Quotations Quote Value issued         Average Accepted         Number of ICP quotes accepted           2         £3,646.97         1         1         1         1         £10,132.99         7           92         £18,661.60         24         68         17         £10,132.99         7           1         £18,312.42         1         1         1         1           80         £14,566.40         48         32         21         £15,171.67         12           2         £11,949.63         2         3         £19,036.64         3         3         3         1         1         2         1         £15,171.67         12         12         1         1         2         1         £15,171.67         12         1         1         2         1         £15,171.67         12         1         2         1         2         1         2         1         2         1         2         1         1         2         1         2         1         2         1         2         1         2         2         1         2         2         1         2         2<!--</td--></td> | Quotations Issued         Average Quote Value issued         ICP/IDNO quotes issued         Quotations Quote Value issued         Average Accepted         Number of ICP quotes accepted           2         £3,646.97         1         1         1         1         £10,132.99         7           92         £18,661.60         24         68         17         £10,132.99         7           1         £18,312.42         1         1         1         1           80         £14,566.40         48         32         21         £15,171.67         12           2         £11,949.63         2         3         £19,036.64         3         3         3         1         1         2         1         £15,171.67         12         12         1         1         2         1         £15,171.67         12         1         1         2         1         £15,171.67         12         1         2         1         2         1         2         1         2         1         2         1         1         2         1         2         1         2         1         2         1         2         2         1         2         2         1         2         2 </td |

| SPD 2012-13  Companies New to the Market | Quotations<br>Issued | Average<br>Quote Value | Number of<br>ICP quotes<br>issued | Number of ICP/IDNO quotes issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted | Number of ICP/IDNO quotes accepted |
|--|----------------------|------------------------|-----------------------------------|----------------------------------|------------------------|-----------------------------|-------------------------------|------------------------------------|
| ICP4                                     | 2                    | £3,646.97              | 1                                 | 1                                |                        |                             |                               |                                    |
| ICP93                                    | 1                    | £18,312.42             |                                   | 1                                |                        |                             |                               |                                    |
| ICP10                                    | 2                    | £11,949.63             |                                   | 2                                |                        |                             |                               |                                    |
| ICP14                                    | 3                    | £19,036.64             |                                   | 3                                |                        |                             |                               |                                    |
| ICP18                                    | 3                    | £23,175.04             |                                   | 3                                |                        |                             |                               |                                    |
| ICP98                                    | 1                    | £310.38                | 1                                 |                                  |                        |                             |                               |                                    |
| ICP101                                   | 6                    | £12,790.24             |                                   | 6                                |                        |                             |                               |                                    |
| ICP78                                    | 1                    | £17,070.90             |                                   | 1                                |                        |                             |                               |                                    |
|  |                      |                        |                                   |                                  |                        |                             |                               |                                    |

Notes:
Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO may have entered the market, under a different name, with the original showing as exiting the market.

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as



| ICP2 ICP4 ICP6 ICP7 ICP8 ICP9 ICP9 ICP9 | 2<br>15<br>1<br>5 | £3,606.46  |    | issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP<br>quotes accepted | ICP/IDNO quotes<br>accepted |
|---|-------------------|------------|----|--------|------------------------|-----------------------------|----------------------------------|-----------------------------|
| ICP6<br>ICP7<br>ICP8<br>ICP9            | 1                 |            | 2  |        |                        |                             |                                  |                             |
| ICP7<br>ICP8<br>ICP9                    |                   | £7,387.78  | 9  | 6      |                        |                             |                                  |                             |
| ICP8<br>ICP9                            | 5                 | £28,851.68 | 1  |        |                        |                             |                                  |                             |
| ICP9                                    |                   | £16,524.14 | 3  | 2      |                        |                             |                                  |                             |
|   | 4                 | £11,352.15 | 4  |        |                        |                             |                                  |                             |
| ICP10                                   | 7                 | £21,240.64 | 5  | 2      |                        |                             |                                  |                             |
|   | 1                 | £10,327.59 | 1  |        |                        |                             |                                  |                             |
| ICP11                                   | 1                 | £33,441.72 | 1  |        |                        |                             |                                  |                             |
| ICP18                                   | 7                 | £7,189.50  | 7  |        |                        |                             |                                  |                             |
| ICP21                                   | 45                | £13,263.76 | 42 | 3      | 5                      | £9,639.08                   | 5                                |                             |
| ICP23                                   | 57                | £9,789.78  | 6  | 51     | 26                     | £10,781.55                  | 3                                | 23                          |
| ICP30                                   | 8                 | £6,926.04  | 8  |        | 1                      | £6,885.06                   | 1                                |                             |
| ICP31                                   | 2                 | £11,721.00 | 2  |        | 1                      | £22,622.34                  | 1                                |                             |
| ICP33                                   | 33                | £12,692.16 | 7  | 26     | 3                      | £11,693.67                  |                                  | 3                           |
| ICP41                                   | 15                | £20,983.04 | 10 | 5      | 3                      | £16,939.43                  | 1                                | 2                           |
| ICP43                                   | 1                 | £4,426,11  | 1  |        |                        | ·                           |                                  |                             |
| ICP46                                   | 2                 | £13,606.19 | 2  |        |                        |                             |                                  |                             |
| ICP48                                   | 1                 | £32,786.00 | 1  |        |                        |                             |                                  |                             |
| ICP49                                   | 82                | £11,903.72 | 50 | 32     | 9                      | £9.089.01                   | 4                                | 5                           |
| ICP50                                   | 12                | £20,491.25 | 7  | 5      | 1                      | £22,950.20                  | 1                                |                             |
| ICP52                                   | 5                 | £18.786.38 | 5  |        | 4                      | £17,827.39                  | 4                                |                             |
| ICP53                                   | 27                | £14,462.27 | 26 | 1      | 11                     | £10,431.91                  | 10                               | 1                           |
| ICP57                                   | 1                 | £16,720.86 | 1  |        |                        | ·                           |                                  |                             |
| ICP59                                   | 1                 | £37,048.18 | 1  |        |                        |                             |                                  |                             |
| ICP62                                   | 1                 | £45,080.75 | 1  |        |                        |                             |                                  |                             |
| ICP68                                   | 12                | £14,808.34 | 10 | 2      | 4                      | £18,483.11                  | 4                                |                             |
| ICP63                                   | 34                | £17,598.37 | 34 |        |                        |                             |                                  |                             |
| ICP64                                   | 1                 | £36,884.25 | 1  |        |                        |                             |                                  |                             |
| ICP67                                   | 1                 | £45,080.75 | 1  |        |                        |                             |                                  |                             |

| SPM 2011-12<br>Company                                    | Quotations<br>Issued       | Average Quote<br>Value  | Number of ICP quotes issued | Number of<br>ICP/IDNO quotes<br>issued | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted | Number of<br>ICP/IDNO quotes<br>accepted |
|---|----------------------------|---|-----------------------------|--|------------------------|-----------------------------|-------------------------------|--|
| ICP2  | 5                          | £15.376.63  | quotes issued<br>2          | issued<br>3                            | 2                      | £5.819.52                   |                               |  |
| ICP4  | 33                         | £9,331.09   | 9                           | 24                                     | 4                      | £5,819.52<br>£5,245.76      | 1 2                           | 1 2                                      |
| ICP9  | 3                          | £9,331.09<br>£20.108.75   | 9                           | 3                                      | 4                      | £5,245.76                   | 2                             | 2  |
| ICP11   | 1                          | £20, 108.75<br>£13.770.12   | 1                           | 3                                      |                        |                             |                               |  |
| ICP14   | 1                          | £4,098.25   |                             | 1                                      |                        |                             |                               |  |
| ICP18   | 13                         | £3,228,16   | 13                          | '                                      |                        |                             |                               |  |
| ICP21   | 17                         | £17,588.72  | 9                           | 8                                      |                        |                             |                               |  |
| ICP23   | 63                         | £11,695.62  | 9                           | 54                                     | 14                     | £7.019.72                   | 1                             | 13                                       |
| ICP30   | 16                         | £11,695.62<br>£12,120.57  | 10                          | 6                                      | 14                     | £7,019.72                   | 1                             | 13                                       |
| ICP30   | 34                         |   | 3                           | 31                                     | 6                      | 040 700 00                  | 3                             | 3  |
| ICP33   | 2                          | £13,977.44<br>£67,457.20  | 2                           | 31                                     | ь                      | £10,792.06                  | 3                             | 3  |
| ICP41   |                            |   |                             |  |                        |                             |                               |  |
| ICP41<br>ICP46  | 8<br>7                     | £46,392.19<br>£16,252.49  | 3                           | 4                                      | 1                      | £18,688.02                  |                               | 1  |
| ICP46   |                            |   | 1                           | 4                                      | - 1                    | £18,088.02                  |                               |  |
| ICP47   | 1<br>67                    | £327.86   | 18                          | 49                                     | 15                     | 044.050.44                  | 7                             | •  |
|   |                            | £11,234.34  |                             |  |                        | £11,852.14                  | 7                             | 8  |
| ICP50   | 19                         | £14,883.12  | 9                           | 10                                     | 2                      | £19,507.67                  |                               | 2  |
| ICP52<br>ICP53  | 1                          | £18,851.95  | 1                           |  | 3                      | £16,119.78                  | 3                             |  |
|   | 10                         | £18,688.02  | 5                           | 5                                      | 8                      | £4,221.20                   | 7                             | 1  |
| ICP58   | 1                          | £23,278.06  | _                           | 1                                      |                        |                             |                               |  |
| ICP62   | 16                         | £19,733.07  | 7                           | 9                                      | 1                      | £15,573.35                  |                               | 1  |
| ICP68   | 3                          | £13,387.62  | 3                           |  | 1                      | £9,835.80                   | 1                             |  |
| ICP63   | 52                         | £11,366.34  | 52                          |  |                        |                             |                               |  |
| ICP64   | 1                          | £32,786.00  | 1                           |  |                        |                             |                               |  |
| ICP66   | 1                          | £18,524.09  | 1                           |  |                        |                             |                               |  |
|   |                            |   |                             |  |                        |                             |                               |  |
| SPM 2011-12<br>Companies New to the Market                | Quotations                 | Average Quote   | Number of ICP               | Number of                              | Quotations             | Average                     | Number of ICP                 | Number of                                |
| ICP14   | Issued                     | Value<br>£4.098.25  | quotes issued               | ICP/IDNO quotes                        | Accepted               | Acceptance Value            | quotes accepted               | ICP/IDNO quotes                          |
| ICP14<br>ICP35  | 2                          | £4,098.25<br>£67,457.20   | 2                           | 1                                      |                        |                             |                               |  |
| ICP35   |                            |   |                             |  |                        |                             |                               |  |
|   | 1                          | £327.86   | 1                           |  |                        |                             |                               |  |
| ICP58   | 1                          | £23,278.06  |                             | 1                                      |                        |                             |                               |  |
| ICP66   | 1                          | £18,524.09  | 1                           |  |                        |                             |                               |  |
| ODM 0044 40   |                            |   |                             | N 1                                    |                        |                             |                               | Number of                                |
| SPM 2011-12   |                            |   | N1 (10D                     | Number of                              |                        |                             | N1 (10D                       |  |
| Companies who dropped out the                             | Quotations<br>Issued       | Average Quote<br>Value  | Number of ICP               | ICP/IDNO quotes issued                 | Quotations             | Average<br>Acceptance Value | Number of ICP                 | ICP/IDNO quotes                          |
| Market  | issuea                     |   | quotes issued               | issued                                 | Accepted               | Acceptance value            | quotes accepted               | accepted                                 |
| IODA  |                            |   |                             |  |                        |                             |                               |  |
| ICP6  | 1                          | £28,851.68  | 1                           |  |                        |                             |                               |  |
| ICP7  | 5                          | £16,524.14  | 3                           | 2                                      |                        |                             |                               |  |
| ICP7<br>ICP8  | 5<br>4                     | £16,524.14<br>£11,352.15  | 3                           | 2                                      |                        |                             |                               |  |
| ICP7<br>ICP8<br>ICP10                                     | 5<br>4<br>1                | £16,524.14<br>£11,352.15<br>£10,327.59  | 3<br>4<br>1                 | 2                                      |                        |                             |                               |  |
| ICP7<br>ICP8<br>ICP10<br>ICP31                            | 5<br>4<br>1<br>2           | £16,524.14<br>£11,352.15<br>£10,327.59<br>£11,721.00  | 3<br>4<br>1<br>2            | 2                                      | 1                      | £22,622.34                  | 1                             |  |
| ICP7<br>ICP8<br>ICP10<br>ICP31<br>ICP43                   | 5<br>4<br>1<br>2           | £16,524.14<br>£11,352.15<br>£10,327.59<br>£11,721.00<br>£4,426.11                             | 3<br>4<br>1<br>2            | 2                                      | 1                      | £22,622.34                  | 1                             |  |
| ICP7<br>ICP8<br>ICP10<br>ICP31<br>ICP43<br>ICP48          | 5<br>4<br>1<br>2<br>1      | £16,524.14<br>£11,352.15<br>£10,327.59<br>£11,721.00<br>£4,426.11<br>£32,786.00               | 3<br>4<br>1<br>2<br>1       | 2                                      | 1                      | £22,622.34                  | 1                             |  |
| ICP7<br>ICP8<br>ICP10<br>ICP31<br>ICP43<br>ICP48<br>ICP48 | 5<br>4<br>1<br>2<br>1<br>1 | £16,524.14<br>£11,352.15<br>£10,327.59<br>£11,721.00<br>£4,426.11<br>£32,786.00<br>£16,720.86 | 3<br>4<br>1<br>2<br>1<br>1  | 2                                      | 1                      | £22,622.34                  | 1                             |  |
| ICP7<br>ICP8<br>ICP10<br>ICP31<br>ICP43<br>ICP48          | 5<br>4<br>1<br>2<br>1      | £16,524.14<br>£11,352.15<br>£10,327.59<br>£11,721.00<br>£4,426.11<br>£32,786.00               | 3<br>4<br>1<br>2<br>1       | 2                                      | 1                      | £22,622.34                  | 1                             |  |



|   |  |  |  | Number of  |  |   |  | Number of                                |
|---|--|--|--|--|--|---|--|--|
| SPM 2011-12<br>Company  | Quotations<br>Issued   | Average Quote<br>Value   | Number of ICP<br>quotes issued   | ICP/IDNO quotes issued   | Quotations   | Average<br>Acceptance Value   | Number of ICP<br>quotes accepted                                 | ICP/IDNO quotes<br>accepted              |
| ICP2  | 5  | £15,376.63   | 2  | 3  | Accepted 2   | £5,819.52   | 1  | 1  |
| ICP4  | 33   | £9,331.09  | 9  | 24   | 4  | £5,245.76   | 2  | 2  |
| ICP9  | 3  | £20,108.75   |  | 3  |  |   |  |  |
| ICP11   | 1  | £13,770.12   | 1  |  |  |   |  |  |
| ICP14<br>ICP18  | 1 13   | £4,098.25<br>£3,228.16   | 13   | 1  |  |   |  |  |
| ICP21   | 17   | £17,588.72   | 9  | 8  |  |   |  |  |
| ICP23   | 63   | £11,695.62   | 9  | 54   | 14   | £7,019.72   | 1  | 13                                       |
| ICP30   | 16   | £12,120.57   | 10   | 6  |  | ,   |  |  |
| ICP33   | 34   | £13,977.44   | 3  | 31   | 6  | £10,792.06  | 3  | 3  |
| ICP35   | 2  | £67,457.20   | 2  |  |  |   |  |  |
| ICP41   | 8  | £46,392.19   | 4  | 4  |  | 040,000,00  |  | 4  |
| ICP46<br>ICP47  | 7  | £16,252.49<br>£327.86  | 3  | 4  | 1  | £18,688.02  |  | 1  |
| ICP49   | 67   | £11,234.34   | 18   | 49   | 15   | £11,852.14  | 7  | 8  |
| ICP50   | 19   | £14,883.12   | 9  | 10   | 2  | £19,507.67  |  | 2  |
| ICP52   | 1  | £18,851.95   | 1  |  | 3  | £16,119.78  | 3  |  |
| ICP53   | 10   | £18,688.02   | 5  | 5  | 8  | £4,221.20   | 7  | 1  |
| ICP58   | 1  | £23,278.06   | _  | 1  |  |   |  |  |
| ICP62   | 16   | £19,733.07   | 7  | 9  | 1  | £15,573.35  | 4  | 1  |
| ICP68<br>ICP63  | 3<br>52  | £13,387.62<br>£11,366.34   | 3<br>52  |  | 1  | £9,835.80   | 1  |  |
| ICP64   | 1  | £32,786.00   | 1  |  |  |   |  |  |
| ICP66   | 1  | £18,524.09   | 1  |  |  |   |  |  |
|   |  |  |  |  |  |   |  |  |
| SPM 2011-12   | Quotations   | Average Quote  | Number of ICP  | Number of  | Quotations   | Average   | Number of ICP  | Number of                                |
| Companies New to the Market<br>ICP14  | Issued<br>1  | Value<br>£4,098.25   | quotes issued  | ICP/IDNO quotes  | Accepted   | Acceptance Value  | quotes accepted  | ICP/IDNO quotes                          |
| ICP14<br>ICP35  | 2  | £4,098.25<br>£67,457.20  | 2  | '  |  |   |  |  |
| ICP47   | 1  | £327.86  | 1  |  |  |   |  |  |
| ICP58   | 1  | £23,278.06   | · ·  | 1  |  |   |  |  |
| ICP66   | 1  | £18,524.09   | 1  |  |  |   |  |  |
|   |  |  |  |  |  |   |  |  |
| SPM 2011-12   | 0  | Avere - C  | Number of ICP  | Number of  | 0  | A   | Number of ICP  | Number of                                |
| Companies who dropped out the<br>Market   | Quotations<br>Issued   | Average Quote<br>Value   | number of ICP<br>quotes issued   | ICP/IDNO quotes<br>issued  | Quotations<br>Accepted                                   | Average<br>Acceptance Value   | number of ICP<br>quotes accepted                                 | ICP/IDNO quotes<br>accepted              |
| ICP6  | 1 1ssueu   | £28,851.68   | 1  | issueu   | Accepted   | Acceptance value  | quotes accepted  | accepted                                 |
| ICP7  | 5  | £16,524.14   | 3  | 2  |  |   |  |  |
| ICP8  | 4  | £11,352.15   | 4  |  |  |   |  |  |
| ICP10   | 1  | £10,327.59   | 1  |  |  |   |  |  |
| ICP31   | 2  | £11,721.00   | 2  |  | 1  | £22,622.34  | 1  |  |
| ICP43   | 1  | £4,426.11  | 1  |  |  |   |  |  |
| ICP48<br>ICP57  | 1  | £32,786.00<br>£16,720.86   | 1  |  |  |   |  |  |
| ICP59   | 1  | £37,048.18   | 1  |  |  |   |  |  |
| ICP67   | 1  | £45,080.75   | 1  |  |  |   |  |  |
|   |  |  |  |  |  |   |  |  |
|   |  |  |  |  |  |   |  |  |
|   |  |  |  |  |  |   |  |  |
| SPM 2012-13   | Quotations   | Average Quote  | Number of ICP  | Number of  | Quotations   | Average   | Number of ICP  | Number of                                |
| SPM 2012-13<br>Company  | Quotations<br>Issued   | Average Quote<br>Value   | Number of ICP<br>quotes issued   | Number of ICP/IDNO quotes  | Quotations<br>Accepted                                   | Average<br>Acceptance Value   | Number of ICP guotes accepted                                    | Number of ICP/IDNO quotes                |
| SPM 2012-13 Company ICP2  |  |  | Number of ICP<br>quotes issued   |  |  | Average<br>Acceptance Value<br>£25,245.22   | Number of ICP<br>quotes accepted                                 | Number of ICP/IDNO quotes                |
| Company<br>ICP2<br>ICP4   | 2<br>31  | Value<br>£18,442.13<br>£7,144.18   | quotes issued<br>2<br>8  | ICP/IDNO quotes  | Accepted   | Acceptance Value  | quotes accepted  |  |
| Company ICP2 ICP4 ICP9  | 2<br>31<br>15  | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04   | quotes issued 2 8 12   | ICP/IDNO quotes  | Accepted<br>1  | Acceptance Value<br>£25,245.22  | quotes accepted<br>1   | ICP/IDNO quotes                          |
| Company ICP2 ICP4 ICP9 ICP95  | 2<br>31<br>15<br>2   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84   | 2<br>8<br>12<br>1  | 23<br>3<br>1   | Accepted<br>1  | Acceptance Value<br>£25,245.22  | quotes accepted<br>1   | ICP/IDNO quotes                          |
| Company ICP2 ICP4 ICP9 ICP95 ICP14  | 2 31 15 2 18   | £18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19   | 2<br>8<br>12<br>1<br>3   | 23<br>3<br>1<br>15   | Accepted<br>1  | Acceptance Value<br>£25,245.22  | quotes accepted<br>1   | ICP/IDNO quotes                          |
| Company ICP2 ICP4 ICP9 ICP96 ICP96 ICP16 ICP18  | 2 31 15 2 18 11  | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61  | 2<br>8<br>12<br>1<br>3<br>8  | 23<br>3<br>1<br>15<br>3  | Accepted<br>1<br>6                                       | Acceptance Value<br>£25,245.22<br>£5,928.80   | quotes accepted 1 1  | ICP/IDNO quotes                          |
| Company ICP2 ICP4 ICP9 ICP95 ICP14  | 2 31 15 2 18   | £18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19   | 2<br>8<br>12<br>1<br>3   | 23<br>3<br>1<br>15   | Accepted<br>1  | Acceptance Value<br>£25,245.22  | quotes accepted<br>1   | ICP/IDNO quotes                          |
| Company ICP2 ICP4 ICP9 ICP96 ICP96 ICP16 ICP18 ICP21 ICP23 ICP23 ICP30  | 18sued 2 31 15 2 18 11 7 76 8  | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13   | 2<br>8<br>12<br>1<br>3<br>8<br>4   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1  | 1 6  | £25,245.22<br>£5,928.80<br>£20,218.03   | quotes accepted 1 1  | 5 1                                      |
| Company ICP2 ICP4 ICP9 ICP9 ICP96 ICP14 ICP18 ICP21 ICP23 ICP30 ICP30 ICP30 ICP101  | 2 31 15 2 18 11 7 76 8 1 1   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16   | 2 8 12 1 3 8 4 4 3   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1  | 3<br>29  | £25,245.22<br>£5,928.80<br>£20,218.03<br>£11,544.35   | quotes accepted 1 1  | 5 1 29                                   |
| Company   | 15sued 2 31 15 2 18 11 7 76 8 1 1 24   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16<br>£12,376.72   | 2<br>8<br>12<br>1<br>1<br>3<br>8<br>4<br>3<br>7  | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1  | 1 6  | £25,245.22<br>£5,928.80<br>£20,218.03   | quotes accepted 1 1  | 5 1                                      |
| Company ICP2 ICP4 ICP9 ICP96 ICP96 ICP18 ICP21 ICP23 ICP30 ICP101 ICP30 ICP101 ICP30 ICP101 ICP31 ICP31 ICP31 ICP31 ICP31 ICP31 ICP104  | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   1   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16<br>£12,376.72<br>£327.86  | quotes issued   2   8   8   12   1   3   8   4   4   3   7   7   1   1   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>15<br>24   | 3 29 5   | E12,458.68  | quotes accepted  1 1 2   | 5 1 29 5                                 |
| Company   | Issued   2   31   15   2   18   11   7   76   6   8   1   1   24   1   16   16   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16<br>£12,376.72<br>£327.86<br>£23,032.17  | quotes issued   2   8   8   12   1   1   3   8   4   4   3   7   7   1   9   9   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1  | 3<br>29  | E12,458.68 E33,072.88   | quotes accepted 1 1  | 5 1 29                                   |
| Company ICP2 ICP4 ICP9 ICP9 ICP96 ICP14 ICP18 ICP21 ICP23 ICP23 ICP30 ICP101 ICP33 ICP101 ICP41 ICP46 ICP41 ICP46 ICP46   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   1   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16<br>£12,376.72<br>£327.86  | quotes issued   2   8   8   12   1   3   8   4   4   3   7   7   1   1   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>15<br>24  | 3 29 5 4   | E20,218.03<br>E11,544.35<br>E12,458.68<br>E33,072.88<br>£2,076.45   | quotes accepted  1  1  2   | 5 1 29 5                                 |
| Company   | 1ssued  2 31 15 2 18 11 7 76 8 1 1 24 1 16 20 2 92   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16<br>£12,376.72<br>£327.86<br>£23,032.17<br>£8,665.75<br>£24,589.50<br>£8,343.68  | quotes issued  2 8 12 1 3 8 4 3 7  1 9 15 2 30   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>24  | 3 29 5 4   | E12,458.68 E33,072.88   | quotes accepted  1  1  2   | 5 1 29 5                                 |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   9   2   2   2   | Value<br>£18,442.13<br>£7,144.18<br>£21,289.04<br>£14,425.84<br>£9,444.19<br>£11,780.61<br>£11,896.63<br>£12,292.05<br>£6,721.13<br>£13,688.16<br>£12,376.72<br>£327.86<br>£23,032.17<br>£8,665.75<br>£24,589.50<br>£8,343.68<br>£6,885.06   | quotes issued  | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>24<br>7<br>5  | 3 29 5 4 3   | E20,218.03<br>E11,544.35<br>E12,458.68<br>E33,072.88<br>£2,076.45   | quotes accepted  1  1  2  1  1  3                                | 1 1 29 5 3                               |
| Company ICP2 ICP4 ICP9 ICP9 ICP96 ICP14 ICP18 ICP21 ICP23 ICP30 ICP101 ICP30 ICP101 ICP41 ICP46 ICP41 ICP46 ICP49 ICP49 ICP49 ICP109 ICP50 | Issued   2   31   15   2   18   11   7   7   7   6   8   1   24   1   16   20   2   9   2   2   9   9  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06  | quotes issued   2   8   12   1   1   3   8   4   4   3   7     1   9   15   2   30   1   5   5   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>24  | 3 29 5 4 3 6 6   | E20,218.03<br>E11,544.35<br>E12,458.68<br>E33,072.88<br>E23,327.24  | quotes accepted  1  1  2  1  3  3                                | 1 1 29 5 3                               |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   2   2   9   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90  | quotes issued  | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>24<br>7<br>5  | 3 29 5 4 3 6 6   | E12,458.68 E33,072.88 E23,327.24 E13,442.26   | quotes accepted  1  1  2  1  3  3                                | 1 1 29 5 3                               |
| Company ICP2 ICP4 ICP9 ICP9 ICP96 ICP14 ICP18 ICP21 ICP23 ICP30 ICP101 ICP30 ICP101 ICP41 ICP46 ICP41 ICP46 ICP49 ICP49 ICP49 ICP109 ICP50 | Issued   2   31   15   2   18   11   7   7   7   6   8   1   24   1   16   20   2   9   2   2   9   9  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06  | quotes issued   2   8   12   1   1   3   8   4   4   3   7     1   9   15   2   30   1   5   5   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>24<br>7<br>5  | 3 29 5 4 3 6 6   | E20,218.03<br>E11,544.35<br>E12,458.68<br>E33,072.88<br>E23,327.24  | quotes accepted  1  1  2  1  3  3                                | 1 1 29 5 3                               |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   1   3   3   4   4   1   1   16   16   16   16   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99   | quotes issued   2   8   8   12   1   3   8   4   3   3   7   7   1   9   115   2   30   1   5   1   3   3   2   1   1   1   1   1   1   1   1   1  | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>1<br>24<br>7<br>5  | 3 29 5 4 3 6 6 2 1 1                                     | E12,458.68 E23,327.24 E13,442.26 E32,786.00   | 2  1 3 3 3 2 1 1   | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   24   1   16   20   2   92   2   9   1   1   3   4   4   1   1   1   1   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,890.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £21,105.99 £6,557.20 £16,385.19  | Quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   7   1   9   15   2   30   1   5   1   3   3   2   2   1   5   5   1   5   5   1   5   5   1   5   5   | 23<br>3<br>1<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4  | 3 29 5 4 3 6 6   | E12,458.68 E33,072.88 E23,327.24 E13,442.26   | quotes accepted  1  1  2  1  3  3                                | 1 1 29 5 3                               |
| Company   | Issued   2   31   15   2   18   11   7   7   76   8   1   1   16   20   2   2   9   2   2   9   1   3   3   4   1   21   3   3   1   21   3   3  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,780.61 £11,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20 £16,385.19 £3,825.03  | quotes issued   2   8   8   12   1   1   3   8   4   4   3   7   7   1   9   15   2   30   1   5   5   1   1   5   5   1   1   5   1   1   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4   | 3 29 5 4 3 6 6 2 1 1                                     | E12,458.68 E23,327.24 E13,442.26 E32,786.00   | 2  1 3 3 3 2 1 1   | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   1   3   3   4   4   1   21   3   3   63   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20 £16,385.19 £3,825.03  | quotes issued   2   8   8   12   1   3   8   4   3   3   7   7   1   9   115   2   30   1   1   5   1   1   5   1   1   62   1   1   62   1   1   62   1   1   62   1   1   62   1   1   1   62   1   1   1   62   1   1   1   62   1   1   1   1   62   1   1   1   1   1   1   1   1   1 | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4   | 3 29 5 4 3 6 6 2 1 1                                     | E12,458.68 E23,327.24 E13,442.26 E32,786.00   | 2  1 3 3 3 2 1 1   | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   7   7   7   6   8   1   1   16   20   2   2   9   2   2   9   1   1   3   4   4   1   1   2   1   3   6   3   5   5   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £11,105.99 £6,557.20 £16,385.93   | quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   1   9   15   2   300   1   5   1   1   3   2   1   5   1   62   4   4   4   4   4   4   4   4   4   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4   | 3 29 5 4 3 6 6 2 1 1                                     | E12,458.68 E23,327.24 E13,442.26 E32,786.00   | 2  1 3 3 3 2 1 1   | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   1   3   3   4   4   1   21   3   3   63   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82   | quotes issued   2   8   8   12   1   3   8   4   3   3   7   7   1   9   115   2   30   1   1   5   1   1   5   1   1   62   1   1   62   1   1   62   1   1   62   1   1   62   1   1   1   62   1   1   1   62   1   1   1   62   1   1   1   1   62   1   1   1   1   1   1   1   1   1 | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4   | 3 29 5 4 3 6 6 2 1 1                                     | E12,458.68 E23,327.24 E13,442.26 E32,786.00   | 2  1 3 3 3 2 1 1   | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   2   2   9   1   3   4   1   1   21   3   63   63   5   5   1   1   15   15   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £11,105.99 £6,557.20 £16,385.93   | quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   1   9   15   2   300   1   5   1   1   3   2   1   5   1   62   4   4   4   4   4   4   4   4   4   | 23<br>3<br>1<br>15<br>3<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4<br>2<br>16<br>2<br>2                            | 3 29 5 4 3 6 6 2 1 1                                     | E12,458.68 E23,327.24 E13,442.26 E32,786.00   | 2  1 3 3 3 2 1 1   | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   1   3   3   4   1   1   21   3   63   5   1   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £6,557.20   | quotes issued  2 8 12 1 3 8 4 3 7 1 1 9 15 2 30 1 1 5 1 1 62 4 1 1   | 23<br>3<br>1<br>15<br>3<br>73<br>1<br>1<br>24<br>7<br>5<br>62<br>1<br>4<br>2<br>16<br>2<br>2                                 | Accepted  1 6 3 29 5 4 3 6 1 1 3 7                       | E20,218.03<br>£11,544.35<br>£12,458.68<br>£33,072.88<br>£2,076.45<br>£13,442.26<br>£32,786.00<br>£22,922.88                                     | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1 1 29 5 3 3                           |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   2   2   9   1   1   3   3   4   1   1   3   63   5   1   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,890.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £21,105.99 £3,917.90 £21,105.99 £3,917.90 £21,105.99 £3,917.90 £21,105.99 £3,917.90 £21,105.99 £3,917.90 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £24,969.82 £6,557.20  Average Quote   | Quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   7   1   9   15   2   30   1   5   1   1   3   2   1   1   5   1   1   5   1   1   6   2   4   1   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 73 1 1 24 7 5 62 1 4 2 16 2 11 1 1 Number of   | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1                                      |
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| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   2   2   9   1   1   3   3   4   1   1   3   63   5   1   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £0,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £6,557.20 £6,557.20 £6,557.20 £71,800.00 £13,901.26 £24,969.82 £6,557.20 £71,800.00 £13,901.26 £71,908.82 £71,600.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00 £71,900.00  | Quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   7   1   9   15   2   30   1   5   1   1   3   2   1   1   5   1   1   5   1   1   6   2   4   1   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 73 1 1 24 7 5 62 1 4 2 16 2 11 1 1 Number of   | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1                                      |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   2   2   9   1   3   3   4   1   21   3   63   5   1   1   1   Cuotations   Issued   1   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £6,557.20  Average Quote Value   | Quotes issued   2   8   12   1   3   8   4   4   3   7   7   1   9   15   2   30   1   1   5   1   1   5   1   1   62   4   4   1   1   1   1   1   1   1   1  | 23 3 1 15 3 3 73 1 1 124 7 5 62 1 4 2 16 2 11 1 1 1 1 1 Number of ICP/IDNO quotes  | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1                                      |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   92   2   9   1   1   3   3   4   1   1   1   3   63   5   1   1   1   1   1   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,890.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £6,557.20 £13,805.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £4,969.82 £6,557.20  Average Quote Value £13,688.16 £327.86 £24,589.50 £1,868.16   | Quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   7   1   9   15   2   30   1   1   5   1   1   5   1   1   5   1   1   | 23 3 1 1 15 3 3 73 1 1 1 24 7 5 62 1 4 2 16 2 1 1 1 1 1 Number of ICP/IDNO quotes 1  | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1                                      |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   1   1   3   4   1   1   1   3   63   5   1   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £16,385.19 £11,600.00 £13,901.26 £24,969.82 £6,557.20  Average Quote Value £13,688.16 £22,385.96 £24,589.50   | Quotes issued   2   8   12   1   1   3   8   4   4   3   7   7   1   9   15   2   300   1   5   1   1   5   5   1   1   62   4   1   1   1   1   1   1   2   1   1   2   1   1   | 23 3 1 15 3 3 73 1 1 15 5 6 1 1 1 24 7 5 62 1 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1 1 29 5 3 3 Number of                 |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   2   2   9   1   3   4   4   1   1   21   3   63   5   5   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20  Average Quote Value £13,688.16 £327.86 £24,589.50 £13,688.16 £24,589.50 £11,600.00 £13,901.26 £24,969.82 £6,557.20   | Quotes issued   2   8   12   1   1   3   8   4   3   3   7   7   1   9   15   5   1   1   5   5   1   1   62   4   1   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 3 73 1 1 1 24 7 5 62 1 4 2 16 2 1 1 1 1 1 Number of ICP/IDNO quotes 1  | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1 1 29 5 3 3 Number of                 |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   1   1   3   6   3   6   5   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.78 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £4,917.90 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £24,589.50 £23,285.03 £11,600.00 £13,901.26 £24,969.82 £24,589.50 £21,105.99 £13,888.16 £23,786 £24,589.50 £21,105.99 £6,557.20 £16,388.16 £21,105.99 £6,557.20 £24,689.80 £21,105.99 £6,557.20 £24,689.50 £21,105.99   | Quotes issued   2   8   12   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 3 73 1 1 24 7 5 62 1 4 2 16 2 1 1 1 1 1  Number of ICP/IDNO quotes 1 1 2 1 2                                   | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1 1 29 5 3 3 Number of                 |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   24   1   16   20   2   2   9   2   2   9   1   3   4   4   1   1   21   3   63   5   5   1   1   1   1   1   1   1   1   | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £5,901 £21,105.99 £6,557.20  Average Quote Value £13,688.16 £327.86 £24,589.50 £13,688.16 £24,589.50 £11,600.00 £13,901.26 £24,969.82 £6,557.20   | Quotes issued   2   8   12   1   1   3   8   4   3   3   7   7   1   9   15   5   1   1   5   5   1   1   62   4   1   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 3 73 1 1 1 24 7 5 62 1 4 2 16 2 1 1 1 1 1 Number of ICP/IDNO quotes 1  | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5  1 29  5 3  Number of                  |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   1   1   3   6   3   6   5   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.78 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £4,917.90 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £24,589.50 £23,285.03 £11,600.00 £13,901.26 £24,969.82 £24,589.50 £21,105.99 £13,888.16 £23,786 £24,589.50 £21,105.99 £6,557.20 £16,388.16 £21,105.99 £6,557.20 £24,689.80 £21,105.99 £6,557.20 £24,689.50 £21,105.99   | Quotes issued   2   8   12   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 3 73 1 1 1 24 7 5 62 1 4 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 1 1 29 5 3 3 Sumber of ICP/IDNO quotes   |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   1   1   3   6   3   6   5   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £237.78 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £4,917.90 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £24,589.50 £23,285.03 £11,600.00 £13,901.26 £24,969.82 £24,589.50 £21,105.99 £13,888.16 £23,786 £24,589.50 £21,105.99 £6,557.20 £16,388.16 £21,105.99 £16,557.20 £16,388.16 £21,105.99 £6,557.20 £24,689.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,689.50 £24,689.50 £24,689.50 | Quotes issued   2   8   12   1   1   1   1   1   1   1   1   | 23 3 1 1 15 3 3 73 1 1 24 7 5 62 1 4 2 16 2 1 1 1 1 1  Number of ICP/IDNO quotes 1 1 2 1 2                                   | Accepted  1 6 3 29 5 4 3 6 2 1 1 3  Cuotations           | E20,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average                             | 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                          | 5 1                                      |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   92   2   9   1   1   3   3   4   1   1   2   1   3   63   5   1   1   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   1   1   2   2   4   4   4   1   5   4   4   4   1   5   4   4   4   5   5   6   6   6   6   6   6   6   6  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,890.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £21,105.99 £0,557.20 £13,805.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £4,427.86 £327.86 £24,589.50 £13,688.16 £327.86 £24,589.50 £13,688.16 £327.86 £24,589.50 £13,688.16 £327.86 £24,589.50 £13,688.16 £327.86 £24,689.50 £24,689.50 £24,689.50 £24,689.50 £24,689.50 £24,689.50 £24,689.50   | Quotes issued   2   8   12   1   1   3   8   4   4   3   3   7   7   1   9   15   2   30   1   1   5   1   1   5   1   1   1   1   | 23 3 1 1 15 3 3 73 1 1 24 7 5 62 1 4 2 16 2 11 1 Number of ICP/IDNO quotes 1 1 Number of                                     | Accepted  1 6 3 29 5 4 3 6 2 1 1 3 7 Quotations Accepted | E20,218.03 E10,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E23,327.24 E13,442.26 E32,786.00 E22,922.88 E4,672.01 Average Acceptance Value | quotes accepted  1 1 2 2 1 3 3 3 4 Number of ICP quotes accepted | 1 1 29 5 3 3 3 Number of ICP/IDNO quotes |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   1   1   3   3   4   1   1   1   1   1   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £16,385.19 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £6,557.20  Average Quote Value £13,688.16 £22,786 £24,589.50  | Quotes issued   2   8   12   1   1   3   8   4   4   3   7   7   1   9   15   2   300   1   5   5   1   1   62   2   1   1   1   1   1   1   1   1   | 23 3 1 15 3 3 73 1 1 15 4 7 5 62 1 4 4  2 16 2 1 1 1 1 1 1  Number of ICP/IDNO quotes  1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Accepted  1 6 3 29 5 4 3 6 2 1 3 7 Quotations Accepted   | E20,218.03 E10,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E13,442.26 E32,786.00 E22,922.88 E4,672.01  Average  Average                   | quotes accepted  1 1 2 2 1 3 3 3 1 1 1 Number of ICP             | 5  1 29  5  3  Number of ICP/IDNO quotes |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   92   2   9   1   1   3   3   4   1   1   2   1   3   5   1   1   1   1   1   2   2   4   4   1   2   2   4   4   1   2   2   4   4   4   4   4   4   4   4 | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £32,020.99 £4,917.90 £21,105.99 £6,557.20 £13,805.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £6,557.20 £13,688.16 £22,786 £24,789.82 £14,969.82 £14,589.50 £24,969.82 £14,589.50 £24,589.50 £13,901.26 £13,901.26 £24,969.82 £14,969.82 £14,589.50 £13,588.16 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £24,589.50 £21,105.99 £6,557.20 £24,969.82 £14,425.84  | Quotes issued  | 23 3 1 15 3 3 73 1 1 15 4 7 5 62 1 4 4  2 16 2 1 1 1 1 1 1  Number of ICP/IDNO quotes  1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Accepted  1 6 3 29 5 4 3 6 2 1 3 7 Quotations Accepted   | E20,218.03 E10,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E13,442.26 E32,786.00 E22,922.88 E4,672.01  Average  Average                   | quotes accepted  1 1 2 2 1 3 3 3 1 1 1 Number of ICP             | 5  1 29  5  3  Number of ICP/IDNO quotes |
| Company   | Issued   2   31   15   2   18   11   7   76   8   1   1   16   20   2   2   9   1   1   3   3   4   1   1   1   1   1   1   1   1   1  | Value £18,442.13 £7,144.18 £21,289.04 £14,425.84 £9,444.19 £11,780.61 £11,896.63 £12,292.05 £6,721.13 £13,688.16 £12,376.72 £327.86 £23,032.17 £8,665.75 £24,589.50 £8,343.68 £6,885.06 £32,020.99 £4,917.90 £16,385.19 £21,105.99 £6,557.20 £16,385.19 £3,825.03 £11,600.00 £13,901.26 £24,969.82 £6,557.20  Average Quote Value £13,688.16 £22,786 £24,589.50  | Quotes issued   2   8   12   1   1   3   8   4   4   3   7   7   1   9   15   2   300   1   5   5   1   1   62   2   1   1   1   1   1   1   1   1   | 23 3 1 15 3 3 73 1 1 15 4 7 5 62 1 4 4  2 16 2 1 1 1 1 1 1  Number of ICP/IDNO quotes  1 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Accepted  1 6 3 29 5 4 3 6 2 1 3 7 Quotations Accepted   | E20,218.03 E10,218.03 E11,544.35 E12,458.68 E33,072.88 E2,076.45 E13,442.26 E32,786.00 E22,922.88 E4,672.01  Average  Average                   | quotes accepted  1 1 2 2 1 3 3 3 1 1 1 Number of ICP             | 5  1 29  5  3  Number of ICP/IDNO quotes |

### Notes

Some companies may have retraineded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO more to make the property of the property to describe the property of the property

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as appropriate.



| Analysis of ICP/IDNO Acti | vity within HV  | Demand - SP   | n             |                    |            |                  |                 |                           |
|---------------------------|-----------------|---------------|---------------|--------------------|------------|------------------|-----------------|---------------------------|
| Analysis of ICF/IDNO Act  | vity within riv | Demand - 3F   |               |                    |            |                  |                 |                           |
| SPD 2010-11               | Quotations      | Average Quote | Number of ICP | Number of ICP/IDNO | Quotations | Average          | Number of ICP   | Number of ICP/IDNO quotes |
| Company                   | Issued          | Value         | quotes issued | quotes issued      | Accepted   | Acceptance Value | quotes accepted | accepted                  |
| ICP4                      | 2               | £13,584.90    | 2             |                    |            |                  |                 |                           |
| ICP70                     | 37              | £51,693.57    | 32            | 5                  | 4          | £76,374.22       | 4               |                           |
| ICP9                      | 91              | £76,624       | 87            | 4                  | 21         | £70,630.26       | 20              | 1                         |
| ICP11                     | 25              | £85,441       | 1             | 24                 | 3          | £69,502.85       |                 | 3                         |
| ICP23                     | 221             | £72,920.70    | 4             | 217                | 50         | £55,453.81       | 3               | 47                        |
| ICP72                     | 74              | £125,249.00   | 72            | 2                  | 16         | £147,656.15      | 15              | 1                         |
| ICP33                     | 18              | £55,678       |               | 18                 | 1          | £27,757.60       |                 | 1                         |
| ICP37                     | 32              | £40,289.34    | 29            | 3                  | 8          | £10,633.61       | 8               |                           |
| ICP41                     | 3               | £84,089.20    | 3             |                    |            |                  |                 |                           |
| ICP46                     | 1               | £21,389.68    | 1             |                    |            |                  |                 |                           |
| ICP77                     | 28              | £82,342.69    | 28            |                    | 1          | £163,280.00      | 1               |                           |
| ICP52                     | 3               | £98,512.27    | 3             | _                  |            |                  |                 |                           |
| ICP53                     | 13              | £95,481.12    | 11            | 2                  |            |                  |                 | _                         |
| ICP56                     | 53              | £159,620.06   | 1             | 52                 | 8          | £172,199.17      |                 | 8                         |
| ICP68                     | 7               | £147,908.35   | 7             |                    |            |                  |                 |                           |
| ICP67                     | 4               | £100,009.00   | 4             |                    |            |                  |                 |                           |
|                           |                 |               |               |                    |            |                  |                 |                           |
|                           |                 |               |               |                    |            |                  |                 |                           |
| SPD 2011-12               | Quotations      | Average Quote | Number of ICP | Number of          | Quotations | Average          | Number of ICP   | Number of                 |
| Company                   | Issued          | Value         | quotes issued | ICP/IDNO           | Accepted   | Acceptance Value | quotes accepted | ICP/IDNO quotes           |
| ICP4                      | 4               | £14,842.15    | 1             | 3                  |            |                  |                 |                           |
| ICP70                     | 62              | £57,859.06    | 5             | 57                 | 10         | £62,585.22       | 3               | 7                         |
| ICP9                      | 84              | £72,478.83    | 42            | 42                 | 13         | £32,015.44       | 10              | 3                         |
| ICP11                     | 6               | £303,619.16   |               | 6                  | 1          | £24,328.72       |                 | 1                         |
| ICP23                     | 183             | £107,413.03   | 4             | 179                | 40         | £69,401.14       |                 | 40                        |
| ICP72                     | 73              | £113,331.91   | 68            | 5                  | 8          | £169,647.92      | 7               | 1                         |
| ICP73                     | 1               | £130,624.00   | 1             |                    |            |                  |                 |                           |
| ICP30                     | 6               | £71,516.64    |               | 6                  |            |                  |                 |                           |
| ICP33                     | 1               | £736,392.80   |               | 1                  |            |                  |                 |                           |
| ICP37                     | 27              | £55,896.19    | 27            |                    | 10         | £50,159.62       | 10              |                           |
| ICP41                     | 2               | £199,854.72   | 1             | 1                  | 1          | £118,378.00      | 1               |                           |
| ICP49                     | 3               | £234,361.23   | 3             |                    | 1          | £163,280.00      | 1               |                           |
| ICP77                     | 1               | £163,280.00   | 1             |                    |            |                  |                 |                           |
| ICP52                     | 12              | £38,670.15    | 12            |                    |            |                  |                 |                           |
| ICP53                     | 1               | £187,445.44   | 1             |                    |            |                  |                 |                           |
| ICP56                     | 72              | £117,915.37   | 1             | 71                 | 8          | £108,111.77      |                 | 8                         |
| ICP57                     | 1               | £163,116.72   | 1             |                    |            |                  |                 |                           |
| ICP62                     | 1               | £106,132.00   | 1             |                    |            |                  |                 |                           |
| ICP68                     | 4               | £1,024,786.10 | 4             |                    |            |                  |                 |                           |
| ICP67                     | 3               | £86,701.68    | 3             |                    |            |                  |                 |                           |
| ICP68                     | 1               | £102,050.00   | 1             |                    |            |                  |                 |                           |
| SPD 2011-12               |                 |               |               | Number of          |            |                  |                 | Number of                 |
| Companies New to the      | Quotations      | Average Quote | Number of ICP | ICP/IDNO           | Quotations | Average          | Number of ICP   | ICP/IDNO quotes           |
| Market                    | Issued          | Value         | quotes issued | quotes issued      | Accepted   | Acceptance Value |                 | accepted                  |
| ICP73                     | 1               | £130,624.00   | 1             | quotes issueu      | Accepted   | Acceptance value | quotes accepted | accepted                  |
| ICP30                     | 6               | £71,516.64    | '             | 6                  |            |                  |                 |                           |
| ICP49                     | 3               | £234,361.23   | 3             | 9                  | 1          | £163,280.00      | 1               |                           |
| ICP57                     | 1               | £163,116.72   | 1             |                    | '          | 2100,200.00      | '               |                           |
| ICP62                     | 1               | £106,132.00   | 1             |                    |            |                  |                 |                           |
| ICP68                     | 1               | £102,050.00   | 1             |                    |            |                  |                 |                           |
|                           |                 |               |               |                    |            |                  |                 |                           |
| SPD 2011-12               |                 |               |               | Number of          |            |                  |                 | Number of                 |
| Companies who dropped out | Quotations      | Average Quote | Number of ICP | ICP/IDNO           | Quotations | Average          | Number of ICP   | ICP/IDNO quotes           |
| the Market                | Issued          | Value         | quotes issued | quotes issued      | Accepted   | Acceptance Value | quotes accepted | accepted                  |
| ICP46                     |                 | £21,389.68    |               |                    |            | 1                |                 |                           |



| SPD 2012-13  | Quotations       | Average Quote  | Number of ICP         | Number of                 | Quotations             | Average                     | Number of ICP      | Number of                 |
|--|------------------|--|-----------------------|---------------------------|------------------------|-----------------------------|--------------------|---------------------------|
| Company  | Issued           | Value  | quotes issued         | ICP/IDNO                  | Accepted               | Acceptance Value            | quotes accepted    | ICP/IDNO quotes           |
| ICP4   | 1                | £58,486.90   | 1                     |                           |                        |                             |                    | •                         |
| ICP70  | 55               | £50,744.46   | 6                     | 49                        | 7                      | £75,015.50                  | 1                  | 6                         |
| ICP92  | 1                | £130,624.00  | 1                     |                           |                        |                             |                    |                           |
| ICP9   | 66               | £77,528.31   | 12                    | 54                        | 12                     | £62,107.63                  | 4                  | 8                         |
| ICP10  | 2                | £33,554.04   |                       | 2                         |                        |                             |                    |                           |
| ICP11  | 2                | £408,934.76  |                       | 2                         | 1                      | £28,900.56                  |                    | 1                         |
| ICP14  | 3                | £32,275.01   |                       | 3                         |                        |                             |                    |                           |
| ICP18  | 5                | £48,739.08   | 1                     | 4                         |                        |                             |                    |                           |
| ICP23  | 216              | £79,265.26   | 2                     | 214                       | 23                     | £67,624.54                  | 1                  | 22                        |
| ICP72  | 46               | £157,501.31  | 43                    | 3                         | 7                      | £127,148.47                 | 6                  | 1                         |
| ICP30  | 5                | £17,568.93   | 4                     | 1                         |                        | ·                           |                    |                           |
| ICP101   | 1                | £12,899.12   |                       | 1                         |                        |                             |                    |                           |
| ICP34  | 2                | £195,936.00  | 2                     |                           |                        |                             |                    |                           |
| ICP37  | 23               | £34,402.39   | 23                    |                           | 12                     | £34,111.91                  | 12                 |                           |
| ICP41  | 1                | £179,608.00  | -                     | 1                         |                        |                             |                    |                           |
| ICP78  | 1                | £571,480.00  | 1                     |                           |                        |                             |                    |                           |
| ICP52  | 7                | £88,404.46   | 6                     | 1                         | 1                      | £130.624.00                 | 1                  |                           |
| ICP112   | 1                | £653,120.00  | 1                     |                           |                        |                             |                    |                           |
| ICP56  | 60               | £107,326.67  | 1                     | 59                        | 5                      | £134,869.28                 |                    | 5                         |
| ICP102   | 1                | £48,984.00   | 1                     |                           |                        | 2.0.,000.20                 |                    |                           |
| ICP53  |                  | ,  |                       |                           | 1                      | £7,837.44                   |                    | 1                         |
| 10. 00   |                  |  |                       |                           | ·                      | 27,007.11                   |                    |                           |
| SPD 2012-13  |                  |  |                       | Number of                 |                        |                             |                    | Number of                 |
| Companies New to the   | Quotations       | Average Quote  | Number of ICP         | ICP/IDNO                  | Quotations             | Average                     | Number of ICP      | ICP/IDNO quotes           |
| Market   | Issued           | Value  | quotes issued         | quotes issued             | Accepted               | Acceptance Value            |                    | accepted                  |
| ICP92  | 1                | £130,624,00  | 1                     | 400000                    |                        |                             | que to a deception | шестрит                   |
| ICP10  | 2                | £33,554.04   |                       | 2                         |                        |                             |                    |                           |
| ICP14  | 3                | £32,275,01   |                       | 3                         |                        |                             |                    |                           |
| ICP18  | 5                | £48,739.08   | 1                     | 4                         |                        |                             |                    |                           |
| ICP101   | 1                | £12,899,12   |                       | 1                         |                        |                             |                    |                           |
| ICP34  | 2                | £195,936.00  | 2                     |                           |                        |                             |                    |                           |
| ICP78  | 1                | £571,480.00  |                       |                           |                        |                             |                    |                           |
| ICP112   | 1                | £653,120.00  | 1                     |                           |                        |                             |                    |                           |
| ICP102   | 1                | £48,984.00   | 1                     |                           |                        |                             |                    |                           |
|  |                  | 240,004.00   |                       |                           |                        |                             |                    |                           |
| 101 102  |                  |  |                       |                           |                        |                             |                    |                           |
|  |                  |  |                       | Number of                 |                        |                             |                    | Number of                 |
| SPD 2012-13  | Quotations       | Average Quote  | Number of ICP         | Number of ICP/IDNO        | Quotations             | Average                     | Number of ICP      | Number of ICP/IDNO guotes |
| SPD 2012-13<br>Companies who dropped out                                       |                  | Average Quote  | Number of ICP         | ICP/IDNO                  | Quotations             | Average<br>Acceptance Value |                    | ICP/IDNO quotes           |
| SPD 2012-13 Companies who dropped out the Market                               | Issued           | Value  | quotes issued         |                           | Quotations<br>Accepted | Average<br>Acceptance Value |                    |                           |
| SPD 2012-13 Companies who dropped out the Market                               | Issued<br>1      | <b>Value</b><br>£130,624.00  |                       | ICP/IDNO<br>quotes issued |                        | •                           |                    | ICP/IDNO quotes           |
| SPD 2012-13<br>Companies who dropped out<br>the Market<br>ICP73<br>ICP33       | Issued<br>1<br>1 | Value<br>£130,624.00<br>£736,392.80  | quotes issued         | ICP/IDNO                  | Accepted               | Acceptance Value            | quotes accepted    | ICP/IDNO quotes           |
| SPD 2012-13 Companies who dropped out the Market ICP73 ICP33 ICP49             | 1<br>1<br>1<br>3 | Value<br>£130,624.00<br>£736,392.80<br>£234,361.23                               | quotes issued 1 3     | ICP/IDNO<br>quotes issued |                        | •                           |                    | ICP/IDNO quotes           |
| SPD 2012-13 Companies who dropped out the Market ICP73 ICP33 ICP49 ICP77       | 1 1 1 3 1        | Value<br>£130,624.00<br>£736,392.80<br>£234,361.23<br>£163,280.00                | quotes issued  1  3 1 | ICP/IDNO<br>quotes issued | Accepted               | Acceptance Value            | quotes accepted    | ICP/IDNO quotes           |
| SPD 2012-13 Companies who dropped out the Market ICP73 ICP33 ICP49 ICP77 ICP57 | 1 1 3 1 1 1 1 1  | Value<br>£130,624.00<br>£736,392.80<br>£234,361.23<br>£163,280.00<br>£163,116.72 | quotes issued  1  3 1 | ICP/IDNO<br>quotes issued | Accepted               | Acceptance Value            | quotes accepted    | ICP/IDNO quotes           |
| SPD 2012-13 Companies who dropped out the Market ICP73 ICP33 ICP49 ICP77       | 1 1 1 3 1        | Value<br>£130,624.00<br>£736,392.80<br>£234,361.23<br>£163,280.00                | quotes issued  1  3 1 | ICP/IDNO<br>quotes issued | Accepted               | Acceptance Value            | quotes accepted    | ICP/IDNO quotes           |

Notes:

Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO may have entered the market, under a different name, with the original showing as exiting the market.

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as appropriate.



| SPM 2010-11   |  | Average Quote   | Number of ICP  | Number of ICP/IDNO quotes  | Quotations                              | Average   | Number of ICP                             | Number of ICP/IDNO quote                     |
|---|--|---|--|--|---|---|---|--|
| Company   | Quotations Issued  | Value   | quotes issued  | issued   | Accepted                                | Acceptance Value  | quotes accepted                           | accepted                                     |
| CP2   | 4  | £181,252.99   | 4  | roouvu   | 1                                       | £111,731.95   | 1   | иосориои                                     |
| ICP6  | 1  | £125,722.40   | 1  |  |   | ,   |   |  |
| ICP8  | 3  | £76,979.42  | 3  |  | 1                                       | £23,572.95  | 1   |  |
| ICP9  | 2  | £63,244.50  | 2  |  |   | ,   |   |  |
| ICP11   | 7  | £60,944.70  | 1  | 6  |   |   |   |  |
| ICP14   | 1  | £82,409.50  | i  |  |   |   |   |  |
| ICP16   | 2  | £160,986.00   | 2  |  |   |   |   |  |
| ICP17   | 1  | £47,912.50  | 1  |  |   |   |   |  |
| ICP18   | 2  | £40,246.50  | 2  |  |   |   |   |  |
| ICP21   | 23   | £64,952.68  | 19   | 4  | 1                                       | £95,825.00  | 1   |  |
| ICP23   | 33   | £126,176.84   | 1  | 32   | 8                                       | £87,679.88  | 2   | 6  |
| ICP28   | 1  | £287,475.00   | 1  | 32   | 0                                       | 101,019.00  | Z   | · ·  |
| ICP30   | 1  |   | 1  |  |   |   |   |  |
|   |  | £26,831.00  |  |  |   |   |   |  |
| ICP31   | 1  | £36,413.50  | 1  |  |   | 000 540 50  |   |  |
| ICP33   | 9  | £33,283.22  |  | 9  | 2                                       | £26,543.53  |   | 2  |
| ICP34   | 2  | £95,825.00  | 1  | 1  |   |   |   |  |
| ICP37   | 2  | £91,033.75  | 2  |  |   |   |   |  |
| ICP41   | 35   | £183,168.12   | 20   | 15   | 6                                       | £169,929.67   | 2   | 4  |
| ICP46   | 1  | £52,128.80  | 1  |  |   |   |   |  |
| ICP48   | 1  | £102,149.45   | 1  |  |   |   |   |  |
| ICP49   | 33   | £128,771.38   | 23   | 10   | 4                                       | £218,481.00   | 4   |  |
| ICP50   | 27   | £142,381.75   | 21   | 6  | 2                                       | £92,471.13  | 2   |  |
| ICP52   | 1  | £143,737.50   | 1  |  | 2                                       | £215,606.25   | 2   |  |
| ICP53   | 10   | £231,839.01   | 8  | 2  | 2                                       | £81,451.25  | 2   |  |
| ICP59   | 2  | £94,675.10  | 2  |  |   |   |   |  |
| ICP62   | 5  | £76,353.36  | 5  |  |   |   |   |  |
| ICP68   | 15   | £94,509.00  | 15   |  | 1                                       | £149,487.00   | 1   |  |
| ICP63   | 25   | £179,376.73   | 25   |  |   |   | ·   |  |
| ICP64   | 8  | £71,006.33  | 6  | 2  |   |   |   |  |
| ICP67   | 7  | £80,273.97  | 7  | _  |   |   |   |  |
| 101 01  | '  | 200,210.01  | '  |  |   |   |   |  |
|   |  |   |  |  |   |   |   |  |
|   |  |   |  |  |   |   |   |  |
| SPM 2011-12   |  |   |  | N  |   |   |   |  |
|   |  |   |  | Number of  |   | _   |   | Number of                                    |
|   |  | Average Quote   | Number of ICP  | ICP/IDNO quotes  | Quotations                              | Average   | Number of ICP                             | ICP/IDNO quotes                              |
| Company   | Quotations Issued  | Value   | quotes issued  | issued   | Accepted                                | Acceptance Value  | quotes accepted                           | accepted                                     |
| ICP2  | 2  | £195,483.00   |  | 2  | 1                                       | £191,650.00   |   | 1  |
| ICP4  | 11   | £46,177.20  |  | 11   |   |   |   |  |
| ICP9  | 1  | £111,923.60   |  | 1  |   |   |   |  |
|   |  |   |  |  |   |   |   |  |
| ICP11   | 5  | £79,036.46  | 3  | 2  |   |   |   |  |
| ICP14   | 5<br>3   | £33,091.57  | 3<br>2   | 2<br>1   | 1                                       | £38,330.00  | 1   |  |
| ICP14<br>ICP17  | 3<br>1   |   | 2<br>1   |  | 1                                       | £38,330.00  | 1   |  |
| ICP14   | 3  | £33,091.57  | 2  |  | 1                                       | £38,330.00  | 1   |  |
| ICP14<br>ICP17  | 3<br>1   | £33,091.57<br>£347,078.15   | 2<br>1   |  | 1                                       | £38,330.00<br>£18,973.35  | 1   |  |
| ICP14<br>ICP17<br>ICP18<br>ICP21  | 3<br>1<br>15   | £33,091.57<br>£347,078.15<br>£14,590.95   | 2<br>1<br>15   | 1  |   | ·   |   | 9  |
| ICP14<br>ICP17<br>ICP18   | 3<br>1<br>15<br>17<br>55   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16   | 2<br>1<br>15   | 1<br>4<br>55   | 1                                       | £18,973.35  |   | 9  |
| ICP14<br>ICP17<br>ICP18<br>ICP21<br>ICP23<br>ICP30  | 3<br>1<br>15<br>17<br>55<br>7  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68   | 2<br>1<br>15<br>13   | 1  | 1                                       | £18,973.35  |   | 9  |
| ICP14<br>ICP17<br>ICP18<br>ICP21<br>ICP23<br>ICP30<br>ICP30   | 3<br>1<br>15<br>17<br>55<br>7  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00   | 2<br>1<br>15<br>13   | 1<br>4<br>55<br>3  | 1 9                                     | £18,973.35<br>£77,325.45  |   |  |
| ICP14<br>ICP17<br>ICP18<br>ICP21<br>ICP23<br>ICP30<br>ICP30<br>ICP31<br>ICP33   | 3<br>1<br>15<br>17<br>55<br>7<br>1   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.1<br>£31,074.68<br>£76,660.00<br>£45,767.85  | 2<br>1<br>15<br>13<br>4<br>1   | 1<br>4<br>55   | 1                                       | £18,973.35  |   | 9  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP31 ICP33 ICP33 ICP33   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50   | 2<br>1<br>15<br>13<br>4<br>1   | 1<br>4<br>55<br>3  | 1 9                                     | £18,973.35<br>£77,325.45<br>£62,861.20  | 1   |  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP30 ICP31 ICP33 ICP33 ICP37 ICP37   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00  | 2<br>1<br>15<br>13<br>4<br>1<br>1  | 1<br>4<br>55<br>3<br>21  | 1 9                                     | £18,973.35<br>£77,325.45  |   |  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>21<br>26<br>8  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3   | 1<br>4<br>55<br>3<br>21<br>9<br>5  | 1<br>9<br>1<br>3                        | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17   | 1   | 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46 ICP46 ICP49   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>21<br>28<br>8  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>7<br>3<br>18   | 1<br>4<br>55<br>3<br>21<br>9<br>5<br>37  | 1<br>9<br>1<br>3                        | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08   | 3   | 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46 ICP46 ICP40 ICP40 ICP40   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>21<br>26<br>8<br>55<br>33  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17   | 1<br>4<br>55<br>3<br>21<br>9<br>5  | 1<br>9<br>1<br>3                        | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17   | 1   | 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP20 ICP31 ICP33 ICP37 ICP41 ICP46 ICP46 ICP49 ICP49 ICP49 ICP60   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17<br>1  | 1<br>4<br>55<br>3<br>21<br>9<br>5<br>37<br>16  | 1 9 1 3 5 3 3                           | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05   | 3 4 2                                     | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP20 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46 ICP46 ICP49 ICP50 ICP52   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>1   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>1<br>2                                      | 1<br>4<br>55<br>3<br>21<br>9<br>5<br>37  | 1<br>9<br>1<br>3                        | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08   | 3   | 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP30 ICP31 ICP33 ICP37 ICP41 ICP41 ICP46 ICP49 ICP50   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>5   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55   | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17<br>17<br>1<br>1<br>1<br>2                                     | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16   | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP20 ICP30 ICP31 ICP31 ICP37 ICP41 ICP46 ICP49 ICP40 ICP50 ICP50 ICP50 ICP50 ICP50 ICP55 ICP55 ICP55   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>1<br>5  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£64,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£28,816.55<br>£40,336.78  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>2<br>1                                      | 1<br>4<br>55<br>3<br>21<br>9<br>5<br>37<br>16  | 1 9 1 3 5 3 3                           | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05   | 3 4 2                                     | 1 1 1  |
| IGP14 IGP17 IGP18 IGP21 IGP23 IGP23 IGP31 IGP33 IGP31 IGP41 IGP46 IGP46 IGP49 IGP50 IGP50 IGP52 IGP52 IGP62 IGP62 IGP62 IGP62 IGP62   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>5<br>1<br>5<br>5<br>1  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78   | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>2<br>1<br>9<br>7                            | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16   | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46 ICP46 ICP49 ICP50 ICP52 ICP52 ICP52 ICP65 ICP62 ICP68 ICP62 ICP68   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>5<br>1<br>25<br>10  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62   | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>17<br>1<br>1<br>2<br>1<br>1<br>7<br>3                 | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16<br>3  | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP31 ICP31 ICP31 ICP37 ICP41 ICP46 ICP49 ICP49 ICP50 ICP50 ICP50 ICP58 ICP68 ICP68 ICP68 ICP66 ICP68 ICP66   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>5<br>1<br>1<br>25<br>1<br>1<br>3<br>8   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>2<br>1<br>9<br>7                                 | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16<br>3<br>16<br>3   | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP30 ICP31 ICP37 ICP37 ICP41 ICP46 ICP46 ICP49 ICP50 ICP50 ICP50 ICP50 ICP52 ICP50 ICP50 ICP50 ICP60   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>5<br>1<br>25<br>10  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>1<br>2<br>1<br>9<br>7<br>38<br>5                 | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16<br>3  | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP31 ICP31 ICP31 ICP37 ICP41 ICP46 ICP49 ICP49 ICP50 ICP50 ICP50 ICP58 ICP68 ICP68 ICP68 ICP66 ICP68 ICP66   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>5<br>1<br>1<br>25<br>1<br>1<br>3<br>8   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>2<br>1<br>9<br>7                                 | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16<br>3<br>16<br>3   | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP31 ICP31 ICP37 ICP41 ICP46 ICP49 ICP50 ICP50 ICP50 ICP52 ICP65 ICP66 ICP66 ICP66 ICP66 ICP66   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>1<br>5<br>1<br>25<br>10<br>38<br>7  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>1<br>2<br>1<br>9<br>7<br>38<br>5                 | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16<br>3<br>16<br>3   | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP30 ICP31 ICP37 ICP37 ICP41 ICP46 ICP46 ICP49 ICP50 ICP50 ICP50 ICP50 ICP52 ICP50 ICP50 ICP50 ICP60   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>1<br>5<br>1<br>25<br>10<br>38<br>7  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84  | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>1<br>2<br>1<br>9<br>7<br>38<br>5                 | 1<br>4<br>555<br>3<br>21<br>9<br>5<br>37<br>16<br>3<br>16<br>3   | 1<br>9<br>1<br>3<br>5<br>3              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03  | 3<br>4<br>2                               | 1 1 1  |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP31 ICP31 ICP37 ICP41 ICP46 ICP49 ICP50 ICP50 ICP50 ICP52 ICP65 ICP66 ICP66 ICP66 ICP66 ICP66   | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>1<br>5<br>1<br>25<br>10<br>38<br>7  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£20,680.84   | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>17<br>3<br>18<br>17<br>1<br>1<br>2<br>1<br>1<br>9<br>7<br>38<br>5<br>2<br>1       | 1 4 4 555 3 21 9 5 37 16 3 16 3 16 1 1 Number of   | 1 9 1 3 5 3 4 4 2                       | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3<br>4<br>2<br>3<br>2                     | 1 1 1 1 1 1 1 Number of                      |
| ICP14 ICP17 ICP18 ICP21 ICP20 ICP20 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46 ICP49 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP62 ICP62 ICP68 ICP62 ICP68 ICP62 ICP68 ICP69 ICP66 ICP66 ICP66 ICP67 | 3<br>1<br>15<br>17<br>55<br>7<br>1<br>21<br>1<br>26<br>8<br>55<br>33<br>1<br>1<br>5<br>1<br>25<br>10<br>38<br>7  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45   | 2<br>1<br>15<br>13<br>4<br>1<br>1<br>1<br>17<br>3<br>18<br>17<br>17<br>1<br>2<br>1<br>1<br>9<br>7<br>38<br>5<br>2<br>1 | 1  4 555 3 21 9 5 57 16 3 16 3 16 3 17 18 19 19 10 10 10 10 10 10 10 10 10 10 10 10 10                           | 1 9 1 3 5 3 4 2 Quotations              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3<br>4<br>2                               | 1 1 1 1 1 1 1 1 1 1 Number of ICP/IDNO quote |
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| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP30 ICP31 ICP37 ICP41 ICP41 ICP46 ICP49 ICP52 ICP52 ICP52 ICP52 ICP52 ICP52 ICP53 ICP52 ICP53 ICP66 ICP66 ICP67 ICP66 ICP67 ICP68 ICP67 ICP68 ICP67 | 3 1 15 17 55 7 1 21 1 26 8 55 33 1 1 5 1 25 10 38 7 3 1  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£228,991.77<br>£44,654.45   | 2 1 15 13 4 1 1 17 3 18 17 1 1 2 1 1 9 7 38 5 2 1 Number of ICP quotes issued  | 1  4 555 3 21 9 5 57 16 3 16 3 16 3 17 18 19 19 10 10 10 10 10 10 10 10 10 10 10 10 10                           | 1 9 1 3 5 3 4 2 Quotations              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 3 2 Number of ICP                 | 1 1 1 1 1 Number of ICP/IDNO quote:          |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP20 ICP30 ICP31 ICP31 ICP37 ICP41 ICP46 ICP46 ICP46 ICP49 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP62 ICP62 ICP68 ICP62 ICP68 ICP62 ICP66 ICP66 ICP67 ICP66 ICP67 ICP66 ICP67 | 3 1 15 17 55 7 1 21 11 26 8 55 33 1 5 10 38 7 3 1 1  25 10 38 7 3 1 1  Quotations Issued 11  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.95<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45   | 2 1 15 13 4 1 1 17 17 3 18 17 1 1 2 1 1 9 7 38 5 2 1 Number of ICP quotes issued                                       | 1  4 55 3 21 9 5 37 16 3 16 3 16 7 16 16 17 18 18 19 19 10 10 10 10 10 11 11                                     | 1 9 1 3 5 3 4 2 Quotations              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 3 2 Number of ICP                 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1        |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP30 ICP31 ICP37 ICP41 ICP41 ICP46 ICP49 ICP50 ICP52 ICP52 ICP52 ICP52 ICP53 ICP62 ICP62 ICP66 ICP62 ICP63 ICP63 ICP63 ICP63 ICP64 ICP66 ICP67 ICP66 ICP67 ICP67 ICP66 ICP67 ICP67 ICP67 ICP67 ICP66 ICP67 | 3 1 15 17 55 7 1 21 1 26 8 55 33 1 1 5 1 25 10 38 7 3 1  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£228,991.77<br>£44,654.45   | 2 1 15 13 4 1 1 17 3 18 17 1 1 2 1 1 9 7 38 5 2 1 Number of ICP quotes issued  | 1 4 55 3 21 9 5 37 16 3 16 3 16 17 10 10 10 10 10 10 10 10 10 10 10 10 10  | 1 9 1 3 5 3 4 2 Quotations              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 3 2 Number of ICP                 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1        |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP23 ICP23 ICP37 ICP31 ICP33 ICP37 ICP46 ICP46 ICP46 ICP49 ICP50 ICP50 ICP50 ICP50 ICP50 ICP62 ICP68 ICP62 ICP68 ICP66 ICP66 ICP66 ICP67 ICP67 ICP67 ICP67 ICP67 ICP67 ICP67 ICP67 ICP67 ICP68 ICP67 | 3 1 15 17 55 7 1 21 11 26 8 55 33 1 5 10 38 7 3 1 1  25 10 38 7 3 1 1  Quotations Issued 11  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.95<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45   | 2 1 15 13 4 1 1 17 17 3 18 17 1 1 2 1 1 9 7 38 5 2 1 Number of ICP quotes issued                                       | 1  4 55 3 21 9 5 37 16 3 16 3 16 7 16 16 17 18 18 19 19 10 10 10 10 10 11 11                                     | 1 9 1 3 5 3 4 2 Quotations              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 3 2 Number of ICP                 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1        |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP20 ICP23 ICP30 ICP31 ICP33 ICP37 ICP41 ICP46 ICP49 ICP50 ICP52 ICP50 ICP52 ICP62 ICP68 ICP62 ICP66 ICP67 SPM 2011-12 Companies New to the Market ICP48 ICP48 ICP68 ICP69 ICP67   | 3 1 15 17 55 7 1 21 11 26 8 55 33 1 5 10 38 7 3 1 1  25 10 38 7 3 1 1  Quotations Issued 11  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.95<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45   | 2 1 15 13 4 1 1 17 17 3 18 17 1 1 2 1 1 9 7 38 5 2 1 Number of ICP quotes issued                                       | 1  4 55 3 21 9 5 37 16 3 16 3 16 7 16 16 17 18 18 19 19 10 10 10 10 10 11 11                                     | 1 9 1 3 5 3 4 2 Quotations              | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 3 2 Number of ICP                 | 1 1 1 1 1 Number of ICP/IDNO quote:          |
| ICP14 ICP17 ICP18 ICP18 ICP21 ICP23 ICP30 ICP30 ICP31 ICP37 ICP41 ICP46 ICP46 ICP49 ICP50 ICP52 ICP50 ICP52 ICP50 ICP52 ICP53 ICP66 ICP66 ICP67 ICP66 ICP67 ICP66 ICP67 ICP67 ICP66 ICP67 ICP67 ICP68 | 3 1 15 17 55 7 1 21 11 26 8 55 33 1 5 10 38 7 3 1 1  25 10 38 7 3 1 1  Quotations Issued 11  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45   | 2 1 15 13 4 1 1 17 3 18 17 17 1 1 2 1 17 38 5 2 1 1  Number of ICP quotes issued  1 2                                  | 1  4 55 3 21 9 5 37 16 3 16 3 10 Number of ICP/IDNO quotes issued 11 1   | 1 9 1 3 5 3 4 2 Quotations Accepted     | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£96,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1        |
| ICP14   ICP17   ICP18   ICP17   ICP18   ICP21   ICP20   ICP20   ICP30   ICP31   ICP31   ICP31   ICP31   ICP31   ICP46   ICP46   ICP46   ICP49   ICP52   ICP52   ICP52   ICP53   ICP62   ICP62   ICP68   ICP62   ICP68   ICP66   ICP66   ICP66   ICP66   ICP67   ICP67   ICP67   ICP67   ICP67   ICP68   ICP68   ICP68   ICP68   ICP68   ICP68   ICP66   ICP66   ICP66   ICP66   ICP67   ICP67   ICP68   ICP68   ICP68   ICP68   ICP66   ICP68   ICP66   ICP67   ICP68   ICP66   ICP68   ICP66   ICP68   ICP66   ICP66   ICP67   ICP68   ICP66   ICP6  | 3 1 15 17 55 7 1 21 1 26 8 55 33 1 5 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 3  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br><b>Average Quote</b><br><b>Value</b><br>£195,483.00<br>£288,816.55<br>£328,999.17  | 2 11 15 13 4 1 1 17 3 18 17 1 1 2 1 1 9 7 38 5 2 1 Number of ICP quotes issued   | 1  4 555 3 21 9 5 537 16 3 16 3 2 1 Number of ICP/IDNO quotes issued 11 1 Number of ICP/IDNO quotes              | 1 9 1 3 5 3 4 4 2 2 Quotations Accepted | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 1 3 4 2 3 2 Number of ICP quotes accepted | 1 1 1 1 Number of ICP/IDNO quote accepted    |
| ICP14   ICP17   ICP18   ICP17   ICP18   ICP21   ICP23   ICP23   ICP30   ICP31   ICP31   ICP31   ICP37   ICP46   ICP46   ICP49   ICP49   ICP50   ICP52   ICP58   ICP58   ICP62   ICP68   ICP68   ICP66   ICP69   ICP66   ICP67   ICP67   ICP68   ICP68   ICP69   ICP6  | 3 1 15 17 55 77 1 1 21 1 26 8 55 33 1 1 5 11 25 10 38 7 3 1 1 25 10 38 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 4 Quotations Issued                             | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>Average Quote<br>Value   | 2 1 15 13 4 1 1 17 3 18 17 1 1 2 1 9 7 38 5 2 1  Number of ICP quotes issued   | 1  4 55 3 21 9 5 37 16 3 16 3 10 Number of ICP/IDNO quotes issued 11 1   | 1 9 1 3 5 3 4 2 Quotations Accepted     | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£96,250.05<br>£124,285.03<br>£29,514.10                                | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1        |
| ICP14   ICP17   ICP18   ICP17   ICP18   ICP21   ICP23   ICP23   ICP30   ICP31   ICP31   ICP31   ICP37   ICP41   ICP46   ICP46   ICP49   ICP58   ICP58   ICP58   ICP58   ICP68   ICP68   ICP68   ICP68   ICP68   ICP68   ICP68   ICP68   ICP69   ICP6  | 3 1 15 17 55 7 1 21 1 26 8 55 33 1 5 1 5 10 38 7 3 1 1 25 Quotations Issued 11 1 3   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76.660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>Average Quote<br>Value<br>Value<br>£125,722.40   | 2 1 15 13 4 1 1 17 3 18 17 1 1 2 1 17 3 38 5 2 1 Number of ICP quotes issued  1 2  Number of ICP quotes issued         | 1  4 555 3 21 9 5 537 16 3 16 3 2 1 Number of ICP/IDNO quotes issued 11 1 Number of ICP/IDNO quotes              | 1 9 1 3 5 3 4 4 2 Quotations Accepted   | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 Number of ICP/IDNO quote accepted    |
| ICP14   ICP14   ICP17   ICP18   ICP17   ICP18   ICP21   ICP23   ICP23   ICP23   ICP30   ICP31   ICP31   ICP33   ICP37   ICP41   ICP46   ICP46   ICP46   ICP49   ICP50   ICP50   ICP50   ICP50   ICP50   ICP50   ICP50   ICP50   ICP50   ICP60   ICP6  | 3 1 15 17 55 7 1 21 11 26 8 55 33 1 5 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 10 38 7 3 3 1 1 3 3 | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.95<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>Average Quote<br>Value<br>£195,782.40<br>£215,722.40<br>£76,979.42   | 2 11 15 13 4 11 17 17 3 18 17 11 2 11 9 7 38 5 2 1  Number of ICP quotes issued 1 2                                    | 1  4 555 3 21 9 5 537 16 3 16 3 2 1 Number of ICP/IDNO quotes issued 11 1 Number of ICP/IDNO quotes              | 1 9 1 3 5 3 4 4 2 2 Quotations Accepted | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 1 3 4 2 3 2 Number of ICP quotes accepted | 1 1 1 1 Number of ICP/IDNO quote accepted    |
| ICP14   ICP17   ICP18   ICP17   ICP18   ICP21   ICP23   ICP23   ICP23   ICP31   ICP23   ICP31   ICP24   ICP24   ICP26   ICP2  | 3 1 15 17 65 77 1 21 1 26 8 55 33 1 1 5 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 4 Quotations Issued 11 1 3 2 Quotations Issued 13 2   | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>Average Quote<br>Value<br>£125,722.40<br>£125,722.40<br>£16,978.42<br>£160,986.00  | 2 11 15 13 4 1 1 17 3 18 17 1 1 2 1 17 3 8 5 2 1 1  Number of ICP quotes issued  1 2  Number of ICP quotes issued      | 1  4 555 3 21 9 5 537 16 3 16 3 2 1 Number of ICP/IDNO quotes issued 11 1 Number of ICP/IDNO quotes              | 1 9 1 3 5 3 4 4 2 Quotations Accepted   | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 Number of ICP/IDNO quote accepted    |
| ICP14   | 3 1 15 17 55 77 1 21 1 26 8 55 33 1 5 1 25 10 38 7 3 1 1  Quotations Issued 11 3 Quotations Issued 11 3 1  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£29,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>£45,483.00<br>£288,816.55<br>£328,999.17<br>£45,483.00<br>£288,816.55<br>£328,999.17   | 2 1 15 13 4 1 1 17 17 3 18 17 11 2 1 1 9 7 38 5 2 1  Number of ICP quotes issued  1 2  Number of ICP quotes issued     | 1  4 555 3 21 9 5 5 37 16 3 16 3 16 16 1 1 Number of ICP/IDNO quotes issued 11  Number of ICP/IDNO quotes issued | 1 9 1 3 5 3 4 4 2 Quotations Accepted   | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 Number of ICP/IDNO quote accepted    |
| ICP14 ICP17 ICP18 ICP21 ICP23 ICP30 ICP30 ICP31 ICP37 ICP41 ICP46 ICP46 ICP46 ICP49 ICP50 ICP52 ICP50 ICP52 ICP58 ICP68 ICP66 ICP66 ICP67 SPM 2011-12 Companies New to the Market ICP4 ICP46 ICP66 ICP67 SPM 2011-12 Companies who dropped out the Market ICP6 ICP66 ICP66 ICP67 ICP68 ICP68 ICP68 ICP68 ICP69 ICP68 ICP69 ICP69 ICP69 ICP69 ICP69 ICP69 ICP68 ICP69 ICP69 ICP68 ICP68 ICP69 ICP68 ICP69 ICP68 ICP69 ICP68 ICP69  | 3 1 15 17 55 77 1 1 21 1 1 26 8 55 33 1 1 5 1 25 10 38 7 3 1 1 25 10 38 7 3 1 1 25 4 Quotations Issued 11 1 3 Quotations Issued 1 1 3 2 1 2 1 2 1 2 2                            | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£20,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>Average Quote<br>Value<br>£125,722.40<br>£76,979.42<br>£160,986.00<br>£27,475.00<br>£28,600.986.00<br>£27,475.00<br>£28,600.986.00<br>£27,475.00<br>£95,825.00 | 2 1 15 13 4 1 1 17 3 18 17 1 1 2 1 17 3 8 5 2 1  Number of ICP quotes issued  1 2  Number of ICP quotes issued  1 2    | 1  4 555 3 21 9 5 537 16 3 16 3 2 1 Number of ICP/IDNO quotes issued 11 1 Number of ICP/IDNO quotes              | 1 9 1 3 5 3 4 4 2 Quotations Accepted   | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 Number of ICP/IDNO quote accepted    |
| ICP14   ICP17   ICP18   ICP17   ICP18   ICP21   ICP20   ICP20   ICP20   ICP20   ICP30   ICP31   ICP37   ICP41   ICP46   ICP46   ICP49   ICP56   ICP52   ICP58   ICP58   ICP68   ICP68   ICP66   ICP69   ICP69   ICP69   ICP69   ICP69   ICP69   ICP69   ICP60   ICP6  | 3 1 15 17 55 77 1 21 1 26 8 55 33 1 5 1 25 10 38 7 3 1 1  Quotations Issued 11 3 Quotations Issued 11 3 1  | £33,091.57<br>£347,078.15<br>£14,590.95<br>£54,586.43<br>£62,983.16<br>£31,074.68<br>£76,660.00<br>£45,767.85<br>£86,242.50<br>£154,035.00<br>£29,901.83<br>£64,296.48<br>£92,793.45<br>£46,379.30<br>£71,370.46<br>£288,816.55<br>£40,836.78<br>£91,321.23<br>£75,802.62<br>£206,680.84<br>£328,999.17<br>£44,654.45<br>£45,483.00<br>£288,816.55<br>£328,999.17<br>£45,483.00<br>£288,816.55<br>£328,999.17   | 2 1 15 13 4 1 1 17 17 3 18 17 11 2 1 1 9 7 38 5 2 1  Number of ICP quotes issued  1 2  Number of ICP quotes issued     | 1  4 555 3 21 9 5 5 37 16 3 16 3 16 16 1 1 Number of ICP/IDNO quotes issued 11  Number of ICP/IDNO quotes issued | 1 9 1 3 5 3 4 4 2 Quotations Accepted   | £18,973.35<br>£77,325.45<br>£62,861.20<br>£206,343.17<br>£52,742.08<br>£95,250.05<br>£124,285.03<br>£29,514.10<br>Average<br>Acceptance Value | 3 4 2 3 2 Number of ICP quotes accepted   | 1 1 1 1 Number of ICP/IDNO quote-accepted    |



| SPM 2012-13                                      |                   |                        |                             |                                  |                        |                             |                               |                                    |
|--|-------------------|------------------------|-----------------------------|----------------------------------|------------------------|-----------------------------|-------------------------------|------------------------------------|
| Company  | Quotations Issued | Average Quote<br>Value | Number of ICP quotes issued | Number of ICP/IDNO quotes issued | Quotations<br>Accepted | Average Acceptance Value    | Number of ICP guotes accepted | Number of ICP/IDNO quotes accepted |
| ICP2   | 3                 | £137,604.70            | 1                           | 2                                | Accepted               | Acceptance value            | quotes accepted               | accepted                           |
| ICP4   | 40                | £33,405.27             | 5                           | 35                               | 3                      | £26.077.18                  |                               | 3                                  |
| ICP9   | 2                 | £85,859.20             | 2                           | 33                               |                        | 220,077.10                  |                               | 3                                  |
| ICP10  | 1                 | £95,825.00             | 1                           |                                  |                        |                             |                               |                                    |
| ICP11  | 5                 | £108.665.55            | 3                           | 2                                |                        |                             |                               |                                    |
| ICP14  | 8                 | £110,019.08            | 3                           | 5                                |                        |                             |                               |                                    |
| ICP18  | 32                | £49,029.46             | 23                          | 9                                | 1                      | £383.30                     | 1                             |                                    |
| ICP21  | 7                 | £57.111.70             | 4                           | 3                                |                        | 1303.30                     | '                             |                                    |
| ICP23  | 81                | £83,450.56             | 2                           | 79                               | 9                      | £55,450,73                  |                               | 9                                  |
| ICP30  | 5                 | £75,165.13             | 3                           | 2                                | 9                      | 133,430.73                  |                               | 9                                  |
| ICP101   | 1                 | £32,772.15             | 1                           | 2                                |                        |                             |                               |                                    |
| ICP33  | 32                |                        | 1                           | 31                               | 3                      | 000 000 00                  |                               | 3                                  |
| ICP33  | 32                | £80,614.58             |                             | 2                                | 3                      | £86,050.85                  |                               | 3                                  |
|  |                   | £511,066.67            | 1                           |                                  | _                      | 2000 500 00                 |                               | 4                                  |
| ICP41  | 32                | £154,014.73            | 16                          | 16                               | 7                      | £209,582.96                 | 3                             | 4                                  |
| ICP42  | 1                 | £182,067.50            | _                           | 1                                |                        |                             |                               |                                    |
| ICP46  | 10                | £88,652.50             | 6                           | 4                                | 2                      | £7,186.88                   | 1                             | 1                                  |
| ICP48  | 2                 | £100,616.25            | 2                           |                                  |                        |                             |                               |                                    |
| ICP49  | 87                | £83,284.70             | 16                          | 71                               | 9                      | £68,642.64                  | 1                             | 8                                  |
| ICP108   | 1                 | £1,916.50              | 1                           |                                  |                        |                             |                               |                                    |
| ICP50  | 27                | £234,529.91            | 13                          | 14                               | 2                      | £50,883.08                  |                               | 2                                  |
| ICP52  | 1                 | £28,747.50             | 1                           |                                  |                        |                             |                               |                                    |
| ICP56  | 1                 | £766,600.00            |                             | 1                                |                        |                             |                               |                                    |
| ICP58  | 3                 | £31,366.72             | 3                           |                                  |                        |                             |                               |                                    |
| ICP89  | 8                 | £166,448.03            | 8                           |                                  |                        |                             |                               |                                    |
| ICP62  | 37                | £66,152.92             | 15                          | 22                               |                        |                             |                               |                                    |
| ICP68  | 6                 | £68,211.43             | 1                           | 5                                | 1                      | £57,495.00                  | 1                             |                                    |
| ICP63  | 46                | £88,733.95             | 44                          | 2                                |                        |                             |                               |                                    |
| ICP64  | 4                 | £428,625.23            | 2                           | 2                                |                        |                             |                               |                                    |
| ICP66  | 1                 | £47,912.50             | 1                           |                                  |                        |                             |                               |                                    |
| ICP68  | 1                 | £87,967.35             |                             | 1                                |                        |                             |                               |                                    |
| ICP102   | 4                 | £87,919.44             | 4                           |                                  |                        |                             |                               |                                    |
| ICP53  |                   |                        |                             |                                  | 5                      | £64,164.42                  | 3                             | 2                                  |
| SPM 2012-13                                      |                   |                        |                             | Number of                        |                        |                             |                               | Number of                          |
| Commenter Name to the Miles                      | 0                 | Average Quote          | Number of ICP               | ICP/IDNO quotes                  | Quotations             | Average                     | Number of ICP                 | ICP/IDNO quotes                    |
| Companies New to the Market<br>ICP10             | Quotations Issued | Value                  | quotes issued               | issued                           | Accepted               | Acceptance Value            | quotes accepted               | accepted                           |
|  | 1                 | £95,825.00             | 1                           |                                  |                        |                             |                               |                                    |
| ICP101   | 1                 | £32,772.15             | 1                           |                                  |                        | 1                           |                               |                                    |
| ICP42  | 1                 | £182,067.50            | _                           | 1                                |                        |                             |                               |                                    |
| ICP48  | 2                 | £100,616.25            | 2                           |                                  |                        |                             |                               |                                    |
| ICP108   | 1                 | £1,916.50              | 1                           |                                  |                        |                             |                               |                                    |
| ICP56  | 1                 | £766,600.00            |                             | 1                                |                        |                             |                               |                                    |
| ICP89  | 8                 | £166,448.03            | 8                           |                                  |                        |                             |                               |                                    |
| ICP68  | 1                 | £87,967.35             |                             | 1                                |                        |                             |                               |                                    |
| ICP102   | 4                 | £87,919.44             | 4                           |                                  |                        |                             |                               |                                    |
|  |                   |                        |                             | Number of                        |                        |                             |                               | Normalia and                       |
| CDM 2012 12                                      |                   |                        |                             |                                  |                        |                             |                               | Number of                          |
| SPM 2012-13<br>Companies who dropped out the     |                   | Average Quote          | Number of ICP               | ICP/IDNO quotes                  | Quotations             | Average                     | Number of ICP                 | ICP/IDNO quotes                    |
| Companies who dropped out the<br>Market          | Quotations Issued | Value                  | quotes issued               |                                  | Quotations<br>Accepted | Average<br>Acceptance Value | Number of ICP quotes accepted |                                    |
| Companies who dropped out the<br>Market<br>ICP17 | 1                 | Value<br>£347,078.15   | quotes issued<br>1          | ICP/IDNO quotes                  |                        |                             |                               | ICP/IDNO quotes                    |
| Companies who dropped out the<br>Market          | _                 | Value                  | quotes issued               | ICP/IDNO quotes                  |                        |                             |                               | ICP/IDNO quotes                    |

### Notes

Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the onginal company names, and therefore some ICP / IUNO may have entered the market. In the market in order a different name, with the roininal showing as exiting the market.

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as



| Analysis of ICP/IDNO Activity v         | vithin EHV/HV        | Demand - SPD           |                                |                                     |                        |                             |                      |                            |
|---|----------------------|------------------------|--------------------------------|-------------------------------------|------------------------|-----------------------------|----------------------|----------------------------|
|   |                      |                        |                                |                                     |                        |                             |                      |                            |
|   |                      |                        |                                |                                     |                        |                             |                      |                            |
| SPD 2010-11                             | Quotations           | Average Quote          | Number of ICP                  | Number of ICP/IDNO                  | Quotations             | Average                     | Number of ICP quotes | Number of ICP/IDNO quote   |
| Company<br>ICP53                        | Issued<br>1          | Value<br>£95,227       | quotes issued                  | quotes issued                       | Accepted               | Acceptance Value            | accepted             | accepted                   |
|   |                      | ,                      |                                |                                     | _                      | 0005 705                    | _                    | •                          |
| CP23                                    | 8                    | £769,632               | 0                              | 8                                   | 2                      | £325,725                    | 0                    | 2                          |
| CP9                                     | 4                    | £1,456,180             | 4                              | 0                                   |                        |                             |                      |                            |
| CP56                                    | 4                    | £441,740               | 0                              | 4                                   |                        |                             |                      |                            |
| ICP11                                   | 1                    | £90,293                | 0                              | 1                                   |                        |                             |                      |                            |
| ICP68                                   |                      |                        |                                |                                     | 1                      | £114,496                    | 1                    | 0                          |
| ICP72                                   |                      |                        |                                |                                     | 1                      | £1,437,020                  | 0                    | 1                          |
|   |                      |                        |                                |                                     |                        |                             |                      |                            |
| SPD 2011-12                             | Quotations           | Average Quote          | Number of ICP                  | Number of ICP/IDNO                  | Quotations             | Average                     | Number of ICP        | Number of                  |
| Company                                 | Issued               | Value                  | quotes issued                  | quotes issued                       | Accepted               | Acceptance Value            | quotes               | ICP/IDNO quote             |
| ICP23                                   | 4                    | £25,304                | 0                              | 4                                   |                        |                             |                      |                            |
| ICP72                                   | 2                    | £673,962               | 2                              | 0                                   |                        |                             |                      |                            |
| ICP56                                   | 4                    | £298,325               | 0                              | 4                                   |                        |                             |                      |                            |
| ICP70                                   | 1                    | £21,795                | 0                              | 1                                   |                        |                             |                      |                            |
| CP9                                     | 3                    | £15,711                | 2                              | 1                                   |                        |                             |                      |                            |
| SPD 2011-12                             | Quotations           | Average Quote          | Number of ICP                  | Number of ICP/IDNO                  | Quotations             | Average                     | Number of ICP        | Number of                  |
| Companies New to the Market             | Issued               | Value                  | quotes issued                  | quotes issued                       | Accepted               | Acceptance Value            | quotes               | ICP/IDNO quote             |
| ICP70                                   | 1                    | £21,794.80             | 0                              | 1                                   |                        |                             |                      |                            |
|   |                      |                        |                                |                                     |                        |                             |                      |                            |
| SPD 2011-12                             |                      |                        |                                |                                     |                        |                             | Number of ICP        | Number of                  |
| Companies who dropped out the           | Quotations           | Average Quote          | Number of ICP                  | Number of ICP/IDNO                  | Quotations             | Average                     | quotes               | ICP/IDNO quote             |
| Market                                  | Issued               | Value                  | quotes issued                  | quotes issued                       | Accepted               | Acceptance Value            | accepted             | accepted                   |
| ICP53                                   | 1                    | £95,227                | 1                              | 0                                   |                        |                             |                      |                            |
| ICP11                                   | 1                    | £90,293                | 0                              | 1                                   |                        |                             |                      |                            |
| CP68                                    |                      |                        |                                |                                     | 1                      | £114,496                    | 1                    | 0                          |
|   |                      |                        |                                |                                     |                        |                             |                      |                            |
| SPD 2012-13                             | Quotations           | Average Quote          | Number of ICP                  | Number of ICP/IDNO                  | Quotations             | Average                     | Number of ICP        | Number of                  |
| Company                                 | Issued               | Value                  | quotes issued                  | quotes issued                       | Accepted               | Acceptance Value            | quotes               | ICP/IDNO quote             |
| CP70                                    | 3                    | £151,238               | 0                              | 3                                   | 1                      | £30,656                     | 0                    | 1                          |
| CP9                                     | 3                    | £800,644               | 1                              | 2                                   |                        |                             |                      |                            |
| CP23                                    | 6                    | £395,819               | 0                              | 6                                   |                        |                             |                      |                            |
| CP56                                    | 3                    | £38,640                | 0                              | 3                                   |                        |                             |                      |                            |
| SPD 2012-13                             |                      |                        |                                |                                     |                        |                             | Number of ICP        | Number of                  |
| Companies who dropped out the<br>Market | Quotations<br>Issued | Average Quote<br>Value | Number of ICP<br>quotes issued | Number of ICP/IDNO<br>quotes issued | Quotations<br>Accepted | Average<br>Acceptance Value | quotes<br>accepted   | ICP/IDNO quote<br>accepted |
| ICP72                                   | 2                    | £673,962               | 2                              | 0                                   |                        |                             |                      |                            |
|   |                      |                        |                                |                                     |                        |                             |                      |                            |
|   |                      |                        |                                |                                     |                        |                             |                      |                            |

Notes:

Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO may have entered the market, under a different name, with the original showing as exiting the market.

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as appropriate.



| CP-94  | Company ICP41 ICP41 ICP64 ICP64 ICP63 ICP69 ICP69 ICP69 ICP69 ICP66 ICP60 ICP69 ICP66 ICP60 ICP6 | Issued   3   | Value £610,689.53 £5,428,351.41 £460,052.78 £1,899,787.29 £2,442,758.14 £2,714,175.71 £1,302,804.34 £2,307,049.35  Average Quote Value £610,363.83 £306,701.85 £1,139,953.80 £1,016,187.38 £814,252.71 £1,275,662.58                      | quotes issued   3   | quotes issued  0 0 3 0 0 0 0 0 0 1 1  Number of ICP/IDNO quotes issued 0 1 | 1 1 Quotations Accepted   | £255,675.35<br>£1,628,505.42       | quotes  1  1  Number of ICP | quotes accepted  0  0  Number of ICP/IDNO |
|--|--|--|---|---|--|---------------------------|------------------------------------|-----------------------------|---|
|  | Company CP41 CP41 CP64 CP23 CP50 CP49 CP68 CP63 CP63 CP66 CP63 CP56 CP40  SPM 2011-12 Company CP63 CP23 CP41 CP68 CP23 CP49 CP50 CP49 CP50 CP50 CP50 CP50 CP50 CP50 CP50 CP50  | Issued   3   | Value £610,689.53 £5,428,351.41 £460,052.78 £1,899,787.29 £2,442,758.14 £2,714,175.71 £1,302,804.34 £2,307,049.35  Average Quote Value £610,363.83 £306,701.85 £1,139,953.80 £1,016,187.38 £814,252.71 £1,275,662.58                      | quotes issued   3   | quotes issued  0 0 3 0 0 0 0 0 0 1 1  Number of ICP/IDNO quotes issued 0 1 | 1 1 Quotations Accepted   | £255,675.35<br>£1,628,505.42       | quotes  1  1  Number of ICP | quotes accepted 0 0 Number of ICP/IDNO    |
| CP44   | CP41 CP64 CP64 CP63 CP50 CP50 CP68 CP68 CP63 CP66 CP40  SPM 2011-12 Company CP63 CP41 CP68 CP23 CP56 CP23 CP56 CP29 CP56 CP29 CP56 CP56 CP56 CP65 CP65 CP65 CP65 CP65  | 3<br>1<br>4<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1 | £610,689,53 £5,428,351,41 £460,052.78 £1,899,787.29 £2,442,758,14 £2,714,175,71 £1,302,804.34 £2,307,049.35  Average Quote Value £610,363,83 £306,701.85 £1,139,953.80 £1,016,187.38 £814,252.71 £1,275,662.58 £429,246.89                | 3 1 1 1 2 1 1 1 1 0  Number of ICP quotes issued 5 2 1 0                    | 0 0 0 0 0 0 0 0 0 0 1 1 1 1 1 1 1 1 1 1                                    | 1  1  Quotations Accepted | £255,675.35 £1,628,505.42  Average | 1  Number of ICP            | 0  Number of ICP/IDNC                     |
| PPA 201-12   | CP64 CP23 CP23 CP50 CP49 CP68 CP68 CP63 CP63 CP64 CP40  SPM 2011-12 Company CP63 CP64 CP68 CP23 CP69 CP23 CP69 CP50 CP50 CP50 CP53 CP62  | 1 4 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | E5,428,351.41 £460,052.78 £1,899,787.29 £2,442,758.14 £2,714,175.71 £1,302,804.34 £2,307,049.35  Average Quote Value £610,363.83 £306,701.85 £1,139,953.80 £1,016,187.38 £814,252.71 £1,275,662.58 £429,246.89                            | 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                                     | 0 3 0 0 0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1                                    | 1 Quotations Accepted     | £1,628,505.42                      | 1 Number of ICP             | 0  Number of ICP/IDNC                     |
| CP25   | CCP23 CCP49 CCP68 CCP68 CCP66 CCP40  SPM 2011-12 Company CCP63 CCP41 CCP68 CCP23 CCP69 CCP50 CCP | 4 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | £460,052.78<br>£1,899,787.29<br>£2,442,758.14<br>£2,714,175.71<br>£1,302,804.34<br>£2,307,049.35<br>Average Quote<br>Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89 | 1 2 1 1 1 1 1 0 0 1 1 1 1 1 1 1 1 1 1 1                                     | 3 0 0 0 1 1 Number of ICP/IDNO quotes issued 0 1                           | 1 Quotations Accepted     | £1,628,505.42                      | 1 Number of ICP             | 0  Number of ICP/IDNC                     |
| CPS0   | CP50 CP49 CP68 CP63 CP56 CP40  SPM 2011-12 Company CP63 CP41 CP68 CCP23 CCP49 CP50 CP50 CP50 CP50 CP50 CP50 CP53 CP62 SPM 2011-12  | 2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>2<br>5<br>3<br>2<br>5<br>1<br>1<br>2<br>2<br>2<br>2  | £1,899,787.29 £2,442,758.14 £2,714,175.71 £1,302,804.34 £2,307,049.35  Average Quote Value £610,363.83 £306,701.85 £1,139,953.80 £1,016,187.38 £814,252.71 £1,275,662.58  | 2<br>1<br>1<br>1<br>0<br>Number of ICP<br>quotes issued<br>5<br>2<br>1<br>0 | 0<br>0<br>0<br>1<br>1<br>Number of ICP/IDNO<br>quotes issued<br>0          | 1 Quotations Accepted     | £1,628,505.42                      | 1 Number of ICP             | 0  Number of ICP/IDNO                     |
| CP46   | ICP49 ICP68 ICP68 ICP68 ICP60 ICP60 ICP40  SPM 2011-12 Company ICP63 ICP41 ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP50 ICP52 ICP62 ICP62 ICP62 ICP62 ICP62   | Quotations   Ssued   5   3   2   5   1   2   2   2   | £2,442,758.14<br>£2,714,175.71<br>£1,302,804.34<br>£2,307,049.35<br>Average Quote<br>Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89                                 | 1   | 0<br>0<br>0<br>1   | Quotations<br>Accepted    | Average                            | Number of ICP               | Number of ICP/IDNO                        |
| CPG86  | ICP68 ICP63 ICP60 ICP40  SPM 2011-12 Company ICP63 ICP41 ICP68 ICP23 ICP49 ICP50 ICP49 ICP50 ICP49 ICP50 ICP62 SPM 2011-12   | 0uotations Issued 5 3 2 5 1 1 2 2 2  | £2,714,175.71<br>£1,302,804.34<br>£2,307,049.35<br>£2,307,049.35<br>£10,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | Number of ICP quotes issued  5 2 1 0  | 0<br>0<br>1<br>1<br>Number of ICP/IDNO<br>quotes issued<br>0               | Quotations<br>Accepted    | Average                            | Number of ICP               | Number of ICP/IDNO                        |
| CPG83  | ICP63 ICP56 ICP40  SPM 2011-12 Company ICP63 ICP41 ICP68 ICP23 ICP69 ICP50 ICP50 ICP50 ICP50 ICP62  SPM 2011-12  | Quotations<br>Issued<br>5<br>3<br>2<br>5<br>1<br>1<br>2<br>2   | £2,714,175.71<br>£1,302,804.34<br>£2,307,049.35<br>£2,307,049.35<br>£10,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | Number of ICP quotes issued  5 5 2 1 0                                      | Number of ICP/IDNO quotes issued 0 1                                       | Quotations<br>Accepted    | Average                            | Number of ICP               | Number of ICP/IDNO                        |
| CP696  | ICP63 ICP56 ICP40  SPM 2011-12 Company ICP63 ICP41 ICP68 ICP23 ICP69 ICP50 ICP50 ICP50 ICP50 ICP62  SPM 2011-12  | Quotations<br>Issued<br>5<br>3<br>2<br>5<br>1<br>1<br>2<br>2   | £1,302,804,34<br>£2,307,049.35<br>Average Quote<br>Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89   | Number of ICP quotes issued  5 5 2 1 0                                      | Number of ICP/IDNO quotes issued 0 1                                       | Quotations<br>Accepted    | Average                            | Number of ICP               | Number of ICP/IDNO                        |
|  | ICP56 ICP40  SPM 2011-12 Company ICP63 ICP41 ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP50 ICP62  SPM 2011-12  | Quotations Issued 5 3 2 5 1 2 2 2  | E2,307,049.35  Average Quote Value E810,383.83 £306,701.85 £1,139,953.80 £1,016,187.38 £814,252.71 £1,275,662.58 £429,246.89  | Number of ICP<br>quotes issued<br>5<br>2<br>1                               | Number of ICP/IDNO quotes issued 0 1                                       | Quotations<br>Accepted    | Average                            | Number of ICP               | Number of ICP/IDNO                        |
|  | ICP40  SPM 2011-12  Company ICP63 ICP64 ICP68 ICP23 ICP69 ICP50 ICP50 ICP50 ICP50 ICP62 SPM 2011-12  | Quotations   | Average Quote<br>Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89   | Number of ICP<br>quotes issued<br>5<br>2<br>1                               | Number of ICP/IDNO<br>quotes issued<br>0<br>1                              | Quotations<br>Accepted    | Average                            | Number of ICP               | Number of ICP/IDNO                        |
|  | Company ICP63 ICP64 ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP50 ICP52 ICP62 SPM 2011-12  | 1ssued 5 3 2 5 1 2 2 2   | Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | quotes issued 5 2 1 0   | quotes issued<br>0<br>1  | Accepted                  |                                    |                             |   |
|  | Company ICP63 ICP63 ICP64 ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP62 SPM 2011-12  | 1ssued 5 3 2 5 1 2 2 2   | Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | quotes issued 5 2 1 0   | quotes issued<br>0<br>1  | Accepted                  |                                    |                             |   |
|  | Company ICP63 ICP63 ICP64 ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP62 SPM 2011-12  | 1ssued 5 3 2 5 1 2 2 2   | Value<br>£610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | quotes issued 5 2 1 0   | quotes issued<br>0<br>1  | Accepted                  |                                    |                             |   |
| CP69   | ICP63 ICP68 ICP23 ICP23 ICP49 ICP50 ICP50 ICP50 ICP50 ICP52 SPM 2011-12  | 5<br>3<br>2<br>5<br>1<br>2<br>2  | £610,363.83<br>£306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89   | 5<br>2<br>1<br>0  | 0  |                           | Acceptance value                   | quotes                      |   |
| CP64   | ICP41 ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP62 SPM 2011-12  | 3<br>2<br>5<br>1<br>2<br>2   | £306,701.85<br>£1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | 2<br>1<br>0   | 1  | 1                         |                                    |                             | quotes accepted                           |
| CPSB   | ICP68 ICP23 ICP49 ICP50 ICP50 ICP50 ICP62 SPM 2011-12  | 2<br>5<br>1<br>2<br>2  | £1,139,953.80<br>£1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89   | 1<br>0  | ·  | 1                         |                                    |                             |   |
| CP23   | ICP23 ICP49 ICP50 ICP50 ICP33 ICP62 SPM 2011-12  | 5<br>1<br>2<br>2   | £1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | 0   | 1  |                           | £542,835.14                        | 1                           | 0   |
| CP23   | ICP23 ICP49 ICP50 ICP50 ICP33 ICP62 SPM 2011-12  | 5<br>1<br>2<br>2   | £1,016,187.38<br>£814,252.71<br>£1,275,662.58<br>£429,246.89  | 0   |  |                           |                                    |                             |   |
| CP49   | ICP49 ICP50 ICP50 ICP62 SPM 2011-12  | 1<br>2<br>2  | £814,252.71<br>£1,275,662.58<br>£429,246.89   |   | 5  |                           |                                    |                             |   |
| CP50   | ICP50<br>ICP33<br>ICP62<br>SPM 2011-12   | 2 2  | £1,275,662.58<br>£429,246.89  |   |  | -1                        | £17 £42 14                         | 4                           | 0   |
| CP33   2   54/39 /246 /89   0   2   3  | ICP33<br>ICP62<br>SPM 2011-12  | 2  | £429,246.89   |   |  | '                         | £11,042.14                         | '                           | U   |
| SPM 2011-12  | ICP62<br>SPM 2011-12   |  |   |   |  |                           | 1                                  |                             |   |
| Number of ICP   Number of IC   | SPM 2011-12  | 3  | £399,888 55   |   |  |                           |                                    |                             |   |
| Companies New to the Market   Sissed   CPP3   CPP   |  |  | 2000,000.00   | 0   | 3  |                           |                                    |                             | II .                                      |
| Companies New to the Market   Sissed   CPP3   CPP   |  |  |   |   |  |                           |                                    |                             |   |
| Companies New to the Market   Sissed   CPP3   CPP   | Companies New to the Market  | Quotations   | Average Quote   | Number of ICP   | Number of ICP/IDNO   | Quotations                | Average                            | Number of ICP               | Number of ICP/IDNO                        |
| CP33   2   |  | Issued   |   |   |  | Accented                  |                                    |                             | quotes accented                           |
| SPM 2011-12   Quotations   Spm 2012-13   Quotations   |  |  |   |   |  | Accepted                  | Acceptance value                   | quotos                      | quotes accepted                           |
| SPM 2011-12   Companies who dropped out the Market   CPF4   CPF4   Susued   CPF4   1   E5 428,351.41   1   1   E5 428,355.42   1   E5 428,351.41   1   1   E5 428,355.42   1   E5 428,351.41   1   E5 428,355.42   1   E5 428,355.42   1   E5 428,355.42   E5 428,355.43   E5 428,35   |  |  |   |   |  |                           |                                    |                             |   |
| Companies who dropped out the Market   Sissed   Value   Value   Companies who dropped out the Market   Companies who dropped out the    | ICP62  | 3  | £399,888.55   | 0   | 3  |                           |                                    |                             |   |
| Companies who dropped out the Market   Sissed   Value   Value   Companies who dropped out the Market   Companies who dropped out the    |  |  |   |   |  |                           |                                    |                             |   |
| Companies who dropped out the Market   Issued   Value   1  | SPM 2011-12  |  |   |   |  |                           |                                    | Number of ICP               | í .                                       |
| CP96   |  |  |   |   |  |                           |                                    |                             |   |
| CP96   | Companies who dropped out the Market   | Issued   | Value   | quotes issued   | quotes issued  | Accepted                  | Acceptance Value                   | accepted                    | quotes accepted                           |
| CP96   | ICP64  | 1  | £5,428,351.41   | 1   | 0  |                           |                                    |                             | i   |
| CP40   | ICP56  | 1  |   | 0   | 1  |                           |                                    |                             | 1   |
| SPM 2012-13  |  | ,  | ,,  | ,   | ·  | 1                         | £1 628 505 42                      | 1                           | 0   |
| Second   | 101 10   |  |   |   |  | ·                         | 21,020,000.12                      |                             |   |
| Second   |  |  |   |   |  |                           |                                    |                             |   |
| Second   |  |  |   |   |  |                           |                                    |                             |   |
| Second   |  |  |   |   |  |                           |                                    |                             |   |
| CP2  | SPM 2012-13  | Quotations   | Average Quote   | Number of ICP   | Number of ICP/IDNO   | Quotations                | Average                            | Number of ICP               | Number of ICP/IDNO                        |
| CP2  | Company  | Issued   | Value   | quotes issued   | quotes issued  | Accepted                  | Acceptance Value                   | quotes                      | quotes accepted                           |
| CP41   3   |  | 1  |   |   |  |                           |                                    |                             | i   |
| CP49   |  |  |   |   |  |                           |                                    |                             | i   |
| CPS6   |  |  |   |   |  |                           |                                    |                             |   |
| 1  |  |  |   |   |  |                           |                                    |                             |   |
| CP64   |  |  |   |   |  |                           |                                    |                             |   |
| CP4  |  |  |   |   |  |                           |                                    |                             |   |
| CP4  | ICP64  | 4  | £2,556,074.97   |   | 4  |                           |                                    |                             |   |
| CP62   | ICP4   | 1  |   | 0   | 1  |                           |                                    |                             |   |
| CP99   |  |  |   |   | 1 1  | 1                         | £284 988 45                        | 0                           | 1   |
| CP23   6   |  |  |   |   | ·  | · '                       | 220 1,000.70                       |                             |   |
| CP50   3   |  |  |   |   |  |                           |                                    |                             |   |
| 1  |  |  |   |   |  |                           | l                                  | _                           |   |
| Number of ICP/IDNO   Quotations   SPM 2012-13   Quotations   Susued   Value   Value   Quotes issued   Quotes   |  |  |   |   |  | 1                         | £23,884.75                         | 0                           | 1   |
| Companies New to the Market   Issued   Value   Quotes issued   Quotes issued   Quotes issued   Accepted   Accepted   Accepted   Quotes accepted   Quotes accepted   CP56   1   | ICP68  | 1  | £84,275.16  | 0   | 1  |                           |                                    |                             |   |
| CP2  |  |  | Average Quote   |   |  |                           |                                    |                             | Number of ICP/IDNO                        |
| CP56   |  |  |   |   |  | Accepted                  | Acceptance Value                   | quotes                      | quotes accepted                           |
| CP64   |  | 1  | £1,026,229.83   | 0   | 1  |                           |                                    |                             |   |
| CP64   |  | 1 4  | £3,257.010.85   | 1   | 0  |                           | 1                                  |                             |   |
| ICP4 1 £74,911.25 0 1 ICP89 2 £152,536.67 1 1  SPM 2012-13  Quotations Average Quote Value Value Quotes issued Quotes issued Quotes issued Quotes issued Accepted Accepted Accepted Accepted Quotes accepted Q |  | 1 1  |   |   |  |                           |                                    |                             | ı   |
| ICP89 2 £152,536.67 1 1 1  SPM 2012-13  Quotations Average Quote Value Quotes issued Quotes issued Quotes issued Quotes issued Accepted Accepted Accepted Accepted Quotes Q | ICP56  |  |   |   |  |                           |                                    |                             |   |
| SPM 2012-13  Quotations Average Quote Number of ICP Number of ICP/IDNO Quotations Average Quotes Number of ICP/ | ICP56<br>ICP64   | 4  |   |   |  |                           | 1                                  |                             |   |
| Quotations Average Quote Number of ICP Number of ICP/IDNO Quotations Average quotes of ICP/IDNO Quotations Average Quote Quotes issued Quotes issued Accepted Acceptance Value accepted quotes accepted  | ICP56<br>ICP64<br>ICP4   | 4<br>1   |   | 1   | 1  |                           | 1                                  |                             |   |
| Companies who dropped out the Market Issued Value quotes issued quotes issued Accepted Accepted Accepted accepted quotes accepted  | ICP56<br>ICP64<br>ICP4   | 4<br>1   |   |   |  |                           |                                    |                             |   |
|  | ICP56<br>ICP64<br>ICP4<br>ICP89  | 4<br>1<br>2  | £152,536.67   |   |  |                           |                                    |                             |   |
| ICP33 2 £429,246.89 0 2  | ICP56<br>ICP64<br>ICP4<br>ICP89<br>SPM 2012-13   | 4<br>1<br>2<br>Quotations  | £152,536.67  Average Quote  |   |  |                           |                                    | quotes                      | Number of ICP/IDNO                        |
|  | ICP56 ICP64 ICP99 ICP89 SPM 2012-13 Companies who dropped out the Market   | 4<br>1<br>2<br>Quotations<br>Issued  | £152,536.67  Average Quote Value  | quotes issued   | quotes issued  |                           |                                    | quotes                      |   |
|  | ICP56 ICP64 ICP99 ICP89 SPM 2012-13 Companies who dropped out the Market   | 4<br>1<br>2<br>Quotations<br>Issued  | £152,536.67  Average Quote Value  | quotes issued   | quotes issued  |                           |                                    | quotes                      |   |

Notes:

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| Analysis of ICP/IDNO  | Activity within E | HV & Above Demand - S | SPD           |                    |            |                  |                 |                   |
|-----------------------|-------------------|-----------------------|---------------|--------------------|------------|------------------|-----------------|-------------------|
|                       |                   |                       |               |                    |            |                  |                 |                   |
| SPD 2011-12           |                   |                       |               |                    |            |                  |                 |                   |
|                       | Quotations        |                       | Number of ICP | Number of ICP/IDNO | Quotations | Average          | Number of ICP   | Number of ICP/IDN |
| Company               | Issued            | Average Quote Value   | quotes issued | auotes issued      | Accepted   | Acceptance Value | quotes accepted | quotes accepted   |
| ICP56                 | 1                 | £296,527.32           | 0             | 1                  |            |                  |                 | ,                 |
| ICP23                 | 2                 | £1,186,109.27         | 1             | 1                  |            |                  |                 |                   |
|                       |                   |                       |               |                    |            |                  |                 |                   |
|                       |                   |                       |               |                    |            |                  |                 |                   |
|                       |                   |                       |               |                    |            |                  |                 |                   |
| SPD 2012-13           | Quotations        |                       | Number of ICP | Number of ICP/IDNO | Quotations | Average          | Number of ICP   | Number of ICP/IDN |
| Company               | Issued            | Average Quote Value   | quotes issued | quotes issued      | Accepted   | Acceptance Value | quotes accepted | quotes accepted   |
| ICP72                 | 1                 | £444,790.98           | 1             | 0                  |            |                  |                 |                   |
|                       |                   |                       |               |                    |            |                  |                 |                   |
| SPD 2012-13           |                   |                       |               |                    |            |                  |                 |                   |
| Companies New to the  | Quotations        |                       | Number of ICP | Number of ICP/IDNO | Quotations | Average          | Number of ICP   | Number of ICP/IDN |
| Market                | Issued            | Average Quote Value   | quotes issued | quotes issued      | Accepted   | Acceptance Value | quotes accepted | quotes accepted   |
| ICP72                 | 1                 | £444,790.98           | 1             | 0                  |            |                  |                 |                   |
|                       |                   |                       |               |                    |            |                  |                 |                   |
| SPD 2012-13           |                   |                       |               |                    |            |                  |                 |                   |
| Companies who dropped | Quotations        |                       | Number of ICP | Number of ICP/IDNO | Quotations | Average          | Number of ICP   | Number of ICP/IDN |
| out the Market        | Issued            | Average Quote Value   | quotes issued | quotes issued      | Accepted   | Acceptance Value | quotes accepted | quotes accepted   |
| ICP56                 | 1                 | £296,527.32           | 0             | 1                  |            |                  |                 |                   |
| ICP23                 | 2                 | £1,186,109.27         | 2             | 0                  |            |                  |                 |                   |

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| Analysis of ICP/IDNO Activ | ity within EH | IV & Above De  | mand - SP  | М               |            |                  |                 |                 |
|----------------------------|---------------|----------------|------------|-----------------|------------|------------------|-----------------|-----------------|
|                            |               |                |            |                 |            |                  |                 |                 |
| SPM 2012-13                |               |                | Number of  | Number of       |            |                  |                 | Number of       |
|                            | Quotations    | Average Quote  | ICP quotes | ICP/IDNO quotes | Quotations | Average          | Number of ICP   | ICP/IDNO quotes |
| Company                    | Issued        | Value          | issued     | issued          | Accepted   | Acceptance Value | quotes accepted | accepted        |
| ICP56                      | 2             | £15,978,304.68 | 0          | 2               |            |                  |                 |                 |
| ICP37                      | 1             | £12,782,643.74 | 0          | 1               |            |                  |                 |                 |
| ICP116                     | 1             | £12,782,643.74 | 0          | 1               |            |                  |                 |                 |
|                            |               |                |            |                 |            |                  |                 |                 |

Notes:

Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO may have entered the market, under a different name, with the original showing as exiting the market.

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| Analysis of ICP/IDNO LV Generation   | n - SPD    |               |   |                    |            |                             |                 |                  |
|--------------------------------------|------------|---------------|---|--------------------|------------|-----------------------------|-----------------|------------------|
|                                      |            |               |   |                    |            |                             |                 |                  |
|                                      |            |               |   |                    |            |                             |                 |                  |
| SPD 2010-11                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | Average                     | Number of ICP   | Number of ICP/ID |
| Company                              | Issued     | Value         | quotes issued                           | quotes issued      | Accepted   | Acceptance Value            | quotes accepted | quotes accepte   |
| CP70                                 | 1          | £27,072.99    | 1                                       |                    |            |                             |                 |                  |
| CP9                                  | 1          | £29,599.80    | 1                                       |                    |            |                             |                 |                  |
| CP77                                 |            |               |   |                    | 1          | £346,534.28                 | 1               |                  |
|                                      |            |               |   |                    |            |                             |                 |                  |
| SPD 2011-12                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | Average                     | Number of ICP   | Number of ICP/ID |
| Company                              | Issued     | Value         | quotes issued                           | quotes issued      | Accepted   | Acceptance Value            | quotes accepted | quotes accepte   |
| CP56                                 | 1          | £47,648.46    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1                  |            | - Indiana                   | ,               | , pico           |
|                                      |            |               |   |                    |            |                             |                 |                  |
| SPD 2011-12                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | Average                     | Number of ICP   | Number of ICP/ID |
| 3F D 2011-12                         | Issued     | Value         | quotes issued                           | quotes issued      | Accepted   | Acceptance Value            | quotes accepted | quotes accepted  |
| Companies New to the Market          |            |               |   |                    |            |                             |                 |                  |
| CP56                                 | 1          | £47,648.46    |   | 1                  |            |                             |                 |                  |
| SPD 2011-12                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | <b>A</b>                    | Number of ICP   | Number of ICP/ID |
| Companies who dropped out the Market | Issued     | Value         | quotes issued                           |                    | Accepted   | Average<br>Acceptance Value |                 |                  |
| ICP70                                | 1<br>1     | £27.072.99    | quotes issueu                           | quotes issued      | Accepted   | Acceptance value            | quotes accepted | quotes accepted  |
|                                      |            | . , ,         | 1                                       |                    |            |                             |                 |                  |
| CP9                                  | 1          | £29,599.80    | 1                                       |                    |            |                             |                 |                  |
| ICP77                                |            |               |   |                    | 1          | £346,534.28                 | 1               |                  |
|                                      |            |               |   |                    |            |                             |                 |                  |
| SPD 2012-13                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | Average                     | Number of ICP   | Number of ICP/ID |
| Company                              | Issued     | Value         | quotes issued                           | quotes issued      | Accepted   | Acceptance Value            | quotes accepted | quotes accepte   |
| CP23                                 | 2          | £18.517.93    | 4                                       | 2                  | 1          | £66.599.56                  | 4               | 1                |
| CP80                                 | 2          | £26,170.56    | 2                                       | _                  |            |                             |                 |                  |
| CP37                                 | 1          | £18,048.66    | 1                                       |                    |            |                             |                 |                  |
|                                      |            |               |   |                    |            |                             |                 |                  |
| SPD 2012-13                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | Average                     | Number of ICP   | Number of ICP/ID |
| Companies New to the Market          | Issued     | Value         | quotes issued                           | quotes issued      | Accepted   | Acceptance Value            | quotes accepted | quotes accepte   |
| CP23                                 | 2          | £18,517.93    | 0                                       | 2                  | 1          | £66,599.56                  |                 | 1                |
| CP80                                 | 2          | £26,170.56    | 2                                       |                    |            |                             |                 |                  |
| CP37                                 | 1          | £18,048.66    | 1                                       |                    |            |                             |                 |                  |
| SPD 2012-13                          | Quotations | Average Quote | Number of ICP                           | Number of ICP/IDNO | Quotations | Average                     | Number of ICP   | Number of ICP/ID |
| Companies who dropped out the Market | Issued     | Value         | quotes issued                           | quotes issued      | Accepted   | Acceptance Value            |                 |                  |
| ICP56                                | 1 Issued   | £47.648.46    | quotes issued                           | quotes issued      | Accepted   | Acceptance value            | quotes accepted | quotes accepted  |
| ICF30                                | 1          | 147,048.46    |   | 1                  |            |                             |                 |                  |
|                                      |            |               |   |                    |            |                             |                 |                  |

### Notes

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| Analysis of ICP/IDNO LV Gen   | erauori - 3F W    |               |               |                    |            |                    |                 |                    |
|-------------------------------|-------------------|---------------|---------------|--------------------|------------|--------------------|-----------------|--------------------|
|                               |                   |               |               |                    |            |                    |                 |                    |
| SPM 2011-12                   |                   | Average Quote | Number of ICP | Number of ICP/IDNO | Quotations | Average Acceptance | Number of ICP   | Number of ICP/IDNO |
| Company                       | Quotations Issued | Value         | quotes issued | quotes issued      | Accepted   | Value              | quotes accepted | quotes accepted    |
| ICP41                         | 1                 | £18,155.27    | 1             | 0                  |            |                    |                 |                    |
|                               |                   |               |               |                    |            |                    |                 |                    |
|                               |                   |               |               |                    |            |                    |                 |                    |
| SPM 2012-13                   |                   | Average Quote | Number of ICP | Number of ICP/IDNO | Quotations | Average Acceptance | Number of ICP   | Number of ICP/IDNO |
| Company                       | Quotations Issued | Value         | quotes issued | quotes issued      | Accepted   | Value              | quotes accepted | quotes accepted    |
| ICP23                         | 4                 | £8,124.49     | 0             | 4                  |            |                    |                 |                    |
| ICP33                         | 3                 | £16,702.85    | 0             | 3                  |            |                    |                 |                    |
| ICP18                         | 1                 | £14,705.77    | 0             | 1                  |            |                    |                 |                    |
| ICP68                         | 1                 | £22,694.09    | 1             | 0                  |            |                    |                 |                    |
| ICP63                         | 1                 | £1,452.42     | 1             | 0                  |            |                    |                 |                    |
|                               |                   |               |               |                    |            |                    |                 |                    |
| SPM 2012-13                   |                   | Average Quote | Number of ICP | Number of ICP/IDNO | Quotations | Average Acceptance | Number of ICP   | Number of ICP/IDNO |
| Companies New to the Market   | Quotations Issued | Value         | quotes issued | quotes issued      | Accepted   | Value              | quotes accepted | quotes accepted    |
| ICP23                         | 4                 | £8,124.49     | 0             | 4                  |            |                    |                 |                    |
| ICP33                         | 3                 | £16,702.85    | 0             | 3                  |            |                    |                 |                    |
| ICP18                         | 1                 | £14,705.77    | 0             | 1                  |            |                    |                 |                    |
| ICP68                         | 1                 | £22,694.09    | 1             | 0                  |            |                    |                 |                    |
| ICP63                         | 1                 | £1,452.42     | 1             | 0                  |            |                    |                 |                    |
| SPM 2012-13                   |                   |               |               |                    |            |                    |                 |                    |
| Companies who dropped out the |                   | Average Quote | Number of ICP | Number of ICP/IDNO | Quotations | Average Acceptance | Number of ICP   | Number of ICP/IDNO |
| Market                        | Quotations Issued | Value         | quotes issued | quotes issued      | Accepted   | Value              | quotes accepted | quotes accepted    |
| ICP41                         | 1                 | £18.155.27    | 1             | 0                  | ,          | 1                  |                 |                    |

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ompanies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as appropriate.



| Analysis of ICP/IDNO Acti    | ivity within EHV & H\ | / Generation                 | - SPD                       |  |                        |                                |                                     |                                 |
|------------------------------|-----------------------|------------------------------|-----------------------------|--|------------------------|--------------------------------|-------------------------------------|---------------------------------|
| ODD 0010 11                  |                       |                              |                             | Normalis and                           |                        | A                              | Normalia and IOD                    | Novebered                       |
| SPD 2010-11  Company         | Quotations<br>Issued  | Average<br>Quote Value       | Number of ICP quotes issued | Number of<br>ICP/IDNO<br>quotes issued | Quotations<br>Accepted | Average<br>Acceptance<br>Value | Number of ICP<br>quotes<br>accepted | Number of<br>ICP/IDNO<br>quotes |
| ICP23                        | 2                     | £50,753.46                   | 1                           | 1                                      | Accepted               | value                          | accepted                            | quotes                          |
| ICP70                        | 4                     | £16,004.14                   | 2                           | 2                                      |                        |                                |                                     |                                 |
| ICP72                        | 3                     | £102,567.98                  | 3                           | 0                                      | 1                      | £95,494.32                     | 1                                   | 0                               |
| ICP77                        | 1                     | £79,578.60                   | 1                           | 0                                      | 1                      | £79,578.60                     | 1                                   | 0                               |
| ICP51                        | 1                     | £530,524.02                  | 1                           | 0                                      | 1                      | £530,524.02                    | 1                                   | 0                               |
| CP62                         | 1                     | £353,682.68                  | 1                           | 0                                      |                        | 2000,02 1.02                   |                                     | Ŭ.                              |
| CP9                          | 1                     | £15,915.72                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP81                         | 1                     | £107,873.22                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP71                         | 1                     | £424,419.22                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP37                         | 1                     | £449,353.85                  | 1                           | 0                                      | 1                      | £449,353.85                    | 1                                   | 0                               |
| ICP121                       | 3                     | £5,034,083.51                | 3                           | 0                                      |                        | 2110,000.00                    | ·                                   |                                 |
| ICP135                       | 1                     | £5,199,135.43                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP120                       | 1                     | £2,705,672.52                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP119                       | 1                     | £1,220,205.25                | 1                           | 0                                      | 1                      | £1,220,205.25                  | 1                                   | 0                               |
|                              | ·                     |                              |                             | -                                      |                        |                                |                                     | <u> </u>                        |
|                              |                       |                              |                             |  |                        |                                |                                     |                                 |
| SPD 2011-12                  |                       |                              |                             | No be a set                            |                        | <b>4</b>                       | Normalis and ACO                    | Number of ICP/IDNO              |
| _                            | Quotations            | Average                      | Number of ICP               | Number of ICP/IDNO                     | Quotations             | Average<br>Acceptance          | Number of ICP quotes                | quotes                          |
| Company                      | Issued                | Quote Value                  | quotes issued               | quotes issued                          | Accepted               | Value                          | accepted                            | accepted                        |
| ICP78                        | 10                    | £109,358.69                  | 10                          | 0                                      |                        |                                |                                     |                                 |
| CP69                         | 2                     | £68,968.12                   | 2                           | 0                                      |                        |                                |                                     |                                 |
| CP79                         | 1                     | £79,578.60                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP62                         | 1                     | £353,682.68                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP70                         | 1                     | £15,915.72                   | 1                           | 0                                      | 2                      | £16,092.56                     | 2                                   | 0                               |
| CP74                         | 1                     | £3,536.83                    | 1                           | 0                                      | 1                      | £88,420.67                     | 1                                   | 0                               |
| CP67                         | 1                     | £110,525.84                  | 1                           | 0                                      | 1                      | £2,122,096.10                  | 1                                   | 0                               |
| CP71                         | 1                     | £424,419.22                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP75                         | 1                     | £19,452.55                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP76                         | 1                     | £58,357.64                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP80                         | 6                     | £51,608.20                   | 6                           | 0                                      |                        |                                |                                     |                                 |
| CP82                         | 1                     | £141,473.07                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP37                         | 1                     | £176.84                      | 1                           | 0                                      | 1                      | £424,419.22                    | 1                                   | 0                               |
| CP72                         | 2                     | £114,946.87                  | 2                           | 0                                      |                        |                                |                                     |                                 |
| CP34                         | 1                     | £110,525.84                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP56                        | 1                     | £442,103.35                  | 0                           | 1                                      | 1                      | £442,103.35                    | 0                                   | 1                               |
| ICP23                        | 1                     | £822,312.24                  | 0                           | 1                                      |                        |                                |                                     |                                 |
| ICP41                        | 1                     | £282,946.15                  | 0                           | 1                                      |                        |                                |                                     |                                 |
| ICP130                       | 1                     | £2,528,831.18                | 1                           | 0                                      | 1                      | £2,528,831.18                  | 1                                   | 0                               |
| ICP126                       | 2                     | £7,383,126.00                | 2                           | 0                                      |                        |                                |                                     |                                 |
| ICP118                       | 1                     | £3,183,144.14                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP128                       | 1                     | £2,122,096.10                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP121                       | 1                     | £7,073,653.65                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP123                       | 1                     | £3,094,723.47                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP20                        | 1                     | £4,712,821.74                | 1                           | 0                                      | 1                      | £4,712,821.74                  | 1                                   | 0                               |
| ICP137                       | 1                     | £3,713,668.17                | 1                           | 0                                      |                        | 21,712,021171                  | ·                                   |                                 |
| ICP133                       | 1                     | £884,206.71                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP127                       | 1                     | £1,591,572.07                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP90                        | 1                     | £884,206.71                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP118                       | 1                     | £707,365.37                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP73                        | '                     | 2101,000.01                  | '                           | 0                                      | 1                      | £141,473.07                    | 1                                   | 0                               |
| SPD 2011-12                  | Quotations            | Average                      | Number of ICP               | Number of                              | Quotations             | Average                        | Number of ICP                       | Number of                       |
| Companies New to the Market  |                       | Quote Value                  | quotes issued               | ICP/IDNO                               | Accepted               | Acceptance                     | quotes                              | ICP/IDNO                        |
| CP78                         | 10                    | £109,358.69                  | 10                          | 0                                      |                        |                                |                                     |                                 |
| CP69                         | 2                     | £68,968.12                   | 2                           | 0                                      |                        |                                |                                     |                                 |
| CP79                         | 1                     | £79,578.60                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP74                         | 1                     | £3,536.83                    | 1                           | 0                                      | 1                      | £88,420.67                     | 1                                   | 0                               |
| CP67                         | 1                     | £110,525.84                  | 1                           | 0                                      | 1                      | £2,122,096.10                  | 1                                   | 0                               |
| CP75                         | 1                     | £19,452.55                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP76                         | 1                     | £58,357.64                   | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP80                         | 6                     | £51,608.20                   | 6                           | 0                                      |                        |                                |                                     |                                 |
| CP82                         | 1                     | £141,473.07                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP34                         | 1                     | £110,525.84                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP56                         | 1                     | £442,103.35                  | 0                           | 1                                      | 1                      | £442,103.35                    | 0                                   | 1                               |
| CP41                         | 1                     | £282,946.15                  | 0                           | 1                                      |                        |                                |                                     |                                 |
| ICP130                       | 1                     | £2,528,831.18                | 1                           | 0                                      | 1                      | £2,528,831.18                  | 1                                   | 0                               |
| ICP126                       | 2                     | £7,383,126.00                | 2                           | 0                                      |                        |                                |                                     |                                 |
| CP118                        | 1                     | £3,183,144.14                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP128                       | 1                     | £2,122,096.10                | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP123                        | 1                     | £3,094,723.47                | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP20                         | 1                     | £4,712,821.74                | 1                           | 0                                      | 1                      | £4,712,821.74                  | 1                                   | 0                               |
| CP137                        | 1                     | £3,713,668.17                | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP133                        | 1                     | £884,206.71                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP127                       | 1                     | £1,591,572.07                | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP90                        | 1 1                   | £884,206.71                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| ICP118<br>ICP73              | 1                     | £707,365.37                  | 1                           | 0                                      | 1                      | £141,473.07                    | 1                                   | 0                               |
| SPD 2011-12                  | Quotations            | Average                      | Number of ICP               | Number of                              | Quotations             | Average                        | Number of ICP                       | Number of                       |
| Companies Dropped out of the |                       | Quote Value                  | quotes issued               | ICP/IDNO                               | Accepted               | Acceptance                     | quotes                              | ICP/IDNO                        |
| CP77                         | 1                     | £530,524.02                  | 1                           | 0                                      | 1                      | £530,524.02                    | 1                                   | 0                               |
| CP51                         | 1                     | £353,682.68                  | 1                           | 0                                      |                        |                                | 1                                   | 0                               |
|                              |                       | £15,915.72                   | 1                           | 0                                      |                        |                                |                                     |                                 |
|                              | 1                     | £13,913.72                   |                             | -                                      |                        |                                |                                     |                                 |
| ICP9<br>ICP81                | 1                     | £107,873.22                  | 1                           | 0                                      |                        |                                |                                     |                                 |
| CP9<br>CP81<br>CP135         | 1 1                   | £107,873.22<br>£5,199,135.43 | 1<br>1                      | 0                                      |                        |                                |                                     |                                 |
| CP9                          | 1                     | £107,873.22                  | 1                           | 0                                      |                        | £1,220,205.25                  | 1                                   | 0                               |



| SPD 2012-13  | Quotations  | Average   | Number of ICP   | Number of  | Quotations             | Average   | Number of ICP             | Number of          |
|--|---|---|---|--|------------------------|---|---------------------------|--------------------|
| Company  | Issued  | Quote Value   | quotes issued   | ICP/IDNO   | Accepted               | Acceptance  | quotes                    | ICP/IDNO           |
| ICP86  | 3   | £88,420.67  | 3   | 0  |                        |   |                           |                    |
| ICP70  | 2   | £31,300.92  | 2   | 0  | 1                      | £46,686.11  | 1                         | 0                  |
| ICP78  | 34  | £104,700.48   | 34  | 0  |                        | 040 400 04  |                           | •                  |
| ICP72<br>ICP80   | 30<br>18  | £113,850.46   | 29<br>18  | 0  | 1                      | £48,100.84  | 1                         | 0                  |
| ICP114   | 2   | £36,223.00<br>£66,315.50  | 2   | 0  |                        |   |                           |                    |
| ICP52  | 6   | £481,892.65   | 6   | 0  |                        |   |                           |                    |
| ICP85  | 21  | £111,216.36   | 19  | 2  |                        |   |                           |                    |
| ICP74  | 2   | £3,536.83   | 2   | 0  |                        |   |                           |                    |
| ICP105   | 3   | £88,420.67  | 3   | 0  |                        |   |                           |                    |
| ICP34  | 1   | £110,525.84   | 1   | 0  |                        |   |                           |                    |
| ICP37  | 9   | £83,311.92  | 9   | 0  | 7                      | £89,860.66  | 7                         | 0                  |
| ICP97  | 3   | £58,357.64  | 3   | 0  |                        |   |                           |                    |
| ICP101   | 1   | £88,420.67  | 1   | 0  |                        |   |                           |                    |
| ICP81  | 1   | £7,073.65   | 1   | 0  |                        |   |                           |                    |
| ICP84  | 1   | £154,736.17   | 1   | 0  | 1                      | £154,736.17   | 1                         | 0                  |
| ICP67  | 4   | £1,587,151.04   | 3   | 1  |                        |   |                           |                    |
| ICP110   | 2   | £2,652.62   | 2   | 0  |                        |   |                           |                    |
| ICP96  | 1   | £3,536.83   | 1   | 0  |                        |   |                           |                    |
| ICP83  | 1   | £70,736.54  | 1   | 0  |                        |   |                           |                    |
| ICP77  | 1   | £88,420.67  | 1   | 0  |                        |   |                           |                    |
| ICP113   | 1   | £3,536.83   | 1   | 0  |                        |   |                           |                    |
| ICP106<br>ICP94  | 3<br>1  | £743,912.58<br>£795,786.04  | 3<br>1  | 0  |                        |   |                           |                    |
| ICP103   | 1   | £3,536.83   | 1   | 0  |                        |   |                           |                    |
| ICP103   | 1   | £3,536.83<br>£282,946.15  | 1   | 0  |                        |   |                           |                    |
| ICP23  | 1   | £7,781.02   | 0   | 1  |                        |   |                           |                    |
| ICP128   | 2   | £2,122,096.10   | 2   | 0  |                        |   |                           |                    |
| ICP126   | 2   | £6,101,026.27   | 2   | 0  |                        |   |                           |                    |
| ICP90  | 8   | £1,834,728.92   | 8   | 0  | 1                      | £3,183,144.14   | 1                         | 0                  |
| ICP138   | 2   | £7,427,336.33   | 2   | 0  |                        | ,,  |                           |                    |
| ICP20  | 2   | £5,804,817.03   | 2   | 0  |                        |   |                           |                    |
| ICP136   | 2   | £5,375,976.77   | 2   | 0  |                        |   |                           |                    |
| ICP119   | 1   | £4,244,192.19   | 1   | 0  |                        |   |                           |                    |
| ICP129   | 1   | £1,061,048.05   | 1   | 0  |                        |   |                           |                    |
| ICP99  | 3   | £2,033,675.42   | 3   | 0  |                        |   |                           |                    |
|  |   |   |   |  |                        |   |                           |                    |
| SPD 2012-13  | Quotations  | Average   | Number of ICP   | Number of  | Quotations             | Average   | Number of ICP             | Number of          |
| Companies New to the Market  | Issued  | Quote Value   | quotes issued   | ICP/IDNO   | Accepted               | Acceptance  | quotes                    | ICP/IDNO           |
| ICP86  | 3   | £88,420.67  |   |  |                        |   |                           |                    |
| IOD444   |   |   | 3   | 0  |                        |   |                           |                    |
| ICP114   | 2   | £66,315.50  | 2   | 0  |                        |   |                           |                    |
| ICP52  | 2<br>6  | £66,315.50<br>£481,892.65   | 2<br>6  | 0<br>0   |                        |   |                           |                    |
| ICP52<br>ICP85   | 2<br>6<br>21  | £66,315.50<br>£481,892.65<br>£111,216.36  | 2<br>6<br>19  | 0<br>0<br>2  |                        |   |                           |                    |
| ICP52<br>ICP85<br>ICP105   | 2<br>6<br>21<br>3   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67  | 2<br>6<br>19<br>3   | 0<br>0<br>2<br>0   |                        |   |                           |                    |
| ICP52<br>ICP85<br>ICP105<br>ICP97  | 2<br>6<br>21<br>3<br>3  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64  | 2<br>6<br>19<br>3<br>3  | 0<br>0<br>2<br>0   |                        |   |                           |                    |
| ICP52<br>ICP85<br>ICP105<br>ICP97<br>ICP101  | 2<br>6<br>21<br>3<br>3  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67  | 2<br>6<br>19<br>3<br>3  | 0<br>0<br>2<br>0<br>0  |                        |   |                           |                    |
| ICP52<br>ICP85<br>ICP105<br>ICP97<br>ICP101<br>ICP81   | 2<br>6<br>21<br>3<br>3<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65   | 2<br>6<br>19<br>3<br>3<br>1   | 0<br>0<br>2<br>0<br>0<br>0   | 1                      | £154.736.17   | 1                         | 0                  |
| ICP52<br>ICP85<br>ICP105<br>ICP97<br>ICP101<br>ICP81<br>ICP84  | 2<br>6<br>21<br>3<br>3<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17  | 2<br>6<br>19<br>3<br>3<br>1<br>1  | 0<br>0<br>2<br>0<br>0<br>0   | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52<br>ICP85<br>ICP105<br>ICP97<br>ICP101<br>ICP81   | 2<br>6<br>21<br>3<br>3<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62   | 2<br>6<br>19<br>3<br>3<br>1   | 0<br>0<br>2<br>0<br>0<br>0   | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52<br>ICP85<br>ICP105<br>ICP97<br>ICP101<br>ICP81<br>ICP81<br>ICP81<br>ICP110   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>2  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2  | 0<br>0<br>2<br>0<br>0<br>0<br>0  | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52<br>ICP85<br>ICP105<br>ICP97<br>ICP101<br>ICP81<br>ICP84<br>ICP110<br>ICP96   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>2  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2  | 0<br>0<br>2<br>0<br>0<br>0<br>0<br>0   | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52<br>ICP85<br>ICP97<br>ICP101<br>ICP81<br>ICP84<br>ICP110<br>ICP96<br>ICP98  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>2<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2<br>1   | 0<br>0<br>2<br>0<br>0<br>0<br>0<br>0<br>0  | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP81 ICP84 ICP110 ICP96 ICP83 ICP77 ICP113 ICP106   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2<br>1<br>1  | 0<br>0<br>2<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                                    | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP81 ICP81 ICP84 ICP110 ICP96 ICP96 ICP77 ICP113 ICP108 ICP1096  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£743912.5756   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>3   | 0<br>0<br>2<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                               | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP986 ICP97 ICP101 ICP81 ICP81 ICP96 ICP96 ICP97 ICP113 ICP106 ICP96 ICP106 ICP906 ICP101   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£70,773.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>743912.5756<br>795786.0357<br>3536.826825  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1                          | 0<br>0<br>2<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP985 ICP105 ICP97 ICP101 ICP81 ICP81 ICP81 ICP81 ICP110 ICP96 ICP983 ICP77 ICP113 ICP106 ICP94 ICP106 ICP94 ICP103 ICP117  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>795786.0357<br>3536.826825<br>£282,946.15  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | 0<br>0<br>2<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP84 ICP110 ICP96 ICP98 ICP77 ICP113 ICP108 ICP109 ICP94 ICP103 ICP17 ICP107 ICP107 ICP117 ICP67  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>795786.0357<br>3536.826825<br>£282,946.15<br>£282,946.15<br>£1,587,151.04   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>1  | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP81 ICP84 ICP110 ICP98 ICP77 ICP113 ICP17 ICP113 ICP106 ICP94 ICP103 ICP117 ICP113   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£75,536.83<br>£75,536.83<br>£75,536.83<br>£75,536.83<br>£75,536.83  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP986 ICP907 ICP101 ICP91 ICP81 ICP81 ICP96 ICP83 ICP77 ICP113 ICP1106 ICP94 ICP106 ICP94 ICP107 ICP117 ICP17 ICP | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.64<br>£88,420.67<br>£3,536.83<br>£70,736.64<br>£88,420.67<br>£3,536.83<br>£70,736.0357<br>£3,536.83<br>£7,957.86.0357<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1  | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP84 ICP84 ICP110 ICP96 ICP98 ICP77 ICP113 ICP108 ICP109 ICP107 ICP103 ICP17 ICP138 ICP138 ICP136 ICP136 ICP136 ICP136 ICP136 ICP136 ICP119   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£74,3912.5756<br>795786.0357<br>5336.83626225<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1                               | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP81 ICP84 ICP110 ICP88 ICP17 ICP113 ICP106 ICP94 ICP103 ICP17 ICP113 ICP108 ICP1091 ICP109 ICP108 ICP109 ICP109 ICP108 ICP109 ICP1108 ICP109 ICP109 ICP138 ICP136 ICP129   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£73,536.83<br>£73,536.83<br>£73,536.83<br>£73,536.83<br>£73,536.83<br>£73,75,976.77<br>£4,244,192.19   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>1<br>1  | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 1                      | £154,736.17   | 1                         | 0                  |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP84 ICP84 ICP96 ICP98 ICP77 ICP113 ICP103 ICP94 ICP103 ICP97 ICP113 ICP17 ICP138 ICP17 ICP138 ICP176 ICP136 ICP136 ICP136 ICP136   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£74,3912.5756<br>795786.0357<br>5336.83626225<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1                          | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 1                      | £154,736.17   | 1                         | 0                  |
| CP52   CP85   CP97   CP101   CP97   CP101   CP94   CP96   CP98   CP98   CP98   CP98   CP98   CP113   CP113   CP94   CP103   CP94   CP103   CP917   CP118   CP118   CP119   CP129   CP199   CP198   CP199   CP199   CP198   CP199   CP199   CP198   CP199   CP199   CP198   CP199   CP199   CP197   CP198   CP199   CP199   CP197   CP198   CP199   CP197   CP197   CP198   CP199   CP199   CP197   C   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>795786.0357<br>3536.826825<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>1   | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      |                        |   |                           |                    |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP84 ICP84 ICP110 ICP96 ICP98 ICP77 ICP113 ICP103 ICP103 ICP117 ICP67 ICP138 ICP138 ICP138 ICP199 ICP199 ICP199 ICP199  | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>795786.0357<br>3536.826825<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£1,244,192.19<br>£1,061,048.05<br>£2,033,675.42   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>1<br>1<br>1<br>1                               | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | Quotations             | Average   | Number of ICP             | Number of          |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP81 ICP84 ICP110 ICP98 ICP17 ICP113 ICP106 ICP94 ICP103 ICP17 ICP113 ICP108 ICP109 ICP199 ICP129 ICP138 ICP17 ICP138 ICP136 ICP136 ICP136 ICP136 ICP136 ICP136 ICP137 ICP138 ICP139 ICP199  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>4<br>2<br>2<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1                          | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.63<br>£79,736.63<br>£79,736.0357<br>£1,587,151.04<br>£1,587,151.04<br>£1,27,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1                                    | 0 0 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |                        |   |                           |                    |
| CP52   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>4<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1                          | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>795786.0357<br>3536.83<br>743912.5756<br>795786.0357<br>3536.83<br>£74,274,336.33<br>£7,427,336.33<br>£7,427,336.33<br>£1,5375,976.77<br>£2,244,192.19<br>£1,061,048.05<br>£2,033,675.42  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1                                    | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations             | Average   | Number of ICP             | Number of          |
| ICP52 ICP85 ICP97 ICP101 ICP97 ICP101 ICP81 ICP84 ICP110 ICP98 ICP17 ICP113 ICP106 ICP94 ICP103 ICP17 ICP113 ICP108 ICP109 ICP199 ICP129 ICP138 ICP17 ICP138 ICP136 ICP136 ICP136 ICP136 ICP136 ICP136 ICP137 ICP138 ICP139 ICP199  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>4<br>2<br>2<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1                          | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.63<br>£79,736.63<br>£79,736.0357<br>£1,587,151.04<br>£1,587,151.04<br>£1,27,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1                                    | 0 0 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations             | Average   | Number of ICP             | Number of          |
| ICP52   ICP85   ICP97   ICP101   ICP97   ICP101   ICP97   ICP101   ICP84   ICP84   ICP110   ICP98   ICP98   ICP98   ICP98   ICP17   ICP113   ICP108   ICP108   ICP109   ICP103   ICP117   ICP118   ICP108   ICP109   ICP99    | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>795786.0357<br>5336.83626225<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>1                          | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations             | Average   | Number of ICP             | Number of          |
| CP52   ICP85   ICP85   ICP97   ICP101   ICP97   ICP101   ICP81   ICP84   ICP110   ICP84   ICP110   ICP83   ICP77   ICP113   ICP106   ICP94   ICP103   ICP117   ICP118   ICP108   ICP109   ICP108   ICP109   ICP69   ICP69   ICP69   ICP69   ICP69   ICP79   ICP69   ICP79   ICP62   ICP79   ICP60   ICP79   ICP70    | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£74,373.63<br>£75,756.0357<br>£1,557,151.04<br>£1,557,151.04<br>£1,657,151.04<br>£1,657,151.04<br>£1,657,151.04<br>£1,061,048.05<br>£2,033.675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60.62  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1                          | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | Quotations             | Average   | Number of ICP             | Number of          |
| CP52   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br><b>Average</b><br><b>Quote Value</b><br>£68,968.12<br>£79,578.60<br>£353,682.68  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1                               | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations             | Average   | Number of ICP             | Number of          |
| CP52   | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>795786.0357<br>795786.0357<br>795786.0357<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>£2,033,675.42<br>£2,033,675.42<br>£2,034,479.21<br>£1,061,048.05<br>£2,033,675.42<br>£2,034,479.21<br>£1,061,048.05<br>£2,033,675.42<br>£1,061,048.05<br>£2,033,675.42<br>£1,061,048.05<br>£2,033,675.42<br>£1,061,048.05<br>£2,033,675.42<br>£1,061,048.05<br>£2,033,675.42<br>£1,061,048.05<br>£2,033,675.42<br>£1,061,048.05<br>£2,033,675.42 | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>1<br>1<br>1<br>1                               | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | Quotations             | Average<br>Acceptance                                 | Number of ICP quotes      | Number of          |
| ICP52   ICP85   ICP97   ICP101   ICP97   ICP101   ICP84   ICP96   ICP97   ICP138   ICP17   ICP138   ICP17   ICP138   ICP19   ICP199   ICP99   ICP99   ICP99   ICP99   ICP99   ICP96   ICP79   ICP62   ICP79   ICP62   ICP76   ICP76   ICP76   ICP82   ICP86    | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£74,391.25756<br>795786.0357<br>£1,587,151.04<br>£1,587,151.04<br>£1,587,151.04<br>£1,587,151.04<br>£1,587,151.04<br>£1,081,048.05<br>£2,033,675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60<br>£353,682.68<br>£424,4192.29<br>£19,452.55<br>£19,452.55<br>£19,452.55  | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>3<br>2<br>2<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>1      | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations             | Average   | Number of ICP             | Number of          |
| CP52   CP85   CP85   CP97   CP101   CP97   CP101   CP84   CP84   CP97   CP110   CP84   CP98   CP98   CP98   CP110   CP98   CP113   CP113   CP113   CP113   CP113   CP114   CP103   CP117   CP117   CP118   CP118   CP129   CP129   CP129   CP99   CP129   CP99   CP129   CP99   CP62   CP71   CP62   CP75   CP76   C   | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1   | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£74,3312.5756<br>795786.0357<br>£35,368,26825<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60<br>£353,682.68<br>£424,419.22<br>£19,452.55<br>£58,357.64<br>£141,473.07   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>1 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| CP52     ICP85     ICP97     ICP101     ICP81     ICP84     ICP110     ICP83     ICP110     ICP83     ICP110     ICP88     ICP110     ICP88     ICP110     ICP98     ICP103     ICP103     ICP104     ICP108     ICP108     ICP109     ICP109     ICP109     ICP109     ICP109     ICP109     ICP99     ICP99     ICP99     ICP99     ICP99     ICP60     ICP70     ICP71     ICP75     ICP76     ICP82     ICP82     ICP82     ICP82     ICP81     ICP82     ICP82     ICP82     ICP96     ICP82     ICP96     ICP82     ICP81     ICP110       | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>4<br>2<br>2<br>1<br>1<br>1<br>3<br>3<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1 | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£1,587,151.04<br>£1,687,151.04<br>£1,687,151.04<br>£1,061,048.05<br>£2,033,675.42<br>£2,033,675.42<br>£1,687,472,336.35<br>£2,033,675.42<br>£1,687,472,365<br>£2,033,675.42<br>£1,452.55<br>£1,587,676.47<br>£1,681,048.05<br>£2,033,675.42<br>£1,452.55<br>£1,587,576.67<br>£2,1576.67<br>£1,452.55<br>£1,587,682.68<br>£1,41,473.07<br>£442,103.35<br>£2,828,946.15<br>£2,528,831.18                                       | 2<br>6<br>19<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>2<br>2                                    | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| CP52   | 2 6 21 3 3 3 1 1 1 1 2 1 1 1 1 1 3 1 1 1 2 2 1 1 1 1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>743912.5756<br>£795786.0357<br>3536.826825<br>£282,946.15<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60<br>£353,682.68<br>£424,419.22<br>£19,452.55<br>£58,357.64<br>£141,473.07<br>£442,103.35<br>£282,946.15  | 2<br>6<br>19<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>2<br>1<br>1<br>1<br>1                          | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| CP52     ICP52     ICP85     ICP105     ICP97     ICP101     ICP84     ICP84     ICP110     ICP88     ICP110     ICP98     ICP98     ICP17     ICP113     ICP103     ICP103     ICP117     ICP138     ICP138     ICP136     ICP136     ICP199     ICP129     ICP99     ICP62     ICP7     ICP75     ICP76     ICP56     ICP76     ICP56     ICP71     ICP130     ICP118     ICP118     ICP121     ICP121     ICP118     ICP121     ICP130     ICP121     ICP121     ICP121     ICP121     ICP121     ICP121     ICP130     ICP121     ICP118     ICP118     ICP121     ICP118     ICP121     ICP118     | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1  | £66,315.50 £481,892.65 £111,216.36 £88,420.67 £58,357.64 £88,420.67 £7,073.65 £154,736.17 £2,652.62 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £1,587,151.04 £7,427,336.33 £5,375,976.75 £1,244,192.19 £1,061,048.05 £2,033,675.42  Average Quote Value £68,968.12 £79,578.60 £353,682.688 £424,419.22 £19,452.55 £58,357.64 £141,473.07 £442,103.35 £282,946.15 £2,528,831.18 £3,183,144.14 £7,073,653.65   | 2<br>6<br>19<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>1<br>1<br>1<br>1                | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| CP52     CP85     CP97     CP101     CP81     CP84     CP110     CP88     CP110     CP98     CP108     CP17     CP113     CP106     CP94     CP103     CP117     CP67     CP138     CP138     CP138     CP138     CP199     CP99     SPD 2012-13     Companies Dropped out of the Market     CP69     CP76     CP75     CP76     CP76     CP76     CP76     CP76     CP76     CP82     CP96     CP910     CP130     CP131     CP130     CP121     CP122     CP122     CP123  | 2<br>6<br>21<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1   | £66,315.50 £481,892.65 £111,216.36 £88,420.67 £58,357.64 £88,420.67 £7,073.65 £154,736.17 £2,652.62 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £7,375,976.77 £4,244,192.19 £1,061,048.05 £2,033,675.42  Average Quote Value £68,968.12 £79,578.60 £22,033,675.42 £1,452.55 £2,033,675.42 £1,452.55 £2,238,375.76 £141,473.07 £442,103.35 £282,946.15 £2,528,831.18 £3,183,144.14 £3,183,144.14 £3,183,144.14   | 2<br>6<br>6<br>19<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>2<br>1<br>1<br>1<br>1                     | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| ICP52  | 2 6 21 3 3 3 1 1 1 1 2 1 1 1 1 1 2 1 1 1 1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.53<br>£1,587,151.04<br>£7,427,336.33<br>£5,375,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>£1,057.68<br>£2,033,675.42<br>£1,9452.55<br>£88,968.12<br>£79,578.60<br>£2,194,52.55<br>£88,357.64<br>£141,473.07<br>£442,103.35<br>£282,946.15<br>£2,528,831.18<br>£3,183,144.14<br>£7,073,653.65   | 2 6 6 19 3 3 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| ICP52   ICP85   ICP85   ICP97   ICP101   ICP97   ICP101   ICP84   ICP84   ICP84   ICP84   ICP84   ICP110   ICP96   ICP96   ICP96   ICP96   ICP133   ICP17   ICP133   ICP17   ICP138   ICP1138   ICP116   ICP138   ICP119   ICP129   ICP99   ICP69   ICP99   ICP69   ICP96   ICP96   ICP97   ICP138   ICP17   ICP18   ICP18   ICP19   ICP18   ICP19     | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£743912.5756<br>£35,358.83<br>£743912.5756<br>£3,575,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60<br>£353,682.685<br>£424,419.22<br>£19,452.55<br>£58,357.64<br>£141,473.07<br>£442,103.35<br>£28,2946.15<br>£2,528,831.18<br>£3,183,144.14<br>£7,073,653.65<br>£3,084,723.47<br>£3,183,144.14<br>£7,073,653.65<br>£3,084,723.47<br>£3,131,1688.17<br>£884,206.71  | 2<br>6<br>19<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>1<br>1<br>1<br>1                | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| CP52     CP85     CP97     CP101     CP81     CP84     CP110     CP98     CP109     CP110     CP98     CP110     CP98     CP110     CP98     CP113     CP106     CP94     CP103     CP117     CP67     CP138     CP138     CP138     CP138     CP199     CP199     CP99     CP99     CP62     CP71     CP62     CP75     CP76     CP76     CP76     CP82     CP913     CP130     CP118     CP130     CP118     CP121     CP130     CP118     CP121     CP130     CP121     CP123     CP123     CP137     CP138     CP137     CP137   | 2 6 6 21 3 3 3 1 1 1 1 1 2 2 1 1 1 3 3 1 1 1 1  | £66,315.50 £481,892.65 £111,216.36 £88,420.67 £58,357.64 £88,420.67 £7,073.65 £154,736.17 £2,652.62 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £154,736.17 £1,681,048.05 £2,033,675.42  Average Quote Value £68,968.12 £79,578.60 £2,033,675.42 £141,473.07 £442,103.35 £58,357.64 £141,473.07 £442,103.35 £282,946.15 £2,528,831.18 £3,183,144.14 £3,183,144.14 £3,173,668.17 £288,420.6.71 £1,73,668.17 £884,206.71 £1,521,572.07   | 2 6 6 19 3 3 3 1 1 1 1 1 2 1 1 1 1 1 3 1 1 1 3 2 2 2 1 1 1 1  | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |
| CP52     CP85     CP97     CP101     CP97     CP101     CP84     CP98     CP98     CP98     CP98     CP98     CP98     CP98     CP98     CP113     CP113     CP106     CP94     CP103     CP118     CP119     CP129     CP129     CP99    SPD 2012-13    Companies Dropped out of the Market     CP67     CP76     CP77     CP75     CP76     CP76     CP76     CP76     CP76     CP76     CP76     CP76     CP76     CP118     CP119     CP119     CP110     CP110     CP110     CP111     CP121     CP123     CP127     CP133     CP127     CP118     CP127     CP128     CP127     CP118     CP127     CP118     CP127     CP118     CP127     CP118     CP127     CP118     CP127     CP118     CP127     CP128     CP127     CP128     CP127     CP128     CP128     CP127     CP128     CP127     CP128     CP127     CP128     CP127     CP128     CP127     CP128     CP127     CP128     CP128     CP127     CP128      | 2<br>6<br>21<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1  | £66,315.50<br>£481,892.65<br>£111,216.36<br>£88,420.67<br>£58,357.64<br>£88,420.67<br>£7,073.65<br>£154,736.17<br>£2,652.62<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£70,736.54<br>£88,420.67<br>£3,536.83<br>£743912.5756<br>£35,358.83<br>£743912.5756<br>£3,575,976.77<br>£4,244,192.19<br>£1,061,048.05<br>£2,033,675.42<br>Average<br>Quote Value<br>£68,968.12<br>£79,578.60<br>£353,682.685<br>£424,419.22<br>£19,452.55<br>£58,357.64<br>£141,473.07<br>£442,103.35<br>£28,2946.15<br>£2,528,831.18<br>£3,183,144.14<br>£7,073,653.65<br>£3,084,723.47<br>£3,183,144.14<br>£7,073,653.65<br>£3,084,723.47<br>£3,131,1688.17<br>£884,206.71  | 2<br>6<br>19<br>3<br>3<br>3<br>1<br>1<br>1<br>1<br>1<br>2<br>1<br>1<br>1<br>1<br>3<br>1<br>1<br>1<br>1<br>1<br>3<br>2<br>2<br>1<br>1<br>1<br>1                | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance<br>£442,103.35<br>£2,528,831.18 | Number of ICP quotes  0 1 | Number of ICP/IDNO |
| CP52     CP85     CP97     CP101     CP81     CP84     CP110     CP98     CP109     CP110     CP98     CP110     CP98     CP110     CP98     CP113     CP106     CP94     CP103     CP117     CP67     CP138     CP138     CP138     CP138     CP199     CP199     CP99     CP99     CP62     CP71     CP62     CP75     CP76     CP76     CP76     CP82     CP913     CP130     CP118     CP130     CP118     CP121     CP130     CP118     CP121     CP130     CP121     CP123     CP123     CP137     CP138     CP137     CP137   | 2 6 6 21 3 3 3 1 1 1 1 1 2 2 1 1 1 3 3 1 1 1 1  | £66,315.50 £481,892.65 £111,216.36 £88,420.67 £58,357.64 £88,420.67 £7,073.65 £154,736.17 £2,652.62 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £88,420.67 £3,536.83 £70,736.54 £154,736.17 £1,681,048.05 £2,033,675.42  Average Quote Value £68,968.12 £79,578.60 £2,033,675.42 £141,473.07 £442,103.35 £58,357.64 £141,473.07 £442,103.35 £282,946.15 £2,528,831.18 £3,183,144.14 £3,183,144.14 £3,173,668.17 £288,420.6.71 £1,73,668.17 £884,206.71 £1,521,572.07   | 2 6 6 19 3 3 3 1 1 1 1 1 2 1 1 1 1 1 3 1 1 1 3 2 2 2 1 1 1 1  | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Quotations<br>Accepted | Average<br>Acceptance                                 | Number of ICP quotes      | Number of ICP/IDNO |

Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO may have entered the market, under a different name, with the original showing as exiting the market.

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as appropriate.



| Analysis of ICP/IDNO Activity | within EHV  | & HV Genera                | tion - SPM    |                    |            |               |            |                 |
|-------------------------------|-------------|----------------------------|---------------|--------------------|------------|---------------|------------|-----------------|
|                               |             |                            |               |                    |            |               |            |                 |
| SPM 2010-11                   |             |                            |               | Number of          |            | Average       | Number of  | Number of       |
| 0                             | Quotations  | Average Quote              | Number of ICP | ICP/IDNO           | Quotations | Acceptance    | ICP quotes | ICP/IDNO quotes |
| Company<br>ICP21              | Issued<br>1 | <b>Value</b><br>£62,950.54 | quotes issued | quotes issued<br>0 | Accepted   | Value         | accepted   | accepted        |
| ICP18                         | 1           | £23,081.86                 | 1             | 0                  |            |               |            |                 |
| ICP122                        | 1           | £23,606,452.30             | 1             | 0                  |            |               |            |                 |
| ICP132                        | 1           | £4,826,208.03              | 1             | 0                  |            |               |            |                 |
|                               |             |                            |               |                    |            |               |            |                 |
| SPM 2011-12                   | Quotations  | Average Quote              | Number of ICP | Number of          | Quotations | Average       | Number of  | Number of       |
| Company                       | Issued      | Value                      | quotes issued | ICP/IDNO           | Accepted   | Acceptance    | ICP quotes | ICP/IDNO quotes |
| ICP21                         | 7           | £84,233.82                 | 7             | 0                  |            |               |            |                 |
| ICP62                         | 4           | £110,352.30                | 3             | 1                  | 1          | £230,818.64   | 1          | 0               |
| ICP68                         | 1           | £152,130.47                | 1             | 0                  |            |               |            |                 |
| ICP18                         | 1           | £7,134.39                  | 1             | 0                  |            |               |            |                 |
| ICP19                         | 2           | £32,524.45                 | 2             | 0                  |            |               |            |                 |
| ICP41                         | 2           | £57,704.66                 | 2             | 0                  |            |               |            |                 |
| ICP1                          | 1           | £50,360.43                 | 1             | 0                  |            |               |            | _               |
| ICP132                        | 1           | £4,826,208.03              | 1             | 0                  | 1          | £4,826,208.03 | 1          | 0               |
| ICP108                        | 1           | £5,245,878.29              | 1             | 0                  |            |               |            | _               |
| ICP125                        | 1           | £2,360,645.23              | 1             | 0                  | 1          | £2,360,645.23 | 1          | 0               |
| ICP139                        | 1           | £3,189,494.00              | 1             | 0                  |            |               |            |                 |
| ICP100                        | 1           | £3,147,526.97              | 1             | 0                  | 1          | £3,147,526.97 | 1          | 0               |
| ICP51                         |             |                            |               |                    | 1          | £251,802.16   | 1          | 0               |
| ICP53                         |             |                            |               |                    | 1          | £7,134.39     | 1          | 0               |
| SPM 2011-12                   |             |                            |               | Number of          |            | Average       | Number of  | Number of       |
| SFW 2011-12                   | Quotations  | Average Ouete              | Number of ICP | ICP/IDNO           | Quotations | Acceptance    | ICP quotes | ICP/IDNO quotes |
| Companies New to the Market   | Issued      | Average Quote<br>Value     | quotes issued | quotes issued      | Accepted   | Value         | accepted   | accepted        |
| ICP62                         | 4           | £ 110,352                  | 3             | 1                  | 1          | £ 230,819     | 1          | accepted        |
| ICP68                         | 1           | £ 152,130                  | 1             |                    | '          | 230,019       | '          |                 |
| ICP19                         | 2           | £ 32,524                   | 2             |                    |            |               |            |                 |
| ICP41                         | 2           | £ 57,705                   | 2             |                    |            |               |            |                 |
| ICP1                          | 1           | £ 50,360                   | 1             |                    |            |               |            |                 |
| ICP108                        | 1           | £ 5,245,878                | 1             |                    |            |               |            |                 |
| ICP125                        | 1           | £ 2,360,645                | 1             |                    | 1          | £ 2,360,645   | 1          |                 |
| ICP125                        |             |                            | 1             |                    | '          | £ 2,360,643   | '          |                 |
|                               | 1           |                            |               |                    | 1          | 0 0 4 47 507  | 1          |                 |
| ICP100                        | 1           | £ 3,147,527                | 1             |                    |            | £ 3,147,527   | 1          |                 |
| ICP51                         |             |                            |               |                    | 1          | £ 251,802     |            |                 |
| ICP53                         |             |                            |               |                    | 1          | £ 7,134       | 1          |                 |
| SPM 2011-12                   |             |                            |               | Number of          |            | Average       | Number of  | Number of       |
| Companies who dropped out the | Quotations  | Average Quote              | Number of ICP | ICP/IDNO           | Quotations | Acceptance    | ICP quotes | ICP/IDNO quotes |
| Market                        | Issued      | Value                      | quotes issued | quotes issued      | Accepted   | Value         | accepted   | accepted        |
| ICP122                        | 1           | £23,606,452                | 1             | 0                  | Accepted   | Value         | accepted   | accepted        |
| 101 122                       |             | 220,000,102                | ·             | Ü                  |            |               |            |                 |
|                               |             |                            |               |                    |            |               |            |                 |
| SPM 2012-13                   | Quotations  | Average Quote              | Number of ICP | Number of          | Quotations | Average       | Number of  | Number of       |
| Company                       | Issued      | Value                      | quotes issued | ICP/IDNO           | Accepted   | Acceptance    | ICP quotes | ICP/IDNO quotes |
| ICP86                         | 23          | £97,390.87                 | 23            | 0                  |            |               |            |                 |
| ICP38                         | 1           | £104,917.57                | 1             | 0                  |            |               |            |                 |
| ICP21                         | 3           | £104,917.57                | 3             | 0                  | 1          | £104,917.57   | 1          | 0               |
| ICP62                         | 1           | £314,752.70                | 1             | 0                  | 2          | £209,835.13   | 2          | 0               |
| ICP103                        | 3           | £1,477,239.33              | 3             | 0                  |            |               |            |                 |
| ICP105                        | 9           | £66,447.79                 | 9             | 0                  |            |               |            |                 |
| ICP18                         | 3           | £20,983.51                 | 3             | 0                  | 1          | £41,967.03    | 1          | 0               |
| ICP83                         | 1           | £83,934.05                 | 1             | 0                  |            |               |            |                 |
| ICP51                         | 4           | £451,093.07                | 4             | 0                  | 2          | £167,763.19   | 2          | 0               |
| ICP97                         | 1           | £62,950.54                 | 1             | 0                  |            |               |            |                 |
| ICP63                         | 1           | £10,177.00                 | 1             | 0                  |            |               |            |                 |
| ICP107                        | 2           | £83,934.05                 | 2             | 0                  |            |               |            |                 |
| ICP48                         | 2           | £136,392.84                | 2             | 0                  |            |               |            |                 |
| ICP52                         | 1           | £104,917.57                | 1             | 0                  |            |               |            |                 |
| ICP91                         | 1           | £69,245.59                 | 1             | 0                  |            |               |            |                 |
| ICP41                         | 2           | £3,373,099.74              | 2             | 0                  |            |               |            |                 |
| ICP140                        | 1           | £3,399,329.13              | 1             | 0                  | 1          | £314,752.70   | 1          | 0               |
| ICP131                        | 1           | £7,973,735.00              | 1             | 0                  |            | 1 ,           |            | 1               |
| ICP63                         | 2           | £4,196,702.63              | 2             | 0                  |            |               |            |                 |
| ICP134                        | 1           | £9,967,168.75              | 1             | 0                  |            |               |            |                 |
| ICP100                        | 3           | £3,147,526.97              | 3             | 0                  |            |               |            |                 |
|                               |             |                            |               |                    |            |               | 1          |                 |
| ICP67                         | 1           | £10,072,086.32             | 1             | 0                  |            |               | l .        |                 |



|                             |            |           |      |               | Number of     |            | Average    | Number of  | Number of       |
|-----------------------------|------------|-----------|------|---------------|---------------|------------|------------|------------|-----------------|
| SPM 2012-13                 | Quotations |           | ıote | Number of ICP | ICP/IDNO      | Quotations | Acceptance | ICP quotes | ICP/IDNO quotes |
| Companies new to the market | Issued     | Value     |      | quotes issued | quotes issued | Accepted   | Value      | accepted   | accepted        |
| ICP63                       | 1          | £ 10,     | 177  | 1             |               |            |            |            |                 |
| ICP107                      | 2          | £ 83,     | 934  | 2             |               |            |            |            |                 |
| ICP48                       | 2          | £ 136,    | 393  | 2             |               |            |            |            |                 |
| ICP52                       | 1          | £ 104,    | 918  | 1             |               |            |            |            |                 |
| ICP91                       | 1          | £ 69,     | 246  | 1             |               |            |            |            |                 |
| ICP140                      | 1          | £ 3,399,  | 329  | 1             | 0             | 1          | £ 314,7    | 53 1       | 0               |
| ICP131                      | 1          | £ 7,973,  | 735  | 1             |               |            |            |            |                 |
| ICP134                      | 1          | £ 9,967,  | 169  | 1             |               |            |            |            |                 |
| ICP67                       | 1          | £ 10,072, | 086  | 1             |               |            |            |            |                 |

| SPM 2012-13                   |            |     |            |               | Number of     |            | Average    | Number of  | Number of       |
|-------------------------------|------------|-----|------------|---------------|---------------|------------|------------|------------|-----------------|
| Companies who dropped out the | Quotations | Ave | rage Quote | Number of ICP | ICP/IDNO      | Quotations | Acceptance | ICP quotes | ICP/IDNO quotes |
| Market                        | Issued     |     | Value      | quotes issued | quotes issued | Accepted   | Value      | accepted   | accepted        |
| ICP68                         | 1          | £   | 152,130    | 1             |               | 0          |            |            |                 |
| ICP19                         | 2          | £   | 32,524     | 2             |               | 0          |            |            |                 |
| ICP1                          | 1          | £   | 50,360     | 1             |               | 0          |            |            |                 |
|                               |            |     |            |               |               |            |            |            |                 |

Some companies may have rebranded and changed their company name or may have been acquired by another company, the tables show the original company names, and therefore some ICP / IDNO may have entered the market, under a different name, with the original showing as exiting the market.

Companies who are not accredited ICPs may also request a quotation for a POC but the quotation may be subsequently accepted by an accredited ICP and is captured in the acceptances above as appropriate.



| lo Connections requested in 2010 |             |   |  |
|----------------------------------|-------------|---|--|
| lo Connections requested in 2011 | 1 - 12      | SPM 2010-11   | Connections                            |
|                                  |             | Council   | Requested                              |
|                                  |             | LA30  | 10                                     |
| PD 2012-13                       | Connections | LA45  | 8                                      |
| ouncil                           | Requested   | LA39  | 7                                      |
| A2                               | 40          | LA40  |  |
| A13                              | 37          | LA41  | 1                                      |
| otal                             | 77          | LA43  | 3                                      |
|                                  |             | LA44  | 36                                     |
| PD 2012-13                       | Connections | Total   | 66                                     |
| ew to the Market                 | Requested   |   |  |
| A2                               | 40          |   |  |
| A13                              | 37          |   |  |
| otal                             | 77          | SPM 2011-12   | Connections                            |
|                                  |             | Council   | Requested                              |
| PD 2012-13                       | Connections | LA28  | 4                                      |
| ropping out of the Market        | Requested   | LA30  | 32                                     |
|                                  |             | LA45  | 19                                     |
| otal                             | 0           | LA39  | 26                                     |
|                                  |             | LA40  | 3                                      |
|                                  |             | LA41  | 1                                      |
|                                  |             | LA43  | 17                                     |
|                                  |             | LA44  | 21                                     |
|                                  |             | Total   | 126                                    |
|                                  |             |   |  |
|                                  |             | SPM 2011-12   | Connections                            |
|                                  |             | New to the Market   | Requested                              |
|                                  |             | LA28  | 4                                      |
|                                  |             | Total   | 4                                      |
|                                  |             |   |  |
|                                  |             | SPM 2011-12   | Connections                            |
|                                  |             | Dropping out of the Market  | Requested                              |
|                                  |             |   |  |
|                                  |             | Total   |  |
|                                  |             |   |  |
|                                  |             |   |  |
|                                  |             |   |  |
|                                  |             | SPM 2012-13   | Connections                            |
|                                  |             | Council   | Requested                              |
|                                  |             | LA28  | 24                                     |
|                                  |             | LA30  | 28                                     |
|                                  |             | LA45  | 2                                      |
|                                  |             | LA34  | 1                                      |
|                                  |             | LA35  | 35                                     |
|                                  |             | LA36  |  |
|                                  |             | LA39  | 50                                     |
|                                  |             | LA40  | 6                                      |
|                                  |             | LA41  | 5                                      |
|                                  |             |   |  |
|                                  |             | LA43  | 48                                     |
|                                  |             | LA44  | 22                                     |
|                                  |             |   |  |
|                                  |             | LA44<br>Total   | 22                                     |
|                                  |             | LA44 Total  SPM 2012-13   | 22 227 Connections                     |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market                                   | 227 227 Connections Requested          |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34                              | 227 227 Connections Requested          |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35                         | Connections Requested 1 37             |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35 LA36                    | Connections Requested 1 37             |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35                         | 227 Connections Requested              |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35 LA36                    | 22                                     |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35 LA36                    | 227  Connections Requested 1 37 39     |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35 LA36 Total              | Connections Requested 1 37 Connections |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35 LA36 Total  SPM 2012-13 | 227   227                              |
|                                  |             | LA44 Total  SPM 2012-13 New to the Market LA34 LA35 LA36 Total  SPM 2012-13 | Connections Requested 1 37             |



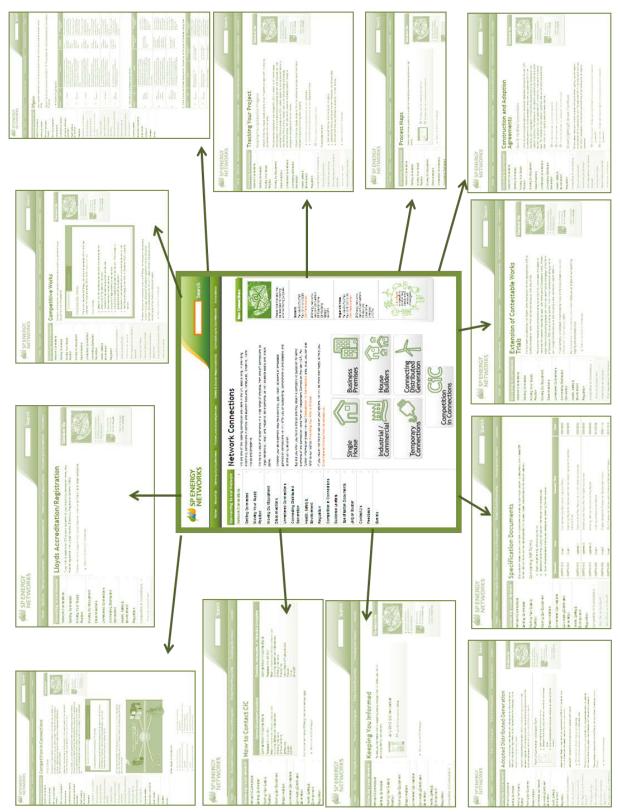
| Analysis of ICP/IDNO Activit     | y within tivicla - SPD | Analysis of ICP/IDNO Activity within | UNICLA - S  |
|----------------------------------|------------------------|--------------------------------------|-------------|
| No connections requested in 2010 | - 11                   |                                      |             |
| No connections requested in 2011 |                        | SPM 2010-11                          | Connections |
|                                  |                        | Company                              | Requested   |
|                                  |                        | ICP5                                 | 308         |
| SPD 2012-12                      | Connections            | ICP141                               | 360         |
| Company                          | Requested              | Total                                | 668         |
| CP98                             | 77                     | 10.00                                |             |
| Total                            | 77                     |                                      |             |
| otai                             |                        |                                      |             |
| SPD 2012-13                      | Connections            | SPM 2011-12                          | Connections |
| Companies New to the Market      | Requested              | Company                              | Requested   |
| CP98                             | 77                     | ICP5                                 | 879         |
| Total                            | 77                     | ICP141                               | 218         |
|                                  |                        | ICP47                                | 172         |
|                                  |                        | Total                                | 126         |
|                                  |                        | . otal                               | 120         |
|                                  |                        | SPM 2011-12                          | Connections |
|                                  |                        | Companies New to the Market          | Requested   |
|                                  |                        | ICP47                                | 17:         |
|                                  |                        | Total                                | 17:         |
|                                  |                        | Total                                |             |
|                                  |                        | SPM 2011-12                          | Quotations  |
|                                  |                        | Companies who dropped out the Market | Accepted    |
|                                  |                        |                                      |             |
|                                  |                        | Total                                | 1 (         |
|                                  |                        |                                      |             |
|                                  |                        |                                      |             |
|                                  |                        |                                      |             |
|                                  |                        | SPM 2012-13                          | Connections |
|                                  |                        | Company                              | Requested   |
|                                  |                        | ICP5                                 | 680         |
|                                  |                        | ICP141                               | 220         |
|                                  |                        | ICP47                                | 50          |
|                                  |                        | ICP104                               | 86          |
|                                  |                        | Total                                | 227         |
|                                  |                        |                                      |             |
|                                  |                        | SPM 2012-13                          | Connections |
|                                  |                        | Companies New to the Market          | Requested   |
|                                  |                        | ICP104                               | 869         |
|                                  |                        | Total                                | 86          |
|                                  |                        | SPM 2012-13                          | Connections |
|                                  |                        | Companies who dropped out the Market | Requested   |
|                                  |                        | Companies who dropped out the market | ricquesteu  |
|                                  |                        | Total                                | 1 (         |
|                                  |                        | i otai                               |             |



**APPENDIX 3: WEBSITE SCREEN SHOTS** 

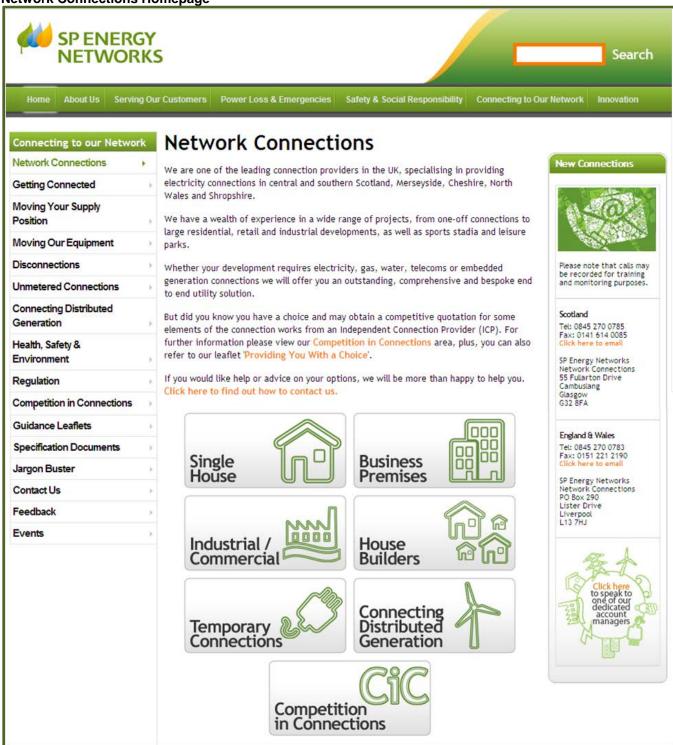


### **Competition in Connections- Our New Website**



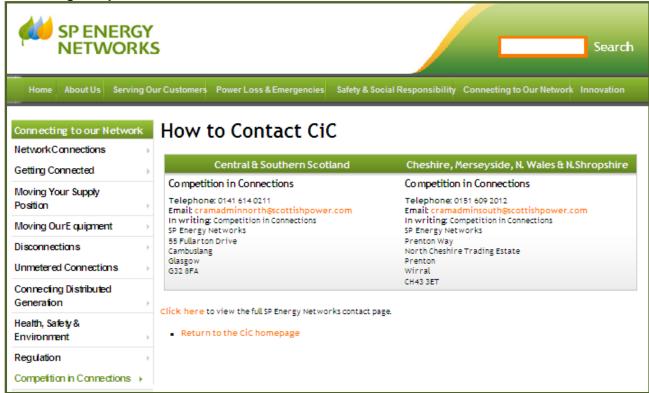








**Contacting Competition in Connections** 









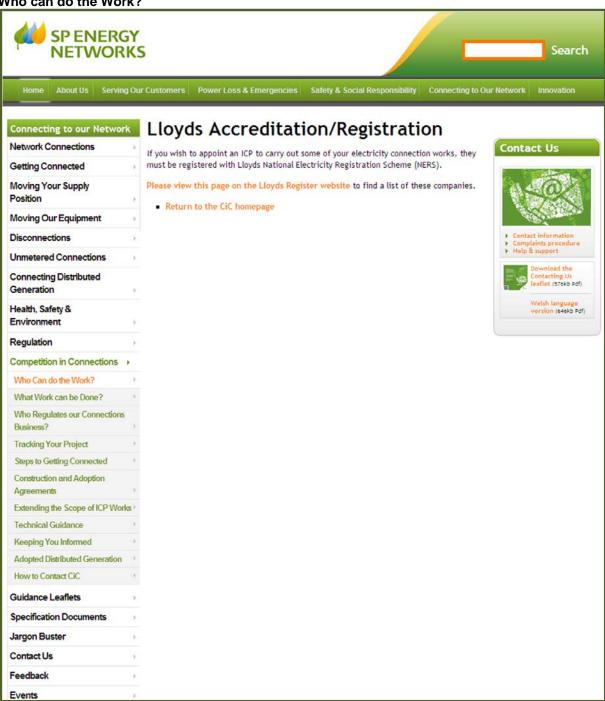


#### **Promoting Choice-IDNOs**



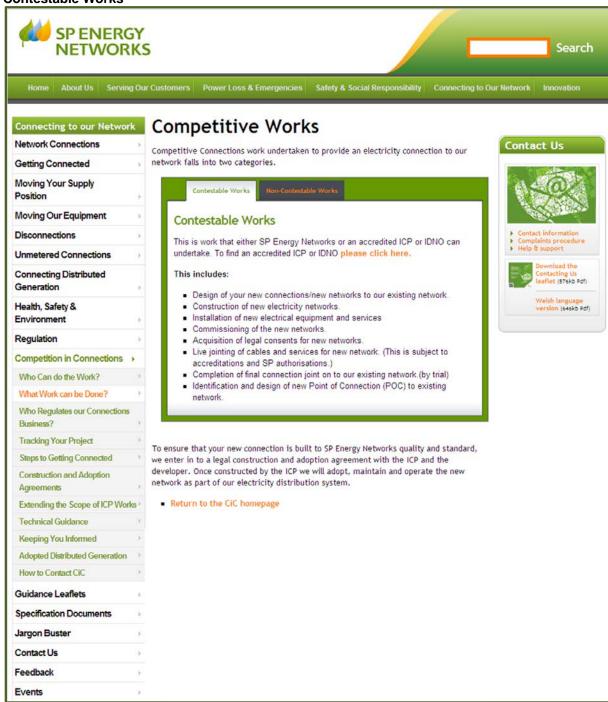


#### Who can do the Work?



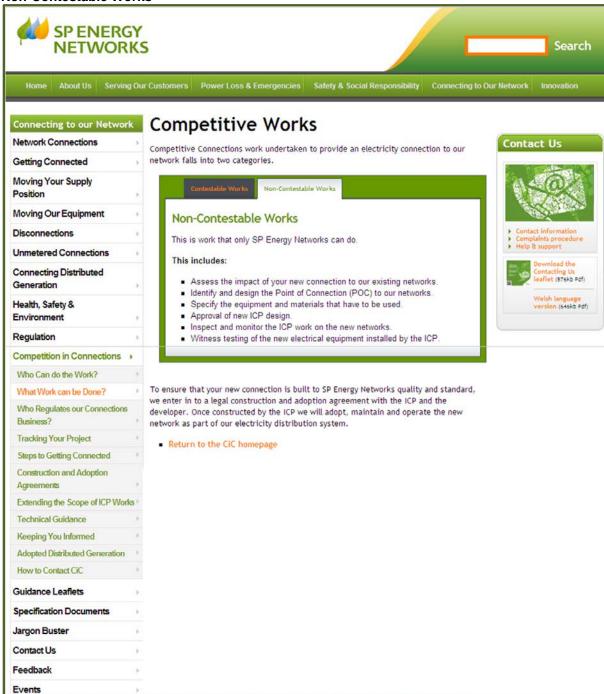


#### **Contestable Works**





#### Non-Contestable Works



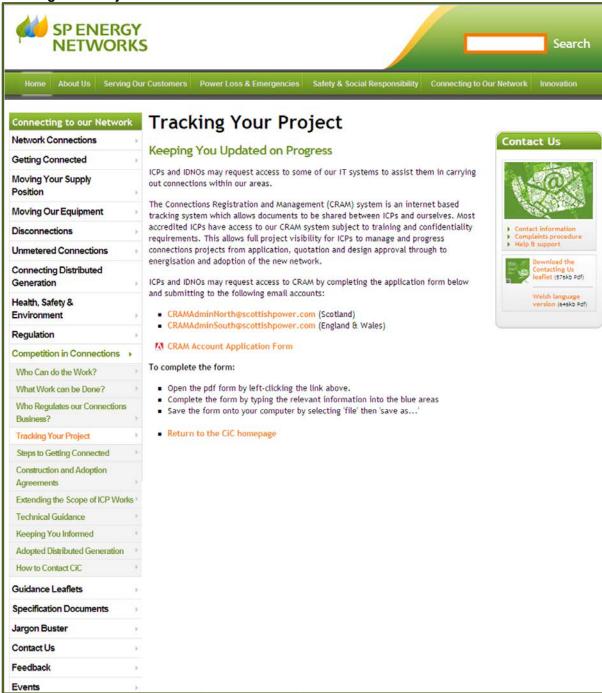


| Connecting to our Netwo                               | Ofge             | Ofgem  |  |  |  |  |
|---|------------------|--|--|--|--|--|
| Network Connections                                   | Ofgem re         | Ofgem regulate the electricity industry by setting standards of service which ensures you receive a satisfactory level of                  |  |  |  |  |
| Getting Connected                                     | service.         | service.   |  |  |  |  |
| Moving Your Supply<br>Position                        |                  | Ofgem Standard Licence Condition 15 Timescales for Non-Contestable Connection Projects   |  |  |  |  |
| Moving Our Equipment                                  | )                |  |  |  |  |  |
| Disconnections  | 1. Provi         | ision of Quot  | ations   |  | -  | Colonization and extension as  |
| Jnmetered Connections                                 | Standard         | Type   | Service  | Timescale<br>Provide Ser   | to<br>vice   | Voluntary Standard<br>Payments   |
| Connecting Distributed<br>Generation                  | , 1a             | LV Demand  | For a new demand connection to the license distribution system where the highest voltage the assets at the point of connection and are   | e of working day   | s of will<br>e Sta   | ure to meet this target<br>result in a Voluntary<br>ndard Payment of £50 fo<br>th day failure continues  |
| Health, Safety &<br>Environment                       | i 1b             | LV<br>Generation   | associated works is not more than 1 kilovolt For a new generation connection to the licensee's distribution system where the highest voltage of the assets at the point of connection  |  | s of Fail  | ure to meet this target<br>result in a Voluntary<br>ndard Payment of £50 fo  |
| Regulation  | 2                | 200000000000000000000000000000000000000  | and any associated works is not more than 1 kilovolt   |  | eac  | h day failure continues  |
| Competition in Connections Who Can do the Work?       | ı 1c             | HV Demand  | For a new demand connection to the license<br>distribution system where the highest voltage<br>the assets at the point of connection and ar<br>associated works is more than 1 kilovolt but in   | e of working day<br>receiving th   | s of will<br>e Sta<br>for  | ure to meet this target<br>result in a Voluntary<br>ndard Payment of £100<br>each day failure  |
| What Work can be Done? Who Regulates our Connections  | 1d               | HV   | more than 22 kilovolts  For a new generation connection to the  Bicensee's distribution system where the high  voltage of the assets at the point of connect   |  | s of will  | ntinues<br>ure to meet this target<br>result in a Voluntary<br>ndard Payment of £100   |
| Business?<br>Tracking Your Project                    |                  | Generation   | and any associated works is more than 1 kilor<br>but not more than 22 kilovolts<br>For a new demand connection to the license  | volt request   | for  | each day failure<br>ntinues.<br>ure to meet this target  |
| Steps to Getting Connected  Construction and Adoption | 1 1e             | EHV Demand   | distribution systems where the highest voltar<br>of the assets at the point of connection and<br>associated works is more than 22 kilovolts bu   | receiving th   | s of will<br>e Star<br>for   | result in a Voluntary<br>ndard Payment of £150<br>each day failure   |
| Agreements Extending the Scope of ICP Wo              | rks 1f           | Other<br>Connections   | not more than 72 kilovolts  For a new connection to the licensee's distribution system that is not included within   | Within 3 mo<br>of receiving<br>in request  | nths Fail<br>the will<br>Sta   | result in a Voluntary<br>result in a Voluntary<br>ndard Payment of £100  |
| Technical Guidance<br>Keeping You Informed            | *                |  | the preceding sub-paragraphs   |  | for each day failure continues.  |  |
| Adopted Distributed Generation                        | V                |  |  |  |  |  |
| How to Contact CIC                                    | 2. Info          | rmation and  | Design Submissions   |  |  |  |
| Suidance Leaflets                                     | Standard         | Type   | Service  | Timescale<br>Sen   | to Provide   | Voluntary Standard<br>Payments   |
| pecification Documents                                | ,                |  | Provide technical information necessary to   | 200200   | vice   | Payments   |
| argon Buster  |                  | Point of   | enable the Applicant to identify the propo-<br>location and characteristics of the point of<br>connection of the premises to the license   | osed<br>of Within 30 v   | Within 30 working Voluntar   |  |
| contact Us  | + Za             | Connection<br>Information  | distribution system, where the highest vol<br>of the assets at that point or any associate<br>works is more than 22 kilovolts but not mo   | tage request   | days of receiving the request  | Payment of £100 for<br>each day failure<br>continues.  |
| eedback   |                  |  | than 72 kilovolts  | 10 working   | 4  |  |
| Events  | 5                |  | In response to a design submitted by the<br>Applicant for the licensee's approval, out   | annahilan k  |  |  |
| Events  | 2b               | Design<br>Submissions for<br>LV and HV<br>Connections  |  | or a proposed of funders any would require   | lesign<br>part of it<br>lire or<br>lect the  | Voluntary Standard<br>Payment of £50 LV /  |
| ivents  | 2b<br>2c         | Submissions for<br>LV and HV   | a new proposal for connecting premises it<br>licensee's distribution system, provide a<br>written approval of the proposed design,<br>written rejection stating reasons for rejec<br>In response to a design submitted by the<br>Applicant for the licensee's approval, out<br>a new proposal for connecting premises is   | or a cition proposed of funders any would require directly affi use of EHV cining at the proposed of the propo | design<br>part of it<br>lire or<br>fect the<br>assets)<br>days of<br>he  | target will result in a<br>Voluntary Standard<br>Payment of £50 LV /<br>£100 HV for each day<br>failure continues.<br>Failure to meet this   |
| events  | 2c               | Submissions for<br>LV and HV<br>Connections  Design Submissions for<br>EHV and Other<br>Connections  | a new proposal for connecting premises it licensee's distribution system, provide a written approval of the proposed design, written rejection stating reasons for rejection in response to a design submitted by the Applicant for the licensee's approval, out a new proposal for connecting premises it licensee's distribution system, provide a written approval of the proposed design, written approval of the proposed design, written rejection stating reasons for rejections and the proposed for connecting premises to the proposed design, and the proposed design, written rejection stating reasons for rejection stating reasons for rejections and the proposed design, and the proposed design and the prop | proposed of unless any would require tion use of EHV lining to the proposed of the tion use of the proposed of the tion and the tion at the tion and the tion at the tion and tion at the tion and tion at the tion and tion at the tion a | design part of it part of it part of it part of it design days of he design  | target will result in a Voluntary Standard Payment of £50 LV / £100 HV for each day failure continues.  Failure to meet this target will result in a Voluntary Standard Payment of £150 for each day failure continues.  Int being met)  |
| events  | 2c               | Submissions for<br>LV and HV<br>Connections  Design<br>Submissions for<br>EHV and Other<br>Connections                                     | a new proposal for connecting premises it licensee's distribution system, provide a written approval of the proposed design, written rejection stating reasons for rejection in response to a design submitted by the Applicant for the licensee's approval, out a new proposal for connecting premises it licensee's distribution system, provide a written approval of the proposed design, written approval of the proposed design, written rejection stating reasons for rejections and the proposed for connecting premises to the proposed design, and the proposed design, written rejection stating reasons for rejection stating reasons for rejections and the proposed design, and the proposed design and the prop | proposed of unless any would require the state of EHV lining a the proposed of | design part of it part of it part of it part of it design days of he design  | target will result in a<br>Voluntary Standard<br>Payment of £50 LV /<br>£100 HV for each day<br>failure continues.<br>Failure to meet this<br>target will result in a<br>Voluntary Standard<br>Payment of £150 for<br>each day failure<br>continues.   |
| Events  | 2c<br>3. Fina    | Submissions for<br>LV and HV<br>Connections  Design<br>Submissions for<br>EHV and Other<br>Connections                                     | a new proposal for connecting premises to licensee's distribution system, provide a written approval of the proposed design, written rejection stating reasons for rejection in response to a design submitted by the Applicant for the licensee's approval, out a new proposal for connecting premises to licensee's distribution system, provide a written approval of the proposed design, written rejection stating reasons for rejection stating reasons for rejection stating reasons for most service.  Complete the final works for a Within 10  | proposed of unless any would require tion use of EHV lining to the proposed of the tion use of the proposed of the tion and the tion at the tion and the tion at the tion and tion at the tion and tion at the tion and tion at the tion a | Jesign part of it interests of its interests | target will result in a Voluntary Standard Payment of £50 LV / £100 HV for each day failure continues.  Failure to meet this target will result in a Voluntary Standard Payment of £150 for each day failure continues.  Int being met)  Foluntary Standard Payments  The to meet this target esult in a Voluntary dard Payment of £100 for each day failure continues.  |
| events  | 3. Fina          | Submissions for LY and HY Connections  Design Submissions for EHY and Other Connections  I Works and  Type                                 | a new proposal for connecting premises it licensee's distribution system, provide a written approval of the proposed design, written rejection stating reasons for rejections and stating reasons for rejections stating reasons for rejections and respectively.  | proposed of the control of the contr | Jesign part of it fire or ect the assets) days of he design Precede:  V Failu will r Stan.  Stan.  | target will result in a Voluntary Standard Payment of £50 LV / £100 HV for each day failure continues.  Failure to meet this target will result in a Voluntary Standard Payment of £150 for each day failure continues.  Int being met)  Foluntary Standard Payments  The to meet this target esult in a Voluntary dard Payment of £100 for day failure continues. The to meet this target esult in a Voluntary dard Payment of £100 for day failure continues. The to meet this target esult in a Voluntary dard Payment of £100 for day failure continues.   |
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| events  | 3. Fina Standard | Submissions for LV and HV Connections  Design Submissions for EHV and Other Connections  I Works and  Type  LV Connections  HV Connections | a new proposal for connecting premises to licensee's distribution system, provide a written approval of the proposed design, written rejection stating reasons for rejection stating reaso | proposed of the request an working days of the request and the | design fixed part of the part of the assets)  days of he design fixed part of the design fixed part of the design fixed part of the part o | target will result in a Voluntary Standard Payment of £50 UV / £100 HV for each day failure continues.  Failure to meet this target will result in a Voluntary Standard Payment of £150 for each day failure continues.  Int being met)  Foluntary Standard Payments are to meet this target esult in a Voluntary dard Payment of £150 for day failure continues, re to meet this target esult in a Voluntary dard Payment of £150 for day failure continues, re to meet this target esult in a Voluntary dard Payment of £150 for day failure continues. The following the follow |

Return to the CiC homepage

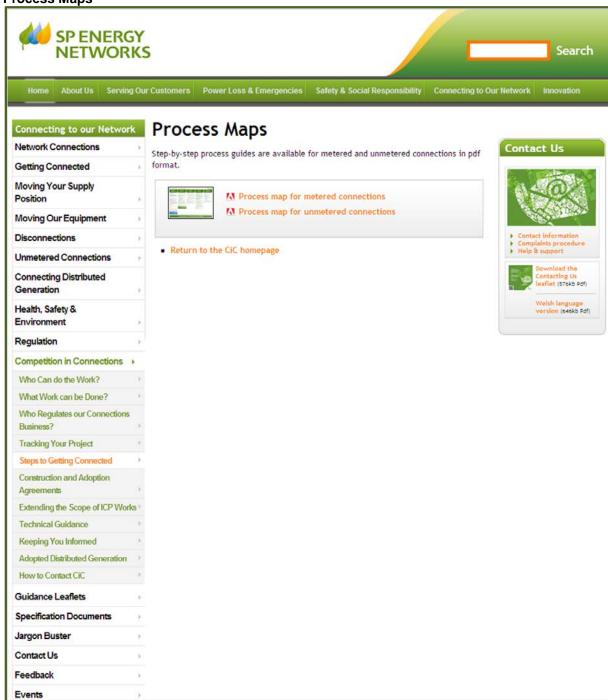


**Tracking Your Project** 

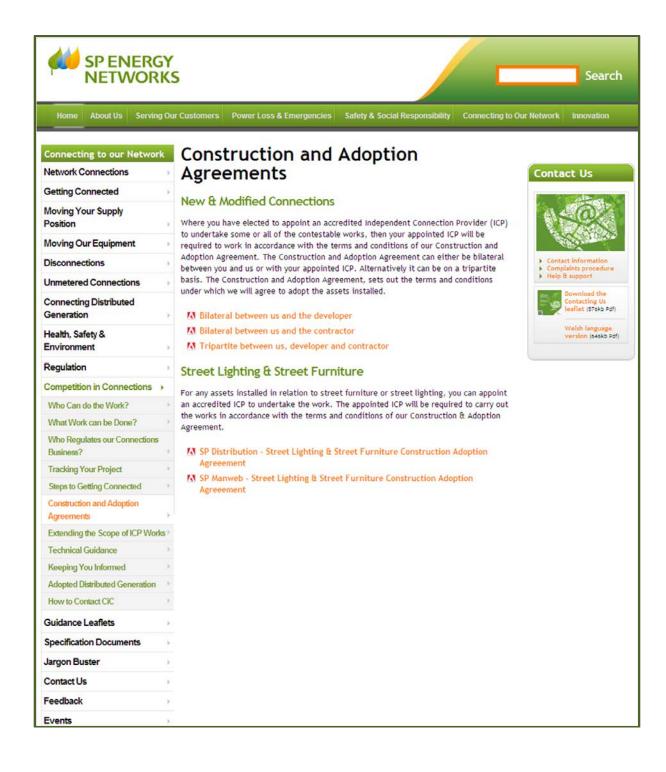




**Process Maps** 









#### **Extension of Contestable Works**



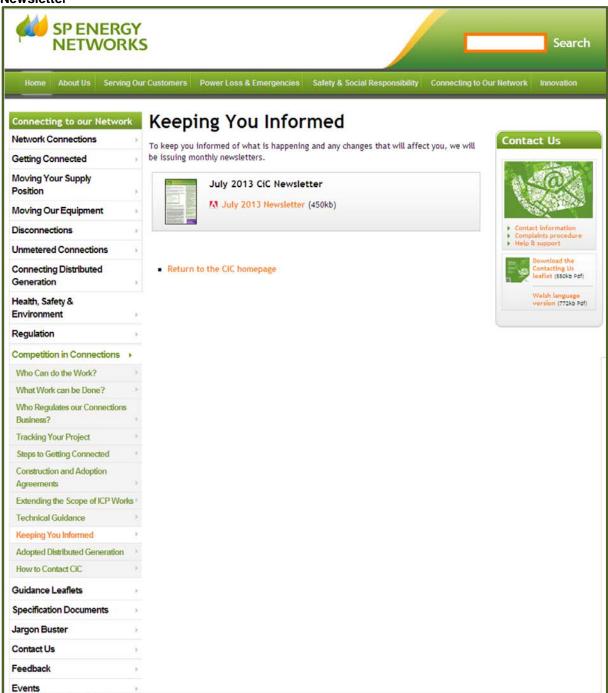


#### **Specification Documents**



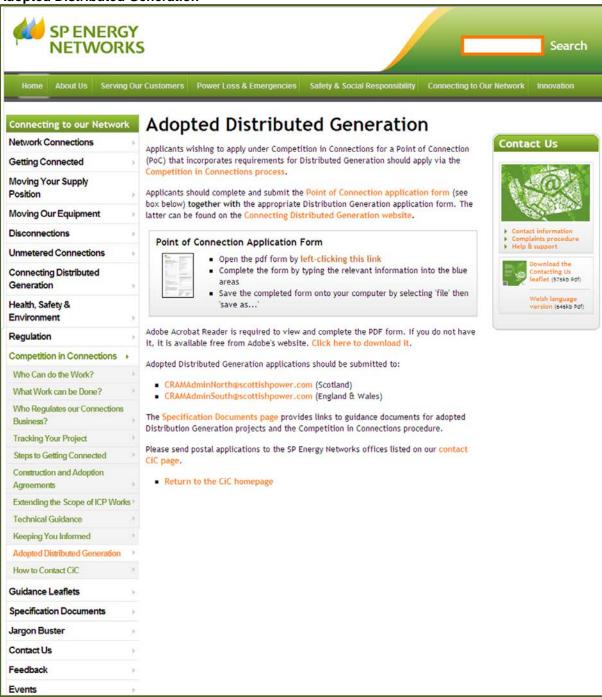


#### **Newsletter**





**Adopted Distributed Generation** 









### APPENDIX 4: ECSG BARRIERS TO COMPETITION AND SPD/SPM RESPONSE

| Potential Barrier                        | OFGEM Comments   | SPEN updated Response   |
|--|--|---|
| Availability of information              | Ease of access, speed of access, ensuring information is up to date (current).  • Correct contact/process to follow to discuss a new job / submit a new application  • Substation general arrangement drawings  • Code of practice relating to substation design up to 33kV  • Cable installation practice up to 33kV  • Code of practice relating to HV network protection (up to 33kV)  • Code of practice re: LV network protection  • Design policy for HV networks up to 33kV  • Current network load information/feeder load analysis  • Design policy for industrial supplies | SP Energy Networks website (spenergynetworks.co.uk) has for many years provided comprehensive information for ICPs and IDNOs. It has recently been further updated to provide further technical specifications and updated process documents for ICPs and IDNOs. There are currently in excess of 50 information documents related to Competition in Connections.  We provide direct, free access to our asset data records (GIS) through a web portal. ICPs can view underground and overhead line assets and interrogate the data to establish type, size, location and ratings of the relevant equipment / assets.  Information for DG customers is also freely available through the website spenergynetworks.co.uk/dgis. The website provides indicative generation connection capacity and "hotspots" on our network where there is little available DG capacity without network reinforcement. |
| Adoption agreement security arrangements | Other information that it may be considered best practice to provide to ICPs  Sometimes viewed as overly onerous.  Do numbers of faults in adopted assets necessitate the level of bond DNOs require?  | Our Long Term Development Statement (LTDS) for SPD and SPM is also freely available on our website. The LTDS consists of system data, explanatory text, schematics and figures for the 33kV distribution system in central and southern Scotland and schematics and figures for the 132kV and 33kV distribution system in Merseyside, Cheshire and North Wales.  We reserve the right to ask for financial security. However, we have never used this provision in over 15 years of adopting assets from ICPs.  |



| DNO inspection and monitoring practices                                    | Sometimes perceived as overly onerous.  Is best practice set out in Ofgem's February 2005 'Competition in connections to electricity distribution systems - decision document part B' being followed?  | SP Energy Networks operates the 3-tier hierarchy of inspection levels as set out in the Ofgem paper Competition in Connections - Electricity Distribution Systems issued in June 2004 and referenced in the corresponding decision document of February 2005.  We are currently looking to further enhance this and are developing an interactive audit system which allow ICPs to view the results of any audits online. This enhanced process will go live later in 2013. This new system will be part of our new IT system RAdAR, which is replacing our current system CRAM. |
|--|--|--|
| Terms in connection agreements / types of connection agreements available. | DNOs sometimes viewed as being inflexible in their terms.  DNOs insisting on a particular type of connection agreement e.g. Bi-partite/Tri-partite can be viewed by ICPs as a barrier to competition.  | We offer both Bi-partite and Tri-partite agreements to ICPs. The decision on which to use is made by the ICP, whichever suits their requirements.  |
| Letters of authority   | Inconsistency in what DNOs require from ICPs to show they are acting on behalf of a customer.  | We do not ask for a letter of authority when an ICP applies for a POC. We will provide POC offers to any number of ICPs who may be bidding for the same site. Also we will provide information for various design options / loads, to allow the ICP to "optioneer", to provide their customer with an optimum design solution.  Proof of appointment is required upon acceptance of a POC quotation.   |
| Service timeframes (other)   | Where non-contestable services are excluded from SLC 15 (where ICPs have asked for the DNO to complete one or more contestable service) are SLC 15 timeframes applied?  DNOs are sometimes viewed as not providing services that fall outside of SLC 15 in reasonable timeframes.  E.g. reinforcement works. | SPEN has applied voluntary standards to works not covered by SLC15 for works on the EoC (Extension to Contestability) LV and HV jointing to our distribution network.  Contestable services, where offered, will be provided in a timescale agreed with the ICP.  Where reinforcement is required we will endeavour to meet customer timescales to ensure that network capacity is available to meet the ICP / customer timescales.  |



| Service timeframes (SLC 15)      | Complaints are still received about services that are not delivered within the timeframes set out in SLC 15.  | We always strive to exceed the SLC15 timescales and On the rare occasion we do have a failure we make a voluntary payment to the ICP.   |
|----------------------------------|---|---|
|                                  | Do DNOs track performance by customer to ensure that some ICP customers i.e. particular ICPs do not consistently receive a worse quality of service than  | SPEN treats all customers in a non discriminatory manner and we do not see the requirement to monitor performance between ICPs.   |
|                                  | others.   | There is a licence requirement to identify any "missing" minimum information within 5   |
|                                  | Concerns that DNOs require different levels of minimum information before an application are deemed complete. Further concerns that where an application is not complete ICPs are not made aware of this fact within 5 working days (SLC 15.5).   | days. Our minimum information requirements for POC, design approval and final connection are set out in our published process document (ASSET-04-030) for adopted connections, which is freely available on our website.  ( <a href="http://www.sppowersystems.co.uk/connecting_to_our_network/specifications">http://www.sppowersystems.co.uk/connecting_to_our_network/specifications</a> )  Where the information is requested after 5 days, the clock is only paused. |
|                                  | Clear guidelines on what can be considered a complete application allow ICPs to submit complete applications first time avoiding delays to them receiving their non-contestable offer. Delays in informing ICPs that their applications are not complete will have an impact on their timelines for providing their customer with an offer. | Where appropriate, timescales for associated works – e.g. system reinforcement - will be indicated at the time of the POC quotation. In some cases, these may be contingent on planning consents. However, we will try to accommodate the ICP's timescales where possible.  |
|                                  | Are associated works (e.g. reinforcement) and final works completed on different timescales or all within the timescales for final works?   |   |
| Developing ongoing relationships | DNOs are often seen to be poor at 'soft skills'. E.g. communication, cooperativeness, relationships with ICPs etc   | Because of the volumes of CiC enquiries we have dedicated teams in each DSA that deal only with CiC activities. This has enabled close working relationships to be developed between our designers and those of the ICP and IDNO.   |
|                                  | How do DNOs ensure that they avoid issues resolved in one job repeating in the next?  | For day to day enquiries we have published mailboxes and contact telephone numbers and aim to respond to most enquiries within a working day.   |
|                                  | ICP relationship managers – providing not just a point of   | SPEN has made considerable efforts to communicate more effectively with customers   |



| Scope of unmetered contestable works | contact but a contact that is aware of all of the stages of the project and that can manage the project to proactively avoid issues arising.  Communication with ICPs to fully understand why the ICP is requesting the services they are rather than second guessing the reasons behind requesting a particular design/POC. Dialogue with ICPs so that they have more visibility and understanding of alternative options and DNOs reasons for rejecting ICP suggestions. Dialogue so that ICPs can fully understand what the limitations of a particular POC might be.  The assets that ICPs can work on vary from DNO to DNO. | and connections providers. This has included more regular workshops with connections customers, bilateral meetings, and significant work on documentation and on our website. It is in our own interest to ensure that connection customers, ICPs and IDNOs have a clear understanding of what we need to provide services in a timely fashion, and also that we listen and respond to any concerns about our processes or service and so help to avoid complaints arising.  In addition, we hold regular meetings with ICPs and IDNOs (fortnightly or monthly depending on the volume of ICP activity). The meetings are held so that the ICPs can discuss particular issues they may be having with the process or technical guidance on how best to proceed.  In SPD and SPM, all underground unmetered work is contestable. |
|--------------------------------------|--|---|
| Legals process                       | What assets are ICPs able to work on when providing unmetered services in your DSA?  Are there any particular activities ICPs can not undertake / assets ICPs are not allowed to work on in your DSA?  What is being done to address this issue?  DNOs are slow to progress and complete legal documents which can delay connections. Process does not start until after design approval.  ICPs unable to offer clients firm timescales for connection as may be delayed by legals.  Inconsistency in whether works can be energised   | We have made considerable progress in addressing this issue, working with IDNOs and other stakeholders. We have made a number of process changes to streamline the requirements for the acquisition and auditing of land rights, and we are looking to implement the "Incorporated Process" in SPM, which avoids the need for SPEN to take a separate lease of premises within a close-coupled substation site. (note: the incorporated rights process cannot apply in SPD because of the difference in Scottish  |



|  | without legals being in place.  Are there solutions to this problem?  | Law. This has been agreed by the IDNOs)  ICPs are able to obtain the legals themselves as this is a contestable activity in SPEN.  We are producing a guidance document to help them through the process.  Consistent with other DNOs and established industry practice, we would expect all legal agreements to be in place before energisations are made.   |
|--|---|---|
| Difference in non-<br>contestable charges<br>between S16 and<br>competitive quotations | Customers unable to transfer non-contestable costs detailed in a S16 application to a competitive quote.  Higher non-contestable charges incurred by ICPs (compared to S16 customers) to cover the processing of their application. | There may be some variance in non contestable costs between S16 and Competition in Connections (CiC) quotes because there are transactional charges associated with CiC such as design approval and inspection and monitoring charges, to reflect differences in the processes.  We have recently commenced a trial for new connections to the EHV network. This trial sees the introduction of a single connections offer allowing our customers the ability to accept either the full connection works or the POC and the associated non-contestable charges. |



| Design approval    | IDNOs consider that timelines for design approval should be shorter for IDNOs than ICPs since the design is only up to the boundary.   | The timescales in SLC15 do not differentiate between these types of job within the existing categories.  We would always seek to accommodate any particular customer requirements but would not expect the relatively small number of instances to warrant a licence change.  We believe the existing timescales for delivering design approval (10 days) are sufficiently tight so as not to delay scheme progress and we endeavour to provide design approval as soon as reasonably practical. (on average we provide design approval in 5 or 6 days). We treat the timescales as the maximum allowed and endeavour to provide design approval as soon as reasonably practical. |
|--------------------|--|---|
| Dispute resolution | In our February 2007 CIC proposals document we supported a two-step dispute resolution process for business customers. Is your process two-step?  We expect DNOs to communicate the disputes process to business customers, either through their websites and/or by providing details when issuing information, such as quotations to these customers.  DNOs should ensure that they are able to manage communications with customers in a way that establishes a reliable, but not overly bureaucratic audit trail. | We have a well documented and publicised complaints process (the process is published on our website  http://www.sppowersystems.co.uk/serving_our_customers/complaints_procedure  We always aim to resolve the complaint at the initial contact stage (and within 10 days). If this is not always possible the complaint can be quickly escalated to ensure a speedy resolution.  We have a consistent complaints process for all customers.  |



# **APPENDIX 5: CNA BARRIERS TO COMPETITION**

| Perceived Barriers to Competition by the CNA  | SPEN updated Response   |
|---|---|
| 1. Connections quotation process that promotes choice to customers  • Separate identification of non contestable and contestable elements of work  • Customer (ICP/IDNO) ability to accept both elements of quotation or to accept the non-contestable element only (with the ICP/IDNO carrying out contestable works). | Our quotations split the contestable and non contestable charges. In addition, a cost breakdown is provided to help the customer make an informed choice.  We have amended our standard application form so that the customer can choose what type of quote they want, either full works, Competition in Connections (POC) or both, simply by ticking a box on the application form. They are not required to submit separate application forms.  We have recently commenced a trial for EHV quotation offers whereby we will issue one quotation and the customer will have the ability to accept either the full connection works or the POC and non contestable charges. |
| 2. Accredited ICPs/IDNOs to be to have sufficient information able identify their own points of connections on the DNO system (if they choose to do so).  | For unmetered work, ICPs have access to our GIS records and determine their own POC within their designated working area.  We have offered trials to ICPs and IDNOs to determine their own POC.   |
| 3. ICPs and IDNOs to be able to contest the design and construction of DNO network reinforcement work.  | A breakdown of our reinforcement charges is given to ICPs and we are happy to provide further detail if required.  We have actively participated in the Ofgem working group to develop this as a contestable activity. We anticipate an Ofgem consultation on this shortly.   |
| Accredited ICPs and IDNOs able to self certify/ validate designs for contestable work.  | This is in place for all unmetered work.  For metered connections, whilst this is something we currently do not offer, our average timescales for design approval are 5/6 days which we believe exceeds our customer expectations.  |
| 5. DNOs make available design policy documents, codes of practice, method statements and material specification to accredited IDNOs/ICPs  • To enable the right design first time  • To facilitate compliance with standards and COPs  • To create transparency and remove ambiguity.                                   | All of the relevant documentation is freely available on our website.  (http://www.sppowersystems.co.uk/connecting to our network/specifications)   |
| 6. Simple, transparent, documented land rights processes that are followed by their staff and ensure that progress of competition in  | The "legals" process has been reviewed by SP legal team.  We have agreed process changes with the IDNOs. We have agreed:  a Service Level Agreement incorporating responsibilities and timescales for the whole process of delivering land rights.  |



|  | -   |
|--|---|
| connections is not unduly delayed.   | <ul> <li>Style Heads of Terms letters which are hoped to speed the process and minimise cost to customers.</li> <li>Instruction Letters which provide a clear record of the details of the connection request.</li> </ul>   |
|  | In the SPD area IDNOs and SPD have agreed that due to differences in Scots law the Incorporated Process would not be suitable. Instead SP and the IDNOs entered into a detailed dialogue considering numerous areas for improving the land rights process and have now agreed the framework for a Streamlined Process. The Steamlined Process is designed to speed up connections. It includes target timescales for title due diligence. |
| 7. Arrangements that enable accredited ICPs/IDNOs to undertake LV and HV jointing on contestable works. To include:  | Processes are in place to enable ICPs to carry out live LV jointing and HV jointing to our networks. To date over 130 joints have been undertaken by ICPs.  |
| A regime that also allows  | The revised charging statement is available on our website:   |
| ICPs/IDNOs to operate on DNO networks and/or   | www.spenergynetworks.com/methodology  |
| <ul> <li>An arrangement where DNOs<br/>could offer ICPs/IDNOs contract<br/>SAP services to enable ICPs<br/>complete HV closing joints.</li> </ul>  |   |
| 8. Clearly defined process and timeline for delivery of methodology that facilitates accredited ICPs/IDNOs to carry out switching on DNO networks and issue safety documentation.  | Whilst we remain open to developing trials in this area, to date we have not been approached by any ICP or IDNO to undertake operational work on our network.   |
| 9. Linked to 8 above. Evidence of work with other Licensees and the ENA to develop a national suite of operational documents identifying DNO specific requirements. To enable competent persons to operate across different Distribution Service areas without the requirement for a new Authorisation for each DSA. | We are happy to share our learning from work that enables ICPs and IDNOs to work on our networks.   |
| 10. Fair and Equitable Adoption Agreements that share liabilities between ICPs or IDNOs and the DNO.   | As mentioned elsewhere, we are happy to offer either bi-partite or tri-partite agreements.  We have not received any specific comments that our adoption agreements   |
|  | do not share liabilities on a fair and equitable basis  |
| 11. DNOs must demonstrate non-<br>contestable charges are transparent<br>and cost-reflective.  | Our breakdown of charges provides transparency to customers with the split of contestable and non contestable charges and more detailed categories of charges.  |



12. Simplified payment methods including the use of electronic correspondence throughout the connection and adoption process.

Correspondence and documentation is exchanged electronically with ICPs and IDNOs through our CRAM IT system. The system is internet based and allows for accurate and timely exchange of information. Following feedback from ICPs we are currently enhancing the IT system, using the industry used CLMS system, but further developed to reflect current practices.

We accept BACS payments and will also accept debit card payments.



## APPENDIX 6: COMPLAINTS/DISPUTE PROCESS



# If You Are Not Satisfied With Our Service: Complaints Procedure

We are committed to providing you with excellent customer service, first time every time. However sometimes things do go wrong. We want to know when this happens, so that we can sort out any problems as quickly as we can. Here is all the information you need to use our complaints procedure.

#### How to contact us:

Telephone - please call us on: 0845 273 4444

Email - you can email us at: customer.care@sppowersystems.com

**In writing** - you can write to us at:

# Central & Southern Scotland

Customer Contact Team SP EnergyNetworks Strathkelvin House, Campsie Road, Kirkintilloch, G66 1RN

### **Merseyside & North Wales**

Customer Contact Team SP EnergyNetworks 3 Prenton Way, Prenton, CH43 3ET

Please tell us your address including postcode with a contact telephone number in your letter. We will acknowledge your letter or e-mail within 1 working day.

#### **Step 1 - Review by Customer Contact Team**

However you contact us, we will aim to resolve your query within 10 working days.

#### Step 2 - Review by your Local Manager

If you are not happy with the response to your initial query and contact us again, we will acknowledge receipt of your complaint and arrange for a manager responsible for the electricity network in your area to review your complaint. We will contact you within 10 working days, or sooner if possible, and will do our best to resolve the problem at that stage.

#### Step 3 - Referral to a Senior Manager

If you are not happy with the way that the local manager has dealt with your complaint, you can ask for it to be looked at by a senior manager responsible for your region. We will contact you within 5 working days, investigate your complaint and work with you to resolve the problem.

#### **Step 4 – Final Review by Customer Service Director**

If after discussing your complaint with a senior manager responsible for your region, you are not fully satisfied by their actions, you can ask for your complaint to be formally reviewed by our Customer Service Director.

We will send you a letter setting out our final position within 10 working days.

#### **Step 5 - Energy Ombudsman**

We will do all we can to solve your problem by working with you. Where appropriate we will provide an apology and an explanation of what went wrong. We will take remedial action where this is needed and may also pay compensation. However if you are still unhappy with our actions and you have followed Steps 1-4, or if we have been unable to resolve your complaint within 8 weeks you have the right to contact the energy ombudsman. This is a free and independent dispute resolution service. The ombudsman will ask you for a full account of your dealings with us and they will also contact us to gain a factual understanding of the case from our perspective. The Ombudsman will make a final decision and inform you of the outcome.

Energy Supply Ombudsman PO Box 966 Warrington WA4 9DF

Telephone: 0845 055 0760 Fax: 0845 055 0765

Email: enquiries@energy-ombudsman.org.uk

#### Other sources of advice and information

These organisations may be able to provide you with independent information and advice.

Consumer Direct - www.consumerdirect.gov.uk or call 0845 404 0506.

Citizens Advice - **www.citizensadvice.org.uk** to find your nearest branch.

Age Concern - www.ageconcern.org.uk to find your nearest branch.

Help the Aged – www.helptheaged.org.uk to find your nearest branch

# If You Are Not Satisfied With Our Service



# Step 1 – Review by Customer Contact Team

We are committed to providing you with excellent customer service, first time every time. However, sometimes things do go wrong and we want to know when this happens, so that we can sort out any problems as quickly as we can. Here is all the information you need to use our complaints procedure.

#### How to contact us:

Central & Southern Scotland Telephone: 0845 273 4444 Email: customer.care@sppowersystems.com In writing: Customer Contact Team SP Energy Networks Strathkelvin House Campsie Road Kirkintilloch G66 1RN

Cheshire, Merseyside, N.Wales & N.Shropshire Telephone: 0845 273 4444 Email: customer.care@sppowersystems.com In writing: Customer Contact Team SP Energy Networks 3 Prenton Way Prenton CH43 3ET

Please tell us your address including postcode with a contact telephone number in your letter. We will acknowledge your letter or e-mail within 1 working day.

However you contact us, we will aim to resolve your query within 10 working days.

If your query is in relation to Competition in Connections you will be passed onto Step 2.

# Step 2 – Review by your Local Manager

If you are not happy with the response ic your initial query and contact us again, we will acknowledge receipt of your complaint and arrange for a manager responsible for the electricity network in your area to review your complaint.

We will contact you within 10 working days, or sooner if possible, and will do our best to resolve the problem at that stage.

# Step 3 – Referral to a Senior Manager

If you are not nappy with the way that the local manager has dealt with your complaint, you can ask hor into be looked at by a senior manager responsible for your region. We will contact you within 5 working days, investigate your complaint and work with you to resolve the problem.

# Step 4 – Final Review by Director

If after discussing your complaint with a senior manager responsible for your region, you are not fully satisfied by their actions, you can ask for your complaint to be formally reviewed by our Customer Service Director.

We will send you a letter setting our final position within 10 working days

# Step 5 – Energy Ombudsman

We will do all we can to solve your problem by working with you. Where appropriate we will provide an apology and an explanation fo what went wrong. We will take remedial action where this is needed and may also pay compensation. However, if you are still unhappy with our actions and you have followed Steps 1-4, or if we have been unable to resolve your complaint within 8 weeks you have the right to contact the energy Ombudsman. This is a free and independent dispute resolution service. The Ombudsman will ask you for a full account of your dealings with us and they will also contact us to gain a factual understanding of the case from our perspective.

The Ombudsman will make a final decision and inform you of the outcome.

Ombudsman Services: Energy PO Box 966 Warrington WA4 9DF

Telephone: 0330 440 1624 or 01925 530263 Fax: 0330 440 1625 or 01925 530264

#### Other sources of advice and information:

- Visit the Consumer Direct website or call 0845 404 05 06.
- Visit the Citizens Advise website to find your nearest branch.
- Visit the Age Concern website to find your nearest branch.
- Visit the Help the Aged website to find your nearest branch



**APPENDIX 7: TESTIMONIALS** 

8th July 2013

Pam Baker, SP Energy Networks Lister Drive Tuebrook Liverpool L13 7HJ

Dear Pam



#### Feedback on SP Network Connections

In response to your request for some comments on our experience of working in the SP Energy Networks we are happy to make the following comments.

Aptus Utilities has been undertaking competitive work since its formation in September 2011. Since that date in SP Manweb we have completed 15 design approvals with a further 5 designs in the process of being submitted for approval. We have only one design in the SP Scotland region which is in the process of being submitted for design approval.

The response to applications and design approvals is always within the standards of service and the engineers involved are very happy to discuss and resolve any queries we have.

SP Energy Networks use the CRAM system for the management of competitive work. We find the CRAM system is rather cumbersome. For instance we cannot register a job directly in the system. Also the processing of data within the system is very laborious. On the positive side it gives complete visibility to the state of each project. We understand SP Energy Networks are working towards improving the CRAM system.

We find the cost of audits in SP Energy Networks to be very high compared with other DNO's especially in relation to live jointing trial works.

It is clear to us that SP Energy Networks understand that there is competition and are working hard to make that a smooth processes. They are communicating well to publicise competition with regular newsletters

The SP Energy Networks WEB site gives comprehensive details of the specifications and procedures required for ICP's. The GIS system they use is probably the best of all DNO's.

SP Energy Networks have made very clear to us who our point of contact is if we have any particular issues that needed escalation and this has worked well in being able to resolve and clarify points before they became a significant issue for us.

Overall we have been impressed with the way we have been dealt with by SP Energy Networks from a design and construction point of view however the legal process is less cohesive and has resulted in some unnecessary delays. Unlike other DNO's we deal with the legal aspect of works is one that requires much more co-ordination and drive from the ICP.





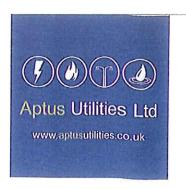












Based on our experience we are happy to write you this letter in support of your Competition Test application and can confirm that we are happy for this letter to go to Ofgem and into the public domain.

Yours sincerely

Lisa Kerford

**Operations Manager** 

Aptus Utilities Ltd



BROOKS LANE MIDDLEWICH 01606 738741 01606 837165 www.duttoncontractors.com

#### TESTIMONIAL LETTER FOR SCOTTISH POWER - SOUTH AREA

#### **Dutton Contractors Overview**

Firstly — we consider ourselves to be a "Restricted "ICP. That is to say, for example, that we seldom carry out works for IDNO's on new developments, as we do NOT inatall Water or Gas services. IDNO's seem to prefer companies that are what is termed "Multi Utility" companies. The majority of our ICP work involves:-

- Installation of L.V or H.V main cables and services, together with the Jointing of same for "One Off" end
  customers.
- 2. Installation of 11KV H.V Overhead Lines for new Transformer sub stations for end customers.
- 3. We do not install any Unmetered supplies.

#### Efforts to open up competition

We find that it is very difficult to compete with Scottish Power for new connection work. This in the main is due to the fact that we seem to be incurred in costs that S.P when quoting the client DIRECT don't.

A typical Non - Contestable costing from S.P will include the following items :-

- 1. Charge for Information on "Point of Connection"
- 2. Charge for Design Approval.
- 3. Inspection and Monitoring of works.
- 4. Witness of Testing.
- 5. Charge for the Actual Direct Works Connection itself.
- 6. Wayleave / Easement costs ( S.P direct costs usually £ 700.00 ( Ours are usually around £ 1250,00 + Vat)

In addition to the above we also have to pay for the generation of the Detailed Design. (Which usually has to be in far greater datail than that which S.P produce themselves)

Only on a large scheme – where the Non – Contestable charges form a small part of the overall scheme costs , does it make it competitive for us to get involved in such a scheme. It is impossible for us to compete with S,P on small jobs , as the Non – Contestable Charges far outway any savings that we could offer a client.

The only sure way that Competition could be opened up further in a big way by S.P – would be if the "Final Connection " to the network was carried out by S.P " **Free of Charge**". This would make us as an ICP **very** competitive, and would allow us to quote for more works that at present, where we have no chance of winning.

We are at present, building networks to S.P specifications, **Paying** S.P to connect them, and at the end of the day, giving it to them **FREE OF CHARGE** for them to profit from for years to come.

On present schemes that we have been involved with – we find Scottish Power engineers most helpful whenever we have queries ,and any concernes that we may have are dealt with in a speedy and professional manner.

There is always a good working relationship with staff in the CIC department.

**Customer Awareness** 

2 5 JUN 2013









We have , from time to time observed quotations that S.P have sent to clients as a direct quotation for new works. In the standard letter ,there is always a clause that states that certain parts of the Contestable Works can be carried out by Independent Connection Providers. In certain cases where customers do not know how or who to contact for Contestable Works – we have been recommended.

Awareness is always mentioned on the website.

#### **Extension of Contestability.**

Due to our low volume of work on ICP schemes , we have not followed the route for our own staff to make the Final Connection to the network at this point in time . Should our workload improve — we would be preparded to go down this route.

WI

<u>Malcolm G Latham</u> ( Electrical Projects Manager )

## Scottish Power Competition Testimonial



FES has been involved with Scottish Power in the competition market for some 12+ years. Initially with the market being so new the process of obtaining a point of connection could be slow, laborious and often very frustrating, however with the introduction of CRAM, the system can now only be described as slick and transparent.

Although CRAM is basically an electronic system for obtaining and passing information, the structure is still in place for individuals to communicate with each other and I know that this is much appreciated by our senior coordinator and his team.

There have also been some pretty big changes from a delivery perspective. As per their procedures we consistently provide Scottish Power with a weekly whereabouts sheet which informs them as to where and when any works associated with a new connection are taking place, this in turn allows both the Scottish Power delivery engineers and auditing staff a free hand to attend any new connection project. Once again this has strengthened relationships on the delivery front.

Originally we found CiC market very difficult to break into, not least because we felt that the Scottish Power Engineers were extremely nervous of letting another company install apparatus on their network. I honestly believe that thanks to continually working together this nervousness has now gone, in fact we regularly receive telephone calls from prospective clients suggesting that an individual Scottish Power Engineer has recommended our company, this would never have been the case all those years ago.

To conclude: The Scottish Power CiC team should be congratulated in how they not only accepted the changes in the competition market but also how the systems and procedures which they have put in place is encouraging other companies to look at the prospect of becoming an ICP.

Regards

Charles W Easton MIET

**FES Support Services Director** 

#### Baker, Pam

Curwen, Stuart [stuart.curwen@lus.Biz] From:

Sent: 15 July 2013 13:24 Baker, Pam To: Cc: MacKenzie, John SPEN - CIC Subject:

#### Dear Ms Baker

I'm writing to you on behalf of Integrated Utility Services limited to express our sincere gratitude to your team in Scotland who have without doubt made our progress into the competitive connection market a smooth extension to our other operations throughout the UK and Ireland.

The ease of making an application is an essential part of any connection request and to this end your CRAM system is a process specifically design for the ICP to use. While sometimes a lengthy process it is a clear, straightforward and quickly understood system by all who have access. It clearly defines what is required (and in what order) and allows the user to track the progress of a project and/or make amendments, request changes and exchange essential documentation, in both directions, without the risk of information going missing.

The CIC personnel at SPEN have been open and welcoming of our enquiries and have actively participated in meeting with IUS (on a regular basis) to discuss our performance (and the performance of their own personnel), SPEN expectations and ways in which they can help IUS achieve extensions to our NERS accreditations. Our concerns and questions (technical and non-technical) have been listened to and actioned on, as appropriate, in order to bring clarity where a lack of understanding might have been evident (or a difference of opinion) on the part of SPEN or IUS.

Our intention is to expand our business in Scotland and we look forward to continuing our current relationship with the CIC team at SPEN.

#### **Kind Regards**

### Stuart Curwen

Senior Project Manager - IUS Scotland

Integrated Utility Services | IUS Ltd | 14 Napier Square | Houston Industrial Estate | Livingston | EH54 5DG Tel: 0141 355 5877 | Mobile: 07850 743861 Mobex: 716 2849 | www.ius.biz | stuart.curwen@ius.biz





#### www.ius.biz

IUS undertakes high voltage design, construction, commissioning and operation of public and private utility networks throughout the UK. Also focusing on Rail power infrastructure, Multi Utility services and maintenance activities, which can include low voltage switchboards, non-intrusive surveys, power factor correction work and harmonic filtration. IUS has Lloyds Register accreditations to ISO 9001 (Quality Management), 14001 (Environmental Management) and OHSAS 18001 (Safety Management).

'IUS is committed to delivering your power requirements safely'

General Enquiries on Freephone 0800 0737373 or Send Email

#### Email Disclaimer:

You agree that you have read and understood this disclaimer and you agree to be bound by its terms. The information contained in this e-mail and any files transmitted with it (if any) are confidential and intended for the addressee only. If you have received this e-mail in error please notify the originator. This e-mail and any attachments have been scanned for certain viruses prior to sending but Northern Powergrid Holdings Company nor any of its associated companies from whom this e-mail originates shall be liable for any losses as a result of any viruses being passed on. No warranty of any kind is given in respect of any information contained in this e-mail and you should be aware that that it might be incomplete, out of date or incorrect. It is therefore essential that you verify all such information with us before placing any reliance upon it.

Northern Powergrid Holdings Company Lloyds Court 78 Grey Street Newcastle upon Tyne NE1 6AF Registered in England and Wales: Number 3476201



#### **APPENDIX 8: LEAFLETS AND NEWSLETTERS**



### Thank you for accepting our quotation for your new electricity connection.

Your next step is to decide who will supply your electricity. Your chosen supplier will fit your meter. SP Energy Networks is not a supplier and therefore, we are unable to carry out this work for you. For your convenience please find a list of electricity suppliers on the reverse.

This guide will take you through the process required to have your meter fitted and connected.

### Getting connected – follow the simple steps outlined below....

Choose your supplier then contact them to register the Meter Point Administration Number (Your MPAN number is on the Supplier Notification Document sent with this leaflet). This will allow you to establish an account. This must be done 28 days prior to non domestic connection or 15 days prior to domestic connection.



**Return the Supplier Nomination Form** to us detailing your chosen supplier.



**SP Energy Networks** will contact you to agree a date for your connection to take place. **This does not include fitting the meter.** 



**Advise your nominated supplier** of the connection date to arrange a meter fitting date with them.



**SP Energy Networks** will complete the connection work on the agreed date.



**Contact your nominated supplier** and request them to supply and fit your meter.



Your supplier will install the electricity meter to complete the process.

## Contact details for some of the electricity suppliers who could connect your meter

| Atlantic Power & Gas | 0845 026 0657 | www.atlantic.co.uk         |
|----------------------|---------------|----------------------------|
| British Gas          | 0800 048 0202 | www.britishgas.co.uk       |
| Co-operative Energy  | 0800 954 0693 | www.cooperativeenergy.coop |
| EBICo                | 0800 458 7689 | www.ebico.org.uk           |
| Ecotricity           | 0800 030 2302 | www.ecotricity.co.uk       |
| EDF Energy           | 0800 056 7777 | www.edfenergy.com          |
| E.ON                 | 0345 059 9905 | www.eonenergy.com          |
| First Utility        | 0845 215 5015 | www.first-utility.com      |
| Good Energy          | 0871 200 0694 | www.goodenergy.co.uk       |
| Green Energy UK      | 0800 783 8851 | www.greenenergy.co.uk      |

| LoCO2 Energy      | 0845 074 3601 | www.loco2energy.com         |
|-------------------|---------------|-----------------------------|
| N Power           | 0870 073 3000 | www.npower.com              |
| OVO Energy        | 0800 599 9440 | www.ovoenergy.com           |
| Scottish Hydro    | 0845 026 0655 | www.hydro.co.uk             |
| Scottish Power    | 0845 270 5152 | www.scottishpower.co.uk     |
| Southern Electric | 0800 056 3287 | www.southern-electric.co.uk |
| Spark             | 0845 034 7474 | www.sparkenergy.co.uk       |
| SSE               | 0845 026 0658 | www.sse.co.uk               |
| SWALEC            | 0845 026 0656 | www.swalec.co.uk            |
| Utilita           | 0845 450 4357 | www.utilita.co.uk           |
|                   |               |                             |



### Newsletter

Welcome to the *April issue* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

#### In this issue ...

- CRAM replacement (RAdAR) Project Update
- Competition Test

## RAdAR update



The development of the new RAdAR (Register of Adopted Asset Requests) system has commenced and we are also progressing the migration of data from CRAM with the developers.

The first two modules (**Sys Admin** and **POC**) are currently being reviewed by the SPEN project team whilst WebNet are developing the remaining modules. We will shortly be in touch with our volunteers to discuss and arrange access to the test environment to allow you to review the system and provide us with your feedback prior to the User Acceptance Testing (UAT) phase. The remaining modular release dates are as follows:

**Design module** – mid April **Construction module** – early May **Connections module** – mid May **Reporting modules** – end May

User Acceptance Testing will involve users from both of our Scotland and England and Wales offices to prove that the system supports both metered and unmetered, demand and generation CiC enquiries from application, through acceptance, design, construction and connection to completion and handover.

Training on the new system will run concurrently with UAT prior to rolling out RAdAR to all users. Training will be provided via a variety of media including Webinar web sessions lead by our business trainers to allow you to learn how to use RAdAR from your own offices.

Again, your input and support while we embark on this project is vital to the successful transition from CRAM to RAdAR.

Thank you.

## Competition Test Application

We are currently in the process of compiling our Competition Test Application, and are detailing both pre-existing and recently instigated initiatives.

An integral part of our recent business review was to identify areas within the network connections business where there was a need to implement enduring customer initiatives and processes. A number of these were within the competition in connections business.

Our aim has been to implement these prior to our Competition Test Application rather than informing you of our intentions within our submission.

We are striving to improve the level of information and service that we provide whilst working with you to extend the contestable works.

We are intending to submit our application in the near future and would appreciate hearing from those who would be willing to support our application.

**Many Thanks** 





## Feedback to SP Energy Networks

Please provide any constructive feedback or comments to us on the form below and submit it to:

ENCompetition@scottishpower.com

| Ideas    |  |
|----------|--|
|          |  |
|          |  |
|          |  |
| Comments |  |
|          |  |
|          |  |
|          |  |

We hope you continue to find the newsletters informative and welcome your feedback so that we can continue to improve the service we provide you.

We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.

If there is anyone in your organisation that would like to be added or removed from our distribution list please email their details to:

ENCompetition@scottishpower.com





### Newsletter

Welcome to *Issue 1* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

This is one example of the improvements we have introduced in response to your request for improved communication - we hope you find it useful and informative.

Included in this issue are details of some of the improvement initiatives we have introduced as a result of your valuable input.

#### *In this issue ...*

- SP Energy Networks website
- Revised process (ASSET-04-030)
- New process (ASSET-04-029)
- SLC15 performance
- Workshop update
- Extension of Contestable Works trials

#### Thank You!

To everyone who participated in the CiC ICP workshops earlier in the year. We value your comments and feedback and have been busy working on improvements. Areas we are making progress on include:

Systems and Communications – we are preparing to start development of the new CiC IT system in December 2012. Our website has been enhanced and this newsletter has been introduced to provide you with information and keep you up to date with progress of our initiatives.

Timescales and SLC15 Obligations – overleaf is a table of SLC15 statistics for Quarters 1 and 2 for both **SP Manweb plc** and **SP Distribution Ltd**. We will continue to include the latest information in our future newsletters.

Extension of Contestable Works – we are continuing our work with accredited ICPs to extend the scope of contestability and closing joints are due to become business as normal in the near future.

Legal Consents and Sequential Process –good progress is being made with all parties. Further updates will be provided to you in due course.

## **Process Updates**

ASSET-04-030 Issue 3 CRAM Process for Contestable Connection Projects

This process revision has been published to the specifications page of our website. Changes include:

- Revised project notification and application process
- Disconnection information
- Extension of Contestable Works (EoCW) application
- POC charges for revisions and revalidations
- Contract acceptance timescales
- Signed agreements
- Connection pre-requisites
- EoCW connection requests
- Revised/new forms
- Outage notification timescales
- Reasonable notice of cancellation timescales

ASSET-04-029 CRAM Process for Contestable Unmetered Connection Projects Process

This new process has also been published to our website specifications page.

We will provide further communication in the near future to ensure you understand the process changes.





## **SLC15** Performance

Q1 (Apr-Jun) and Q2 (Jul-Sep) 2012

The table below indicates the total number of requests processed by our CiC Design and Delivery teams, together with the percentage of requests processed within the SLC15 standards for the provision of non-contestable connection services timescales, since April 2012.

| Standard                           | SPD        | SPM         |
|------------------------------------|------------|-------------|
| LV POC Quotes Issued               | 355 (100%) | 203 (99%)   |
| HV POC Quotes Issued               | 238 (100%) | 228 (99.1%) |
| EHV POC Quotes Issued              | 6 (100%)   | 10 (100%)   |
| Generation Quotes Issued           | 104 (99%)  | 29 (100%)   |
| LV/HV Designs<br>Approved/Rejected | 281 (100%) | 132 (99%)   |
| EHV Designs<br>Approved/Rejected   | 2 (100%)   | 3 (100%)    |
| LV Connections                     | 61 (100%)  | 28 (96.4%)  |
| HV Connections                     | 34 (97.1%) | 17 (100%)   |
| EoCW Connections                   | 0          | 44          |

We use this information to review our performance and highlight any process issues which are amended to provide you with improved service in the future. **Your success is our success!** 

### **Extension of Contestable Works (EoCW) Trials**

Trials are ongoing in both of our licensed service areas for metered (LV and HV) and unmetered closing joints. The *POC Application form* has been updated to include requests by ICPs to undertake contestable connections. If you are interested in participating in any of the trials, please contact the appropriate Design and CiC Manager.

Andy Scott SPD Design & CiC Manager 0141 614 0197 Gary Barnes
SPM Design & CiC Manager
0151 609 2363

## Website News



Our website now includes a CiC page which includes details of our comprehensive range of CiC services and support which will enhance your experience while operating in our distribution service areas. Below are the links added to the website:

Who can do the work?
What work can be done?
Who regulates our connections?
Tracking your project
Steps to getting connected
Extending the scope of ICP works
Technical guidance
Keeping you informed
Adopted distribution generation
How to contact CiC

Our CiC website address is at the foot of this newsletter





## Feedback to SP Energy Networks

Please provide any constructive feedback or comments to us on the form below and submit it to:

ENCompetition@scottishpower.com

Please let us know if you would like to participate in the project to replace the existing CRAM IT system.
Thank you.

| Ideas    |
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We appreciate your feedback and suggestions to improve our service to you. We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.





#### **Network Connections**



## Competition in Connections

### Newsletter

Welcome to *Issue 2* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

#### In this issue ...

- Customer Survey
- Minimum information requirements for:
  - ➢ POC Requests
  - Design Approval
  - Final Connection
- Christmas working arrangements

#### Minimum Information

To allow us to process your applications quickly and efficiently we require certain information to commence work on your project.

#### POC Request (Binder 1)

- A completed POC Application form with all sections completed.
   A copy of this form is located in the ASSET-04-030 document,
   Appendix 3
- Details and electrical characteristics of the proposed load
- A scaled site layout plan (ideally 1:500)
- A site boundary plan (ideally 1:2500) clearly marked and including the proposed point of connection
- Generation applications for G83 or G59 must include the appropriate ENA completed application forms.

#### POC Acceptance and Design Approval (Binder 4)

- Signed and dated POC quotation acceptance section included with the quotation
- Contestable works design to SPEN for approval (including technical works report)
- Confirmation of ICP and developer registered company address
- Confirmation from the developer of the ICP's appointment as preferred accredited connection installer

#### Final Connection (Binder 7)

- Completed Connection Request form
- All previous requested documentation
- Conditions precedent information

If information is missing from your request we will contact you within five working days to determine how you wish to proceed. After a period of time, the Binder will be set to 'Not Approved' as a non-compliant request.

#### **Merry Christmas**

SP Network Connections would like to wish you and your family a Merry Christmas and we look forward to working with you again in 2013.

Please click on the link below to open our e-Christmas card to you.

http://christmas.iberdrola.com/en/



#### **Customer Survey**

We are issuing a survey to help us to understand your opinions regarding your interaction with us. To identify your concerns we would appreciate you taking the time to complete the survey and return it to us by Friday 25<sup>th</sup> January 2013. Here's a link to our survey ...

https://www.surveymonkey.com/s/ BR6CS5F



### Christmas Working Arrangements

Network Connections in Scotland and England/Wales will be closed for Christmas on Tuesday 25<sup>th</sup> and Wednesday 26<sup>th</sup> December and also for New Year on Tuesday 1<sup>st</sup> January 2013. Scotland will also be closed for business on Wednesday 2<sup>nd</sup> January 2013.





## Feedback to SP Energy Networks

Please provide any feedback or comments to us on the form below and submit it to:

ENCompetition@scottishpower.com

Please let us know if you would like to participate in the project to replace the CRAM IT system.

Development will start in January. Thank you.

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We hope you found the newsletter informative and would welcome your feedback so we can continue to improve the service we provide you.

We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.

If there is anyone in your organisation that would like to be added or removed from our distribution list please email their details to:

ENCompetition@scottishpower.com





### Newsletter

Welcome to *Issue 3* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

#### In this issue ...

- Customer survey thank you
- CRAM replacement:
  - ➤ WebNet
  - Scope
  - > Timescales
  - Volunteers

### **CRAM** replacement



**New IT System for Competition in Connections Activities**We are pleased to announce that the contract for developing our new system has been awarded to WebNet.

WebNet has extensive knowledge and experience in the industry, specifically CiC activities. We are implementing an industry standard product which will be familiar to some of you and we believe it will provide the flexibility to meet the market changes and regulatory requirements for all parties.

### Thank you

SP Network Connections would like to thank everyone who has completed the survey for us. We will be analysing the information in due course. This information will enable us to identify areas where we can improve our service to you and your customers.

The survey was anonymous so we will not be aware of individual issues. If you have any matters you wish to discuss please contact us directly or via the mailbox.

ENCompetition@scottishpower.com

We will be asking you to participate in a follow-up survey later this year so we can compare your opinions and feedback.

The new system is web based, process driven and will track projects and manage the flow of information between yourselves and SP Energy Networks.

There will be two separate system entities - one for each of our distribution companies (SP Distribution and SP Manweb). Additionally, the two interfaces (for Applicants and SP Energy Networks) are completely isolated and apply to each Applicant and DNO. A communication log will also be provided and maintained in the system, together with an audit trail of the activities will be kept in the database.

#### Scope

- To manage end-to-end Metered, Unmetered, Demand and Generation CiC projects, processes and standards
- To support process standardisation across both SPEN licence areas
- To provide enhanced tracking and visibility of projects and associated regulated CiC services
- To enable automatic prioritisation, allocation and escalation of work to individuals or teams
- To provide system generated reminders, prompts and notifications

#### **Project Timescales**

- Development phase has commenced and is planned to be completed in April 2013.
- User acceptance testing will follow the development phase.
- Training will be provided prior to "go-live".
- Planned "go-live" is the beginning of June 2013





#### **Project Volunteers**

We would like you to participate in the development and testing of the CRAM replacement project. Please contact Sarah Kelly on 01978 832376 (office) or 07702 731041 (mobile) or send an email to <a href="mailto:ENCompetition@scottishpower.com">ENCompetition@scottishpower.com</a> if you are able to offer your time during these project phases. We look forward to hearing from you. Thank you.

## Feedback to SP Energy Networks

Please provide any constructive feedback or comments to us on the form below and submit it to:

ENCompetition@scottishpower.com

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We hope you continue to find the newsletters informative and welcome your feedback so that we can continue to improve the service we provide you.

We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.

If there is anyone in your organisation that would like to be added or removed from our distribution list please email their details to:

ENCompetition@scottishpower.com





### Newsletter

Welcome to *Issue 4* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

#### In this issue ...

- SLC15 Performance
- Asset-04-030 Issue 3 CRAM Process for Contestable Connection Projects goes live
- CRAM replacement (RAdAR) Project Update

## **SLC15** Performance

Q1 (Apr-Jun), Q2 (Jul-Sep) 2012 and Q3 (Oct-Dec)

The table below indicates the total number of requests processed by our CiC Design and Delivery teams, together with the percentage of requests processed within the SLC15 standards for the provision of non-contestable services timescales, since April 2012.

| Standard                           | SPD         | SPM         |
|------------------------------------|-------------|-------------|
| LV POC Quotes Issued               | 500 (99.2%) | 323 (99.1%) |
| HV POC Quotes Issued               | 365 (100%)  | 338 (99.4%) |
| EHV POC Quotes Issued              | 11 (100%)   | 19 (100%)   |
| Generation Quotes Issued           | 130 (99.2%) | 29 (98%)    |
| Provision of EHV<br>Information    | 20 (90%)    | 23 (100%)   |
| LV/HV Designs<br>Approved/Rejected | 429 (99.8%) | 197 (99.5%) |
| EHV Designs<br>Approved/Rejected   | 2 (100%)    | 3 (100%)    |
| LV Connections                     | 95 (100%)   | 47 (95.7%)  |
| HV Connections                     | 46 (95.7%)  | 23 (100%)   |
| EoCW Connections                   | 0           | 106         |

## **Process Updates**

In our first issue of our monthly newsletter we informed you that a number of revisions had be made to our process document:

ASSET-04-030 Issue 3 CRAM Process for Contestable Connection Projects.

Please note that as of **Friday 1**<sup>st</sup> **March** we will be processing all applications in accordance with this new process.

You can find a copy of the updated process and all the new application forms that are required to be used for all requests going forward from this date on our website at:

www.spenergynetworks.co.uk/conne cting to our network/specifications .asp

If you have any queries regarding these process changes or application forms please contact:

Andy Scott SPD Design & CiC Manager 0141 614 0197

Or

Gary Barnes SPM Design & CiC Manager **0151 609 2363** 





#### **RAdAR Project Volunteers**



Thank you to everyone who has volunteered to participate in the development and testing of the CRAM replacement project (RAdAR). Your input and support while we embark on this project is vital to the successful transition from CRAM to the new RAdAR (Register of Adopted Asset Requests) system.

WebNet's Rapid Application Development method allows them to build, develop and customise each module iteratively by encouraging interaction between their developers and key business/ICP experts. The comprehensive modular review, test and feedback phases will be available to you via a 'demo' system.

The first two modules (SysAdmin and POC) will be available in 'demo' shortly. We will be in touch with our volunteers to arrange access to this and introduce the new software and development/test process to you. The remaining modules are planned for release as follows:

Design module – early April, Construction module – late April, Connections/Reporting modules – end April

## Feedback to SP Energy Networks Please provide any constructive feedback or comments to us on the form below and submit it to:

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We hope you continue to find the newsletters informative and welcome your feedback so that we can continue to improve the service we provide you.

We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.

If there is anyone in your organisation that would like to be added or removed from our distribution list please email their details to:

ENCompetition@scottishpower.com





### Newsletter

Welcome to the *March issue* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

In this issue ...

- CRAM replacement (RAdAR) Project Update
- Competition Test

### RAdAR update



The development of the RAdAR (**R**egister of **Ad**opted **A**sset **R**equests) system has commenced and we are making progress with the developers.

The first two modules (**SysAdmin** and **POC**) will be available in 'demo' shortly and we will be in touch with our volunteers to discuss and arrange access.

The remaining modules have revised release dates:

**Design module** – mid April, **Construction module** – late April, **Connections/Reporting modules** – end April

Again, your input and support while we embark on this project is vital to the successful transition from CRAM to the new RAdAR.

## Competition Test Application

As part of our business review we identified areas within the network connections business that we believed there was a need to implement enduring customer initiatives and processes. A number of these were within the competition in connections business.

Our aim is to implement these prior to our submission rather than inform you of our intentions within this document.

We are striving to improve the level of information and service that we provide, and work with you to extend the contestable works.

If you have any queries regarding any processes, application forms or are interested in any extension of contestable works, please contact:

> Andy Scott SPD Design & CiC Manager 0141 614 0197

> > Or

Gary Barnes
SPM Design & CiC Manager
0151 609 2363





## Feedback to SP Energy Networks

Please provide any constructive feedback or comments to us on the form below and submit it to:

ENCompetition@scottishpower.com

| Comments |
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We hope you continue to find the newsletters informative and welcome your feedback so that we can continue to improve the service we provide you.

We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.

If there is anyone in your organisation that would like to be added or removed from our distribution list please email their details to:

ENCompetition@scottishpower.com



#### **Introducing Competition in Connections**

Scottish Power Energy Networks - helping you to make the right choices when making a new connection to our electricity network.

#### Your Choice

Although SP Energy Networks offers you a comprehensive and bespoke end-to-end utility solution for all of your connection needs, you may choose to appoint an Independent Connection Provider, or ICP, to carry out some of the connection work instead. This is often referred to as the 'Contestable' work.

#### Contestable Work

This is work that can be undertaken by an ICP as well as SP Energy Networks. Examples of this type of work include:

Design of your new connection/network to our existing network

Construction of new electricity networks

Installation of new electrical equipment and services

Commissioning of the new networks

Acquisition of legal consents for new networks (Verified by our own legal department)

Live jointing of cables and services for new networks

Completion of final connection joint onto our existing network

Trial to identify and design of the Point of Connection (POC) to our existing network to extend the scope of contestable works for ICPs. Subject to suitable Lloyds accreditation

SP Energy Networks provide competitive quotations to undertake all contestable works. Please contact either:

<u>SPNCNorth@scottishpower.com</u> (Scotland) or SPNCSouth@scottishpower.com (England/Wales)

#### Non-Contestable Work

This is work that has to be completed by SP Energy Networks and includes:

Assessing the impact of your new connection to our existing network

Identifying and designing the Point of Connection (POC) to our existing network

Specifying the equipment and materials that have to be used

Approving the new ICP connection/network design

Inspecting and monitoring the ICPs construction work on the new network

Witnessing the ICP testing of the new electrical equipment installed by ICPs

A complete list of contestable and non-contestable works can be found on our statement of methodology and charging which is available on our website at:

www.spenergynetworks.co.uk/dgis/doc/statementofmethodology.pdf

#### **ICP** Accreditations

For your safety ICPs must possess the appropriate accreditations to carry out contestable works. Lloyds Register is responsible for assessing and accrediting the ICPs under the *National Electricity Registration Scheme*. You will find a list of accredited ICPs and further information on their website:

www.lloydsregister.co.uk/schemes/NERS/



#### **Competition in Connections Information**

We provide further information relating to the options available to you under Competition in Connections on our website – the address is at the foot of this leaflet.

#### **Our Connection Charges**

SP Energy Networks charges you for all the non-contestable and contestable work that you request us to carry out. You will need to pay us before we provide your connection.

If you choose to appoint an ICP to undertake the contestable work you are responsible for paying them. ICPs work in accordance with our own specifications for design, procurement of materials and the installation and recording of the new network assets.

#### Agreements Types

If you choose to appoint an ICP to undertake the contestable works we will ask your chosen ICP to enter into an agreement with us, depending on the work they undertake:

#### Construction and Adoption Agreement

This agreement applies when contestable work is undertaken by a third party other than SP Energy Networks, i.e. your ICP, and states the terms and conditions under which, if applicable, we will adopt the new connection. This is an agreement between you, your appointed ICP and us.

#### **Connection Agreement**

This agreement is either between us, or with SP Energy Networks and the IDNO (see below), and sets out the obligations of both parties and the terms for connecting to our electricity network. Site specific connection agreements may apply depending on the type of connection you requested:

- Bi-Lateral Connection Agreements (IDNO sites)
- HV Only Connection Agreements
- LV/HV Generation Connection Agreements.

#### Adopting the New Network

Once an ICP has met our inspection, testing and connection requirements SP Energy Networks will adopt the new connection and it will become part of our electricity distribution network. From then on, we are responsible for its future operation, maintenance, repair and replacement, subject to the guarantee requirements in the Construction and Adoption Agreement.

New electricity networks may also be adopted by **Independent Distribution Network Operators**, or IDNOs. Under these circumstances, it is the IDNO who is responsible for the future operation, maintenance and repair of the new electricity network assets that have been installed by the ICP – up to the point where they connect to our existing electricity network.

#### Your Competition in Connections Teams

To discuss your application please contact the Competition in Connections teams in your area:

#### **Central and Southern Scotland**

SP Energy Networks 55 Fullarton Drive Cambuslang Glasgow G32 8FA

Email: cramadminnorth@scottishpower.com Telephone: General enquiries 0845 270 0785

#### Cheshire, Merseyside, North Wales and North Shropshire

SP Energy Networks Prenton Way North Cheshire Trading Estate Prenton Wirral CH43 3ET

Email: cramadminsouth@scottishpower.com Telephone: General enquiries 0845 270 0783

Our standards of service, application forms and additional information can be found on our website at the foot of this leaflet:

#### **Competition in Connections Process**

If you appoint an ICP to carry out the contestable work:

ICF

SPEN

Submit Point of Connection (POC) Quotation
Application Form, on behalf of the customer, with
site/boundary plans to our Connections Registration
and Management (CRAM) system mailbox in line
with our Asset-04-30 process document.

We design and calculate the non-contestable works and charges associated with providing a POC to our network and issue a quotation.

Accredited ICP submits design of your new network for us to approve. Charges are confirmed.

ICP signs and returns the offer acceptance, together with payment of the non-contestable charges.

Agreements signed and returned. Legal consents obtained. Weekly whereabouts submitted throughout construction phase.

Our asset inspectors monitor and audit the construction of the new electricity network (Non-conformances must be rectified prior to connecting to our network).

Accredited ICP requests connection or confirms completion of connection to the existing network once all conditions have been met and satisfied in accordance with the agreements.

Project closed. Adoption warranty period begins in accordance with the agreements.



# Providing you with a choice





## **Our Connection Process Explained**



We will process your application and will be in contact **Enquiry** with you if we require any additional information. A designer will be appointed to your project. Designer He/she will contact you to discuss your Quotation requirements, which type of quotation you require **Preparation** (Formal, Budget Estimate or Feasibility Study) and timescales of when you will receive your quotation. These timescales are typically 5 days for moving a domestic supply position up to 65 days for a **Formal Offer** Generation Project. Our formal quotation is valid for 3 calendar months. Once you have returned the Acceptance Form together with your payment, you will be contacted to confirm that we have received your payment and Acceptance Project Manager explain next steps. A Project Manager will be assigned to your project. He/she will contact you to discuss the delivery timescales. **Delivery** Our works will normally start approximately 8 weeks from Acceptance, however, delivery timescales may be extended if consents are required, or if there are nonstandard material requirements. Our Project Manager will keep you Completion informed throughout the delivery process.



### Newsletter

Welcome to *Issue 7* of our newsletter for ICPs and IDNOs operating within our distribution services areas in Scotland and England/Wales.

#### In this issue ...

- SLC15 Performance for the year 2012/13
- UMV access
- Project volunteers
- Training
- Competition test

## SLC15 Performance 2012/13

The table below indicates the total number of requests processed by our CiC Design and Delivery teams, together with the percentage of requests processed within the SLC15 standards for the provision of non-contestable services timescales, since April 2012.

| Standard                           | SPD         | SPM         |
|------------------------------------|-------------|-------------|
| LV POC Quotes Issued               | 661(99.2%)  | 439 (99.3%) |
| HV POC Quotes Issued               | 500 (99.8%) | 493(99.6%)  |
| EHV POC Quotes Issued              | 18 (100%)   | 31 (100%)   |
| Generation Quotes Issued           | 153 (98.7%) | 68 (98.5%)  |
| Provision of EHV<br>Information    | 31 (93.6%)  | 23 (100%)   |
| LV/HV Designs<br>Approved/Rejected | 584 (99.5%) | 253 (99.6%) |
| EHV Designs<br>Approved/Rejected   | 3 (100%)    | 5 (100%)    |
| LV Connections                     | 118 (99.2%) | 60 (96.7%)  |
| HV Connections                     | 60 (90.0%)  | 28 (100%)   |
| EoCW Connections                   | 0           | 132         |

#### GIS access

SP Energy Networks provide free online access to network records information to companies, local authorities, councils, etc. on an as requested basis.

The process to follow to obtain contestable access is:

☐ Forward an E-mail to our Field Support Group at FieldSupportGroup@ScottishPower.com

will be sent back outlining our Terms and Conditions and requesting the following information: Company address; Ordnance Survey Copyright licence number; Team leader (or equivalent) contact details. If you do not have this license it can be easily and cheaply purchased directly from the OS

☐ In return a standard request form

http://www.ordnancesurvey.co.uk/o swebsite/licensing/copyright/copyin g-paper-maps.html

Details on each user requiring access (Name, telephone number and E-mail address).

☐ Each user will be allocated individual log in details which will be issued along with basic instructions and user guides.

When making your request please refer to this CiC Newsletter.





### **Project Volunteers**

Thank you to everyone who has offered to help in the CRAM replacement project.

Version 1 of the "RAdAR system will be ready for review shortly. Further enhancements are, and will continue to be captured for future development. Test phase permitting, we will invite volunteers to review at this time.

Thank you.

### **Training**

Training dates have been booked as detailed below. These will be auditorium style training and if any user, having attended the training, requires further support, this can be discussed with the team after the initial training.

Please contact Bronwyn Gordon by email <a href="mailto:bgordon@scottishpower.com">bgordon@scottishpower.com</a> by Friday 19<sup>th</sup> July to book a place on one of the sessions. Training packs will be issued the week commencing the 29<sup>th</sup> July 2013.

| Location   | Date          | Time                          |
|--|---------------|-------------------------------|
| North - River Clyde Room,<br>Dealain House, Napier<br>Road, Ward Park North,<br>Cumbernauld, G68 0DF | 6 August 2013 | 9am – 12pm                    |
| South – Mersey Room,<br>Hoylake House, Carr Lane,<br>Hoylake, Wirral, CH47 4AX                       | 9 August 2013 | 9am – 12pm<br>or<br>1pm – 4pm |

### **Competition Test**

We are continuing to collate the information for our application, and within the next few months you will receive notification of our submission. We would encourage you to read our submission and to respond to Ofgem's subsequent consultation when it is issued.

## **Feedback to SP Energy Networks**

Please provide any feedback or comments to us at:

#### ENCompetition@scottishpower.com

We hope you continue to find the newsletters informative and welcome your feedback so that we can continue to improve the service we provide you.

We will acknowledge receipt of your email and supply you with progress updates and developments regarding your ideas.

If there is anyone in your organisation that would like to be added or removed from our distribution list please email their details to: ENCompetition@scottishpower.com





#### **APPENDIX 9: QUOTATION LETTER EXAMPLES**





| XXXXXXXX Limited, |                |
|-------------------|----------------|
| XXXXXXXX,         | Date           |
| XXXXXX,           |                |
| XXXXX.            |                |
| XXX.              | Contact / Extn |
|                   |                |
|                   |                |

For the attention of .

Dear Sir,

Offer for Connection of the [APPLICANT] (the "Proposed Development") to the SP

Distribution Limited/SP Manweb Plc Distribution System – QAS Ref XXXXXX

The Customer to which this Offer is being made is [APPLICANT] of registered address [ADDRESS] and registered number [xxxx].

I refer to previous discussions regarding the connection to the [APPLICANT] development and have pleasure in submitting this Offer for your consideration. SP Power Systems Limited will act for SP Distribution Limited/SP Manweb Plc ("We", "Us", "Our", the "Distributor") with regard to this Offer.

#### GENERAL

This letter -

- (a) confirms that We have treated Your request as a notice given under section 16A of the Electricity Act 1989 (the "Act") requesting Us to make the connection under section 16 of the Act.
- (b) sets out the terms on which We will connect the Premises to the system (the "Connection").

The terms for making the Connection are as set out in this letter and in the General Conditions for Connection and the General Conditions for Adoption of Contestable Works (the "General Conditions") which accompany this Offer. (the "Offer").

Capitalised terms in the Offer have the meaning ascribed in the General Conditions, unless otherwise defined.

New Alderston House, Dove Wynd, Strathclyde Business Park, Bellshill, ML4 3FF

Telephone: 01698 413000, Fax: 01698 413053

www.scottishpower.com

If you accept the Offer, the terms set out in this letter and the General Conditions form the agreement between [Name of Applicant] ("You", "Your", the "Customer") and Us for the making of the Connection (the Agreement).

Unless otherwise agreed between You and Us, the Offer and Agreement are subject to the provisions of section 23 of the Act which covers the determination of disputes by the Office if Gas and Electricity Markets ("Ofgem").

Where You do not accept the Offer on its terms (as set out in this Letter and the General Conditions) but propose changes to it and such proposed changes are accepted by Us, the Offer will have expired and any agreement then entered into between You and Us for the making of the Connection will be a Special Agreement and will not be subject to the provisions of section 23 of the Act.

The Special Agreement will be on such terms and conditions as are agreed between us and not on the terms and conditions set out in the General Conditions.

In accordance with the General Conditions We reserve the right to amend this Offer at any time prior to the Agreement (or a Special Agreement) coming into effect.

#### <u>INTERACTIVITY</u>

#### **DELETE THE RELEVANT SECTION**

Your application for connection has been deemed as an Interactive Connection Application as defined in Our Statement of Methodology and Charges for Connection To SP Distribution Limited And SP Manweb Plc's Electricity Distribution Systems (the "Statement").

In accordance with the Statement please also find attached a "Notice of Interactivity" which sets out the procedures and timescales that apply with regard to Your ability to accept the Offer (as also set out in the Statement).

#### OR

Your application for a connection may become an Interactive Connection Application as defined in Our Statement of Methodology and Charges for Connection To SP Distribution Limited And SP Manweb Plc's Electricity Distribution Systems (the "Statement")

In the event this happens We will let You know as soon as possible and issue a "Notice of Interactivity" which will set out the alternative procedures and timescales that will apply with regard to Your ability to accept the Offer.

## (USE THE FOLLOWING SECTION FOR SMALL GENERATORS ONLY) CUSC REQUIREMENTS - STATEMENT OF WORKS

Unless otherwise defined within the General Conditions, any capitalised terms in the following section will have the meaning given to them in the Connection and Use of System Code ("CUSC").

We are required under Paragraph 6.5.5 of the CUSC to request a Statement of Works from National Grid Electricity Transmission plc ("NGET") in circumstances where We determine, in Our reasonable opinion, that the connection of a Relevant Embedded Small Power Station, may have a significant effect on the GB Transmission System.

We have determined that the connection of the Proposed Development may have a significant effect on the GB Transmission System and shall, as a result, submit a Request for a Statement of Works to NGET upon receipt of a signed acceptance for this Offer. The fee to Request a Statement of Works from NGET is presently £3,000 plus VAT. Payment of this fee is required to be made by you upon upon acceptance of this Offer. NGET's fee is in addition to the indicative Connection Charge.

Further costs to cover NGET fees shall be levied upon You, should NGET determine that We are required to submit a Modification Application as a result of the Request for a Statement of Works. NGET's fee for submission of a Modification Application is presently £8,500 plus VAT. Where NGET determine that significant network assessment is required, this will be classed as a "Complex Project Progression" with a fee of £16,500 being applicable.

Any failure by You to comply with the requirements to pay the costs in respect of NGET's fee will result in this Offer being withdrawn.

You are advised that NGET may impose upon Us certain costs, or restrictions that could result in the requirement to vary the scope of the Works, the Target Date, the Connection Charge and/or any other provision contained within this Offer. For this reason, this Offer is made conditional upon the conclusion of the Statement of Works process and any offer subsequently provided by NGET to Us as a result.

We reserve the right to modify the provisions of this Offer, and any Agreement subsequently entered into, to take account of any such costs or restrictions imposed upon it by NGET.

## (USE THE FOLLOWING SECTION FOR <u>LARGE GENERATORS ONLY</u>) REQUIREMENTS OF THE GB SYSTEM OPERATOR / CUSC

Unless otherwise defined within the General Conditions, any Capitalised terms in the following section will have the meaning given to them in the Connection and Use of System Code ("CUSC").

In its role as GB System Operator, NGET may impose certain costs, restrictions or modifications on Us as a result of the connection of the Proposed Development. We reserve the right to vary the scope of the Works, the Target Date, the Connection Charge and any other provisions of this Offer to take account of any such costs, restrictions, conditions or modifications imposed upon it by NGET.

The Proposed Development is a Large Power Station. Paragraph 6.5.1 of the CUSC prevents Us from Energising the connection of a Large Power Station until such times as the owner, or operator, of that Large Power Station has entered into a Bilateral Agreement with NGET in the appropriate form. Accordingly, We shall not energise the connection between the Proposed Development and our Distribution System until such times as the appropriate Bilateral Agreement has been entered into.

#### **CHARACTERISTICS OF CONNECTION**

Facility - XX Wind Farm

Energy Source - Wind

Maximum Entry Capacity - XX,XXX kW (XX,XXX kVA)

Maximum Exit Capacity - XXX kW (XXX kVA)

Voltage - XX kV, X Phase, Alternating Current, 50Hz

Point of Connection - (Description of Boundary)

You will be connected to the Distribution System via a single independent 33,000 volt metered connection in the Substation Accommodation.

## ENHANCED SCHEME INCLUDE FOLLOWING PARAGRAPH IF CUSTOMER HAS REQUESTED AN ENHANCED SCHEME

The Customer has requested that base our design upon an Enhanced Scheme, rather than the Minimum Scheme, as defined in Our Statement of Methodology and Charges for Connection (the "Statement"). In accordance with the Statement, the costs of the future operation and maintenance of any such assets shall be payable in full and charged to You as a one off charge. We shall levy this capitalised operation and maintenance charge upon You in advance of the establishment of the Connection.

The assets in excess of the Minimum Scheme are:



#### THE WORKS

In order to make the Connection, certain Construction Works (the "Works) as described below will need to be undertaken either by Us or by Us and an accredited contractor (an Independent Connections Provider ("ICP") appointed by You.

Subject to the provisions of this Offer Letter, the Our Works are, and shall remain, Our property, and title in Our Works shall not transfer to You at any time.

The Works comprise of:

#### **Non-Contestable Works**

Works that must be undertaken by Us (or Our authorised agent/contractor), and

#### **Contestable Works**

Works that may be undertaken by Us (or Our authorised agent/contractor), or alternatively by You if you are an ICP or by an ICP who has been appointed by You

Contestable Works are generally limited to new works that:-

- are physically and electrically separate from the existing infrastructure;
- do not require access to Our existing operational areas;
- are fully funded by a single party who is seeking the connection.

#### This includes:

- Design of your new connections/new networks to Our existing network;
- · Construction of new electricity networks;
- Installation of new electrical equipment and services;
- · Commissioning of the new networks;
- Acquisition of legal consents for new networks;
- Live jointing of cables and services for new network;
   (This is subject to accreditations and Our authorisations.)

#### **NON-CONTESTABLE WORKS**

- Insert full description of non-contestable works
- Any Associated Reinforcement Works
- Which may be by reference to a schedule/ attachment.
- Any diagrams/ plans to be attached and referred to in the description.

#### **CONTESTABLE WORKS**

- Insert full description of non-contestable works
- Which may be by reference to a schedule/ attachment.
- Any diagrams/ plans to be attached and referred to in the description.
- List any relevant assumptions e.g the offsite cable laying works comprises:
  - 887m in type 2 road
  - 2,290m in type 3/4 road
  - 58m in blacktop footpath
  - 3,772m in the verge
  - On-site works assumed 7,868m of lay only

If You are an ICP or You appoint an ICP to undertake the Contestable Works, We will wish to adopt such Works after their completion such that they form part of Our system. If you are an ICP, a Construction & Adoption Agreement will therefore need to be executed before the Connection is energised.

#### ASSOCIATED REINFORCEMENT WORKS

Insert full description of any reinforcement works

#### THE CUSTOMER'S WORKS

We have ascertained that in order for the Connection to be made and before any Works can be started or completed, You will also need to undertake certain construction or other works on or in relation to the Proposed Development (Customer Works).

The completion of the Works will be dependent on and affected by the completion of Customer Works.

We outline below the Customer Works that We have ascertained are required.

- 1. At the [APPLICANT] Premises, installation of site works including generators, transformers, cables, protection and telecommunications equipment. Installation of the Customer's circuit breakers, protection, control, telecommunications equipment and energy meters at the Connection Point to SP Distribution's 33,000 volt network. The Customer's circuit breakers shall be rated for out of phase switching as detailed in IEC 62271-100, clause 6.110.
- 2. Provision of civil works and a suitable building to accommodate SP Distribution's 33,000 volt switchgear, associated metering, protection, control, SCADA and telecommunications equipment at the Premises. The SP Distribution switchgear shall be accommodated in a separate room from the Customer's switchgear. Protection panels and telecommunications apparatus associated with the SP Distribution switchgear shall be accommodated in a second separate room. SP Distribution's apparatus shall only be accessed by SP Distribution authorised personnel.
- 3. Installation of an earthing system (earth mat and vertical penetrations) in the subsoil below the backfill material on which the Substation building shall be constructed. The earthing system shall comply with Energy Networks Association (ENA) Technical Specification 41-24.
- Provision of suitable access from the public highway to the Substation Accommodation, suitable for the transport of all SP Distribution's equipment and for future operational access.
- 5. Supply and install a three phase, 33,000 volt underground cable circuit between the Customer's switchgear and the SP Distribution metering switchgear at the Substation Accommodation. The Customer shall supply and arrange for the jointing of the cable terminations for the remote ends of this cable.

The Customer shall agree with SP Distribution the size of the cable, the type of cable terminations and the clamps for connection to SP Distribution's metering switchgear.

6

XXXXXX Farm Wind Park

6. Supply and install a high impedance, circulating current protection scheme to protect the underground cable circuit described in item 5 above. Provide a three phase set of current transformers for installation within SP Distribution's interface switchgear, for use by SP Distribution's connection protection.

The current transformers shall comply with SP Energy Networks specification PROT-03-020 "33kV Protection and Control Equipment" and be positioned after the incoming cable connection, but before the Customer's busbar. Supply and install a circuit to provide protection, control and SCADA signalling information between the Customer's control room and SP Distribution's control room at the Substation Accommodation.

- 7. Provision of double point circuit breaker indication contacts (ON/OFF) to SP Distribution from the Customer's main circuit breaker, located in the Substation Accommodation.
- 8. The requirement for a main and a back-up low voltage (230/400 volt) electricity supply at [APPLICANT] Substation is the Customer's responsibility. The supplies shall be from secure sources (stand-by generators are not acceptable) to support battery chargers supplying protection, SCADA and telecommunication equipment.

#### **TARGET DATE**

Providing this Offer is accepted within the validity period, and you have satisfied all conditions of acceptance, the earliest the connection will be available is by Xth XXXXXX 201X, on the basis that We undertake both the Contestable Works and the Non Contestable Works.

Should you accept this Offer on the basis that You undertake the Contestable Works and We the Non Contestable Works having satisfied all conditions of acceptance, We will provide you with a programme for the Works.

The Target Date is subject to and dependent upon the following:

- Obtaining Outages
- Obtaining any required Consents
- Completion of any Associated Reinforcement Works
- Availability of plant, equipment and local conditions.

As the Target Date may also be contingent on necessary GB Transmission System upgrades, We reserve the right to vary the Target Date where instructed by NGET to do so.

#### **CONSENTS**

You will be responsible for providing the Consents in accordance with the General Conditions.

We may request that you provide us with evidence of having achieved Consents before we can proceed with undertaking any Works.

Negotiating land rights is contestable, however We will make a charge to ensure that the rights that are negotiated comply with Our requirements. Where you wish Us to negotiate and obtain the land rights as your chosen contractor then please contact Us directly for a quotation for your design.

#### **ENERGISATION**

The Connection will not be energised until –

- You have complied with the terms of the Agreement,
- A Connection Agreement is in place between You and Us or as the case may be between Us and the owner or occupier of the Premises,
- An appropriate meter (or meters) is/are installed at the Premises for the purpose of measuring and recording the consumption of electricity at the Premises,
- A licensed electricity supplier is registered as being the responsible supplier for the metering point(s) at the Premises,
- A meter operator has been appointed for the metering point(s) at the Premises, and
- All legal Consents have been completed.

#### **CONNECTION CHARGE**

The Connection Charge is indicative and may be subject to revision by Us. We reserve the right to provide You with a revised Connection Charge at a later date following completion of detailed engineering design, route proving completed and tender returns for all major plant items, works and any other material expenditure associated with the Works have been received.

Further variations to the Connection Charge may be made in accordance with the General Conditions.

The Connection Charge has been determined in accordance with the Statement which can be found at:http://www.spenergynetworks.co.uk/dgis/doc/statementofmethodology.pdf

#### **COST APPORTIONMENT OF REINFORCEMENT WORKS**

#### Where there are any Apportionment Costs – Include the Following

A reinforcement charge has been determined in accordance with the Statement on the following basis:

Cost Apportionment Factor (CAF) = Required Capacity = XXXMVA

New Network Capacity XXXMVA

#### **INDICATIVE COST BREAKDOWN FOR THE WORKS**

| Description of Works (All Costs Exclusive of VAT)   | Non-Contestable £ | Contestable<br>£ |
|---|-------------------|------------------|
| Design Approval of the Contestable Work (Overall connection design plus individual approvals for switchgear, protection, cable, overhead line and all ancillary apparatus)  | £X                |                  |
| Inspection and Monitoring of Contestable Work (Additional visits will be charged pro-rata)  | £X                |                  |
| Witness of Testing  | £X                |                  |
| Charge for Connection to the Distribution System  Substation Plant – <name gsp="" of=""> Grid Supply Point 33,000 volt switchgear, protection, control, SCADA and telecommunications equipment  Substation Plant – <name development="" of=""> Farm Wind Substation</name></name> | £X                |                  |
| Including control, SCADA and telecommunication equipment  Diversionary Works  | £X                |                  |
| Supervision for offsite wayleaves and easements (Additional visits will be charged pro-rata)  | £X                |                  |
| Customer Funded Associated Reinforcement Works  | £X                |                  |
| Wayleave & Survey Fees  |                   | £X               |
| Substation Plant – <name gsp="" of=""> Grid Supply Point 33,000 volt switchgear, protection, control, SCADA and telecommunications equipment  Substation Plant – <name development="" of=""></name></name>  |                   | £X               |
| Substation Plant - <name developments<="" of="" td=""><td></td><td>±Χ</td></name>   |                   | ±Χ               |

| Farm Wind Substation Including control, SCADA and telecommunication equipment   |    |    |
|---|----|----|
| HV/33kV Underground Mains Cable  SELECT FROM FOLLOWING TEXT Lay of Xkm mains cable in prepared trench or pulling through duct installed by others. All backfill and reinstatement by others including jointing onto existing main OR Lay of Xkm mains cable in typical footpath or carriageway, including excavation and reinstate to match existing surface OR |    | £Χ |
| Lay of Xkm mains cable in unmade ground, including excavation and reinstate to match the existing surface   |    |    |
| Extension of HV/33kV Overhead Line Erect a single span HV/33kV overhead line including termination pole (Xkm)   |    | £X |
| ECCR Payment*   | £X |    |
| Total   | £X | £X |

#### THE ELECTRICITY (CONNECTION CHARGES) REGULATIONS 2002 ("ECCR")

The Connection Charge includes a payment in respect of the ECCR for assets previously installed for (DESCRIPTION OF THE WORKS). Your contribution towards these works is £XXXXX and has been determined in accordance with the Electricity (Connection Charges) Regulations 2002. Further information on the regulations can be found at: http://www.legislation.gov.uk/uksi/2002/93/regulation/5/made

#### **ADDITIONAL CHARGES**

In addition to the Connection Charge stated above, We may require You to pay additional charges as detailed below. Such charges will be payable in accordance with the provisions of this Agreement. We will notify You from time to time of any such additional charges.

This Offer is based on the following:

a) The proposed route is based upon a desk-top assessment and initial survey. If an alternative route is required or deviations to the proposed route increase the overall route length You will pay for any reasonable and necessary additional costs incurred to facilitate the provision of that new route including any additional cables, lines or works and We will revise the Connection Charge accordingly.

- b) No allowance has been made in this Offer for any noise studies, geotechnical and earthing surveys and other appropriate technical investigations of ground conditions, environmental impact surveys, studies and/or statements. If these studies, etc. are required You will pay Our reasonable costs (including the costs of using external specialists and legal costs) associated with this work.
  - Should such subsequent studies show that additional works are required to enable the Proposed Development to be connected to the Distribution System, it will be Your responsibility to pay for the cost of this work. We shall be entitled to amend the Connection Charge for the Works accordingly.
- c) You are responsible for the removal (and disposal) and for the cost of the removal and disposal of any contaminated land, soil, etc from the Site and making good the Site.

#### **REVISION OF OFFER**

We are entitled to determine, in its sole discretion, whether further studies are required as a result of the actual connection and design parameters of Proposed Development differing from that provided by the You to Us in Your application for this Offer.

Where such studies are required We shall be entitled to revise the Works, the Connection Charge and any dates specified in this Agreement by giving written notice to this effect to You and this Agreement shall be read and construed as if such revisions were incorporated in it.

You are required to provide Us with actual data as soon as it becomes available to You. Should subsequent studies of any actual data provided by You show that additional works are required to enable the Proposed Development to be connected to the Distribution System, it will be Your responsibility to fund the whole cost of any additional costs and expenses that We may incur as a result, including the cost of any additional studies required to be undertaken. In such circumstances

We shall be entitled to revise the Works, the Connection Charge and all dates specified in this Agreement by giving written notice to this effect to the customer and this Agreement shall be read and construed as if such revisions were incorporate in it.

#### **VALIDITY PERIOD**

Unless a notice of interactivity has accompanied this Offer, or is sent to you prior to Your acceptance of the Offer, the Offer shall remain valid until [DATE] and unless accepted within this period shall lapse thereafter.

During the period of its validity the offer shall at all times be conditional on the continuing availability of the necessary capacity within the Distribution System.

If the Offer is not accepted within the Validity Period it shall lapse immediately thereafter, unless otherwise agreed in writing.

#### **ACCEPTANCE**

You may –

1. Accept the **Full Offer** in its entirety - which means that You are accepting the Offer such that We will undertake both the Contestable and Non-Contestable Works

or

2. Accept the **Point of Connection Offer** – which means that You are accepting the Offer such that We will undertake only the Non-Contestable Works

We acknowledge that You may wish to defer Your decision on whether to appoint Us or an ICP to undertake the Contestable Works until You have received an estimate or quote from an ICP. However, You will nevertheless decide whether or not to accept the Offer on the basis of a Point of Connection Offer by the Validity Date specified in this Offer.

Depending upon which Offer You choose to accept, the Connection Charge will be paid in the following stages:

#### **Acceptance of the Full Offer – Payment Terms**

| 1.              | Payment with acceptance of the Offer (Includes Non Refundable Assessment & Design Fee for all Relevant Work in Accordance with Table 7.15 of the Statement - £X,XXX) | £XX plus VAT |
|-----------------|--|--------------|
| <mark>2.</mark> | Payment ten working days in advance of placing contract for switchgear and protection equipment.   | £XX plus VAT |
| 3.              | Payment ten working days in advance of placing contract for 33,000 volt underground power cable and auxiliary cable.   | £XX plus VAT |
| <b>4</b> .      | Payment ten working days in advance of placing contract for installation of equipment for the Substation Accommodation.  | £XX plus VAT |
| <mark>5.</mark> | Payment ten working days in advance of commencing installation of underground power cable and auxiliary cable.   | £XX plus VAT |
| 6.              | Payment ten working days in advance of commencing the installation of plant and equipment at the Substation Accommodation.   | £XX plus VAT |
|                 | Connection Charge  | £XX plus VAT |

#### Acceptance of the Point of Connection Offer – Payment Terms

| 1.              | Payment with acceptance of the Offer (Includes Non Refundable Assessment & Design Fee for the Non Contestable Work in Accordance with Table 7.16 of the Statement - £X,XXX) | £XX plus VAT |
|-----------------|---|--------------|
| <mark>2.</mark> | Payment ten working days in advance of placing contract for switchgear and protection equipment.  | £XX plus VAT |
| 3.              | Payment ten working days in advance of placing contract for 33,000 volt underground power cable and auxiliary cable.  | £XX plus VAT |
| <mark>4.</mark> | Payment ten working days in advance of placing contract for installation of equipment for the Substation Accommodation.   | £XX plus VAT |
| <mark>5.</mark> | Payment ten working days in advance of commencing installation of underground power cable and auxiliary cable.  | £XX plus VAT |
| 6.              | Payment ten working days in advance of commencing the installation of plant and equipment at the Substation Accommodation.  | £XX plus VAT |
|                 | Connection Charge   | £XX plus VAT |

### Acceptance of the Full Offer

If You wish to accept the Full Offer please complete and sign the enclosed Acceptance Form and return it to Us with the appropriate payment within the validity period. Please ensure that You clearly indicate You wish to accept the Full Offer.

The Acceptance Form needs to be signed by a person with the requisite authority to bind and commit You, e.g. a Director. If you are acting as an agent, you will also need to provide a letter of authority from your client.

Once the Acceptance Form and payment have been received, We will acknowledge receipt and progress the project. If all the documents are not enclosed and properly signed and executed, then this Offer will not have been accepted by You.

All the terms and conditions of the Offer (including for the avoidance of doubt the General Conditions) will be in full force and effect upon receipt of Your unqualified acceptance.

#### **Acceptance of the Point of connection Offer**

If You wish to accept the Point of Connection Offer please complete and sign the enclosed Acceptance Form and return it to Us with the appropriate payment within the validity period. Please ensure that You clearly indicate You wish to accept the Point of Connection Offer.

Within 3 months of having received Your acceptance, or such other time period as agreed with Us, You shall:

- Provide us with satisfactory evidence of your appointed ICP, holding suitable Lloyds/National Registration Scheme accreditation, for the Proposed development, and
- Submitted the contestable design for the Contestable Works to Us by Your ICP

If these conditions are not satisfied, We reserve the right to revise the terms of the Offer or have the option to decline Your acceptance. We would therefore advise you not to rely on a non-contestable connection charge quotation outside this 3 month period in relation to the preparation of any scheme costing.

Once We have received the design for the Contestable Works, We will then consider Your submission and provide a response within 10 Working Days (or 20 working days for extra high voltage (EHV) category projects). Where We accept the contestable design, You will be provided with a Construction & Adoption Agreement. The Construction & Adoption Agreement must be signed by You and returned to Us, together with any payment as specified in this Offer, within 30 Working Days from the date of our response.

In circumstances where the contestable design has not been approved by Us, or the Construction & Adoption Agreement has not been signed and returned within the requisite period, We reserve the right to terminate the Agreement.

#### **VARIATIONS**

Once You have accepted the Offer (whether the Full Offer or the Point of Connection Offer) a contract will have been formed between You and Us for Us to make the Connection in accordance with the accepted Offer (the Agreement).

The Agreement may be varied either -

- (c) in accordance with the General Conditions, or
- (d) as otherwise agreed in writing between You and Us.

#### **TERMINATION**

You shall be entitled to terminate the Agreement (this Offer Letter and Your acceptance shall be referred to as "the Agreement") at any time on giving not less than 3 weeks' prior written notice. Us and the Agreement shall terminate on expiry of such notice. Notwithstanding such termination, You shall be obliged to make a payment to Us of all costs, charges and expenses suffered or incurred by Us.

We shall use all reasonable endeavours to mitigate any such costs, charges and expenses for which You would be liable forthwith on receipt of such notice of termination and shall make a fair and reasonable allowance for the value of any plant, materials and equipment retained by Us. Title to any plant, equipment and materials, which is not so retained by Us shall, at the Your option, transfer to You.

We may terminate the Agreement if a Construction & Adoption Agreement is required in respect of the infrastructure relating to the Contestable Works and it is not entered into within 90 days of the Construction & Adoption Agreement being issued to You.

The Agreement may also be terminated in accordance with the General Conditions.

I trust these terms and conditions are satisfactory and meet Your requirements. If so, please return one copy of the Offer, along with either the Full Offer Acceptance Form or the Point of Connection Offer Acceptance Form, signed by a person with the requisite authority to bind and commit You, e.g. Director. The duplicate copy should be kept for Your own record.

If all the documents are not enclosed and properly signed and executed, then this Offer shall not have been accepted by You.

This Offer has been prepared by [ENGINEER]. If You require any further information or clarification regarding these terms and conditions please do not hesitate to contact [ENGINEER]. If We cannot resolve your enquiry You have the right, prior to acceptance of these terms and conditions to apply to the Office of Gas and Electricity Markets, 3rd Floor, Cornerstone, 107 West Regent Street, Glasgow, G2 2BA. Telephone - 0141 331 2678 for the determination of any dispute arising out of these terms and conditions.

| Yours faithfully,                               |                  |
|---|------------------|
|   |                  |
|   |                  |
|   |                  |
| Scott Mathieson                                 | Second Signatory |
| For and on habalf of SP Distribution Limited/SP | Manwah Pla       |

XXXXXX Farm Wind Park

#### **ACCEPTANCE FORM**

# Connection of the [APPLICANT] to the SP Distribution Limited/SP Manweb Plc Distribution System - QAS Ref XXXXXX Connection Offer Dated [DATE]

| То   | From  |
|--|---|
| Scott Mathieson,                           | [ADDRESS]                                   |
| SP Distribution Limited/SP Manweb Plc,     |   |
| New Alderston House,                       |   |
| Dove Wynd,                                 |   |
| Strathclyde Business Park, ML4 3FF         |   |
| Please place a cross X next to the offer y | ou are accepting in the space provided belo |

| Strathclyde Busine   | ess Park, ML4 3FF                                 |   |              |  |
|--|---|---|--------------|--|
| Please place a cross   | X next to the offe                                | r you are accepting in the space pro                            | ovided below |  |
|  | tance of the Full Offe<br>orks and associated te  | er for the Non-Contestable Works rms and conditions.            |              |  |
| CONNECTION CHA   | ance £ <mark>XXXXXX</mark>                        | <mark>(XXXX</mark> plus V.A.T<br><mark>(XXXXX</mark> plus V.A.T |              |  |
|  | Fee £ XXXXXX                                      |   |              |  |
|  | otance of the <b>Point o</b> and associated terms | f Connection Offer for the Non-<br>and conditions.              |              |  |
| CONNECTION CHA   | ∖RGE £ <mark>XXXXXX</mark>                        | (XXXX plus V.A.T  |              |  |
| Payment on Accepta   |   | XXXXX plus V.A.T  |              |  |
| Statement of Works   | Fee £ XXXXXX                                      | XXXXXX plus V.A.T   |              |  |
| I/We confirm that the installation will conform to the Electricity Safety, Quality and Continuity Regulations 2002.  I/We will ensure that the installation is complete and safe before the connection is made.  I/We will inform SP Distribution Limited/SP Manweb Plc. of a change of responsibility for the electricity supply and/or connection. |   |   |              |  |
| CHARACTERISTICS  |   | 33,000 volts, 50 Hz, three phase                                |              |  |
| MAXIMUM ENTRY C  |   | xxx kW (xxx kVA)  |              |  |
| MAXIMUM EXIT CAF   | PACITY  | xxx kW (xxx kVA) XXkV, X Phase, Alternating Curre               | ont VVU-     |  |
| POINT OF CONNEC  | TION  | (Description of Boundary)                                       |              |  |
| Signed   |   | Date  |              |  |
| Name (block letters)   |   |   |              |  |
| Designation  |   |   |              |  |
| Company Name   |   |   |              |  |

16

XXXXXX Farm Wind Park

Office Address

#### **CUSTOMER - TECHNICAL CONSIDERATIONS**

#### General

You shall ensure the Customer's Installation is installed, operated and maintained in accordance with the requirements of the Distribution Code including obligations therein to the requirements of the Grid Code. Particular attention should be paid to:

- (a) Engineering Recommendation G59/2-1 (RECOMMENDATIONS FOR THE CONNECTION OF PRIVATE GENERATING PLANT TO THE ELECTRICITY BOARDS DISTRIBUTION SYSTEM) and
- (b) Engineering Recommendation G5/4-1 ("LIMITS FOR HARMONICS IN THE UK ELECTRICITY SUPPLY SYSTEM"),

all as published by the Energy Networks Association.

#### **Earthing Arrangement**

You are responsible for the earthing arrangement within the Customer's Installation and it should be noted that where connection is made to Our earthing terminal, and it is intended to operate the Generating Plant independently from the Distribution System, the Customer's Installation must include an earthing system which does not depend on Our earth terminal for its effectiveness. The earthing installation for the Substation building shall be specified in accordance with Energy Networks Association (ENA) Technical Specification 41-24.

#### Frequency of Starting

The voltage depressions experienced by the supply network due to start-up, normal running, or shut down of loads/generators must not exceed the limits set out in Engineering Recommendation, P28 ("PLANNING LIMITS FOR VOLTAGE FLUCTUATIONS CAUSED BY INDUSTRIAL, COMMERCIAL AND DOMESTIC EQUIPMENT IN THE UK.") and you will be required to establish procedures to ensure adherence to these requirements.

#### Testing and Commissioning

Comprehensive tests will be required on all protective devices, including Your protective devices and We will witness these tests and approve the test results. A written record of the test results and normal protection settings must be kept at or near the metering position.

Immediately following the Connection of the Customer's Installation, You shall make available a significant percentage of the Maximum Entry Capacity, that percentage to be determined by Us, for the purpose of proving the stability of the new protection system. The protection system commissioning load for this Connection will be a minimum of forty-five amps at 33,000 volts.

#### Security of Supply

It should be noted that the proposed method of connection for your installation is based on a system analysis with a maximum combined Generating Plant output of xx kW onto a single 33,000 volt metered Connection Point. The Connection Point shall be connected to the Distribution System by a single radial circuit originating from G.S.P. Planned and unplanned Outages on,

- a) Our 33,000 volt switchgear and ancillary equipment at [APPLICANT] Substation,
- b) Our 33,000 volt underground cable circuit and auxiliary cable circuit, between [APPLICANT] Substation and G.S.P. substation.
- c) Our 33,000 volt switchgear and ancillary equipment controlling the [APPLICANT]

  Park circuit and
- d) Our G.S.P., Grid T1, 33,000 volt busbar

#### shall require the Connection Point to be De-energised.

It may also be necessary to reduce the output of, or De-energise, the Generating Plant for operational requirements of the Distribution System or GB Transmission System. We shall not be responsible for any loss deemed by you to have accrued during such occurrences.

These conditions will provide you with a supply security less than that required by Engineering Recommendation P2/6 ("SECURITY OF SUPPLY"). You shall be required to confirm in writing that you understand and agree to the reduced security of supply.

#### **Existing Electrical Infrastructure**

The proposed [APPLICANT] development area is crossed by electrical infrastructure owned by Us and SP Transmission Ltd. When working in the vicinity of overhead power lines, or underground cables, safe working practices shall be employed. The guidance notes, GS 6 - "Avoidance of danger from overhead electric power lines" and HSG47 – "Avoiding danger from underground services", are issued by the Health and Safety Executive to provide information for such circumstances. These publications are available from HSE Books, P.O. Box 1999, Sudbury, Suffolk and most good retail bookstores.

When locating new structures in the vicinity of overhead electrical power lines, safety clearances shall be maintained. The Energy Networks Association (ENA) Technical Specification 43-08 "Overhead Line Clearances" provides information relating to clearances between overhead lines and obstacles.

In the case of a wind turbine, We and SP Transmission Ltd recommend a minimum horizontal clearance from the wind turbine tower to the closest overhead line conductor of not less than 1.5 times the height of the completed wind turbine, measured from the blade tip at its highest position to normal ground level.

Recent investigations have indicated that aerodynamic and airflow (turbulence) effects from a wind turbine can create significant risk to earth wires and phase conductors on overhead lines supported by lattice steel pylons.

SP Transmission Ltd recommends wind turbines are located a minimum of three times the wind turbine blade diameter, from an overhead line supported by lattice steel pylons, to limit the aerodynamic and airflow effects. The cost of any remedial works required on overhead lines to mitigate the aerodynamic and airflow effects of wind turbines shall be borne by You.

#### **Characteristics Of Supply System**

The supply will be alternating current, 50 Hz, three phase, 33,000 Volts and will cater for a maximum generation entry capacity as detailed at the beginning of this Offer.

We would ask you to note that the supply provided will comply with the statutory requirements appropriate to electricity supplies within the UK. The supply will normally be provided within plus or minus 6% of the above declared voltage. It should be noted however, that these limits refer to steady state conditions and that it is normal on any large power system for short duration transient excursions outside these limits to occur from faults and switching operations within factories and on the supply network, from the introduction of harmonic currents and as a result of over-voltage from lightning and other causes.

Normally these excursions will not present a problem, but with the increasing use of solid state digital and electronic control equipment in industry there is a need to consider this possibility when such equipment is being specified and ordered. We would be pleased to assist you in this task.

#### **Operational Requirements**

In order to ensure operational safety you will be required to comply with the following requirements:

- 1. To confirm that your electrical installation will be maintained in a safe condition in accordance with the provisions of the Electricity Safety, Quality and Continuity Regulations 2002 with amendments, you must provide Us with written confirmation.
- 2. In accordance with the Electricity at Work Regulations 1989, You must provide a suitable means of disconnecting the electricity supply in the event of an emergency. In addition, under the requirements of these Regulations, You will be responsible for the safety, security, control and operation of your high voltage equipment.
- 3. In accordance with the Electricity Act 1989 as amended, You will be required to sign, with Us, a Site Responsibility Agreement defining ownership, and operation and maintenance responsibilities for buildings and electrical installations, and to display a System Diagram at the connection boundary. This document shall be completed by Us and signed by both parties on completion of the work associated with the connection, prior to Your installation being energised.
- 4. Your electrical contractor's authorised person must complete a High Voltage Installation Certificate, a copy of which is enclosed. A copy of this certificate must be returned to the SP Distribution project manager before your installation can be energised.

### PROPOSED CIRCUIT ROUTE AND SUBSTATION LOCATION

The following drawing is attached: 
Proposed 33kV underground cable route from [?] to [APPLICANT]

#### <u>INDEPENDENT CONNECTION PROVIDER - TECHNICAL CONSIDERATIONS</u>

To avoid danger from underground cables and overhead lines, it is very important that You, Your contractors and subcontractors follow the advice given in the Health and Safety Executive Guidance listed at the end of this Schedule 2.

You or Your appointed agent will carry out the following work, subject to the necessary safety precautions and other appropriate conditions & standards being satisfied and consents and land rights being obtained:

- 1. Design of the connection downstream from the Point Of Connection ("POC)" to the existing assets.
- Acquisition of Consents and negotiations of land rights for connection assets including offsite to the POC.
- 3. Procurement and provision of the required materials for the Your works to Our specification.
- 4. All excavation, trenching and reinstatement (whether temporary or permanent) in accordance with specifications.
- 5. Provision and installation of all underground cable ducting.
- 6. All elements of the construction of Your works in accordance with, Our approved design and specifications, subject to the Consents section of this Offer.
- 7. Recording of work, location of cable routes and equipment on the site and the provision of this information to Us in an approved format.
- 8. Making provision for the installation of metering equipment by an approved meter operator.
- 9. Commissioning of connection assets.

The scope of these works will be described in detail within the Construction & Adoption Agreement.

It is a condition of this Offer that if any of Your works fall within the provisions of the New Roads and Street Works Act 1991, that You (or appointed agent or contractor) will require the appropriate Street Works Licence.

#### **Safety Caution**

Where Our plant is present, You are required to comply with Health and Safety Executive ("HSE") guidance notes HS (G) 47, "Avoiding danger from underground services" and GS 6, "Avoidance of danger from overhead electric power lines". These publications are available from HSE Books, P.O. Box 1999, Sudbury, Suffolk.

Our records for existing networks are available on request. Records can be obtained by using the contact details provided on the website, <a href="http://www.spenergynetworks.com/contact/">http://www.spenergynetworks.com/contact/</a>

#### **AMENDMENTS TO THE AGREEMENT**

#### **Novations**

We recognise you may request to novate the Agreement into the name of a different party at a later stage. To assist with this process We would ask that You take particular note of the following steps in order that the matter is concluded satisfactorily.

Your request seeking to novate the Agreement should be made in writing to:

(COMMERCIAL CONTACT NAME)

Commercial Analyst
Regulation & Commercial
XXXXXXXX@scottishpower.com

Your request should include the following information:

- 1. Confirmation that you have the authority to act on behalf of the Customer
- 2. Registered details of the new company, including name, address and number

The novation will be concluded on Our standard model agreement a copy of which can be provided to You upon request.

Please note that a fee of £150 (excl VAT) is payable for the provision of this service.

#### **Assignation And Sub-Contracting**

In addition to requests to novate the Agreement, We recognise that the way in which projects are now financed often require that benefit and burden of the Agreement is assigned over in favour of Your bank. In accordance with the General Conditions, You may not progress with an assignation without Our **prior** consent. Failure to seek our consent may result in delays to Your request being progressed.

Your request should be submitted in writing to:

(COMMERCIAL CONTACT NAME)

Commercial Analyst
Regulation & Commercial

XXXXXXXX@scottishpower.com

Once the assignation has taken place with Your bank, Our acknowledgement of the transaction will be required.

Please ensure any request is done so using our standard template letters For Your convenience, copies of the following template letters are available upon request:

- Assignation Request Letter of consent
- Assignation Acknowledgement Letter

Please note that a fee of £252 (excl VAT) is payable for the provision of this service.

#### **METHODS OF PAYMENT**

Please find information below as to the different ways that you can make your payment due upon acceptance of this Offer.

Please ensure that at the time of submitting your payment you have also returned your signed Acceptance Form to enable us to progress your project as quickly as possible.

Please also ensure that in making Your payment to Us, you quote the name of the Proposed Developement along with Our reference number.

#### Methods of Payment:-

**By Debit/Credit Card:-** Please call 0141 614 6902 quoting the name of the Proposed Development and Our reference number.

By post please send your cheque along with your signed Letter of Acceptance to:-Scott Mathieson.

SP Distribution Limited/SP Manweb Plc,

New Alderston House,

Dove Wvnd.

Strathclyde Business Park, Bellshill.

ML4 3FF

If the site address is located in **Scotland** please make your cheque payable to **SP Distribution Limited**. If the site address is located in **England or Wales** please make your cheque payable to **SP Manweb plc**.

#### By BACS or Bank Transfer:-

If the site address is located in Scotland:

Bank - Royal Bank of Scotland plc

Address - 10 Gordon Street, Glasgow, G1 3PL

Account Name - SP Distribution Limited

Account No – 10016323

Sort Code - 83-07-06

IBAN - GB21RBOS83070610016323

SWIFT - RBOSGB2L

If the site address is located in England or Wales:

Bank - Royal Bank of Scotland plc

Address - 10 Gordon Street, Glasgow, G1 3PL

Account Name - SP Manweb plc

**Account No** – 10016293

**Sort Code** - 83-07-06

**IBAN** - GB55RBOS83070610016293

**SWIFT** – RBO



Dear Customer,

#### SP DISTRIBUTION LIMITED - COMBINED LICENSED & POC CONNECTION OFFER

We value your comments, which are very important to helping us improve the quality of our products and services.

The connection offer you have received from us has been issued as part of a trial for new connection applications to our EHV network. This trial sees the introduction of a combined connection offer, which provides you with the ability to choose whether you want [SP Distribution] to carry out the full connection works or simply those works associated with the Point of Connection (the non-contestable works). Further information regarding your choices under competition in connections can be found at:

http://www.spenergynetworks.com/connecting\_to\_our\_network/competition.asp

Your offer is now in four parts:

- the offer letter:
- the General Conditions for Connection;
- the General Conditions for Adoption; and
- the Construction & Adoption Agreement.

The combined offer marks a significant change to our current approach.

We believe this new approach may provide significant benefits to our customers, will allow for direct comparisons to be made between different providers of the contestable works. We welcome your feedback. (Please use the attached feedback form.

If you have any questions in relation to the new form of offer, please do not hesitate to contact me.

Yours sincerely

Deborah MacPherson
Senior Commercial Analyst
Distribution Policy

New Alderston House, Dove Wynd, Strathclyde Business Park, Bellshill, ML4 3FF

Telephone: 01698 413000, Fax: 01698 413053

www.scottishpower.com





| Customer                 |  |
|--------------------------|--|
| Name of Project          |  |
| Customer Contact Details |  |
|                          |  |

#### **Feedback Questions**

| •   | Questions  | Yes/No |
|-----|--|--------|
| 1   | Do you support our approach of offering a single quote offering acceptance     |        |
|     | of either the full offer or a POC offer?                                       |        |
| Coı | mments   |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
| 2   | Do you find the offer letter easy to understand?                               |        |
|     |  |        |
| Coı | mments   |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
| 3   | Is there anything we could do better or differently with the structure/form of |        |
|     | the offer letter?  |        |
| Coi | mments   |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
| 4   | Do have any other comments or feedback you would like to feedback to us        |        |
|     | at this time?  |        |
| Col | mments   |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |
|     |  |        |

New Alderston House, Dove Wynd, Strathclyde Business Park, Bellshill, ML4 3FF

Telephone: 01698 413000, Fax: 01698 413053



### **APPENDIX 10: SPEN APPLICATION FORM**



### Guidance Notes and Application Form A

#### These Guidance Notes and Application Form are for:

- Developments with up to 19 electrical connections
- Electrical connections up to 69kVA
- Upgrade of existing electrical supplies
- **Budget Estimates**
- **Feasibility Studies**

#### **Connecting to Our Network**

Thank you for considering SP Energy Networks for your electrical connection. We are committed to getting you connected as quickly and efficiently as possible. The following information will help you complete your application form and ensure that we receive all the correct details for your application to be processed as quickly as possible.

We look forward to working with you.

#### Section A – Your Details

Please complete this section with your contact details together with site details of where the proposed works are to take place.

#### **Section B – Project Details**

Please complete this section providing as much project detail as possible. In this section you are asked to clarify on site excavation responsibilities and provide us with a site location and layout plan (as per figures 1 and 2). You will also be required to clarify which type of quotation you require. If you intend to use an Independent Connection Provider (ICP) or an Independent Distribution Network Operator (IDNO) for some of your contestable works then please tick the POC Quotation box.

#### Section C – Load Requirements

Please complete this section with accurate information of the overall load requirements of your project. If you are unsure of your requirements we recommend that you seek assistance from a qualified electrician to complete this section.

#### Section D – Generation

Please complete this section with details of any micro generation which will be connected as part of your project.

#### Section E – Site Conditions

Please complete this section with information relating to Health, Safety and Environmental conditions in and around your site.

#### Section F – Additional information

Please provide any additional information that may be relevant to your application. If you are using an ICP/IDNO for the works can you please confirm whether this network will be fully adopted by us or adopted to an IDNO; the actual number of connections and any future development connection/load; if Distributed Generation whether it is an adopted project, single or multiple G83 or a G59 Generator connection. There will be additional information required which our Competition in Connections team can clarify the requirements with you.

#### Section G - Checklist

Please enclose the following:

- A copy of the Location Plan (see below for guidance)
- A copy of the Site Layout Plan (see below for guidance)
- A copy of the Internal Layout Floor Plans (for flatted dwellings)

#### Section H - Signature

Please ensure you sign and date the Application Form. Please send your completed Application Form and required plans to:

# **Scotland Email:**

SPNCNorth@scottishpower.com

#### Or by post to:

**SP Energy Networks Network Connections** 55 Fullarton Drive Cambuslang Glasgow G32 8FA

#### **England and Wales**

#### **Email:**

SPNCSouth@scottishpower.com

#### Or by post to:

**SP Energy Networks Network Connections** PO Box 290 Lister Drive Liverpool L13 7HJ



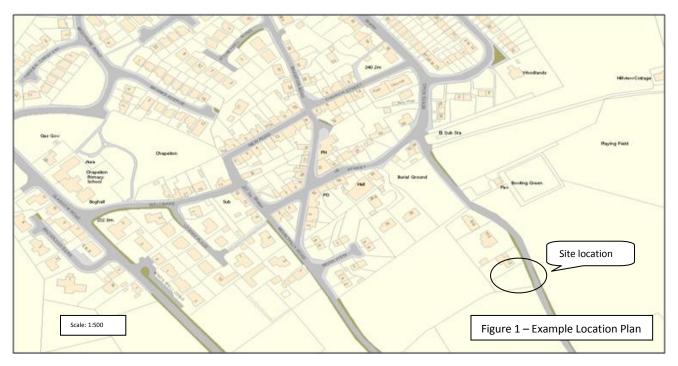
# Guidance Notes and Application Form A

#### Site plan guidance notes

In order to provide an accurate quotation, we require a site location plan and a site layout plan for the proposed works.

#### **Location Plan**

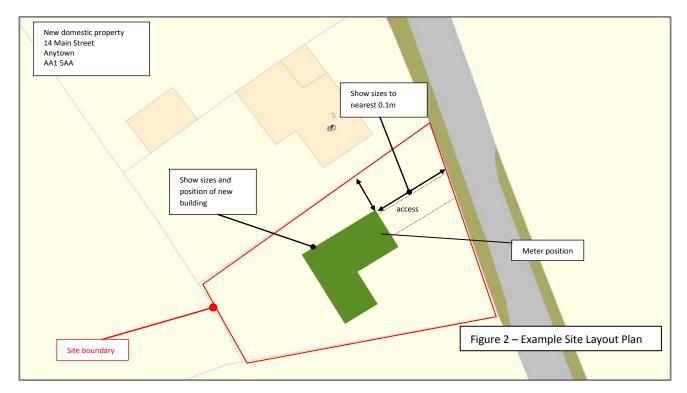
Please provide a plan which highlights the site location where the works are to be carried out. The site location and scale should be clearly highlighted on the plan.



#### **Site Layout Plan**

Please provide the following information on the site layout plan clearly marked scale 1:500

- All proposed buildings and access routes onto the site
- Any existing buildings
- A clear indication of where you would like the supply cable to enter the premise(s) and where you would like your meter to be located





### Guidance Notes and Application Form A

#### **Frequently Asked Questions**

#### Who can give me technical advice?

A qualified electrician, builder or architect will be able to provide advice.

#### What size of supply will I need? Where do I get details of my electrical load (kVA)?

We recommend that you discuss your requirements with a qualified electrician, who will be able to help you work out your required load. Once you have given us your load details, we will carry out the design of a supply that meets your requirements.

#### What happens to my application when I return it?

Once we receive your application a designer will be appointed to your project. They will contact you to discuss your requirements and timescales.

#### How much will the work cost?

The cost you are charged will reflect the work we have to carry out to meet your requirements. Our Statement of Methodology and Charges will give details of how this will affect your application. Our Statement of Methodology and Charges can be found at:

www.spenergynetworks.com/NetworkConnections/quotation\_accuracy.asp

#### How long will it take to get a quotation?

Each project requires a different level of design work. Guaranteed Standards were introduced by Ofgem to ensure that customers who source connections from regulated businesses are provided with a good level of service. Information regarding Guaranteed Standards that apply to your project can be found at:

#### www.scottishpower.com/uploads/MeteredConnectionsGuaranteedStandardsNoticeofRights2011.pdf

#### How long will my quotation be valid for and when is my payment required?

Your quotation is valid for 3 calendar months from the date of issue and payment will be required at the time of acceptance.

#### When will the work be carried out once I accept and pay in full?

We will contact you within 7 days following receipt of your signed acceptance and relevant payment. We will normally aim to start your works within 8 weeks, however, if plant (e.g. Substation equipment) is required this may increase to 16 weeks. Timescales may also vary if land agreements/ wayleaves or road opening notices need to be obtained. We are committed to delivering your project on time and would ask you to consider the above timescales when planning your project.

#### Will SP Energy Networks install my electrical meter?

No we do not install electrical meters. Upon acceptance of your quotation you are required to appoint an Electricity Energy Supplier, they will arrange the installation of your meter.

#### What is an Electricity Energy Supplier?

An Electricity Energy Supplier is a company that you enter an agreement with for the supply and payment of your electricity. SP Energy Networks are not an Electricity Energy Supplier.

#### Where can I find suitable location plans?

Suitable location plans can be found online, e.g. www.bing.com/maps, www.streetmap.co.uk or www.google.co.uk/map

#### What are ordnance survey coordinates?

These are the grid coordinates associated with any location, which are available by using a grid reference finder online.

#### What is a Formal Quotation?

A Formal Quotation is an offer from SP Energy Networks to you that is valid for a period of 3 calendar months.

#### What is a POC Quotation?

Under a POC Quotation, the ICP will complete certain parts of the electrical connections works (known as the contestable works). Upon completion the ICP may hand over the connection assets for adoption by us or to a Licensed Independent Network Operator (IDNO). Please visit our website for further information: <a href="http://www.spenergynetworks.co.uk/connecting\_to\_our\_network/competition.asp">http://www.spenergynetworks.co.uk/connecting\_to\_our\_network/competition.asp</a>
A POC Quotation is issued with a validity period of 3 months.

#### What is a Budget Estimate?

If you are unable to make a formal application because information that we require to make a formal quotation is not available or if you are not in a position to progress to the construction phase, we can provide an indication of the cost by means of a Budget Estimate.

#### What is a Feasibility Study?

Prior to making a formal application you may request that a Feasibility Study is undertaken to establish the viability of making a connection. We will carry out network studies and provide an indicative connection assessment. We will require payment in advance of the study being made and will notify you of the relevant cost prior to commencing work.

Further guidance and information can be found at: www.sppowersystems.co.uk/NetworkConnections





### **Section A - Your Details**

Please provide as much detail as possible within this document to avoid any delay in processing your application

| Customer contact details (where the quotation should be sent)                          | Site contact details (if different from customer) |
|--|---|
| Title  | Title   |
| First name   | First name  |
| Surname  | Surname   |
| Company name   | Position  |
| Building name/number   | Telephone   |
| Street   | Email   |
| City   | Site address (where the work is required)         |
| County   | Building name/number                              |
| Postcode   | Street  |
| Telephone  | City  |
| Mobile   | County  |
| Fax  | Postcode  |
| Email  | Site ordnance survey coordinates (centre of site) |
| Please indicate your preferred contact method  |   |
| Post Fax Telephone Email   | X Coordinate Y Coordinate                         |
| Section B - Project Details  |   |
| Please provide a description of the project  |   |
| Have you previously received a quotation for this project?                             | Yes No  |
| If you have previously received a quotation for this project please provide the refere | ence number                                       |
| What is the nature of your request? Budget Estimate Feasil                             | bility Study POC Quotation POC Quotation          |
| Do you wish SP Energy Networks to perform on site excavation?                          | Yes No N/A  |
| Do you wish SP Energy Networks to perform on site reinstatement?                       | Yes No N/A  |
| Property type Detached plot  | No. of plots                                      |
| Semi-detached plot   | No. of plots                                      |
| Terraced plot  | No. of plots                                      |
| Flat/Maisonette plot   | No. of plots                                      |
| Non domestic premise   | No. of premises                                   |



# Application Form A

# <u>Section C – Electrical Load Requirements</u>

| Supply type                           | Domestic              |             | No. of connection                           | ns required       |                  | Load (kV               | A) (            |
|---------------------------------------|-----------------------|-------------|---|-------------------|------------------|------------------------|-----------------|
|                                       | Non Domestic          |             | No. of connection                           | ns required       |                  | Load (kV               | A) (            |
|                                       | Temporary             |             | No. of connection                           | ns required       |                  | Load (kV               | A)              |
|                                       | Landlord              |             | No. of connection                           | ns required       |                  | Load (kV               | A)              |
|                                       |                       |             |   |                   |                  | Total Load (kV         | A)              |
| Heating type                          | Gas                   |             | Electric                                    | Other             | Sp               | ecify<br>              |                 |
| If electric heating i                 | s being proposed, p   | please pro  | vide individual loading deta                | ils for each conr | nection          |                        |                 |
| Disturbing Load                       | Details (if applica   | ble)        |   |                   |                  |                        |                 |
| In order to perform                   |                       | c analysis, | please provide details of eq<br>r customers | uipment such as   | s large motors,  | welding equipment v    | vhich may exert |
| Туре                                  | Phasing               | g           | Rating                                      | DOL/Star Delta    | a St             | arting current         | No. starts/Day  |
|                                       |                       |             |   |                   |                  |                        |                 |
|                                       | Detail (if applicat   |             | ng to street furniture such a               | s street lighting | , control pillar | s, advertising hoardin | gs etc.         |
| Equipment type                        |                       |             |   |                   |                  |                        |                 |
| Number of connect                     | tions required        |             | Metered                                     | Unmetered         |                  | Adopted                | Not adopted     |
| Load/Co                               | nnection (kW)         |             | Total load (kVA)                            | 1 phase           |                  | 3 phase                |                 |
| Please provide a co                   | opy of the street lig | thing layo  | ut with your application wh                 | ere applicable    |                  |                        |                 |
| Section D - Ge                        | eneration             |             |   |                   |                  |                        |                 |
| Please provide det                    | ails of any micro ge  | eneration   | (solar panels etc) which are,               | will be connect   | ed as part the   | works                  |                 |
| Does this application G83 Generation? | n include single      | Yes         | No No                                       |                   | Connec           | ted Load (kVA)         |                 |
| Generation type                       | V                     | Wind        | Photovoltaic                                | СНР               |                  | Hydro                  | Other           |



# Application Form A

### **Section E - Site Conditions**

| Please answer the following questions to allow us to provide an accurate quotation                                       | Yes | No | Don't<br>Know |
|--|-----|----|---------------|
| Do the works require notification under The Construction (Design and Management) Regulations (CDM) 2007?                 |     |    |               |
| Does your site lie in a conservation area/historic site?   |     |    |               |
| Has your site been subject to previous development which could have resulted in buried hazards or contaminants?          |     |    |               |
| Is your property categorised as a listed building(s)?  |     |    |               |
| Are there any special surfaces in or around your site that we should be aware of (eg Caithness slabs, block paving etc)? |     |    |               |
| Does your site have any changes of level within the site boundary (eg hills, mounds or depressions)?                     |     |    |               |
| Does your site contain any invasive vegetation (eg Japanese knotweed, Giant hogweed etc)?                                |     |    |               |
| Does your site contain any trees which are subject to preservation orders?   |     |    |               |
| Does your site have any potential surface obstacles (eg hedges, walls, fences)?  |     |    |               |
| Does your site have any buried obstacles (eg drainage, culverts, buried structures)?                                     |     |    |               |
| Is the footpath/roadway in the immediate vicinity of the site fully adopted by the local authority?                      |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
|  |     |    |               |
| Section F – Additional Information  Please provide any additional information that may be relevant to your application   |     |    |               |
|  |     |    |               |

| Project No | (Office Use | Only) |  |
|------------|-------------|-------|--|
|            |             |       |  |



# Application Form A

# **Section G - Checklist**

| Before you submit your application, please ensure that you have enclosed the following information which will allow us to process your application as quickly as possible |                                       |  |  |
|---|---------------------------------------|--|--|
| Site Location Plan  |                                       |  |  |
| Site Layout Plan  |                                       |  |  |
| Internal Layout Floor Plans (for flatted dwellings)   |                                       |  |  |
| Section H - Signature   |                                       |  |  |
| Please review your application and sign below   |                                       |  |  |
| I understand that failing to provide the information requested may delay  | y a quotation from being issued to me |  |  |
|   |                                       |  |  |
| Signature of Applicant  | Date                                  |  |  |
|   |                                       |  |  |
| Print Name  | Position (if signing for a company)   |  |  |
| Please send your completed application form and required pla  | ns to:                                |  |  |
|   |                                       |  |  |
| <u>Scotland</u>   | England and Wales                     |  |  |
| Email SPNCNorth@scottishpower.com   | Email SPNCSouth@scottishpower.com     |  |  |
|   |                                       |  |  |
| Or by post to SP Energy Networks  | Or by post to SP Energy Networks      |  |  |
| Network Connections   | Network Connections                   |  |  |
| 55 Fullarton Drive  | PO Box 290                            |  |  |
| Cambuslang  | Lister Drive                          |  |  |
| Glasgow<br>G32 8FA  | Liverpool<br>L13 7HJ                  |  |  |
|   |                                       |  |  |
|   |                                       |  |  |
|   |                                       |  |  |
|   |                                       |  |  |
|   |                                       |  |  |
|   |                                       |  |  |



### Guidance Notes and Application Form B

#### These Guidance Notes and Application Form are for:

- Developments with more than 20 electrical connections
- Electrical connections above 70kVA
- Non electrical connections (Multi Utility)
- Budget Estimates and Feasibility Studies

#### **Connecting to Our Network**

Thank you for considering SP Energy Networks for your electrical connection. We are committed to getting you connected as quickly and efficiently as possible. The following information will help you complete your application form and ensure that we receive all the correct details for your application to be processed as quickly as possible.

We look forward to working with you.

#### Section A - Your Details

Please complete this section with your contact details together with site details of where the proposed works are to take place.

#### Section B - Project Details

Please complete this section providing as much project detail as possible. In this section you are asked to clarify on site excavation responsibilities and provide us with a site location and layout plan (as per figures 1 and 2). You will also be required to clarify which type of quotation you require. If you intend to use an Independent Connection Provider (ICP) or an Independent Distribution Network Operator (IDNO) for some of your contestable works then please tick the POC Quotation box.

#### Section C - Load Requirements

Please complete this section with accurate information of the overall load requirements of your project. If you are unsure of your requirements we recommend that you seek assistance from a qualified electrician to complete this section.

#### Section D - Generation

Please complete this section with details of any micro generation which will be connected as part of your project.

#### Section E - Multi Utility Requirements

Please indicate within this section if you would like SP Energy Networks to consider Gas, Water, Telecoms or other connections as part of your project.

#### Section F - Site Conditions

Please complete this section with information relating to Health, Safety and Environmental conditions in and around your site.

#### Section G – Additional information

Please provide any additional information that may be relevant to your application. If you are using an ICP/IDNO for the works can you Please confirm whether this network will be fully adopted by us or adopted to an IDNO; the actual number of connections and any future development connection/load; if Distributed Generation whether it is an adopted project, single or multiple G83 or a G59 Generator Connection. There will be additional information required which our Competition in Connections team can clarify the requirements with you.

#### Section H - Checklist

Please enclose the following:

- A copy of the Location Plan (see below for guidance)
- A copy of the Site Layout Plan (see below for guidance)
- A copy of the Internal Layout Floor Plans (for flatted dwellings)

#### Section I – Signature

Please ensure you sign and date the Application Form. Please send your completed Application Form and required plans to:

#### Scotland

#### Email:

SPNCNorth@scottishpower.com

#### Or by post to:

SP Energy Networks Network Connections 55 Fullarton Drive Cambuslang Glasgow G32 8FA

#### **England and Wales**

#### Email:

SPNCSouth@scottishpower.com

#### Or by post to:

SP Energy Networks Network Connections PO Box 290 Lister Drive Liverpool L13 7HJ



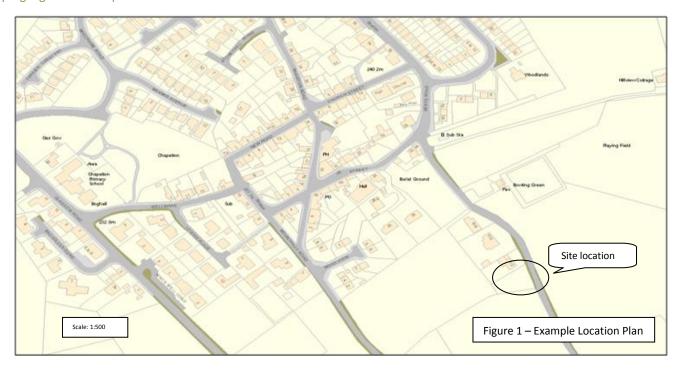
# Guidance Notes and Application Form B

#### Site plan guidance notes

In order to provide an accurate quotation, we require a site location plan and a site layout plan for the proposed works.

#### **Location Plan**

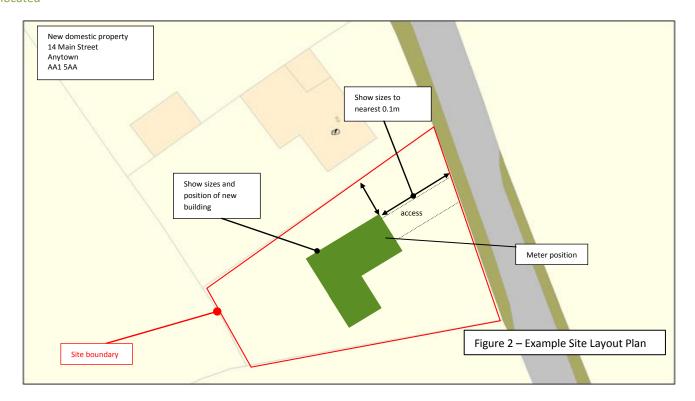
Please provide a plan which highlights the site location where the works are to be carried out. The site location and scale should be clearly highlighted on the plan.



#### **Site Layout Plan**

Please provide the following information on the site layout plan clearly marked scale 1:500

- All proposed buildings and access routes onto the site
- Any existing buildings
- A clear indication of where you would like the supply cable to enter the premise(s) and where you would like your meter to be located





# Guidance Notes and Application Form B

#### **Frequently Asked Questions**

#### Who can give me technical advice?

A qualified electrician, builder or architect will be able to provide advice.

#### What size of supply will I need? Where do I get details of my electrical load (kVA)?

We recommend that you discuss your requirements with a qualified electrician, who will be able to help you work out your required load. Once you have given us your load details, we will carry out the design of a supply that meets your requirements.

#### What happens to my application when I return it?

Once we receive your application a designer will be appointed to your project. They will contact you to discuss your requirements and timescales.

#### How much will the work cost?

The cost you are charged will reflect the work we have to carry out to meet your requirements. Our Statement of Methodology and Charges will give details of how this will affect your application. Our Statement of Methodology and Charges can be found at:

#### www.spenergynetworks.com/NetworkConnections/quotation\_accuracy.asp

#### How long will it take to get a quotation?

Each project requires a different level of design work. Guaranteed Standards were introduced by Ofgem to ensure that customers who source connections from regulated businesses are provided with a good level of service. Information regarding Guaranteed Standards that apply to your project can be found at:

#### www.scottishpower.com/uploads/MeteredConnectionsGuaranteedStandardsNoticeofRights2011.pdf

#### How long will my quotation be valid for and when is my payment required?

Your quotation is valid for 3 calendar months from the date of issue and payment will be required at the time of acceptance.

#### When will the work be carried out once I accept and pay in full?

We will contact you within 7 days following receipt of your signed acceptance and relevant payment. We will normally aim to start your works within 8 weeks, however, if plant (e.g. Substation equipment) is required this may increase to 16 weeks. Timescales may also vary if land agreements/wayleaves or road opening notices need to be obtained. We are committed to delivering your project on time and would ask you to consider the above timescales when planning your project.

#### Will SP Energy Networks install my electrical meter?

No we do not install electrical meters. Upon acceptance of your quotation you are required to appoint an Electricity Energy Supplier, they will arrange the installation of your meter.

#### What is an Electricity Energy Supplier?

An Electricity Energy Supplier is a company that you enter an agreement with for the supply and payment of your electricity. SP Energy Networks are not an Electricity Energy Supplier.

#### Where can I find suitable location plans?

Suitable location plans can be found online, e.g. www.bing.com/maps, www.streetmap.co.uk or www.google.co.uk/map

#### What are ordnance survey coordinates?

These are the grid coordinates associated with any location, which are available by using a grid reference finder online.

#### What is a Formal Quotation?

A Formal Quotation is an offer from SP Energy Networks to you that is valid for a period of 3 calendar months.

#### What is a POC Quotation?

Under a POC Quotation, the ICP will complete certain parts of the electrical connections works (known as the contestable works). Upon completion the ICP may hand over the connection assets for adoption by us or to a Licensed Independent Network Operator (IDNO). Please visit our website for further information: <a href="http://www.spenergynetworks.co.uk/connecting\_to\_our\_network/competition.asp">http://www.spenergynetworks.co.uk/connecting\_to\_our\_network/competition.asp</a>
A POC Quotation is issued with a validity period of 3 months.

#### What is a Budget Estimate?

If you are unable to make a formal application because information that we require to make a formal quotation is not available or if you are not in a position to progress to the construction phase, we can provide an indication of the cost by means of a Budget Estimate.

#### What is a Feasibility Study?

Prior to making a formal application you may request that a Feasibility Study is undertaken to establish the viability of making a connection. We will carry out network studies and provide an indicative connection assessment. We will require payment in advance of the study being made and will notify you of the relevant cost prior to commencing work.

Further guidance and information can be found at: <a href="www.sppowersystems.co.uk/NetworkConnections">www.sppowersystems.co.uk/NetworkConnections</a>





### **Section A - Your Details**

Please provide as much detail as possible within this document to avoid any delay in processing your application

| Customer contact details (where the quotation should be sent)                         | Site contact details (if different from customer) |
|---|---|
| Fitle   | Title   |
| First name  | First name  |
| Surname   | Surname   |
| Company name  | Position  |
| Building name/number  | Telephone   |
| Street  | Email   |
| City  | Site address (where the work is required)         |
| County  | Building name/number                              |
| Postcode  | Street  |
| Telephone   | City  |
| Mobile  | County  |
| ax  | Postcode  |
| Email   |   |
| Please indicate your preferred contact method   | Site ordnance survey coordinates (centre of site) |
| Post Fax Telephone Email  | X Coordinate Y Coordinate                         |
| Section B - Project Details   |   |
| Please provide a description of the project   |   |
| Have you previously received a quotation for this project?                            | Yes No  |
| f you have previously received a quotation for this project please provide the refere | ence number                                       |
|   | oility Study Formal Quotation POC Quotation       |
| Do you wish SP Energy Networks to perform on site excavation?                         | Yes No N/A  |
|   |   |
| Oo you wish SP Energy Networks to perform on site reinstatement?                      | Yes No N/A  |
| Property type Detached plot   | No. of plots                                      |
| Semi-detached plot  | No. of plots                                      |
| Terraced plot   | No. of plots                                      |
| Flat/Maisonette plot  | No. of plots                                      |
| Non domestic premise  | No. of premises                                   |



# Application Form B

# <u>Section C – Electrical Load Requirements</u>

| Supply type                           | Domestic              |                 | No. of connection          | ons required                | Load (kV                     | A)              |
|---------------------------------------|-----------------------|-----------------|----------------------------|-----------------------------|------------------------------|-----------------|
|                                       | Non Domestic          |                 | No. of connection          | ons required                | Load (kV                     | A) (            |
|                                       | Temporary             |                 | No. of connection          | ons required                | Load (kV                     | A) (            |
|                                       | Landlord              |                 | No. of connection          | ons required                | Load (kV                     | A) (            |
|                                       |                       |                 |                            |                             | Total Load (kV               | A) (            |
| Heating type                          | Gas                   |                 | Electric                   | Other                       | Specify                      |                 |
| If electric heating i                 | is being proposed, p  | please provide  | e individual loading deta  | ails for each connection    |                              |                 |
| Disturbing Load                       | Details (if applica   | ble)            |                            |                             |                              |                 |
| In order to perform                   |                       | c analysis, ple |                            | quipment such as large m    | otors, welding equipment v   | which may exert |
| Туре                                  | Phasing               | g               | Rating                     | DOL/Star Delta              | Starting current             | No starts/Day   |
|                                       | Detail (if applicab   |                 |                            |                             |                              |                 |
| Please provide det                    | tails of any connect  | ions relating t | to street furniture such a | as street lighting, control | pillars, advertising hoardin | gs etc.         |
| Equipment type                        |                       |                 |                            |                             |                              |                 |
| Number of connec                      | tions required        |                 | Metered                    | Unmetered                   | Adopted                      | Not adopted     |
| Load/Co                               | nnection (kW)         | То              | otal load (kVA)            | 1 phase                     | 3 phase                      |                 |
| Please provide a co                   | opy of the street lig | thting layout   | with your application wh   | nere applicable             |                              |                 |
| Section D - Ge                        | eneration             |                 |                            |                             |                              |                 |
| Please provide det                    | tails of any micro ge | eneration (sol  | ar panels etc) which are   | /will be connected as par   | t the works                  |                 |
| Does this application G83 Generation? | n include single      | Yes             | No                         | C                           | onnected Load (kVA)          |                 |
| Generation type                       | V                     | Vind            | Photovoltaic               | СНР                         | Hydro                        | Other           |

# <u>Section E – Multi Utility Requirements</u>

| Please indicate below if you would like SF         | Energy Networks to conside         | er Gas, Water, Telecoms or other o        | connections as part of | your project         |
|--|------------------------------------|---|------------------------|----------------------|
| Additional utility required                        | Gas                                | Water                                     | Telecoms               | Other                |
|  |                                    | Specify any others _                      |                        |                      |
| Section F - Site Conditions                        |                                    |   |                        |                      |
| Please answer the following questions to           | allow us to provide an accur       | ate quotation                             |                        | Don't<br>Yes No Know |
| Do the works require notification under The Co     | nstruction (Design and Managem     | nent) Regulations (CDM) 2007?             |                        |                      |
| Does your site lie in a conservation area/historic | site?                              |   |                        |                      |
| Has your site been subject to previous developr    | nent which could have resulted i   | n buried hazards or contaminants?         |                        |                      |
| Is your property categorised as a listed building  | s)?                                |   |                        |                      |
| Are there any special surfaces in or around you    | site that we should be aware of    | f (eg Caithness slabs, block paving etc)? |                        |                      |
| Does your site have any changes of level within    | the site boundary (eg hills, mour  | nds or depressions)?                      |                        |                      |
| Does your site contain any invasive vegetation (   | eg Japanese knotweed, Giant ho     | gweed etc)?                               |                        |                      |
| Does your site contain any trees which are subj    | ect to preservation orders?        |   |                        |                      |
| Does your site have any potential surface obsta    | cles (eg hedges, walls, fences)?   |   |                        |                      |
| Does your site have any buried obstacles (eg dr    | ninage, culverts, buried structure | es)?                                      |                        |                      |
| Is the footpath/roadway in the immediate vicin     | ty of the site fully adopted by th | e local authority?                        |                        |                      |
| Section G – Additional Informa                     | <u>tion</u>                        |   |                        |                      |
| Please provide any additional information          | that may be relevant to you        | ur application                            |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |
|  |                                    |   |                        |                      |

| Project No | (Office Use | Only) |  |
|------------|-------------|-------|--|
|            |             |       |  |



# Application Form B

# Section H - Checklist

| cation Plan  |                          |   |
|--|--------------------------|---|
| yout Plan  |                          |   |
| al Layout Floor Plans (for flatted dwellings)  |                          |   |
| ion I - Signature  |                          |   |
| e review your application and sign below   |                          |   |
| erstand that failing to provide the information  | tion requested may dela  | y a quotation from being issued to me   |
|  |                          |   |
| Signature of Applicant   |                          | Date  |
| Signature of Applicant   |                          | <u>Date</u>   |
| Signature of Applicant   |                          | Date  |
| Signature of Applicant  Print Name   |                          | Date  Position (if signing for a company)   |
|  | on form and required pla | Position (if signing for a company)   |
| Print Name   | on form and required pla | Position (if signing for a company)   |
| Print Name  Please send your completed application  Scotland  Email  | on form and required pla | Position (if signing for a company) Ins to:  England and Wales Email  |
| Print Name  Please send your completed application  Scotland  Email  SPNCNorth@scottishpower.com   | on form and required pla | Position (if signing for a company)  Ins to:  England and Wales  Email  SPNCSouth@scottishpower.com   |
| Print Name  Please send your completed application  Scotland  Email  SPNCNorth@scottishpower.com  Or by post to  SP Energy Networks  | on form and required pla | Position (if signing for a company)  Ins to:  England and Wales  Email  SPNCSouth@scottishpower.com  Or by post to  SP Energy Networks                                |
| Print Name  Please send your completed application  Scotland  Email  SPNCNorth@scottishpower.com  Or by post to  SP Energy Networks Network Connections                    | on form and required pla | Position (if signing for a company)  Ins to:  England and Wales  Email  SPNCSouth@scottishpower.com  Or by post to  SP Energy Networks Network Connections            |
| Print Name  Please send your completed application  Scotland  Email  SPNCNorth@scottishpower.com  Or by post to  SP Energy Networks Network Connections 55 Fullarton Drive | on form and required pla | Position (if signing for a company)  Ins to:  England and Wales  Email  SPNCSouth@scottishpower.com  Or by post to  SP Energy Networks                                |
| Print Name  Please send your completed application  Scotland  Email  SPNCNorth@scottishpower.com  Or by post to  SP Energy Networks Network Connections                    | on form and required pla | Position (if signing for a company)  Ins to:  England and Wales  Email  SPNCSouth@scottishpower.com  Or by post to  SP Energy Networks Network Connections PO Box 290 |



### APPENDIX 11: ICP STANDARD MEETING AGENDA



| Topic                    | Discussion | Action | Responsible |
|--------------------------|------------|--------|-------------|
| Safety Contact           |            |        |             |
| Health & Safety          |            |        |             |
| Issues                   |            |        |             |
| Weekly                   |            |        |             |
| Whereabouts/Site         |            |        |             |
| audits                   |            |        |             |
| Programme Issues         |            |        |             |
| (Binder 7 & 8 ):         |            |        |             |
| CIC Delivery Monthly     |            |        |             |
| Outcome                  |            |        |             |
| Delivery Issues          |            |        |             |
| <b>Enabling Works At</b> |            |        |             |
| Binder 4&5               |            |        |             |
| Acceptance:              |            |        |             |
| Visibility of            |            |        |             |
| forthcoming projects     |            |        |             |
| in advance of binder     |            |        |             |
| 7 Requests:              |            |        |             |
| Design Issues            |            |        |             |
| Data Management          |            |        |             |
| Binder 10:               |            |        |             |
| Customer Service         |            |        |             |
| A.O.C.B                  |            |        |             |
|                          |            |        |             |
| Date Of Next Meeting     |            |        |             |
| Venue                    |            |        |             |



# CIC MONTHLY INTERFACE MEETING Wednesday 30/01/13 Agenda & Minutes

Attendance: ICP 70, Andy Scott & Raymond Muir

| Topic   | Discussion  | Action                    | Responsible    |
|---|---|---------------------------|----------------|
| Safety Contact  | Discussed Red Express HV Cable opened in error  |                           |                |
| Health & Safety Issues  | Nothing to report   |                           |                |
| Weekly<br>Whereabouts/Site<br>audits                                | 2 Whereabouts<br>missing Wc 7/1 &<br>28/1/13  | Email whereabouts         | ICP 70         |
| Programme Issues (<br>Binder 7 & 8 ):                               | Deferred jobs to be confirmed or backed up with email                                       | Both parties agreed       | ICP 70, R Muir |
| CIC Delivery Monthly<br>Outcome                                     | Nothing to report   |                           |                |
| Delivery Issues   | Nothing to report   |                           |                |
| Enabling Works At Binder 4&5 Acceptance:                            | Nothing to report   |                           |                |
| Visibility of forthcoming projects in advance of binder 7 Requests: | HV ,LV & Pilot Diversions at Granville St Clydebank delivery dates around 6 to 8 weeks away | Email P Bond to advise    | R Muir         |
|   | Indentify 33KV cable suppler to advise ICP 70 of possible supplier                          | Email stores to advise    | R Muir         |
|   | Newton Farm Cambuslang, new S/S to connect delivery schedule 4-6weeks away                  | Email J Canning to advise | R Muir         |
| Design Issues   | Nothing to Report   |                           |                |
| Data Management   | Reinforced importance of good & clear jointers sketches                                     |                           | ICP 70         |
| Binder 10:  | Discussed contents<br>and checks to be done<br>by ICP and warranty                          |                           | ICP 70         |



# **Competition Test Notice August 2013**

|                      | period commence date  |  |         |
|----------------------|---|--|---------|
|                      | period commence date  |  |         |
| Customer Service     | Very Good , No<br>Complaints  |  | ICP 70  |
| A.O.C.B              | Discussed getting jointers from ICP 70 authorised through Delain House to carryout live working | Chase up training school on where they are as to the request | A Scott |
| Date Of Next Meeting | 27/02/13  |  |         |
| Venue                | The Cart Room, SPEN,<br>Cambuslang  |  |         |
| ICP 70               | 09.00 -10.00  |  |         |



# CIC MONTHLY INTERFACE MEETING Wednesday 27/02/13 Agenda & Minutes

Attendance: ICP 72, Findlay Teape & Raymond Muir

| Topic                      | Discussion                          | Action                                 | Responsible   |
|----------------------------|-------------------------------------|--|---------------|
| Safety Contact             | Discussed Red Express               |  |               |
|                            | Safety issues relating              |  |               |
| Hoolth & Cafoty Issues     | to Mini Digger  Nothing to report   |  |               |
| Health & Safety Issues     | - '                                 |  |               |
| Weekly                     | Complete/ OK                        | E-mail Asset inspectors                | R. Muir       |
| Whereabouts/Site           | Copy of Pass & Failed               | asking them to                         |               |
| audits                     | Audit Sheets to be passed to ICP 72 | forward a copy of passed audit sheets. |               |
|                            | passed to ICP 72                    | FAO                                    |               |
|                            |                                     | ICP 72                                 |               |
| Programme Issues           | Deferred jobs to be                 | Both parties agreed                    | R Muir/ICP 72 |
| (Binder 7 & 8 ):           | confirmed & backed                  |  | ,             |
|                            | up with email.                      |  |               |
|                            | Reinforced binder 8                 |  |               |
|                            | issue for HV & LV jobs              |  |               |
|                            | (5 working Days)                    |  |               |
|                            | If Not To be                        |  |               |
|                            | Highlighted in binder 7             |  |               |
| CIC Delivery Monthly       | Nothing to report                   |  |               |
| Outcome                    | Duningt Family and west             | A soult of Constitution allians cons   | A C           |
| Delivery Issues            | Project Engineers not               | Andy Scott to discuss                  | A.Scott       |
|                            | making contact/Engineer being       | issue with delivery                    |               |
|                            | Indentified just before             |  |               |
|                            | jointing date (jobs in              |  |               |
|                            | West)                               |  |               |
| Enabling Works At          | Nothing to report                   |  |               |
| Binder 4&5                 |                                     |  |               |
| Acceptance:                |                                     |  |               |
| Visibility of              |                                     |  |               |
| forthcoming projects       | Nothing to report                   |  |               |
| in advance of binder 7     |                                     |  |               |
| Requests:                  | Classic Foldali                     | IV MACC.                               | I/ N A        |
| Design Issues              | Glasgow Fort 11Kv                   | Ken McGregor to                        | K Mcgregor    |
|                            | connection 2 X S/S (S/S             | contact ICP 72 ASAP                    |               |
| Data Managament            | Earthing Issue)                     |  |               |
| Data Management Binder 10: | Binder 10 's been                   | Findlay Teape to                       | F Teape       |
| billuel 10.                | Dilluel 10 Speell                   | Fillulay Teape to                      | Гтеаре        |



# **Competition Test Notice August 2013**

|                      | submitted by ICP 72  | complete                                |         |
|----------------------|--|---|---------|
| Customer Service     | OK other than<br>Engineer issue  |   | A.Scott |
| A.O.C.B              | A Scott to provide info<br>for ICP 72 to carryout<br>live closing joints | R.Muir to pass on request to Andy Scott | A.Scott |
| Date Of Next Meeting | 27/03/13   |   |         |
| Venue                | The Cart Room, SPEN,<br>Cambuslang                                       |   |         |
| ICP 72               | 11.00 -12.00   |   |         |



# CIC MONTHLY INTERFACE MEETING Wednesday29/05/13 Agenda & Minutes

Attendance: ICP 23, Findlay Teape & Raymond Muir

| Topic   | Discussion   | Action            | Responsible     |
|---|--|-------------------|-----------------|
| Safety Contact  | Discussed Bishopton HV & LV Cables Laying/ Reinstatment  |                   | F Teape/ R Muir |
| Health & Safety Issues                                      | Nothing to report  |                   |                 |
| Weekly<br>Whereabouts/Site<br>audits                        | Reinforce notifying asset inspectors of any ASAP cancellations or Changes  | Email whereabouts | ICP 23          |
| Programme Issues (  | Niethine to neget  |                   |                 |
| Binder 7 & 8 ): CIC Delivery Monthly Outcome                | Nothing to report  1 failed Phoenix Retail Park Linwood  | ICP 23            | ICP 23          |
| Delivery Issues   | New Phone Contact<br>Info passed to ICP 23<br>Explained new EAST<br>delivery /Co-Ordinator   |                   | F Teape/R Muir  |
| Enabling Works At<br>Binder 4&5<br>Acceptance:              | Saracen St Glas. LV Enabling works require to be complete prior to LV POC is applied for   | ICP 23            | ICP 23          |
| Visibility of   | Nothing to report  |                   |                 |
| forthcoming projects<br>in advance of binder 7<br>Requests: |  |                   |                 |
| Design Issues   | Laverndale 33 Kv OHL Div  Kelvinhaugh St Glas. Confirm HV or LV POC req.  Parkholm PTE Balmore Rd Glas. Concerns discussed with current location of Pole and | K McGregor/ICP 23 | CIC/ ICP 23     |



# **Competition Test Notice August 2013**

|                      | requirements for       |        |        |
|----------------------|------------------------|--------|--------|
|                      | servitude              |        |        |
| Data Management      | Reinforced importance  |        | ICP 23 |
|                      | of good & clear        |        | R.Muir |
|                      | jointers sketches&     |        |        |
|                      | explained new process  |        |        |
|                      | introduced in March    |        |        |
|                      | 13                     |        |        |
| Binder 10:           | Defects Earnhill       | ICP 23 | ICP 23 |
|                      | Primary School         |        |        |
|                      | Greenock :             |        |        |
|                      | Reinstatement issues.  |        |        |
|                      | Craigie Primary School |        |        |
|                      | S/S Roof Missing.      |        |        |
|                      | Maybole Rd Ayr         |        |        |
|                      | Reinstatment Issues    |        |        |
| Customer Service     | No Complaints          |        | ICP 23 |
| A.O.C.B              | Nothing to report      |        |        |
|                      |                        |        |        |
| Date Of Next Meeting | 26/06/13               |        |        |
| Venue                | The Cart Room, SPEN,   |        |        |
|                      | Cambuslang             |        |        |
| ICP 23               | 10.00 -11.00           |        |        |
|                      |                        |        |        |



APPENDIX 12: PROCESS MAPS



# Enquiry and Application

A request for a Point of Connection (POC) quotation can be made by sending us:

- 1. an application form
- 2. an accurate site layout
- 3. a scaled boundary plan

You can obtain an application form from Specifications/Asset-04-030 Issue 2 App 2 Project Notification Form

or call **0141 614 0211** (Scotland) or **0151 609 2012** (England & Wales).

Your completed form and plans can be returned to:

<u>CRAMAdminNorth@scottishpower.com</u> (Scotland)

<u>CRAMAdminSouth@scottishpower.com</u> (England & Wales)

Our preferred method of application is by using our IT tracking system – CRAM •. However, if your company does not have access to the CRAM system, please send your application information to the appropriate office at:

SP Energy Networks
Competition in Connections

#### Scotland

55 Fullarton Drive, Cambuslang, Glasgow G32 8FA

#### **England & Wales**

Prenton Way, North Cheshire Trading Estate, Prenton, Wirral CH43 3ET

We will supply you with a CRAM site reference number for your project and a CiC designer will be appointed to your project. Your application will be checked and you will be informed if any information is missing from your application.

If you are interested in completing your own final closing joints under Extension of Contestable Works (EoCW) please call your CiC designer to discuss your requirements.

# Design and Quotation

The CiC designer will assess your application and discusses your requirements with you. They will also contact you if any additional information is required.

Your CiC designer assesses our network and determines the Point of Connection, depending on your connection requirements. Your quotation is prepared and issued to you within the Voluntary Standard timescales (SLC15 Voluntary Standards).

When your CiC designer uploads the POC quotation into your CRAM project, you will receive an email notification to confirm that your quotation has been issued to you. This is valid for three calendar months.

If your POC quotation expires, you may need to submit a request to have the POC quotation revalidated. Please contact the CiC designer for confirmation.

Your POC quotation contains a breakdown of the non-contestable costs and details of the work to be carried out by SP Energy Networks.

Please contact the CiC designer if you need any further clarification on information contained within your POC quotation.

# POC Acceptance and Design Approval

If your company is successful in tendering for the site, you will need to submit:

- 1. a design to us for approval\*
- 2. confirmation that you have been appointed as the preferred utilities installer
- 3. your signed and dated POC acceptance

\* your company must be suitably accredited by Lloyds (NERS) to submit a design for approval.

Further information on design standards can be found on the Technical Specifications page of our website:

www.spenergynetworks.co.uk/ connecting to our network/specifications.asp

To ensure that your proposed new network is suitable to be added to our network, your CiC designer will assess your design.

If your design is for a complex EHV project, please contact your CiC designer to agree to a phased design approval process.

If your design does not meet our technical specification and is not acceptable to us, your CiC designer will discuss the requirements for change.

Once your contestable design has been approved by us we will issue you with:

- 1. a Construction and Adoption Agreement
- 2. a Design Approval letter which includes a Contract Acceptance form.

When your CiC designer uploads the design approval documents into your CRAM project, you will receive an email notification to confirm that your design has been approved by us.

# Contract Acceptance and Payment

If you choose to accept the contract you will need to carry out the following steps within ten working days of your design approval, or within the POC validation period:

#### **Contract Acceptance**

- Payment of the Non-Contestable Connection Charge
- 2. Complete the Contract Acceptance form
- 3. Complete the CDM information
- 4. Complete the Sub-Contractor information

and upload these documents, together with a copy of your payment, into your CRAM project for your CiC designer to check.

# Payment of the Non-Contestable Connection Charge

Please send your payment to us at:

SP Energy Networks Shared Service Centre 3<sup>rd</sup> Floor Avondale House Phoenix Crescent Strathclyde Business Park Bellshill ML4 3NJ

You will receive an email notification to inform you that your documentation is acceptable and your payment has been received.

We now have a legally binding contract between our parties.

Your CiC designer releases your project for construction and a Delivery Project Manager or Co-ordinator is allocated to your project.

# Signed Agreements

You will need to sign and upload the Construction and Adoption Agreement, together with other documents issued to you, into your CRAM project. These may include:

#### **ICP Projects:**

Connection Agreement (HV only) Live Jointing Application form (as required) Site Responsibility Schedule (HV only) Generation Connection Agreement (LV/HV)

#### **IDNO Projects:**

Bi-lateral Connection Agreement Transformer Test Certificate (close coupled)\* Site Responsibility Schedule (HV only) Generation Connection Agreement (LV/HV)

\* Please attach this to both copies of the Bilateral Connection Agreement.

Please also post the signed hard copies of the relevant Connection Agreement to the appropriate CiC office for Scotland or England & Wales, marked for the attention of your CiC designer.

SP Energy Networks will counter-sign the hard copies of the agreements which are then returned to you.

You will receive an email notification to inform you that your agreements have been signed.

# Competition in Connections Design

♦ If your company is not already set up on our Connections Registration And Management (CRAM) tracking system, or you would like additional accounts to be created, please apply for access by completing the <u>New CRAM Account form</u> and sending it to either: <u>CRAMAdminNorth@scottishpower.com</u> (Scotland) or <u>CRAMAdminSouth@scottishpower.com</u> (England & Wales)

We will contact you to confirm your access requirements and provide you with system training and guidance when you need it.

# Non-Contestable Land Rights

Please be aware that it is your responsibility to obtain legal permission from landowners for your new network. This process can be lengthy and there is potential for delays in progressing the delivery of your project.

Once your contract has been accepted you can choose your preferred wayleave services provider to acquire the appropriate land rights and consents for your project.

However, you will need to request SP Wayleaves and Legal Services to confirm the land rights requirements. Please provide:

- 1. a completed Land Rights Grantor form
- 2. a detailed drawing which indicates the exact route and access arrangements
- 3. a copy of the section 38 highway adoption plan

Please check that these documents have been signed by the grantor(s).

SP Wayleaves will co-ordinate the completion of the legal paperwork and issue a **Service Release Form** to you on conclusion.

We will send you an email notification from CRAM when the land rights and consents have been concluded.

# Construction Schedule and Whereabouts

Once your contract has been accepted, please send your construction work programme to us (including any commissioning and witness testing\*) on a weekly basis. Your weekly whereabouts can be sent to:

#### CiCNorth@scottishpower.com (Scotland)

#### CiCSouth@scottishpower.com (England & Wales)

\* Please contact your Delivery Contact to confirm additional testing and commissioning requirements for Solkor networks, multi-panel boards and other selected networks.

Our asset inspectors will carry out audits and monitor your construction works based on your whereabouts.

Please send us your as-laid or constructed plant, equipment, overhead line and underground cable records to:

#### SP Energy Networks Data Management\*

datamanagementnorth1@scottishpower.com (Scotland)

#### datamangementsouth1@scottishpower.com (England & Wales)

so that our network records are kept up to date. Guidance is provided in our document

#### <u>BUPR-22-015 Recording of Electrical Assets by</u> <u>Contractors</u>

Before you request a connection from us please check that:

- 1. Your design has been approved
- 2. You have paid the non-contestable charges
- You have signed your contract and other associated agreements
- 4. You have completed the land rights
- 5. You have submitted your whereabouts during the construction phase of your project

# SP Energy Networks Connections

We also need to check that you have completed everything on site so that it is ready for connection to our network. This includes submitting your:

- 1. As-laid drawings
- 2. Electrical test results
- Details of remedial works where we have identified any failures whilst we audited your construction work
- 4. W33/2 Confirmation of Electrical Installation/ Extension (SP Manweb area only)
- ASSET-04-015 App 2 Completion Certificate for new cable installations
- 6. OPSAF-11-024 App 1 & 3 (HV adopted apparatus)
- 7. OPSAF-11-024 App 5 & 7 (IDNO or customer HV)
- 8. SUB-02-013 App 2 (IDNO)

and also notifying SP Energy Networks Data Management\* so that we are able to update our network records. Please check with your Delivery Contact if you are unsure about what you need to do before we can connect your network for you.

We will send you an email notification to confirm that all your on site works have been completed to our satisfaction.

Don't forget that you will need to obtain permission to carry out work on public highways under the Traffic Management Act

To request a connection, please complete: <u>ASSET-04-030 Issue 2 App 3 Third Party Connection Request</u>
Form and upload it to your CRAM project.

Your Delivery Contact will schedule your connection – this will be within the Voluntary Standard timescales (<u>SLC15 Voluntary Standards</u>) – and you will receive an email notification to confirm the connection date. Your Delivery Contact will co-ordinate your connection on site.

If you need to cancel the scheduled connection date, please provide us with reasonable notice. Ideally we need 5 days' notice for LV connections and 10 days' notice for HV connections.

# **Live Jointing**

If you would like to apply to enter the Live Working Regime, please complete ASSET-04-015 App 3 Entering Live Working Regime form and upload it into your CRAM project together with your Live Working Regime Site Plan.

If you meet our criteria we will countersign your form and plan and upload it into your CRAM project. You will then receive an email notification confirming our approval of your application.

Your jointing teams will need to be in possession of these documents on site at all times whilst working under the Live Jointing Regime.

You will need to let us know when you have finished your live jointing by uploading the <u>ASSET-04-015 App 3 Exiting Live Working Regime form</u>. together with your as laid/construction plant and equipment records into your CRAM project.

# Metering and Handover

#### <u>Metering</u>

We would like remind you that you are responsible for arranging the supply and installation of electricity meters for new supplies. Please refer to the Metering Flyer for more information. This is available to download from our website:

www.spenergynetworks.co.uk/ connecting to our network/documents/ MeteringA3.pdf

This process can be lengthy so please start this as soon as possible to avoid delays.

#### <u>Handover</u>

Please complete <u>ASSET-04-025 Project</u> <u>Completion and Handover Certificate</u> and upload it into your CRAM project.

The guarantee period will begin once we are satisfied that your project has been completed as set out in the Construction and Adoption Agreement.

Links to the metered CiC process, specification documents and forms can be found on our website:

www.spenergynetworks.co.uk/
connecting to our network/specifications.asp

For more detailed information about the CiC metered connections process, please refer to our process document

ASSET-04-030 CRAM Process for Contestable Connection Projects

# Competition in Connections Delivery



# Enquiry and Application

You can register your interest in a contestable unmetered project (mainly street lighting<sup>1</sup>) by sending us:

- 1. an application form
- 2. a live working area plan

You can obtain an application form from Specifications/Asset-04-029 Issue 1 App 3 Contestable Unmetered Connection Application Form

or call **0141 614 0211** (Scotland) or **0151 609 2012** (England & Wales).

Please return your completed form and plans to:

<u>CRAMAdminNorth@scottishpower.com</u> (Scotland)

<u>CRAMAdminSouth@scottishpower.com</u> (England & Wales)

Our preferred method of application is by using our IT tracking system – CRAM . However, if your company does not have access to the CRAM system, please send your application information to the appropriate Competition in Connections (CiC) office at:

# SP Energy Networks Competition in Connections

#### **Scotland**

55 Fullarton Drive, Cambuslang, Glasgow G32 8FA

#### **England & Wales**

Prenton Way, North Cheshire Trading Estate, Prenton, Wirral CH43 3ET

We will supply you with a CRAM site reference number for your project and a CiC designer will be appointed to your project. Your application will be checked and you will be informed if any information is missing from your application.

If you are interested in completing connections under Extension of Contestable Works (EoCW) please call your CiC designer to discuss your requirements.

# Contract Documents

The CiC designer will assess your application and discusses your requirements with you. They will also contact you if any additional information is required.

Your CiC designer signs and approves your live working area plan and your approved plan is uploaded into your project together with the contract documents:

#### **Contract Documents:**

- 1. Construction and Adoption Agreement
  - Schedule 5 Whereabouts Notification/ Proposal Schedule
  - Schedule 6a Handover/ Completion Certificate
  - Schedule 6b Commissioning Certificate
- 2. General Conditions
- 3. CDM Form
- 4. Entering Live Working Regime Form
- 5. Request to Connect to SP Network Form

You will receive an email notification when your Contract Documents have been uploaded into your project to confirm that they have been issued to you.

Please contact your CiC designer if you need any further clarification on information uploaded into your project.

<sup>1</sup> Other unmetered street furniture connection projects may include bus stops, advertising hoardings, car park meters, etc.

# Signed Agreements

In CRAM, please locate, print and complete the following documents:

- 1. Construction and Adoption Agreement
- 2. CDM form
- 3. Entering the Live Working Regime form
- \*\* Don't forget that the Construction and Adoption Agreement needs to be signed by both your company representative and the customer. \*\*

Once the documents have been signed, you will need to upload them into your CRAM project.

Your CiC designer countersigns your documents once they have checked that they are satisfactory.

You will receive an email notification to confirm that the documents have been countersigned and the contract has been set up.

Your CiC designer will also send hard copies of the Construction and Adoption Agreement to you through the post.

# Proposal Approval

A minimum of 15 working days before you begin construction works, you need to do five things:

- complete the Proposal Schedule form (for the contestable works\*)
- 2. include a Schedule of Works
- 3. prepare a 1:1250 plan for the Apparatus to be Connected for each unmetered item
- 4. calculate the costs and include the indication of charges on the proposal schedule
- 5. Provide us with an order number

You can obtain a Proposal Schedule form from Specifications/Asset-04-029 Issue 1 App 5 Proposal Schedule Form

or call **0141 614 0211** (Scotland) or **0151 609 2012** (England & Wales).

\* If you are participating in the EoCW jointing trial, please indicate which units you intend to connect under the conditions of the trial.

If you are not participating in the EoCW jointing trial and require a new connection as part of your scheme, you can apply for either:

- a 'licensed' new connection, or
- a non-contestable new connection via the metered non-contestable process

Your design engineer evaluates your proposal and charges, and then acknowledges any requests for isolation.

Your proposal proceeds as long as you meet all of our relevant authorisations.

# Construction Schedule and Whereabouts

Once your proposal has been accepted, please send your construction work programme to us on a weekly basis.

Please send your weekly whereabouts to:

<u>CiCNorth @scottishpower.com</u> (Scotland)

<u>CiCSouth@scottishpower.com</u> (England & Wales)

Please remember to indicate the type of work for each unit location, i.e.

- Disconnection
- Transfer
- New EoCW Connection

Our asset inspectors will carry out audits and monitor your construction works based on your whereabouts.

# Competition in Connections Design

# Disconnections and Transfers

If you require us to provide isolation of the network for any of the disconnections or transfers in your proposal schedule, please send us an email to request our isolation services in advance of the works and to confirm and agree the costs.

Please provide your email notification a minimum of ten working days prior to the provision of this service to:

<u>CiCNorth@scottishpower.com</u> (Scotland)

<u>CiCSouth@scottishpower.com</u> (England & Wales)

We will isolate our network apparatus for you to carry out your contestable works.

Please let us know when you have completed your contestable works so that we can reenergise the network.

# Extension of Contestable Works

When you are ready to carry out your contestable connections under the Extension of Contestable Works Jointing Trial we need you to provide us with at least ten working days' notice of your proposed dates for LV connections.

Please provide us with:

- a completed Request to Connect (unmetered) form, which includes your proposed connection date
- 2. an Apparatus to be Connected plan

We would prefer the plan to be supplied at 1:500 scale to allow us to identify cables to be jointed.

You can obtain an Request to Connect from

<u>Specifications/Asset-04-029 Issue 1 App 6</u> Request to Connect to the SP Network Form

or call **0141 614 0211** (Scotland) or **0151 609 2012** (England & Wales).

We will check and countersign the form and plan and reissue them to you. Your jointing teams must be in possession of these documents every day they are working on the network during the trial.

We will verify that the apparatus is ready to be connected on site and confirm your connection date

We request that you provide us with your Weekly Whereabouts so that we have confirmation that you will be attending site when planned.

If you need to reschedule the connection date, please contact your Delivery Contact to cancel the agreed connection date and submit a new request with your revised connection date.

### Live Jointing

#### **Interim Completion**

Please provide us with these completion documents within ten working days of the commissioning completion date for each stage of the live works:

- 1. ASSET-04-015 App 2 completion certificate
- 2. As-laid drawings
- 3. Electrical test results
- 4. Details of remedial works from audits

#### **Final Completion**

Please confirm that you have completed all your live works by providing us with the following documents:

- 1. As-laid equipment records
- 2. Completed Exiting Live Jointing Regime form

NO FURTHER WORK CAN BE UNDERTAKEN FROM THIS POINT ONWARDS

#### **Network Records**

When submitting your live jointing documents, please check that our **Data Management** mailboxes also receive these documents:

<u>DataManagementNorth1@scottishpower.com</u> <u>DataManagementSouth1@scottishpower.com</u>

We will check that the number and type of units corresponds to the approved proposal.

The unmetered connection project must be completed in accordance with the construction and adoption agreement.

# Project Closure and Handover

We will prepare and submit our invoice to you so that we can recover the charges associated with your unmetered contestable connection project.

Please submit your payment to:

SP Energy Networks Shared Service Centre 3rd Floor Avondale House Phoenix Crescent Strathclyde Business Park Bellshill ML4 3NJ

Once it has been determined that the unmetered connection project has been completed in accordance with the Construction and Adoption Agreement you can submit your project closure documents.

You can find these details in:

#### ASSET-04-025 Project Completions Process for Contestable Works

We also need you to provide proof of your payment submitted to SP Energy Networks in Bellshill.

We will assess the information you have provided and notify you when it is deemed to be satisfactory.

We can then archive your project.

# ♦ Access to CRAM Tracking System

If your company is not already set up on our Connections Registration And Management (CRAM) tracking system, or you would like additional accounts to be created, please apply for access by completing the

New CRAM Account form

and sending it to either:

<u>CRAMAdminNorth@scottishpower.com</u> (Scotland)

<u>CRAMAdminSouth@scottishpower.com</u> (England & Wales)

We will contact you to confirm your access requirements and provide you with system training and guidance when you need it.

Please remember to let us know when a CRAM user leaves your company and we will arrange to revoke their access.

Thank you.

For more detailed information about the CiC unmetered connections process, please refer to our process document

ASSET-04-029 CRAM Process for Contestable Unmetered Connection Projects

# Competition in Connections Delivery



### **APPENDIX 13: WORKSHOPS**



# Workshop Action Plan – Issues Log

| Issue   |  | Improvement Action/ Response                              | Status           |
|---------|--|---|------------------|
|         | eedback:-                                      |   | TBC with         |
|         | Forum seemed more "geared" to major ICP's      |   | Customers        |
|         | & IDNO's                                       |   |                  |
|         | Charging methodology should have been a        | We accept this feedback and had come to a                 |                  |
| _       | separate discussion because of its complexity  | similar opinion due to the varying interactions           |                  |
|         |  |   |                  |
| -       | The Extension of Contestability was too broad  | at the different sessions. It has been agreed             |                  |
|         | a classification and somewhat disorganised     | that when an event is organised in the future             |                  |
| -       | For future events allow ICPs/IDNOs to submit   | that we will ensure that they are specifically            |                  |
|         | possible topics                                | focused events and the appropriate attendees              |                  |
| -       | The session should not hold too many           | are targeted.   |                  |
|         | delegates so as not to dilute the question and |   |                  |
|         | answer workshop                                |   |                  |
| -       | Reduce the time on technical presentations     |   |                  |
|         | and increase the time for questions/answers    |   |                  |
| -       | Now that issues have been identified, future   |   |                  |
|         | events could focus on resolutions for          |   |                  |
|         | delegates who have identified the same         |   |                  |
|         | issues   |   |                  |
| _       | Maybe the next workshop could be split into    |   |                  |
| 1 -     | IDNO and ICP operators as both have            |   |                  |
|         | different issues                               |   |                  |
| Cyctors |  |   | Due to           |
| System  | Feedback:-                                     |   | Due to           |
| _       | It may be beneficial for ICPs/IDNOs to be      | W 1 P 1 P 1   | <u>complete</u>  |
|         | given an overview of the replacement and       | <ul> <li>We have listened to these comments</li> </ul>    | <u>September</u> |
|         | given the opportunity to comment               | and we have been developing a new                         | <u>2013</u>      |
| -       | CRAM – should be configured to accept          | IT system (RAdAR) which will replace                      |                  |
|         | Wayleave requests as this often gets referred  | CRAM. This is an on-line/web based                        |                  |
|         | to as a separate request/department, however   | system. This system will be                               |                  |
|         | is critical when completing the CRAM process   | implemented September 2013 and                            |                  |
| -       | CRAM – A status or comment area would be       | will provide a more flexible service to                   |                  |
|         | useful for both sides                          | ICP and IDNO customers. More                              |                  |
| -       | SP's system is the most difficult and time     | specific information in relation to this                  |                  |
|         | consuming of all DNOs and more time and        | system is available in section G.                         |                  |
|         | effort is spent on SP connections than any     | .,  |                  |
|         | other DNO                                      | - Training is to be completed prior to                    |                  |
| _       | CRAM is not user friendly. Other DNOs have     | implementation.   |                  |
|         | easier methods of progressing POCs and         | implementation.   |                  |
|         | connections. The system does not allow any     | - With the implementation of the new                      |                  |
|         |  | ·   |                  |
|         | flexibility (new binder required for minor     | system we have amended our process based on comments from |                  |
|         | amendments to existing design submissions).    | <u> </u>  |                  |
|         | All areas are slow and time consuming          | ICP's and we will now be requiring                        |                  |
| _       | POC acceptance uploaded before Design          | payment and acceptance prior to                           |                  |
|         | Approval paperwork is submitted could be an    | design approval. There have been                          |                  |
|         | improvement                                    | changes to the Acceptance Process                         |                  |
| -       | Acceptance of quotations prior to design       | in that the signed acceptance and                         |                  |
|         | approval                                       | payment is to be completed prior to                       |                  |
| -       | Binder 1 POC application form should           | design approval to ensure that the                        |                  |
|         | incorporate a section for the ICP to inform SP | ICP is guaranteed the connection –                        |                  |
|         | of any possible network diversion works as     | this will be rolled out with the new                      |                  |
|         | identified on the GIS mapping system           | system.   |                  |
| -       | Improvements to the CRAM system and            |   |                  |
|         | perhaps an individual user guide for ICPs      | <ul> <li>The new RAdAR system is being</li> </ul>         |                  |
| _       | Assigning a CIC project specific reference     | designed to make it more user-                            |                  |
|         | number requires improvement                    | friendly and provide more visibility to                   |                  |
| _       | Consideration should be given to an on-line or | the user. The application form is web                     |                  |
| 1       | web based system                               | based and will auto populate fields at                    |                  |
|         |  | appropriate stages, the system will                       |                  |
| _       | A clock/timeline feature showing the           | also recognise those ICPs already                         |                  |
|         | remaining timescale at each stage of the       | registered so there will not be a                         |                  |
|         | process would be beneficial                    |   |                  |
|         | Better visibility of the status of projects    | requirement to populate certain fields                    |                  |



# **Competition Test Notice August 2013**

| <ul> <li>To develop the new IT system, there should be trials focussing on all parts, with feedback</li> <li>Asset-04-028 Phased Design Approval needs to be available from the outset as this can</li> </ul>  | as they will already be recorded on this system Phased design approval is available   |                   |
|--|---|-------------------|
| <ul> <li>have a significant impact on price</li> <li>With regard to the phased design approval process, design specifications need to be made accessible to ICPs now to enable them to provide tenders for this work from the outset</li> <li>Can we adopt the phased design approval process for LV and HV new connections to allow for a quicker POC acceptance?</li> <li>Whilst phased design approvals are welcomed, a limit of 6 months from submission of the B4#1 could be unrealistic</li> </ul> | on EHV works on a project by project basis as these are significant projects with specifically a culmination of parts built within. There should be no requirement for phased design approval on LV/HV as these are standard works. When the payment and acceptance is prior to design approval this will provide an extended period for design approval  |                   |
| Remove the need of repetition of information  Legals/Land Rights     The Land Rights and Legal Forums required influential input in order for discussion to  | - SP have been in discussion with GTC (acting on behalf of all IDNOs) and have agreed in principle to use the   | Complete          |
| develop - Poor response to issues raised with SPs legal process for IDNO connections   | "Incorporated Process". This is explained further in section E.   | Complete          |
| <ul> <li>Process needs to be quicker. Getting<br/>Adoption Agreements signed can be a<br/>problem. Would SPEN accept electronic<br/>signature?</li> </ul>  | <ul> <li>Information and examples of<br/>Construction and Adoption<br/>Agreements are now on the website<br/>and available to view/use so are now<br/>more accessible for our customers.</li> </ul>   |                   |
| 11140  | - At this time we would be unable to provide a consistent approach to electronic signatures on Adoption Agreements as there are differences in English and Scottish Law. Until such time that we can ensure that we are providing the same level of service to all our customers we would not accept electronic signatures.   |                   |
| UMS  The CRAM process for contestable Unmetered connections is over complicated and difficult to reference  Simplify the binder system for UMC and perhaps introduce an area calculator to reduce rejections caused by works being outside of the 2km radius  Street Lighting should be looked at in a different manner due to street lighting defects being more spread out but the same amount of work is achievable due to the nature of the work   | <ul> <li>We have now ensured that the unmetered process is now documented on the competition in connections section of the website within the specifications page under Asset 04-029.</li> <li>Also, we have included a process map within the site within "steps to getting connected" which is a more visual guide for reference.</li> <li>In terms of the program of works, if the works are within a 2km radius which is deemed to be a reasonable</li> </ul> | Complete          |
| More time needs to be spent delivering the process/documentation especially for Street Lighting  | area then we would class as one project. To confirm the radius of the program of works then an OS plan can be utilised to confirm the radius. In terms of inspection/monitoring there is a one off charge per connection of £30 per lamp or for 8 lamps £240. If the project is 9-50 lamps then the cost is £250 so it would be beneficial to the ICP to issue works within the radius parameters  - As a result of the feedback we have                          | <u>Initiative</u> |



# **Competition Test Notice August 2013**

|   | received it has highlighted that an initiative is required to improve the awareness of information available relating to street lighting. Our initial plan is to create an information sheet and hold workshops with the councils to ensure that they are aware of the information that is available to them and provide what support we can   |
|---|--|
| Extension to Contestable Works  - Self determination of POC – how would this work without access to all SPEN network data including connection agreements? Not sure if the client or ICP would be prepared to carry the associated risk if the ICP POC differs from SPEN following a formal application  - Further clarification on the process for self determination of POC is required  - Design accreditation/authorisation requires details for self determination of POC  - If a disconnection is involved, ICP might as well not bother competing as the process is too lengthy and convoluted particularly where the building is vacant and the user absent. Could the disconnection process be done as contestable to open up more schemes to competition  - How a quicker process for connections can be achieved with less interaction | <ul> <li>We are currently initiating trials with ICPs to undertake self determination of point of connection (POC).         Previous trials have taken place for other aspects of works and subsequently changed to contestable works once completed. Further details on all additional aspects can be found in Section I - Efforts to open up non contestable activities to competitors.     </li> <li>Unmetered disconnections are completed on transfers</li> </ul> |



### APPENDIX 14: MPANS ON IDNO NETWORKS

(THIS APPENDIX IS COMMERCIALLY CONFIDENTIAL)



# APPENDIX 15: CONSUMPTION DATA IDNO UNMETERED SUPPLIES (THIS APPENDIX IS COMMERCIALLY CONFIDENTIAL)