The background features a large, stylized white arrow pointing to the right, set against a blurred image of a modern building with a glass facade and a large, glowing orange light fixture. The overall color palette is dominated by blues, oranges, and whites.

Smart Metering Implementation Programme

Phase 1A – Benefits Realisation Workstream

Workshop 2: 3rd March, 2011

Agenda Item 1

INTRODUCTIONS

Focusing question

- Energy industry and consumers are heart of delivering programme benefits
 - Developing and delivering smart metering infrastructure
 - Redesigning existing business processes to achieve customer service and economic benefits
 - Changing behaviour to reduce wasteful energy consumption
- July 2010 Prospectus makes commitment to put in place methodology and approach to benefits realisation to ensure SM programme achieves its business case
- Ability to monitor and report progress against benefits targets - and collate information to support policy evaluation and research - critical success factors for methodology
 - Prospectus proposal to monitor and review early stages of rollout
 - Government seeking additional powers through Energy Bill 2010

How might we work together to establish a practical, cost-effective way to monitor and report on benefits and the factors which contribute to their realisation, and - in doing so - support policy evaluation and research?

Areas for discussion and suggested timings

10:00-10.20	Introductions
10.20 –11:00	First workshop feedback
11.00-12.00	Smart metering benefits map
12.00-12.15	Break
12.15-13:00	Consumer experience
13:00-13:45	Monitoring & reporting issues
13:45-14:00	Next steps

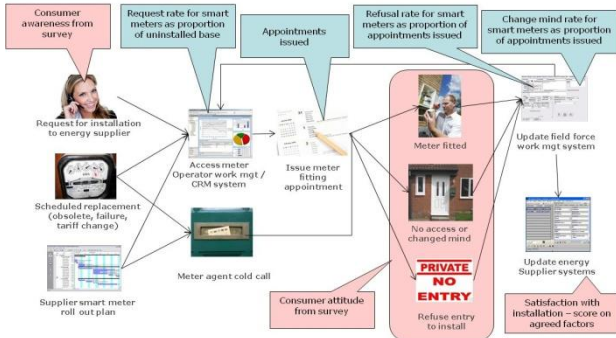
- This workshop focuses on 3 areas of mutual interest

Agenda Item 2

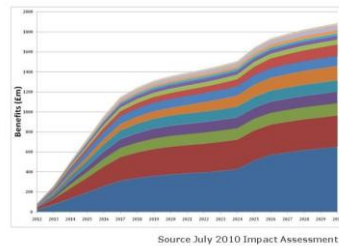
FIRST WORKSHOP FEEDBACK

Workshop 1 feedback

Illustrative further data requirements

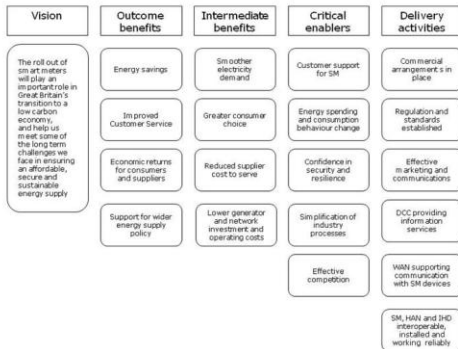


£15bn financial benefits forecast from Smart Metering

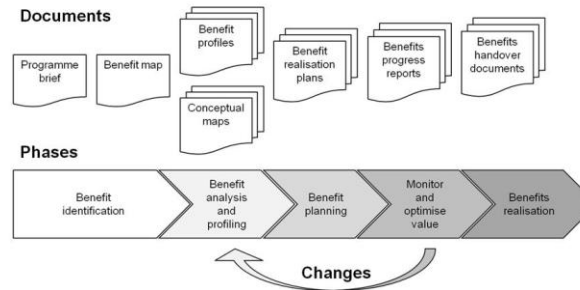


- Energy saving
- Avoided meter reading
- Customer switching/NSS
- Debt handling
- Inbound enquiries
- Avoided cost of carbon
- Load shifting
- Avoided PPM COS premium
- Avoided site visit
- TOU tariffs
- Remote (dis)connection
- Reduced losses (customers)
- Reduced losses (networks)
- Customer service overheads
- Reduced theft
- Microgeneration

Smart Metering Programme Benefits Map (simplified)



Followed OGC best practice guidance

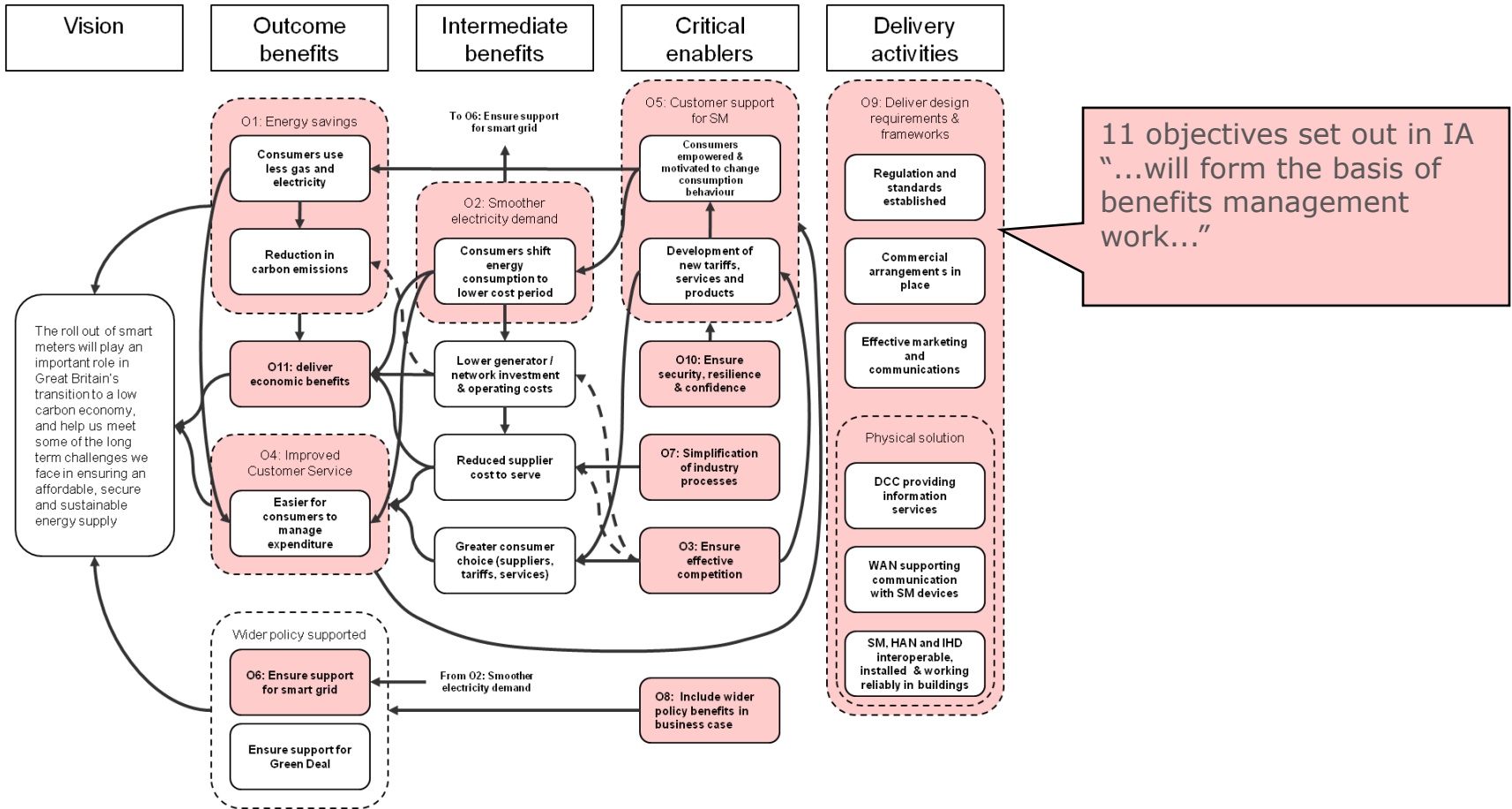


- Have we captured the main issues?
- Which are most important to you?

Agenda Item 3

SMART METERING BENEFITS MAP

Summary level benefits map for smart metering



- We are seeking feedback on the draft benefits map

Exercise: is benefits map consistent with the Impact Assessments?

- Benefits are the planned desirable outcomes from the delivery of change
- Critical enablers are things we have to get right to ensure benefits realisation
- Dis-benefits are expected undesirable outcomes from the delivery of change

1. Review the extracts from the Impact Assessments in your packs
2. Explore the programme objectives
 - Where would you place them on the benefits map?
 - Are they comprehensive? what would you change? Add? delete?
 - Capture conclusions on flip chart and/or annotate draft map
3. Explore the programme benefits
 - Can you identify where benefits appear on the draft map?
 - Annotate the map with benefit number (refer to list)
 - Circle any benefits you cannot place
 - What about timing? Are some benefits realised before others?
 - Capture conclusions on flip chart and/or annotate draft map
4. (If time) extend your analysis to enablers from the last workshop
 - Annotate the map with enabler letter (refer to list)
 - Circle any enablers you cannot place
 - Capture conclusions on flip chart and/or annotate draft map

Hint: play with the objectives cards – feel free to move around – add comments using PostIts

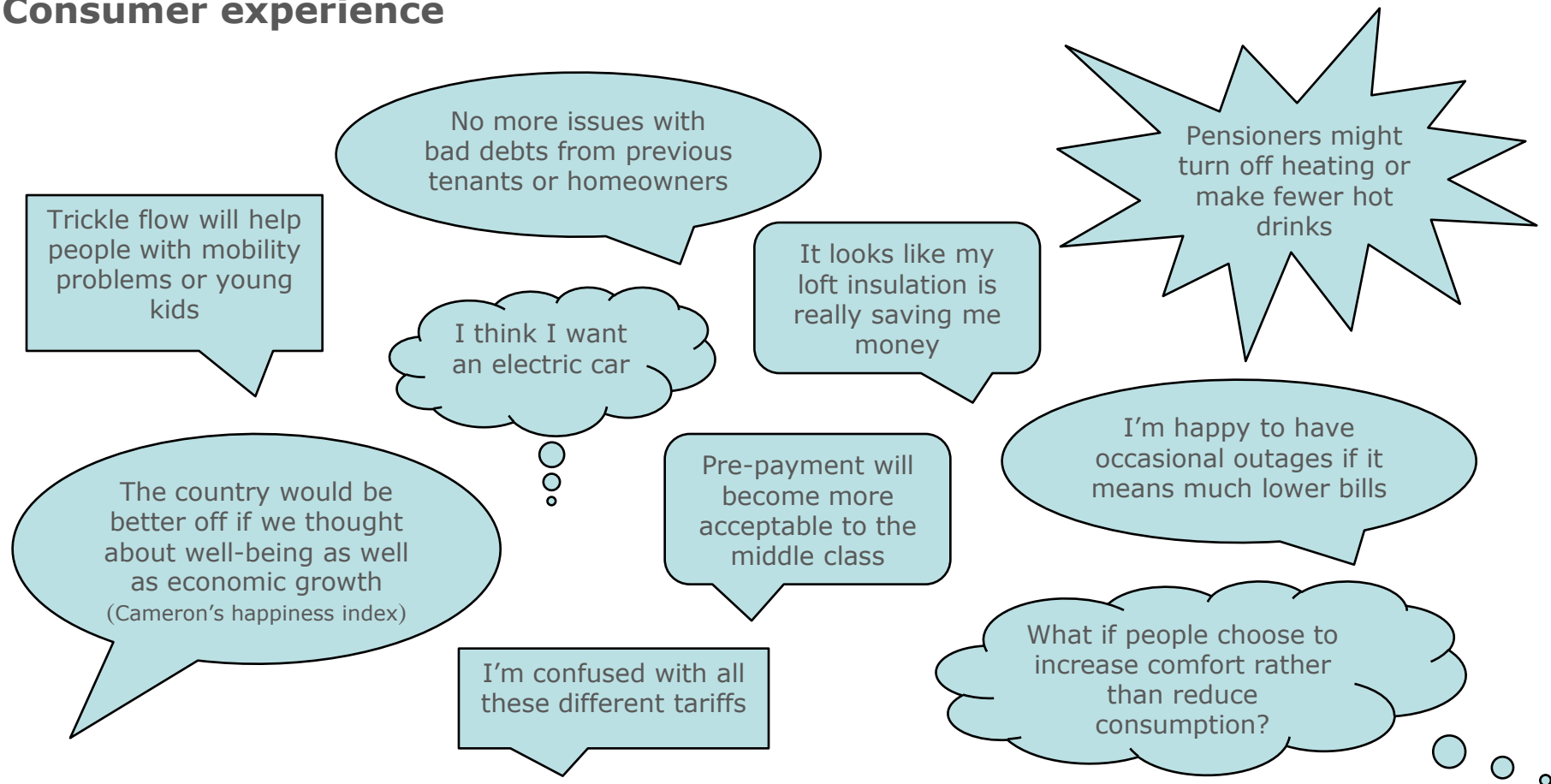
Hint: benefit may appear in more than one place on your map

Hint: have you identified any disbenefits, i.e. known undesirable outcomes?

Agenda Item 4

CONSUMER EXPERIENCE

Consumer experience



- What are the 'intangible' benefits?
- Are they the same for all customers?
- How might we attach financial value?

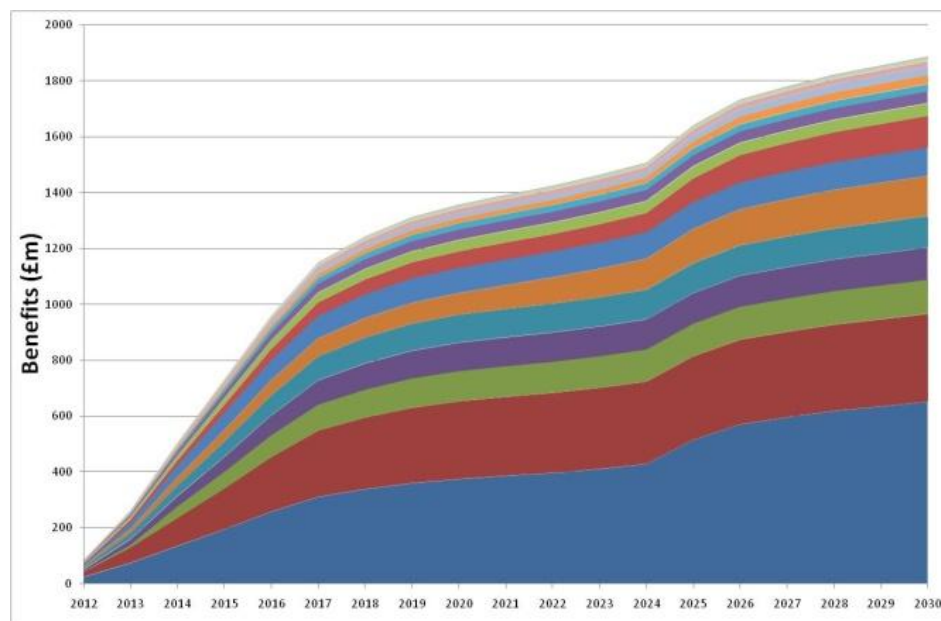
Agenda Item 5

MONITORING AND REPORTING ISSUES

Monitoring and reporting issues – what should we be aware of?

- **Energy saving**

- Avoided meter reading
- Customer switching/NSS
- Debt handling
- Inbound enquiries
- Avoided cost of carbon
- Load shifting
- Avoided PPM COS premium
- Avoided site visit
- TOU tariffs
- Remote (dis)connection
- Reduced losses (customers)
- Reduced losses (networks)
- Customer service overheads
- Reduced theft
- Microgeneration



Source July 2010 Impact Assessment

- Example: consumption data collated and cleaned for balancing and settlement

Agenda Item 6

NEXT STEPS

Programme

- Extensive stakeholder engagement to test and refine approach to delivering and monitoring benefits
- Plan to develop Benefits Management Strategy, Consumer Engagement Strategy and Early Rollout Evaluation Plan by Autumn
- Foundation stage excellent opportunity for learning and experimentation:
 - Energy consumption behaviour
 - Benefits (and other programme) metrics
 - Reporting and base-lining mechanisms
- Programme will determine need for groups to support its activities in April. These will be notified to appropriate stakeholders and published on DECC website.

Workshop

1. Post Workshop 1 slides and note on website
2. Produce Workshop 2 note for review
3. Produce article for Newsletter



Thank you!